# Historic Numbers under IFRS. New Group Structure.

#### Content.

		Page
•	Introduction	
	About this report	4 - 5
	Conversion to IFRS at Deutsche Telekom	6 – 10
	Deutsche Telekom's strategic realignment	11
	Reconciliation profit and Loss statements	
	Reconciliation of group and business units – for each reporting period	12 - 29
	Step 1: IFRS conversion for the group and four divisions – all reporting periods	30 - 44
	Step 2: Realignment for the group and three business unit – all reporting periods	45 - 50
•	Reconciliation group balance sheet	
	■ Balance sheet structure	51
	Cosolidated balance sheet under IFRS	52 - 53
	Reconciliation Shareholder's equity	54
	Reconciliation Net debt	55
•	Reconciliation Cash flow statement	56
•	Disclaimer and contact details	57 - 58

#### About this report.

Deutsche Telekom will present its financial figures in accordance with IFRS (International Financial Reporting Standards) for the first time and under a new structure in its report on the first quarter of 2005. The new structure with the strategic business units Broadband/Fixed Network, Business Customers and Mobile Communications will supercede the previous segment reporting structure with T-Com, T-Mobile, T-Systems and T-Online.

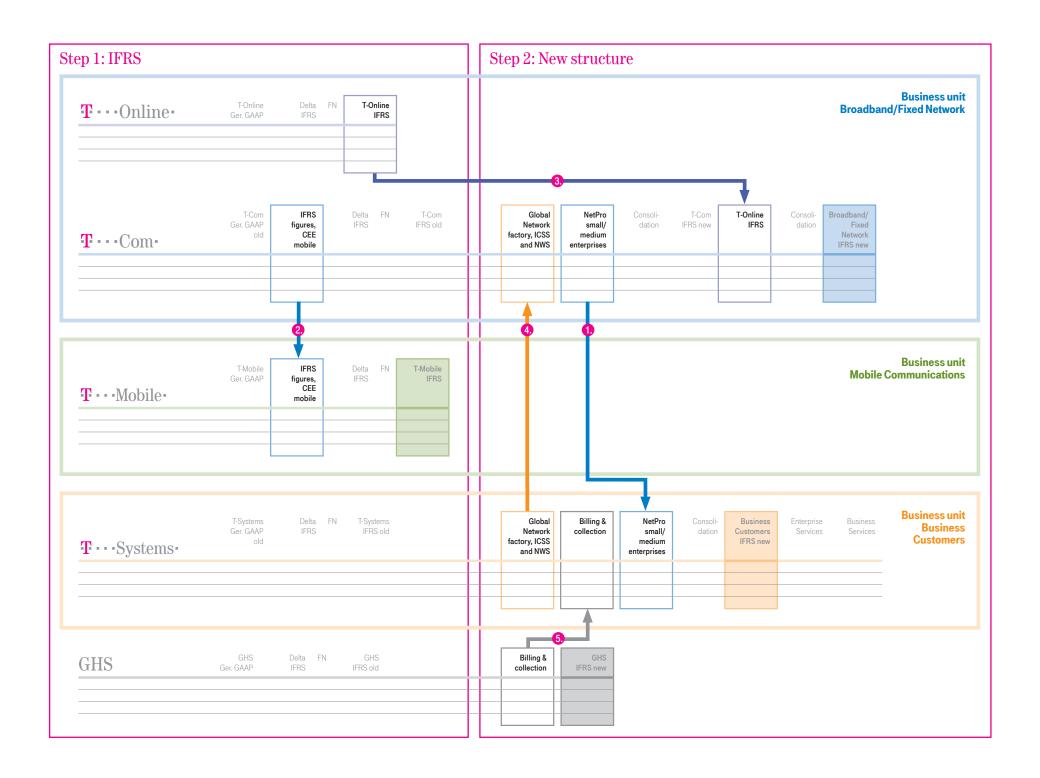
These changes have significant effects on the presentation of Deutsche Telekom's financial figures. This report is intended to give readers the opportunity to familiarize themselves with the effects of these changes on the financial figures Deutsche Telekom has already published.

#### The financial figures are presented in the following two steps.

■ The financial figures according to German GAAP for the 2003 and 2004 financial years that have already been published and announced are presented again in accordance with IFRS (International Financial Reporting Standards). The main deviations from German GAAP arising from the new accounting rules under IFRS are explained in the separate footnote booklet.

- The strategic realignment towards the three strategic business units Broadband/Fixed Network, Mobile Communications and Business Customers resulted in changes and transfers within the Group between the individual business units. These include the following effects, which are presented once again in this simplified illustration:
- Small and medium-sized enterprises (SMEs) business will be transferred from the previous business unit T-Com to the new business unit Business Customers. NetPro, as the developer of the service platforms for SMEs, will in future be assigned to the Business Services business unit.
- Eastern European mobile communications companies will be assigned to the Mobile Communications business unit.
- The strategic business unit Broadband/Fixed Network consists of T-Online International AG together with the remaining parts of the T-Com division.
- The technical platforms Global Network Factory, International Carrier Services and Solutions (ICSS) and Network Services will be transferred from the business unit T-Systems into the new business unit Broadband/Fixed Network as a result of plants to bundle the entire national and international wholesale business at T-Com.

- The transfer of Billing & Collection, which is responsible for customer billing, from Group Headquarters & Shared Services to the Business Customers business unit means that essential components of the Business Customers product portfolio are coordinated from within this business unit.
- In presenting the reassignments in this report, Deutsche Telekom carried out a so-called change identification, which means that the figures shown for the reassigned units do not represent, for example, the revenue contribution of these units, but rather the effect of the reassignment of these units on the revenue of the business unit. This therefore generally leads to differences in the individual income statement items between the old and new units.
- As with the figures shown under IFRS, the figures for these business units are preliminary figures only. Deutsche Telekom will report according to the new segment structure for the first time in the report on the first quarter of 2005.



#### Conversion to IFRS at Deutsche Telekom.

According to Article 4 of Regulation (EC) 1606/2002 of the European Parliament and of the Council of July 19, 2002 concerning the application of international accounting standards (Official Journal EC No. L 243 P. 1), Deutsche Telekom is required to prepare consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS) for the 2005 financial year and thereafter; the opening IFRS consolidated balance sheet will be prepared for the period beginning January 1, 2003 (date of transition to IFRS in accordance with IFRS 1).

The Committee of European Securities Regulators recommends that selected IFRS financial information be disclosed in the reporting on the 2004 financial year. Deutsche Telekom therefore reported in detail on the conversion of its accounting to IFRS from the 2005 financial year and the effects of the conversion on selected financial information for the 2003 and 2004 financial years in its Group management report on the 2004 financial year. In this report, we are presenting the preliminary consolidated balance sheets, consolidated income statements, consolidated cash flow statements, and net debt under IFRS for the 2003 and 2004 financial years. The disclosure of net debt is not based on any IFRS guidance. This measure is disclosed voluntarily.

The following financial information was prepared in compliance with IFRS published before December 31, 2004 that either must be adopted or can be adopted voluntarily in the first set of consolidated financial statements under IFRS for the period ended December 31, 2005.

There can be no guarantee that the IASB (International Accounting Standards Board) will not make further pronouncements before the final consolidated financial statements as of December 31, 2005 are prepared and that the standards used to prepare this financial information will not differ from those used to prepare the consolidated financial statements for the period ended December 31, 2005.

Moreover, the EU Commission has yet to recognize individual pronouncements by the IASB. This being the case, it is appropriate to point out that the figures presented in this report are preliminary and subject to change.

We would also like to point out that the statements presented below are not a full set of consolidated financial statements under IFRS as defined by IAS 1. Deutsche Telekom will prepare its first set of consolidated IFRS financial statements as defined by IFRS 1 for the period ended December 31, 2005. IFRS will replace German GAAP in Deutsche Telekom's external reporting from the first quarter of 2005.

Whereas the protection of creditors and the principle of prudence were the priority under German GAAP, IFRS is oriented towards the shareholder value approach. This is particularly evident in the differing treatment of goodwill, which is no longer amortized under IFRS, but regularly tested for impairment in accordance with the fair value principle. The difference between the philosophies is also clear in the treatment of accruals: Whereas German GAAP – in accordance with the principle of prudence – allows the recognition of a relatively high level of accruals, IFRS prescribes far narrower preconditions for the recognition of provisions.

The principle differences in the accounting policies between German GAAP and IFRS that affect the Deutsche Telekom Group are explained below:

#### Deferred revenue.

■ The main difference between German GAAP and IFRS is the way up-front fees are recognized. Under German GAAP, the up-front fees are recognized as revenue on the date on which the line is activated. Under IFRS, on the other hand, the up-front fees and the incremental costs are accrued over the average duration of the customer relationship. This reduces shareholders' equity in all of the periods presented. The net profit remains largely unaffected. In addition, differences in the treatment of long-term construction contracts, leases and multiple-element arrangements have an impact on revenue. In total, the differing revenue recognition leads to a revenue decrease of EUR 0.3 billion in 2003 and EUR 0.5 billion in 2004.

#### Goodwill and mobile communications licenses.

- In contrast to German GAAP, under IFRS U.S. mobile communications licenses are not amortized on account of their indefinite useful life but instead are reviewed for impairment once a year ("impairment-only approach"). For this reason, the amortization and impairment of the U.S. mobile communications licenses charged in accordance with German GAAP as of January 1, 2003 were reversed. This increased the carrying amount of the U.S. mobile communications licenses at January 1, 2003 by EUR 9.9 billion.
- Goodwill is not amortized under IFRS, in contrast to German GAAP, due to its indefinite useful life. Instead, goodwill is tested for impairment once annually and, if a triggering event exists, during the year.
- The impairment test performed in accordance with IFRS resulted in an impairment of the T-Mobile USA of EUR 5.0 billion as of January 1, 2003 and of EUR 0.8 billion as of December 31, 2003 which was recognized through a reduction in the goodwill carrying amount. As part of the winding up of the U.S. mobile communications joint venture with Cingular Wireless in 2004 and the ensuing transfer of mobile communications licenses, these assets were written down by EUR 1.3 billion.

- The impairment test of the unit T-Mobile UK, which is part of the T-Mobile division, resulted in an impairment under IFRS of EUR 0.6 billion as of January 1, 2003 and EUR 2.2 billion as of December 31, 2004.
- The impairment test of the unit T-Mobile Netherlands, which is part of the T-Mobile division, resulted in an impairment under IFRS as of January 1, 2003 which was recognized through a reduction of EUR 0.1 billion in the goodwill carrying amount.
- The impairment test of the unit MATÁV, which is part of the T-Com division, resulted in impairment under IFRS of EUR 0.3 billion as of January 1, 2003 and of EUR 0.2 billion as of December 31, 2003; the impairment test of the Slovak Telecom unit, which is part of the T-Com division, resulted in impairment under IFRS of EUR 0.2 billion as of December 31, 2004. These impairments were recognized through a goodwill write-down.

- UMTS licenses are amortized as before due to their defined economic life. Under IFRS, however, they may only be amortized from the time the UMTS network is put into operation, rather than from the time of their acquisition. The amortization and write-downs charged as of January 1, 2003 have therefore been reversed. This reversal led to an increase of EUR 4.1 billion in the carrying amounts of the UMTS licenses as of January 1, 2003. The UMTS licenses were put into operation in 2004; as a result, the UMTS licenses were amortized under IFRS for the first time in the 2004 financial year by EUR 0.5 billion.
- The total effects from goodwill and mobile communications licenses result, in comparison with German GAAP, in a positive effect on shareholders' equity of EUR 8.0 billion as of January 1, 2003, EUR 9.6 billion as of December 31, 2003 and EUR 6.7 billion as of December 31, 2004.

#### Software.

Recognizing internally generated software, which is not permissible under German GAAP, increases shareholders' equity under IFRS in all of the periods presented. In the periods following the recognition, the net profit under IFRS remains largely unaffected.

#### Borrowing costs.

■ The fact that Deutsche Telekom does not make use of the option under IFRS to recognize borrowing costs results in adjustments. Under German GAAP, borrowing costs accounted for during the construction period were recognized. Not recognizing borrowing costs reduces shareholders' equity under IFRS in all periods. The lower amortization than under German GAAP increases the net profit in future periods.

#### Measurement of investments in companies not fully consolidated and not accounted for in the consolidated financial statements under the equity method

■ Investments in companies not fully consolidated and not accounted for in the consolidated financial statements under the equity method must be measured at fair value according to IFRS. As a rule, the resulting unrealized gains and losses are recognized directly in shareholders' equity. According to German GAAP, these assets are valued at purchase cost or, if appropriate, at the lower fair value. As a result of the different accounting policies used under IFRS and German GAAP, the IFRS shareholders' equity increases in all of the periods presented.

#### Leasing.

- A considerably larger number of leases tend to be classified as finance leases under IFRS than under German GAAP. While in an operating lease it is the lessor that recognizes the asset, it is the lessee that recognizes the asset in a finance lease.
- Deutsche Telekom has entered into sale and leaseback transactions in connection with its real estate portfolio. Under German GAAP, these transactions were usually treated as a sale of the real estate that was subsequently leased back, whereas under IFRS the buildings must be classified as finance leases and the land as operating leases. Under IFRS, this results in the recognition of interest expense and a depreciation charge for the buildings and the recognition of rental expense for the land; the disposal gain must be spread over the term of the lease. Under German GAAP, gains or losses from the sale of real estate are recorded directly, as is rental expense.
- This reduces shareholders' equity and the net profit under IFRS in all of the periods presented.

#### Provisions.

- Provisions must be recognized for pension obligations under both German GAAP and IFRS. Under German commercial law, Deutsche Telekom's pension obligations were calculated in accordance with the provisions of SFAS 87. Differences between the carrying amounts under IFRS and SFAS 87 arise in particular from the different treatment of actuarial gains and losses and the fact that the additional minimum liability is not recognized under IFRS. This reduces shareholders' equity in the opening consolidated balance sheet under IFRS and increases it at the two other reporting dates presented. The net profit increases in both periods presented.
- In the other provisions, it is primarily the restructuring provisions that increase shareholders' equity in all of the periods presented because the recognition of restructuring provisions under IFRS is subject to more detailed and stricter criteria than under German GAAP. Furthermore, provisions for future expenses that may be recognized under German GAAP are not carried under IFRS.

#### Other IFRS adjustments.

Other IFRS adjustments relate, for example, to the different accounting principles regarding asset-backed securities (ABS) transactions, derivatives and the value of property, plant, and equipment. All in all this increased shareholders' equity in all of the periods presented. The net profit remains largely unaffected.

#### Deferred taxes.

- The differences in the definition of deferred taxes under IFRS and German GAAP relate in particular to Deutsche Telekom AG's "contribution goodwill", tax loss carryforwards, and general recognition and measurement differences between IFRS and German GAAP.
- As a result of the privatization of Deutsche Telekom AG, goodwill was recognized in the tax accounts ("contribution goodwill"), yet no goodwill is to be capitalized in Deutsche Telekom AG's consolidated balance sheets under IFRS. Deutsche Telekom recognizes deferred taxes on this temporary difference in accordance with IAS 12.

- Furthermore, under IFRS in contrast to German GAAP deferred tax assets are recognized on future expected tax reductions from the deduction of tax loss carryforwards.
- The recognition of deferred taxes of EUR 9.1 billion as of January 1, 2003 leads to an increase in shareholders' equity under IFRS; the item income tax expense in the income statement increases as a result of the amortization of deferred tax assets in all of the periods presented.
- The deferred taxes recognized on measurement differences primarily relate to deferred tax liabilities on measurement differences between IFRS and German GAAP in connection with the realized hidden reserves for U.S. mobile communications licenses. The recognition of these deferred tax liabilities reduces shareholders' equity under IFRS as of January 1, 2003 by EUR 7.9 billion. Since these licenses are not amortized, the deferred tax liabilities are initially not released. The impairment recognized under IFRS in 2004 and the reversal of the write-up of these licenses under German GAAP resulted in the corresponding release of the deferred tax liabilities and, consequently, in a decrease in income taxes.

#### Net debt.

In addition to the shareholders' equity and net profit, the amount and the composition of the Group's net debt also changes as a result of the conversion of the accounting to IFRS. The main issues for the Deutsche Telekom Group that change net debt at the dates under review are explained below:

#### Lease liabilities.

In the case of a finance lease, the assets are measured at the lower of the fair value of the leased property and the present value of the minimum lease payments in the lessee's balance sheet. At the same time, a lease liability is recognized. As a result, Deutsche Telekom's net debt as of December 31, 2004 increases by around EUR 2.5 billion and as of December 31, 2003 by around EUR 2.4 billion.

#### Liabilities arising from ABS transactions.

As part of asset-backed securities (ABS) transactions, mostly financial assets are sold to a special-purpose entity (SPE). The SPE refinances itself on the capital market. Under IFRS, SPEs must generally be consolidated by the economic beneficiary. In total, there are three SPEs arising from ABS transactions that have to be consolidated by Deutsche Telekom. The capital market liabilities recognized by the SPEs increase Deutsche Telekom's net debt as of December 31, 2004 by around EUR 1.6 billion and as of December 31, 2003 by around EUR 1.2 billion.

#### Other IFRS differences.

■ The other differences primarily consist of the more extensive incorporation of derivatives as well as the cash collaterals included in other financial assets with regard to ABS transactions. The other differences increase net debt as of December 31, 2004 by EUR 0.3 billion and as of December 31, 2003 by around EUR 0.5 billion.

#### Deutsche Telekom's strategic realignment.

The telecommunications industry is characterized by technology changes and a dynamic competitive environment.

Deutsche Telekom is implementing a paradigm change – from a technology corporation to become a customercentric services provider – to put its business on a long-term sustainable footing.

In terms of customer perception, the technology itself is becoming less and less important. Customers are above all interested in the benefits of an application. Deutsche Telekom has set itself the goal of becoming the leading services company in its industry to be the fastest growing European telecommunications company. The focus has been on three strategic business units since the beginning of 2005:

- Broadband/Fixed Network covered by T-Com and T-Online for the consumer segment
- Mobile Communications by T-Mobile
- Business Customers by T-Systems Business Services for medium-sized and large businesses and T-Systems Enterprise Services for multinational corporations.

The new Group structure allows Deutsche Telekom to focus clearly on the key growth areas in its industry, and thus to lay the foundations for profitable growth. At the same time, the individual strategic business units are increasingly gearing their activities to the customer segments defined by Deutsche Telekom. This is the course Deutsche Telekom has set to achieve comprehensive customer centricity, which it has made the yardstick throughout the Group internationally.

The goal is to generate added value for its customers and to cultivate profitable growth for the company:

#### Broadband.

■ In the past four years, Deutsche Telekom has developed broadband communication into a mass market in Germany. In the future, Deutsche Telekom will be able to offer its customers an even broader portfolio of information, communication and entertainment services for the home. The selection ranges from personalized Internet services to movies and TV programs via broadband access.

#### Mobile Communications.

■ Deutsche Telekom has set a similar trend in mobile communications. Up to now, this market has featured different technologies and networks – GSM, UMTS and WLAN. For customers, the underlying technology is basically of no relevance whatsoever. All they want is to use top-quality mobile services at a reasonable price. T-Mobile will therefore focus its activities to an even greater extent on providing excellent services that are straightforward and easy to use, but nonetheless create considerable added value for the customer.

#### **Business Customers.**

■ The new structure enables T-Systems, the Group unit responsible for business customers, to take a coordinated approach to marketing, and thus refine its customer support. In the extremely complex business customer segment, the company ensures customer proximity with the principle of one-stop shopping: one contact person, regardless of whether the customer requires information technology or telecommunications services. With its service portfolio, T-Systems can provide the full spectrum of ICT products and services on an integrated basis under the "business flexibility" performance promise. Our business customers are therefore able to tap added value as a result of being able to shape their business activities more flexibly and efficiently.

## FY 2003. Reconciliation Group and business units.

		Adjusted		
Group	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
Net revenue	55,838	(335)	1	55,503
Cost of sales	(31,233)	1,886		(29,347)
Gross profit from sales	24,605	1,551		26,156
Selling costs	(13,420)	678		(12,742)
General administrative costs	(4,635)	120		(4,515)
Other operating income	3,402	(1,551)		1,851
Other operating expenses	(4,710)	3,202		(1,508)
Operating results	5,242	4,000	2	9,242
Financial income (expense), net	(4,120)	(758)	3	(4,878
of which interest expenses	(3,776)	(29)		(3,805
Income (loss) before income taxes	1,122	3,242	4	4,364
Income taxes	(530)	(1,104)	5	(1,634
Income (loss) after taxes	592	2,138	6	2,730
Income (losses) applicable to minority shareholders	(370)	(87)	7	(457
Net income (loss)	222	2,051	8	2,273
EBIT	5,404	3,838	9	9,242
EBIT margin	9.7 %	7.0 %pts		16.7 %
EBITDA	18,288	284	10	18,572
EBITDA margin	32.8 %	0.7 %pts		33.5 %
Depreciation and amortization	(12,884)	3,554	11	(9,330
Capex	6,234	1,268	12	7,502
Free cash flow before dividend	8,285	406	13	8,69
Net debt (billions of €)	46.6	4.1	14	50.7

Group IFRS	FN	Delta IFRS	Group Ger. GAAP
(22)	15	147	(169)
(22)		147	(169)
(5)	16	80	(85)
(81)	17	260	(341)
508	18	(648)	1,156
(1,257)	19	(883)	(374)
(857)		(1,044)	187
631	20	542	89
0		0	0
(226)	21	(502)	276
(110)	22	(865)	755
(336)		(1,367)	1,031
0	23	0	0
(336)	24	(1,367)	1,031
(857)	25	(1,044)	187
117	26	(70)	187
(974)	27	(974)	0

Special influences

oup Ger. GAAP	Delta IFRS	FN	Group IFR
55,838	(335)	1	55,50
(31,402)	2,033		(29,369
24,436	1,698	_	26,13
(13,505)	758		(12,74
(4,976)	380		(4,59)
4,558	(2,199)		2,35
(5,084)	2,319		(2,76
5,429	2,956	2	8,38
· · · · · · · · · · · · · · · · · · ·	(216)	3	
(4,031)	(210)	3	(4,24
(3,776)		4	(3,80
1,398	2,740	4	4,13
225	(1,969)	5	(1,74
1,623	771	6 7	2,39
(370)	(87)	-	(45
1,253	684	8	1,93
5,591	2,794	9	8,38
10.0 %	5.1 %pts		15.1
18,475	214	10	18,68
33.1 %	0.6 %pts		33.7
(12,884)	2,580	11	(10,30
6,234	1,268	12	7,50
8,285	406	13	8,69
46.6	4.1	14	50

Unadjusted

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection		GHS IFRS new
Total revenue	4.268	(2)	77	4,266	995	٦	3.271
Net revenue	304	2	78	306	71	1	235
EBITDA	(276)	163	79	(113)	283	1	(396)
EBITDA margin	(6.5) %	3.8 %pts		(2.6) %pts	28.4 %	1	(12.1)%
Special factors affecting EBITDA	40	67	81	107	0	1	107
Adj. EBITDA	(316)	96	82	(220)	283	ı	(503)
Adj. EBITDA margin	(7.4) %	2.2 %pts		(5.2) %	28.4 %	٦	(15.4)%
Depreciation and amortization	(881)	61	84	(820)	(49)	٦	(771)
Financial income (expense), net	(2,877)	(452)	85	(3,329)	(1)	٦	3,328
Income (loss) before income taxes	(4,071)	(191)	86	(4,262)	233	7	(4,495)
Capex	416	479	87	895	33	ı	862
Number of employees (average)	25,203	0		25,203	1,294	Ì	23,909
					to T-Systems	1	

Consolidation	Consoli- dation Ger. GAAP	Delta IFRS	FN Consoli- dation IFRS old	Delta new structure	Consoli- dation IFRS new
Total revenue	(12,879)	(286)	(13,165)	(33)	(13,198)
Net revenue	0	0	0	0	0
EBITDA	(176)	90	(86)	69	(17)
Special factors affecting EBITDA	(28)	(11)	24	22	0
Adj. EBITDA	(148)	86	(62)	62	(17)
Depreciation and amortization	291	(242)	49	(1)	48
Financial income (expense), net	311	(235)	76	0	76
Income (loss) before income taxes	425	(386)	39	68	107
Capex	(64)	25	(39)	(70)	(109)

F···Online	T-Online Ger. GAAP	Delta IFRS	FN	T-Onlir IFF
Total revenue	1.851	0	37	1.85
Net revenue	1,662	1	38	1,60
EBITDA	335	4	39	30
EBITDA margin	18.1 %	0.2 %pts		18.3
Special factors affecting EBITDA	25	(1)	40	
Adj. EBITDA	310	5	41	3
Adj. EBITDA margin	16.7 %	0.3 %pts		17.0
Depreciation and amortization	(430)	348	42	(8
Financial income (expense), net	200	(54)	43	1-
Income (loss) before income taxes	104	299	44	4
Capex	81	9	45	
Number of employees (average)	2,637	0		2,6
				to T-Co

# Business unit Broadband/Fixed Network

<b>T</b> Com-	T-Com Ger. GAAP old	IFRS figures, CEE mobile	Delta IFRS	FN	T-Com IFRS old	Global Network factory, ICSS and NWS	NetPro small/ medium enterprises	Consoli- dation	T-Com IFRS new	T-Online IFRS	Consoli- dation	Broadband/ Fixed Network IFRS new
Total revenue	29.206	1.187	(135)	28	27.884	1.884	2,730	168	27,206	1.851	(762)	28,295
of which domestic	25,351	0	(126)		25,225	1,001	2,700	n.a.	24,599	1,682	(762)	25,519
of which international	3,855	1,187	(9)		2,659			n.a.	2,607	169	0	2,776
Net revenue	25,116	1,101	(1,420)	29	23.696	793	2,955	0	21,534	1,663	0	23,197
FBITDA	10.164	598	253	30	9,819	187	(73)	1	10.080	339	(51)	10,368
of which domestic	8.541	0	310		8.851		(1.0)	n.a.	9.111	385	(51)	9,445
of which international	1,623	598	(57)		968			n.a.	969	(46)	0	923
EBITDA margin	34.8 %	50.4 %	(0.)		35.2 %	9.9 %	(2.7)%		37.1 %	18.3 %		36.6 %
Special factors affecting EBITDA	(192)	0	135	31	(57)	0	17	34	(40)	24	(24)	(40)
Adj. EBITDA	10,356	598	118	32	9,876	187	(90)	(33)	10,120	315	(27)	10,408
of which domestic	8,667	0	175		8,842		` ′	n.a.	9,085	361	(27)	9,419
of which international	1,689	598	(57)		1,034			n.a.	1,035	(46)	0	989
Adj. EBITDA margin	35.5 %	50.4 %			35.4 %	9.9 %	(3.3)%		37.2 %	17.0 %		36.8 %
Depreciation and amortization	(5,169)	(295)	213	33	(4,661)	(65)	(64)	(3)	(4,665)	(82)	0	(4,747)
Financial income (expense), net	(284)	(286)	(155)	34	(153)	(7)	78	77	(161)	146	0	(15)
Income (loss) before income taxes	4,690	17	332	35	5,005	115	(59)	75	5,254	403	(51)	5,606
Capex	2,129	229	(30)	36	1,870	17	51	3	1,839	90	65	1,994
of which domestic	1,516	0	(33)		1,483			n.a.	1,452	71	65	1,588
of which international	613	229	3		387			n.a.	387	19	0	406
Number of employees (average)	139,548	3,132	0		136,416	880	11,868	0	125,428	2,637	0	128,064
of which domestic	106,571	0	0		106,571	880	11,868	0	95,583	1,937	0	97,520
		to T-Mobile				from T-Systems	to T-Systems			from T-Online		

F···Mobile-	T-Mobile Ger. GAAP	IFRS figures, CEE mobile	Delta FN IFRS	T-Mobile IFRS
Total revenue	22,778	1,475	(55) 46	24,198
Net revenue	21,572	1,287	(55) 47	22,804
EBITDA	7,016	603	(417) 48	7,202
EBITDA margin	30.8 %	40.9 %		29.8 %
Special factors affecting EBITDA	345	0	(345) 49	
Adj. EBITDA	6,671	603	(72) 50	7,20
Adj. EBITDA margin	29.3 %	40.9 %		29.8 9
Depreciation and amortization	(5,196)	(292)	<b>1,720</b> 51	(3,768
Financial income (expense), net	(895)	(18)	448 52	(465
Income (loss) before income taxes	831	293	<b>1,845</b> 53	2,96
Capex	3,012	222	<b>586</b> 54	3,82
Number of employees (average)	41,767	3,132	0	44,89
		from T-Com		

# Business unit Mobile Communications

<b>T</b> ···Systems∙	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	Global Network factory, ICSS and NWS	Billing & collection	NetPro small/ medium enterprises	Consoli- dation	Business Customers IFRS new	Enterprise Services	Business Services	Business unit Business Customers
Total revenue	10,614	(145)	67	10,469	1.604	1.007	4.463	(1,398)	12,937	8,235	4,702	
Net revenue	7,184	(150)	68	7,034	793	71	2,955	0	9,267	4,696	4,571	
EBITDA	1,412	116	69	1,528	232	283	(27)	(20)	1,532	1,383	149	
EBITDA margin	13.3 %	1.3 %pts		14.6 %	14.5 %	28.1 %	(0.6) %	, ,	11.8 %	16.8 %	3.2 %	
Special factors affecting EBITDA	(3)	70	70	67	0	0	(17)	0	50	(39)	89	
Adj. EBITDA	1,415	46	71	1,461	232	283	(10)	(20)	1,482	1,422	60	
Adj. EBITDA margin	13.3 %	0.6 %pts		14.0 %	14.5 %	28.1 %	(0.2) %		11.5 %	17.3 %	1.3 %	
Depreciation and amortization	(1,499)	477	72	(1,022)	(65)	(49)	(64)	4	(1,066)	(796)	(272)	
EBIT	(87)	593	73	506	167	234	(91)	(15)	466	589	(123)	
Financial income (expense), net	(486)	(36)	74	(522)	(7)	0	1	0	(515)	(374)	5	
Income (loss) before income taxes	(581)	565	75	(15)	161	233	(91)	(16)	(49)	215	(118)	
Capex	660	206	76	866	17	33	50	2	934	768	166	
Number of employees (average)	42,108	0		42,108	880	1,294	11,868	0	54,390	36,554	17,836	
					to T-Com	from GHS	from T-Com					

All figures in millions of €, calculated and rounded on the basis of precise figures







Q3 2004



## Q1 2004. Reconciliation Group and business units.

		Adjusted		
Group	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
Net revenue	13,986	(96)	1	13,890
Cost of sales	(7,570)	351		(7,219)
Gross profit from sales	6,416	255		6,671
Selling costs	(3,295)	88		(3,207)
General administrative costs	(1,105)	71		(1,034)
Other operating income	731	(370)		361
Other operating expenses	(1,222)	916		(306)
Operating results	1,525	960	2	2,485
Financial income (expense), net	(1,110)	(114)	3	(1,224)
of which interest expenses	(973)	(131)		(1,104)
Income (loss) before income taxes	415	846	4	1,261
Income taxes	(91)	(349)	5	(440)
Income (loss) after taxes	324	497	6	821
Income (losses) applicable to minority shareholders	(97)	(33)	7	(130)
Net income (loss)	227	464	8	691
EBIT	1,569	916	9	2,485
EBIT margin	11.2 %	6.7 %pts		17.9 %
EBITDA	4,585	90	10	4,675
EBITDA margin	32.8 %	0.9 %pts		33.7 %
Depreciation and amortization	(3,016)	826	11	(2,190)
Capex	1,019	(109)	12	910
Free cash flow before dividend	2,900	51	13	2,951
Net debt (billions of €)	44.6	4.3	14	48.9

Group IFRS	FN	Delta IFRS	iroup Ger. GAAP
0	15	0	0
0		0	0
0	16	0	0
0	17	0	0
0	18	0	0
(69)	19	0	(69)
(69)		0	(69)
0	20	0	0
0		0	0
(69)	21	0	(69)
10	22	(1)	11
(59)		(1)	(58)
0	23	0	0
(59)	24	(1)	(58)
(69)	25	0	(69)
(69)	26	0	(69)
0	27	0	0

Special influences

		Onaajaotea	
Group IFRS	FN	Delta IFRS	roup Ger. GAAP
13,890	1	(96)	13,986
(7,219)		351	(7,570)
6,671		255	6,416
(3,207)		88	(3,295)
(1,034)		71	(1,105)
361		(370)	731
(375)		916	(1,291)
2,416	2	960	1,456
(1,224)	3	(114)	(1,110)
(1,104)		(131)	(973)
1,192	4	846	346
(430)	5	(350)	(80)
762	6	496	266
(130)	7	(33)	(97)
632	8	463	169
2,416	9	916	1,500
17.4 %		6.7 %pts	10.7 %
4,606	10	90	4,516
33.2 %		0.9 %pts	32.3 %
(2,190)	11	826	(3,016)
910	12	(109)	1,019
2,951	13	51	2,900
48.9	14	4.3	44.6

Unadjusted

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection		GHS IFRS new
Total revenue	1.090	(5)	77	1.085	219	П	866
Net revenue	80	0	78	80	18	ı	62
EBITDA	(163)	98	79	(65)	55	ı	(120)
of which Vivento	(250)	6	80	(244)	0	T	(244)
EBITDA margin	(15.0)%	9.0 %pts		(6.0) %	25.1 %	ı	(13.9) %
Special factors affecting EBITDA	(33)	0	81	(33)	0	ı	(33)
Adj. EBITDA	(130)	98	82	(32)	55	ı	(87)
of which Vivento	(217)	6	83	(211)	0	ı	(211)
Adj. EBITDA margin	(11.9)%	9.0 %pts		(2.9) %	25.1 %		(10.0)%
Depreciation and amortization	(212)	0	84	(212)	(8)		(204)
Financial income (expense), net	(768)	(44)	85	(812)	0		(812)
Income (loss) before income taxes	(1,156)	67	86	(1,089)	47		(1,136)
Capex	57	4	87	61	3	Ì	58
Number of employees (average)	36,239	0		36,239	1,320	Ì	34,919
					to T-Systems		

Consolidation	Consoli- dation Ger. GAAP	Delta IFRS	•	onsoli- dation RS old	Delta new structure	Consoli- dation IFRS new
Total revenue	(2,991)	(61)		(3,052)	(212)	(3,264)
Net revenue	0	0		0	0	0
EBITDA	(23)	(26)		(49)	(1)	(50)
Special factors affecting EBITDA	0	0		0	(3)	(3)
Adj. EBITDA	(23)	(26)		(49)	2	(47)
Depreciation and amortization	63	(52)		11	2	13
Financial income (expense), net	61	(293)		(232)	(1)	(233)
Income (loss) before income taxes	100	(370)		(270)	0	(270)
Capex	(13)	(36)		(49)	1	(48)

#### T-Online Delta FN T-Online **T**···Online Ger. GAAP IFRS IFRS Total revenue 493 (4) 37 489 38 Net revenue<sup>1</sup> 453 (5) 448 39 EBITDA 119 (1) 118 EBITDA margin 24.1 % 0.0 %pts 24.1 % Special factors affecting EBITDA 0 0 40 Adj. EBITDA 119 (1) 41 118 Adj. EBITDA margin 24.1 % 0.0 %pts 24.1 % Depreciation and amortization (109) 87 42 (22) 43 Financial income (expense), net 3 27 30 Income (loss) before income taxes 37 89 44 126 13 12 45 1 0 2,918 Number of employees (average) 2,918 to T-Com

# **Business unit Broadband/Fixed Network**

<b>T</b> Com-	T-Com Ger. GAAP old	IFRS figures, CEE mobile	Delta IFRS	FN	T-Com IFRS old	Global Network factory, ICSS and NWS	NetPro small/ medium enterprises	Consoli- dation	T-Com IFRS new	T-Online IFRS	Consoli- dation	Broadband/ Fixed Network IFRS new
						una ittio	onto prioco					
Total revenue	6,975	286	(57)	28	6,632	418	563	112	6,599	489	(147)	6,941
of which domestic	6,059	0	(54)		6,005			n.a.	5,982	439	(147)	6,274
of which international	916	286	(3)		627			n.a.	617	50	0	667
Net revenue	6,053		(368)	29	5,685	196	676	0	5,205	448	0	5,653
EBITDA	2,605	149	(6)	30	2,450	4	8	11	2,457	118	(16)	2,559
of which domestic	2,181	0	3		2,184			n.a.	2,191	121	(16)	2,296
of which international	424	149	(9)		266			n.a.	266	(3)	0	263
EBITDA margin	37.3 %	52.1 %			36.9 %	1.0 %	1.4 %		37.2 %	24.1 %		36.9 %
Special factors affecting EBITDA	(36)	0	0	31	(36)	0	4	7	(33)	0	0	(33)
Adj. EBITDA	2,641	149	(6)	32	2,486	4	4	4	2,490	118	(16)	2,592
of which domestic	2,217	0	3		2,220			n.a.	2,224	121	(16)	2,329
of which international	424	149	(9)		266			n.a.	266	(3)	0	263
Adj. EBITDA margin	37.9 %	52.1 %			37.5 %	1.0 %	0.7 %		37.7 %	24.1 %		37.3 %
Depreciation and amortization	(1,184)	(50)	78	33	(1,056)	(17)	(16)	(1)	(1,058)	(22)	(2)	(1,082)
Financial income (expense), net	(15)	(278)	(38)	34	225	1	(11)	(7)	230	30	1	261
Income (loss) before income taxes	1,399	(179)	41	35	1,619	(12)	(19)	3	1,629	126	(17)	1,738
Capex	384	38	(1)	36	345	4	6	2	345	13	0	358
of which domestic	292	0	(1)		291			n.a.	291	7	0	298
of which international	92	38	0		54			n.a.	54	6	0	60
Number of employees (average)	125,700	3,185	0		122,515	628	11,313	0	111,830	2,918	0	114,748
of which domestic	94,506	0	0		94,506	628	11,313	0	83,821	2,107	0	85,928
		to T-Mobile				from T-Systems	to T-Systems			from T-Online		

F···Mobile-	T-Mobile Ger. GAAP	IFRS figures, CEE mobile	Delta FN IFRS	T-Mol IF
Total revenue	5,944	347	(19) 46	6,2
Net revenue	5,678	306	(18) 47	5,9
EBITDA	1,677	148	1 48	1,8
EBITDA margin	28.2 %	42.7 %		29.1
Special factors affecting EBITDA	0	0	0 49	
Adj. EBITDA	1,677	148	1 50	1,8
Adj. EBITDA margin	28.2 %	42.7 %		29.1
Depreciation and amortization	(1,234)	(50)	599 51	(6
Financial income (expense), net	(265)	(5)	(4) 52	(2
Income (loss) before income taxes	156	93	618 53	
Capex	452	42	(91) 54	
Number of employees (average)	43,152	3,185	0	46,3

# Business unit Mobile Communications

<b>T</b> ···Systems∙	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	Global Network factory, ICSS and NWS	Billing & collection	NetPro small/ medium enterprises	Consoli- dation	Business Customers IFRS new	Enterprise Services	Business Services	Business unit Business Customers
Total revenue	2,475	(11)	67	2,464	384	222	1.044	(271)	3,075	1,907	1,168	
		. ,					/-	, ,	· ·			
Net revenue	1,722	(11)	68	1,711	196	18	676	(1)	2,209	1,147	1,062	
EBITDA	301	25	69	326	16	56	19	5	390	319	71	
EBITDA margin	12.2 %	1.1 %pts		13.2 %	4.2 %	25.3 %	1.8 %		12.7 %	16.7 %	6.1 %	
Special factors affecting EBITDA	0	0	70	0	0	0	(3)	0	(3)	0	(3)	
Adj. EBITDA	301	25	71	326	16	56	22	5	393	319	74	
Adj. EBITDA margin	12.2 %	1.1 %pts		13.2 %	4.2 %	25.3 %	2.1 %		12.8 %	16.7 %	6.3 %	
Depreciation and amortization	(340)	114	72	(226)	(17)	(8)	(16)	2	(232)	(174)	(58)	
EBIT	(39)	139	73	100	(1)	48	3	7	159	146	13	
Financial income (expense), net	(150)	(11)	74	(161)	0	0	(4)	(1)	(166)	(131)	(3)	
Income (loss) before income taxes	(190)	129	75	(61)	(1)	48	(1)	6	(7)	14	9	
Capex	127	10	76	137	4	2	6	(2)	139	114	25	
Number of employees (average)	40,352	0		40,352	628	1,320	11,313	0	52,357	35,110	17,247	
					to T-Com	from GHS	from T-Com					

All figures in millions of €, calculated and rounded on the basis of precise figures







Q3

Q4 200

FY 2004

#### Q2 2004. Reconciliation Group and business units.

		Adjusted		
Group	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
Net revenue	14,412	(35)	1	14,377
Cost of sales	(7,766)	148		(7,618)
Gross profit from sales	6,646	113		6,759
Selling costs	(3,274)	202		(3,072)
General administrative costs	(1,129)	(19)		(1,148)
Other operating income	780	(382)		398
Other operating expenses	(1,308)	933		(375)
Operating results	1,715	847	2	2,562
Financial income (expense), net	(681)	(107)	3	(788)
of which interest expenses	(795)	(151)		(946)
Income (loss) before income taxes	1,034	740	4	1,774
Income taxes	(213)	(217)	5	(430)
Income (loss) after taxes	821	523	6	1,344
Income (losses) applicable to minority shareholders	(93)	(29)	7	(122)
Net income (loss)	728	494	8	1,222
EBIT	1,768	794	9	2,562
EBIT margin	12.3 %	5.5 %pts		17.8 %
EBITDA	4,783	140	10	4,923
EBITDA margin	33.2 %	1.0 %pts		34.2 %
Depreciation and amortization	(3,015)	654	11	(2,361)
Capex	1,517	163	12	1,680
Free cash flow before dividend	1,294	31	13	1,325
Net debt (billions of €)	43.3	4.0	14	47.3

Group Ger. GAAP	Delta IFRS	FN	Group IFRS
0	(1,353)	15	(1,353)
0	(1,353)		(1,353)
0	0	16	0
0	0	17	0
1,978	(1,903)	18	75
(606)	606	19	0
1,372	(2,650)		(1,278)
0	92	20	92
0	0		0
1,372	(2,558)	21	(1,186)
(445)	986	22	541
927	(1,572)		(645)
0	0	23	0
927	(1,572)	24	(645)
1,372	(2,650)	25	(1,278)
1,372	(1,297)	26	75
0	(1,353)	27	(1,353)

Special influences

Group IFF	FN	Delta IFRS	up Ger. GAAP
14,37	1	(35)	14,412
(8,97		(1,205)	(7,766)
5,40		(1,240)	6,646
(3,07		202	(3,274)
(1,14		(19)	(1,129)
47		(2,285)	2,758
(37		1,539	(1,914)
1,28	2	(1,803)	3,087
(69	3	(15)	(681)
(94		(151)	(795)
58	4	(1,818)	2,406
11	5	769	(658)
69	6	(1,049)	1,748
(12	7	(29)	(93)
57	8	(1,078)	1,655
1,28	9	(1,856)	3,140
8.9		(12.9) %pts	21.8 %
4,99	10	(1,157)	6,155
34.8		(7.9) %pts	42.7 %
(3,71	11	(699)	(3,015)
1,68	12	163	1,517
1,32	13	31	1,294
47	14	4.0	43.3

Unadjusted

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection		GHS IFRS new
Total revenue	1.154	(4)	77	1,150	268	П	882
Net revenue	84	0	78	84	15	Н	69
EBITDA	(81)	30	79	(51)	71	Н	(122)
of which Vivento	(261)	82	80	(179)	0	П	(179)
EBITDA margin	(7.0) %	2.6 %pts		(4.4)%	26.5 %		(13.8) %
Special factors affecting EBITDA	135	(92)	81	43	0	П	43
Adj. EBITDA	(216)	122	82	(94)	71	П	(165)
of which Vivento	(304)	82	83	(222)	0		(222)
Adj. EBITDA margin	(18.7) %	10.5 %pts		(8.2) %	26.5 %		(18.7)%
Depreciation and amortization	(173)	(33)	84	(206)	(10)		(196)
Financial income (expense), net	(574)	(78)	85	(652)	(1)		(651)
Income (loss) before income taxes	(839)	(70)	86	(909)	60		(969)
Capex	131	19	87	150	5		145
Number of employees (average)	34,976	0		34,976	2,189		32,787
					to T-Systems	П	

Consolidation	Consoli- dation Ger. GAAP	Delta IFRS	FN	Consoli- dation IFRS old	Delta new structure	Consoli- dation IFRS new
Total revenue	(2,986)	(95)		(3,081)	(154)	(3,235)
Net revenue	0	0		0	0	0
EBITDA	(12)	(25)		(37)	(5)	(42)
Special factors affecting EBITDA	0	0		0	0	0
Adj. EBITDA	(12)	(25)		(37)	(5)	(42)
Depreciation and amortization	93	(81)		12	1	13
Financial income (expense), net	(93)	148		55	(2)	53
Income (loss) before income taxes	(13)	43		30	(6)	24
Capex	9	47		56	(2),	54

F···Online·	T-Online Ger. GAAP	Delta IFRS	FN	T-Online IFRS
Total revenue	500	(1)	37	499
Net revenue <sup>1</sup>	456	(1)	38	455
EBITDA	128	1	39	129
EBITDA margin	25.6 %	0.3 %pts		25.9 %
Special factors affecting EBITDA	0	0	40	0
Adj. EBITDA	128	1	41	129
Adj. EBITDA margin	25.6 %	0.3 %pts		25.9 %
Depreciation and amortization	(111)	87	42	(24)
Financial income (expense), net	28	4	43	32
Income (loss) before income taxes	45	92	44	137
Capex	18	0	45	18
Number of employees (average)	2,945	0		2,945
				to T-Com

# Business unit Broadband/Fixed Network

<b>T</b> ····Com·	T-Com Ger. GAAP old	IFRS figures, CEE mobile	Delta IFRS	FN	T-Com IFRS old	Global Network factory, ICSS and NWS	NetPro small/ medium enterprises	Consoli- dation	T-Com IFRS new	T-Online IFRS	Consoli- dation	Broadband/ Fixed Network IFRS new
Til	0.000	220	(0)	0.0	0.544	200	000	400	0.470	400	(4.00)	0.000
Total revenue	6,882	329	(9)	28	6,544	396	602	132	6,470	499	(160)	6,809
of which domestic	5,906	0	(12)		5,894			n.a.	5,825	443	(159)	6,109
of which international	976	329	3		650			n.a.	645	56	(1)	700
Net revenue	6,054		(384)	29	5,670	192	708	0	5,154	455	0	5,609
EBITDA	2,592	187	23	30	2,428	4	14	22	2,440	129	8	2,577
of which domestic	2,156	0	18		2,174			n.a.	2,186	130	8	2,324
of which international	436	187	5		254			n.a.	254	(1)	0	253
EBITDA margin	37.7 %	56.8 %			37.1 %	5.6 %	2.3 %		37.7 %	25.9 %		37.8 %
Special factors affecting EBITDA	0	0	0	31	0	0	0	0	0	0	0	0
Adj. EBITDA	2,592	187	23	32	2,428	22	14	4	2,440	129	8	2,577
of which domestic	2,156	0	18		2,174			n.a.	2,186	130	8	2,324
of which international	436	187	5		254			n.a.	254	(1)	0	253
Adj. EBITDA margin	37.7 %	56.8 %			37.1 %	5.6 %	2.3 %		37.7 %	25.9 %		37.8 %
Depreciation and amortization	(1,204)	(51)	59	33	(1,094)	(18)	(16)	0	(1,096)	(24)	(2)	(1,122)
Financial income (expense), net	28	1	(41)	34	(14)	(2)	16	21	(11)	32	(1)	20
Income (loss) before income taxes	1,405	136	51	35	1,320	2	14	25	1,333	137	5	1,475
Capex	521	50	(12)	36	459	3	16	1	447	18	0	465
of which domestic	380	0	(12)		368			n.a.	356	13	(1)	368
of which international	141	50	0		91			n.a.	91	5	1	97
Number of employees (average)	125,782	3,192	0		122,590	631	11,306	0	111,915	2,945	0	114,860
of which domestic	94,943	0	0		94,943	631	11,306	0	84,269	2,121	0	86,390
		to T-Mobile			,	from T-Systems	to T-Systems		,	from T-Online		

<b>F···</b> Mobile•	T-Mobile Ger. GAAP	IFRS figures, CEE mobile	Delta IFRS	FN	T-Mobile IFRS
Total revenue	6,237	398	14	46	6,649
Net revenue	6,005	354	13	47	6,372
EBITDA	3,210	179	(1,187)	48	2,202
EBITDA margin	51.5 %	45.0 %			33.1 %
Special factors affecting EBITDA	1,280	0	(1,205)	49	75
Adj. EBITDA	1,930	179	18	50	2,127
Adj. EBITDA margin	30.9 %	45.0 %			32.0 %
Depreciation and amortization	(1,270)	(52)	(844)	51	(2,166)
Financial income (expense), net	(65)	(4)	(25)	52	(94)
Income (loss) before income taxes	1,846	123	(2,027)	53	(58)
Capex	644	54	95	54	793
Number of employees (average)	44,215	3,192	0		47,407
		from T-Com			

## **Business unit Mobile Communications**

<b>T···</b> Systems·	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	Global Network factory, ICSS and NWS	Billing & collection	NetPro small/ medium enterprises	Consoli- dation	Business Customers IFRS new	Enterprise Services	Business Services	Business unit Business Customers
Total revenue	2,625	(9)	67	2,616	387	272	1,097	(326)	3,272	2,102	1,170	
Net revenue	1,813	(17)	68	1,796	192	15	708	(020)	2,327	1,239	1,088	
EBITDA	318	9	69	327	27	70	17	(4)	383	328	56	
EBITDA margin	12.1 %	0.4 %pts		12.5 %	7.0 %	25.7 %	1.6 %	. ,	11.7 %	15.6 %	4.8 %	
Special factors affecting EBITDA	(43)	0	70	(43)	0	0	0	0	(43)	0	(43)	
Adj. EBITDA	361	9	71	370	27	70	17	(4)	426	328	99	
Adj. EBITDA margin	13.8 %	0.4 %pts		14.1 %	7.0 %	25.7 %	1.5 %		13.0 %	15.6 %	8.5 %	
Depreciation and amortization	(350)	114	72	(236)	(18)	(10)	(16)	1	(243)	(184)	(60)	
EBIT	(32)	123	73	91	10	60	1	(2)	140	144	(4)	
Financial income (expense), net	(5)	(18)	74	(23)	(4)	(1)	(5)	1	(24)	8	(4)	
Income (loss) before income taxes	(38)	106	75	68	5	60	(4)	(3)	116	155	(8)	
Capex	194	10	76	204	3	6	19	(4)	222	171	51	
Number of employees (average)	39,867	0		39,867	631	2,189	11,306	0	52,729	35,520	17,210	
					to T-Com	from GHS	from T-Com					

All figures in millions of  $\ensuremath{\mathfrak{C}},$  calculated and rounded on the basis of precise figures











#### Q3 2004. Reconciliation Group and business units.

		Adjusted		
Group	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
Net revenue	14,524	(171)	1	14,353
Cost of sales	(7,849)	335		(7,514)
Gross profit from sales	6,675	164		6,839
Selling costs	(3,014)	(17)		(3,031)
General administrative costs	(1,060)	58		(1,002)
Other operating income	719	(323)		396
Other operating expenses	(1,094)	763		(331)
Operating results	2,226	645	2	2,871
Financial income (expense), net	(793)	(231)	3	(1,024)
of which interest expenses	(836)	173		(663)
Income (loss) before income taxes	1,433	414	4	1,847
Income taxes	(340)	(220)	5	(560)
Income (loss) after taxes	1,093	194	6	1,287
Income (losses) applicable to minority shareholders	(104)	(31)	7	(135)
Net income (loss)	989	163	8	1,152
EBIT	2,273	598	9	2,871
EBIT margin	15.6 %	4.4 %pts		20.0 %
EBITDA	5,264	29	10	5,293
EBITDA margin	36.2 %	0.7 %pts		36.9 %
Depreciation and amortization	(2,991)	569	11	(2,422)
Capex	1,275	203	12	1,478
Free cash flow before dividend	2,391	49	13	2,440
Net debt (billions of €)	40.8	3.9	14	44.7

Group Ger. GAAP	Delta IFRS	FN	Group IFRS
0	(1)	15	(1)
0	(1)		(1)
0	(1)	16	(1)
0	(14)	17	(14)
650	(641)	18	9
(109)	(2,412)	19	(2,521)
541	(3,069)		(2,528)
0	0	20	0
0	0		0
541	(3,069)	21	(2,528)
(143)	160	22	17
398	(2,909)		(2,511)
0	0	23	0
398	(2,909)	24	(2,511)
541	(3,069)	25	(2,528)
541	(641)	26	(100)
0	(2,428)	27	(2,428)
0	(2,428)	21	(2,428)

Special influences

up Ger. GAAP	Delta IFRS	FN	Group IFR
	(171)		
14,524	(171)	1	14,35
(7,849)	334		(7,515
6,675	163		6,83
(3,014)	(18)		(3,032
(1,060)	44		(1,016
1,369	(964)		40
(1,203)	(1,649)		(2,852
2,767	(2,424)	2	34
(793)	(231)	3	(1,024
(836)	173		(663
1,974	(2,655)	4	(68
(483)	(60)	5	(543
1,491	(2,715)	6	(1,22
(104)	(31)	7	(13
1,387	(2,746)	8	(1,359
2,814	(2,471)	9	34
19.4 %	(17.0) %pts		2.4
5,805	(612)	10	5,19
40.0 %	(3.8) %pts		36.2
(2,991)	(1,859)	11	(4,850
1,275	203	12	1,47
2,391	49	13	2,44
40.8	3.9	14	44.

Unadjusted

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection	IFR	GHS RS new
Total revenue	1.164	(5)	77	1,159	272		887
Net revenue	78	0	78	78	21		57
EBITDA	69	7	79	76	77		(1)
of which Vivento	(152)	(15)	80	(167)	0		(167)
EBITDA margin	5.9 %	0.6 %pts		6.6 %	28.3 %	(	0.1)%
Special factors affecting EBITDA	21	0	81	21	0		21
Adj. EBITDA	48	7	82	55	77		(22)
of which Vivento	(183)	(15)	83	(198)	0		(198)
Adj. EBITDA margin	4.1 %	0.6 %pts		4.7 %	28.3 %	(	2.5)%
Depreciation and amortization	(180)	(67)	84	(247)	(10)		(237)
Financial income (expense), net	(676)	11	85	(665)	1		(666)
Income (loss) before income taxes	(799)	(37)	86	(836)	68		(904)
Capex	124	65	87	189	7		182
Number of employees (average)	34,795	0		34,795	2,687	3	32,108
					to T-Systems		

Consolidation	Consoli- dation Ger. GAAP	Delta IFRS	FN	Consoli- dation IFRS old	Delta new structure	Consoli- dation IFRS new
Total revenue	(2,953)	(125)		(3,078)	(148)	(3,226)
Net revenue	0	0		0	0	0
EBITDA	(140)	36		(104)	4	(100)
Special factors affecting EBITDA	(93)	0		(93)	0	(93)
Adj. EBITDA	(47)	36		(11)	4	(7)
Depreciation and amortization	83	(71)		12	5	17
Financial income (expense), net	24	(38)		(14)	4	(10)
Income (loss) before income taxes	(32)	(74)		(106)	13	(93)
Capex	(34)	24		(10)	1	(9)

#### T-Online Delta FN T-Online **T**···Online Ger. GAAP IFRS IFRS Total revenue 464 22 37 486 Net revenue<sup>1</sup> 419 22 441 25 EBITDA 110 135 EBITDA margin 23.7 % 4.1 %pts 27.8 % Special factors affecting EBITDA (1) 0 40 (1) Adj. EBITDA 111 25 41 136 Adj. EBITDA margin 23.9 % 4.1 %pts 28.0 % Depreciation and amortization (112) 88 42 (24) Financial income (expense), net 4 43 30 26 Income (loss) before income taxes 24 117 44 141 45 15 4 19 2,981 2,981 Number of employees (average) 0 to T-Com

# Business unit Broadband/Fixed Network

<b>T</b> ····Com·	T-Com Ger. GAAP old	IFRS figures, CEE mobile	Delta IFRS	FN	T-Com IFRS old	Global Network factory, ICSS and NWS	NetPro small/ medium enterprises	Consoli- dation	T-Com IFRS new	T-Online IFRS	Consoli- dation	Broadband/ Fixed Network IFRS new
Total revenue	6.806	374	(63)	28	6.369	322	585	148	6.254	486	(131)	6,609
of which domestic	5.791	0	(64)		5,727	-		n.a.	5,618	434	(132)	5,921
of which international	1,015	374	1		642			n.a.	636	52	0	688
Net revenue	6,007		(483)	29	5,524	132	664	0	4,992	441	0	5,433
EBITDA	2,576	189	(19)	30	2,368	8	37	3	2,342	135	0	2,477
of which domestic	2,115	0	4		2,119			n.a.	2,093	129	0	2,222
of which international	461	189	(23)		249			n.a.	249	6	0	255
EBITDA margin	37.8 %	50.5 %			37.2 %	2.5 %	6.3 %		37.4 %	27.8 %		37.5 %
Special factors affecting EBITDA	(17)	0	0	31	(17)	0	0	0	(17)	(1)	0	(18)
Adj. EBITDA	2,593	189	(19)	32	2,385	8	37	3	2,359	136	0	2,495
of which domestic	2,116	0	4		2,120			n.a.	2,094	130	0	2,224
of which international	477	189	(23)		265			n.a.	265	6	0	271
Adj. EBITDA margin	38.1 %	50.5 %			37.4 %	2.5 %	6.3 %		37.7 %	28.0 %		37.8 %
Depreciation and amortization	(1,158)	(107)	(101)	33	(1,152)	(14)	(14)	(3)	(1,155)	(24)	(2)	(1,181)
Financial income (expense), net	45	(13)	(40)	34	18	(3)	12	16	19	30	0	49
Income (loss) before income taxes	1,455	70	(151)	35	1,234	(9)	35	16	1,206	141	(2)	1,345
Capex	518	44	14	36	488	0	9	0	479	19	0	498
of which domestic	384	0	15		399			n.a.	390	14	0	404
of which international	134	44	(1)		89			n.a.	89	5	0	94
Number of employees (average)	125,914	3,190	0		122,724	633	9,789	0	113,568	2,981	0	116,549
of which domestic	95,583	0	0		95,583	633	9,789	0	86,427	2,178	0	88,605
		to T-Mobile				from T-Systems	to T-Systems			from T-Online		

F···Mobile-	T-Mobile Ger. GAAP	IFRS figures, CEE mobile	Delta FN IFRS	T-Mot IF
Total revenue	6,479	432	3 46	6,9
Net revenue	6,273	387	3 47	6,6
EBITDA	2,798	199	(628) 48	2,3
EBITDA margin	43.2 %	46.1 %		34.3
Special factors affecting EBITDA	636	0	(641) 49	
Adj. EBITDA	2,162	199	13 50	2,3
Adj. EBITDA margin	33.4 %	46.1 %		34.3
Depreciation and amortization	(1,282)	(108)	(1,825) 51	(3,2
Financial income (expense), net	(203)	(8)	(13) 52	(2
Income (loss) before income taxes	1,287	83	(2,440) 53	(1,0
Capex	471	42	93 54	(
Number of employees (average)	44,920	3,190	0	48,
		from T-Com		

# Business unit Mobile Communications

<b>T</b> ···Systems·	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	Global Network factory, ICSS and NWS	Billing & collection	NetPro small/ medium enterprises	Consoli- dation	Business Customers IFRS new	Enterprise Services	Business Services	Business unit Business Customers
Total revenue	2,564	(61)	67	2,503	309	276	976	(277)	3,169	2,139	1,129	
Net revenue	1,747	(100)	68	1,647	132	21	664	(211)	2,200	1,150	1,050	
EBITDA	392	(43)	69	349	14	78	48	(13)	448	369	79	
EBITDA margin	15.3 %	(1.3) %pts		13.9 %	4.5 %	28.2 %	4.9 %	(10)	14.1 %	18.1 %	7.0 %	
Special factors affecting EBITDA	(5)	0	70	(5)	0	0	0	0	(5)	0	(5)	
Adj. EBITDA	397	(43)	71	354	14	78	48	(13)	453	369	84	
Adj. EBITDA margin	15.5 %	(1.4) %pts		14.1 %	4.5 %	28.2 %	4.9 %	, ,	14.3 %	18.1 %	7.4 %	
Depreciation and amortization	(342)	118	72	(224)	(15)	(10)	(14)	(1)	(234)	(180)	(54)	
EBIT	50	75	73	125	(1)	67	34	(13)	214	189	25	
Financial income (expense), net	(9)	(160)	74	(169)	0	0	(4)	0	(173)	(136)	(1)	
Income (loss) before income taxes	39	(83)	75	(44)	0	67	30	(12)	41	53	24	
Capex	181	5	76	186	0	7	10	(2)	201	159	42	
Number of employees (average)	39,750	0		39,750	633	2,687	9,789	0	51,593	35,860	15,734	
					to T-Com	from GHS	from T-Com					

All figures in millions of €, calculated and rounded on the basis of precise figures









Q4 2004

FY 2004

#### Q4 2004. Reconciliation Group and business units.

Adjusted

		,		
Group	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
Net revenue	14,958	(218)	1	14,740
Cost of sales	(8,140)	268		(7,872)
Gross profit from sales	6.818	50		6,868
Selling costs	(3,675)	172		(3,503)
General administrative costs	(1,249)	65		(1,184)
Other operating income	908	(429)		479
Other operating expenses	(1,348)	968		(380)
Operating results	1,454	826	2	2,280
Financial income (expense), net	(743)	(194)	3	(937)
of which interest expenses	(747)	(15)		(762)
Income (loss) before income taxes	711	632	4	1,343
Income taxes	(399)	(258)	5	(657)
Income (loss) after taxes	312	374	6	686
Income (losses) applicable to minority shareholders	(60)	(34)	7	(94)
Net income (loss)	252	340	8	592
EBIT	1,509	771	9	2,280
EBIT margin	10.1 %	5.4 %pts		15.5 %
EBITDA	4,732	(6)	10	4,726
EBITDA margin	31.6 %	0.4 %pts		32.1 %
Depreciation and amortization	(3,225)	779	11	(2,446)
Capex	2,125	318	12	2,443
Free cash flow before dividend	3,595	0	13	3,595
Net debt (billions of €)	35.2	4.4	14	39.6

Group Ger. GAAP	Delta IFRS	FN	Group IFRS
(77)	95	15	18
(77)	95		18
(24)	1	16	(23)
(137)	14	17	(123)
1,170	(1,170)	18	0
172	(106)	19	66
1,104	(1,166)		(62)
0	1,138	20	1,138
0	0		0
1,104	(28)	21	1,076
12	(21)	22	(9)
1,116	(49)		1,067
55	0	23	55
1,171	(49)	24	1,122
1,104	(1,166)	25	(62)
1,107	(1,241)	26	(134)
(1)	73	27	72

Special influences

oup Ger. GAAP	Delta IFRS	FN	Group IFF
14,958	(218)	1	14,74
(8,217)	363	- '	(7,85
6,741	145		6,88
(3,699)	173		(3,52
(1,386)	79		(1,30
			•
2,078	(1,599)		47
(1,176)	862		(31
2,558	(340)	2	2,21
(743)	944	3	20
(747)	(15)		(76
1,815	604	4	2,41
(387)	(279)	5	(66
1,428	325	6	1,75
(5)	(34)	7	(3
1,423	291	8	1,71
2,613	(395)	9	2,21
17.5 %	(2.4) %pts		15.0
5,839	(1,247)	10	4,59
39.0 %	(7.9) %pts		31.2
(3,226)	852	11	(2,37
2,125	318	12	2,44
3,595	0	13	3,59
35.2	4.4	14	39

Unadjusted

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection		GHS IFRS new
Total revenue	1.093	(4)	77	1.089	198	П	891
Net revenue	94	0	78	94	22	Н	72
EBITDA	(142)	(192)	79	(334)	(21)	П	(313)
of which Vivento	(123)	(62)	80	(185)	0	П	(185)
EBITDA margin	(13.0) %	(17.7) %pts		(30.7) %	(10.6) %	П	(35.1)%
Special factors affecting EBITDA	176	(215)	81	(39)	0	П	(39)
Adj. EBITDA	(318)	23	82	(295)	(21)	П	(274)
of which Vivento	(186)	(13)	83	(199)	0	П	(199)
Adj. EBITDA margin	(29.1) %	2.0 %pts		(27.1)%	(10.6) %	П	(30.8) %
Depreciation and amortization	(281)	32	84	(249)	(10)	П	(239)
Financial income (expense), net	(554)	(5)	85	(559)	0	П	(559)
Income (loss) before income taxes	(998)	(144)	86	(1,142)	(31)	П	(1,111)
Capex	178	126	87	304	16	П	288
Number of employees (average)	34,371	0		34,371	2,698		31,673
					to T-Systems	П	

Consolidation	Consoli- dation Ger. GAAP	Delta IFRS	FN	Consoli- dation IFRS old	Delta new structure	Consoli- dation IFRS new
Total revenue	(3,016)	(57)		(3,073)	138	(2,935)
Net revenue	0	0		0	0	0
EBITDA	195	(15)		180	24	204
Special factors affecting EBITDA	160	(14)		146	(2)	146
Adj. EBITDA	35	(1)		34	26	58
Depreciation and amortization	77	(40)		37	(24)	13
Financial income (expense), net	(19)	(5)		(24)	(2)	(26)
Income (loss) before income taxes	255	(62)		193	(2)	191
Capex	(87)	35		(52)	12	(40)

F···Online·	T-Online Ger. GAAP	Delta IFRS	FN	T-Online IFRS
Total revenue	522	16	37	538
Net revenue	465	15	38	480
EBITDA	62	19	39	81
EBITDA margin	11.9 %	3.2 %pts		15.1 %
Special factors affecting EBITDA	0	0	40	0
Adj. EBITDA	62	19	41	81
Adj. EBITDA margin	11.9 %	3.2 %pts		15.1 %
Depreciation and amortization	(120)	82	42	(38)
Financial income (expense), net	28	4	43	32
Income (loss) before income taxes	(33)	108	44	75
Capex	65	6	45	71
Number of employees (average)	3,007	0		3,007
				to T-Com

# Business unit Broadband/Fixed Network

T···Com·	T-Com Ger. GAAP old	IFRS figures, CEE mobile	Delta IFRS	FN	T-Com IFRS old	Global Network factory, ICSS and NWS	NetPro small/ medium enterprises	Consoli- dation	T-Com IFRS new	T-Online IFRS	Consoli- dation	Broadband/ Fixed Network IFRS new
Total revenue	7,151	344	(99)	28	6,708	316	1,047	301	6,278	538	(165)	6,651
of which domestic	6,165	0	(98)		6,067		,	n.a.	5,644	481	167	5,958
of which international	986	344	(1)		641			n.a.	634	57	2	693
Net revenue	6,311		(483)	29	5,828	151	745	0	5,234	480	0	5,714
EBITDA	2,467	154	(21)	30	2,292	13	30	(10)	2,265	81	(6)	2,340
of which domestic	2,210	0	(12)		2,198			n.a.	2,171	83	(6)	2,248
of which international	257	154	(9)		94			n.a.	94	(2)	0	92
EBITDA margin	34.5 %	44.8 %			34.2 %	4.1 %	2.9 %		36.1 %	15.1 %		35.2 %
Special factors affecting EBITDA	(173)	(2)	0	31	(171)	0	2	4	(169)	0	0	(169)
Adj. EBITDA	2,640	156	(21)	32	2,463	13	28	(14)	2,434	81	(6)	2,509
of which domestic	2,249	0	(30)		2,219			n.a.	2,208	83	(6)	2,285
of which international	391	156	9		244			n.a.	226	(2)	0	224
Adj. EBITDA margin	36.9 %	45.3 %			36.7 %	4.1 %	2.7 %		38.8 %	15.1 %		37.7 %
Depreciation and amortization	(1,244)	(56)	186	33	(1,002)	(16)	(11)	0	(1,007)	(38)	22	(1,023)
Financial income (expense), net	53	(102)	(42)	34	113	1	38	40	116	32	1	149
Income (loss) before income taxes	1,266	(5)	132	35	1,403	(2)	57	30	1,374	75	17	1,466
Capex	907	183	12	36	736	2	1	(10)	727	71	0	798
of which domestic	564	0	12		576			n.a.	567	61	0	628
of which international	343	183	0		160			n.a.	160	10	0	170
Number of employees (average)	124,184	3,198	0		120,985	634	9,617	0	112,002	3,007	0	115,010
of which domestic	94,937	0	0		94,937	634	9,617	0	85,954	2,192	0	88,146
		to T-Mobile				from T-Systems	to T-Systems			from T-Online		

<b>P</b> ···Mobile∙	T-Mobile Ger. GAAP	IFRS figures, CEE mobile	Delta IFRS	FN	T-Mobile IFRS
Total revenue	6,335	405	(48)	46	6,692
Net revenue	6,132	366	(49)	47	6,449
EBITDA	2,911	150	(995)	48	2,066
EBITDA margin	46.0 %	37.0 %			30.9 %
Special factors affecting EBITDA	1,012	0	(1,014)	49	(2)
Adj. EBITDA	1,899	150	19	50	2,068
Adj. EBITDA margin	30.0 %	37.0 %			30.9 %
Depreciation and amortization	(1,302)	(69)	484	51	(887
Financial income (expense), net	(241)	(12)	916	52	663
Income (loss) before income taxes	1,347	69	426	53	1,842
Capex	844	161	87	54	1,092
Number of employees (average)	44,617	3,198	0		47,815
		from T-Com			

# Business unit Mobile Communications

<b>T</b> ···Systems∙	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	Global Network factory, ICSS and NWS	Billing & collection	NetPro small/ medium enterprises	Consoli- dation	Business Customers IFRS new	Enterprise Services	Business Services	Business unit Business Customers
Total revenue	2,873	(87)	67	2,786	305	202	1,176	(418)	3,441	2,200	1,242	
Net revenue	1,956	(67)	68	1,889	151	22	745	(110)	2,505	1,408	1,097	
EBITDA	346	(39)	69	307	20	(21)	26	3	295	249	46	
EBITDA margin	12.0 %	(1.0) %pts		11.0 %	6.7 %	(10.5)%	2.2 %		8.6 %	11.3 %	3.7 %	
Special factors affecting EBITDA	(68)	0	70	(68)	0	0	(2)	0	70	0	(70)	
Adj. EBITDA	414	(39)	71	375	20	(21)	28	3	365	249	116	
Adj. EBITDA margin	14.4 %	(0.9) %pts		13.5 %	6.6 %	(10.5)%	2.4 %		10.6 %	11.3 %	9.3 %	
Depreciation and amortization	(356)	121	72	(235)	(15)	(9)	(11)	2	(238)	(181)	(58)	
EBIT	(10)	82	73	72	5	(30)	15	6	57	68	(11)	
Financial income (expense), net	(10)	(14)	74	(24)	1	3	(2)	(2)	(26)	(9)	(7)	
Income (loss) before income taxes	(22)	70	75	48	6	(27)	13	3	31	51	(18)	
Capex	218	74	76	292	2	17	13	(15)	307	257	50	
Number of employees (average)	39,551	0		39,551	634	2,698	9,617	0	51,232	35,626	15,606	
					to T-Com	from GHS	from T-Com					

All figures in millions of €, calculated and rounded on the basis of precise figures





Q3 2004



#### FY 2004. Reconciliation Group and business units.

		Adjusted		
Group	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
Net revenue	57 880	(520)	1	57.360
Cost of sales	(31 325)	1 102		(30 223)
Gross profit from sales	26 555	582		27 137
Selling costs	(13 258)	445		(12 813)
General administrative costs	(4 543)	175		(4 368)
Other operating income	3 138	(1 504)		1 634
Other operating expenses	(4 972)	3 580		(1 392)
Operating results	6 920	3 278	2	10 198
Financial income (expense), net	(3 327)	(646)	3	(3 973)
of which interest expenses	(3 351)	(124)		(3 475)
Income (loss) before income taxes	3 593	2 632	4	6 225
Income taxes	(1 043)	(1 044)	5	(2 087)
Income (loss) after taxes	2 550	1 588	6	4 138
Income (losses) applicable to minority shareholders	(354)	(127)	7	(481
Net income (loss)	2 196	1 461	8	3 657
EBIT	7 119	3 079	9	10 198
EBIT margin	12.3 %	5.5 %pts		17.8 %
EBITDA	19 364	253	10	19617
EBITDA margin	33.5 %	0.7 %pts		34.2 %
Depreciation and amortization	(12 245)	2 826	11	(9 419)
Capex	5 936	575	12	6 511
Free cash flow before dividend	10 180	131	13	10 311
Net debt (billions of €)	35.2	4.4	14	39.6

Group Ger. GAAP	Delta IFRS	FN	Group IFRS
(77)	(1 259)	15	(1 336)
(77)	(1 259)		(1 336)
(24)	0	16	(24)
(137)	0	17	(137)
3 798	(3 714)	18	84
(612)	(1 912)	19	(2 524)
2 948	(6 885)		(3 937)
0	1 230	20	1 230
0	0		0
2 948	(5 655)	21	(2 707)
(565)	1 124	22	559
2 383	(4 531)		(2 148)
55	0	23	55
2 438	(4 531)	24	(2 093)
2 948	(6 885)	25	(3 937)
2 951	(3 179)	26	(228)
(3)	(3 706)	27	(3 709)

Special influences

roup IFRS	Group Ger. GAAP	Delta IFRS	FN	Group IFRS
	57 880	(520)	1	57 360
(1 336)	(31 402)	(157)		(31 559)
(1 336)	26 478	(677)		25 801
(24)	(13 282)	445		(12 837)
(137)	(4 680)	175		(4 505)
84	6 936	(5 218)		1 718
(2 524)	(5 584)	1 668		(3 916)
(3 937)	9 868	(3 607)	2	6 261
1 230	(3 327)	584	3	(2 743)
0	(3 351)	(124)		(3 475)
(2 707)	6 541	(3 023)	4	3 5 1 8
559	(1 608)	80	5	(1 528)
(2 148)	4 933	(2 943)	6	1 990
55	(299)	(127)	7	(426)
(2 093)	4 634	(3 070)	8	1 564
(3 937)	10 067	(3 806)	9	6 261
	17.4 %	(6.5) %pts		10.9 %
(228)	22 315	(2 926)	10	19 389
	38.6 %	(4.8) %pts		33.8 %
(3 709)	(12 248)	(880)	11	(13 128)
	5 936	575	12	6 511
	10 180	131	13	10311
	35.2	4.4	14	39.6
	•			

Unadjusted

GHS	GHS Ger. GAAP	Delta IFRS	FN	GHS IFRS old	Billing & collection		GHS IFRS new
Total revenue	4 501	(18)	77	4 483	957	П	3 526
Net revenue	336	0	78	336	76	H	260
EBITDA	(317)	(57)	79	(374)	182	ı	(556)
of which Vivento	(786)	11	80	(775)	0	ı	(775)
EBITDA margin	(7.0) %	(1.3) %pts		(8.3) %	19.0 %		(15.8)%
Special factors affecting EBITDA	299	(307)	81	(8)	0		(8)
Adj. EBITDA	(616)	250	82	(366)	182		(548)
of which Vivento	(890)	60	83	(830)	0		(830)
Adj. EBITDA margin	(13.7)%	5.5 %pts		(8.2) %	19.0 %		(15.5)%
Depreciation and amortization	(846)	(68)	84	(914)	(38)		(876)
Financial income (expense), net	(2 572)	(116)	85	(2 688)	0		(2 688)
Income (loss) before income taxes	(3 792)	(184)	86	(3 976)	144		(4 120)
Capex	490	214	87	704	31		673
Number of employees (average)	35 095	0		35 095	2 223		32 872
					to T-Systems	П	

Consolidation	Consoli- dation Ger. GAAP	Delta IFRS	FN	Consoli- dation IFRS old	Delta new structure	Consoli- dation IFRS new
Total revenue	(11,946)	(338)		(12,284)	(376)	(12,660)
Net revenue	0	0		0	0	0
EBITDA	20	(30)		(10)	22	12
Special factors affecting EBITDA	67	(14)		53	(5)	48
Adj. EBITDA	(47)	(16)		(63)	27	(36)
Depreciation and amortization	316	(244)		72	(16)	56
Financial income (expense), net	(27)	(188)		(215)	(1)	(216)
Income (loss) before income taxes	310	(463)		(153)	5	(148)
Capex	(125)	70		(55)	12	(43)

#### T-Online Delta FN T-Online **T**···Online Ger. GAAP IFRS IFRS Total revenue 1,979 33 37 2,012 38 1,793 31 1,824 Net revenue 39 EBITDA 419 44 463 EBITDA margin 21.2 % 1.8 %pts 23.0 % Special factors affecting EBITDA (1) 0 40 (1) Adj. EBITDA 420 44 41 464 Adj. EBITDA margin 21.2 % 1.8 %pts 23.1 % Depreciation and amortization (452) 344 (108) 43 Financial income (expense), net 15 124 109 Income (loss) before income taxes 73 406 44 479 45 110 11 121 2,963 2,963 0 Number of employees (average) to T-Com

# Business unit Broadband/Fixed Network

<b>F</b> · · · · Com·	T-Com Ger. GAAP old	IFRS figures, CEE mobile	Delta IFRS	FN	T-Com IFRS old	Global Network factory, ICSS and NWS	NetPro small/ medium enterprises	Consoli- dation	T-Com IFRS new	T-Online IFRS	Consoli- dation	Broadband/ Fixed Network IFRS new
							onto prioco					
Total revenue	27,814	1,333	(228)	28	26,253	1,452	2,797	693	25,601	2,012	(603)	27,010
of which domestic	23,921	0	(228)		23,693			n.a.	23,069	1,797	(604)	24,262
of which international	3,893	1,333	0		2,560			n.a.	2,532	215	1	2,748
Net revenue	24,425		(1,718)	29	22,707	671	2,793	0	20,585	1,824	0	22,409
EBITDA	10,240	679	(23)	30	9,538	47	89	8	9,504	463	(14)	9,953
of which domestic	8,662	0	13		8,675			n.a.	8,641	463	(14)	9,090
of which international	1,578	679	(36)		863			n.a.	863	0	0	863
EBITDA margin	36.8 %	50.9 %			36.3 %	3.2 %	3.2 %		37.1 %	23.0 %		36.8 %
Special factors affecting EBITDA	(226)	(2)	0	31	(224)	0	6	11	(219)	(1)	0	(220)
Adj. EBITDA	10,466	681	(23)	32	9,762	47	83	(3)	9,723	464	(14)	10,173
of which domestic	8,738	0	(5)		8,733			n.a.	8,712	464	(14)	9,162
of which international	1,728	681	(18)		1,029			n.a.	1,011	0	0	1,011
Adj. EBITDA margin	37.6 %	51.1 %			37.2 %	3.2 %	3.0 %		38.0 %	23.1 %		37.7 %
Depreciation and amortization	(4,790)	(264)	222	33	(4,304)	(65)	(57)	(4)	(4,316)	(108)	16	(4,408)
Financial income (expense), net	111	(392)	(161)	34	342	(3)	55	70	354	124	1	479
Income (loss) before income taxes	5,525	23	74	35	5,576	(21)	87	74	5,542	479	3	6,024
Capex	2,330	315	13	36	2,028	8	30	(8)	1,998	121	0	2,119
of which domestic	1,620	0	14		1,634			n.a.	1,604	95	(1)	1,698
of which international	710	315	(1)		394			n.a.	394	26	1	421
Number of employees (average)	125,395	3,192	0		122,203	631	10,506	0	112,329	2,963	0	115,292
of which domestic	94,992	0	0		94,992	631	10,506	0	85,118	2,149	0	87,267
		to T-Mobile				from T-Systems	to T-Systems			from T-Online		

F···Mobile-	T-Mobile Ger. GAAP	IFRS figures, CEE mobile	Delta FN IFRS	T-Mol IF
Total revenue	24,995	1,582	(50) 46	26,5
Net revenue	24,088	1,413	(51) 47	25,4
EBITDA	10,596	676	(2,809) 48	8,4
EBITDA margin	42.4 %	42.7 %		31.9
Special factors affecting EBITDA	2,928	0	(2,860) 49	
Adj. EBITDA	7,668	676	<b>51</b> 50	8,3
Adj. EBITDA margin	30.7 %	42.7 %		31.6
Depreciation and amortization	(5,088)	(279)	(1,586) 51	(6,9
Financial income (expense), net	(774)	(29)	<b>874</b> 52	
Income (loss) before income taxes	4,636	368	(3,423) 53	1,5
Capex	2,411	299	<b>184</b> 54	2,8
Number of employees (average)	44,226	3,192	0	47,4
		from T-Com		

# Business unit Mobile Communications

<b>T···</b> Systems•	T-Systems Ger. GAAP old	Delta IFRS	FN	T-Systems IFRS old	Global Network factory, ICSS and NWS	Billing & collection	NetPro small/ medium enterprises	Consoli- dation	Business Customers IFRS new	Enterprise Services	Business Services	Business unit Business Customers
Total revenue	10,537	(168)	67	10,369	1,385	972	4,293	(1,292)	12,957	8,248	4,709	
Net revenue	7,238	(195)	68	7,043	671	76	2,793	(1,292)	9.241	4,944	4,709	
EBITDA	1,357	(48)	69	1,309	78	183	110	(7)	1.517	1,265	252	
EBITDA margin	12.9 %	(0.3) %pts		12.6 %	5.6 %	18.8 %	2.6 %	(1)	11.7%	15.3 %	5.4 %	
Special factors affecting EBITDA	(116)	0	70	(116)	0	0	(5)	0	(121)	0	(121)	
Adj. EBITDA	1,473	(48)	71	1,425	78	183	115	(7)	1,638	1,256	373	
Adj. EBITDA margin	14.0 %	(0.2) %pts		13.7 %	5.6 %	18.8 %	2.7 %	, ,	12.6 %	15.3 %	7.9 %	
Depreciation and amortization	(1,388)	467	72	(921)	(65)	(37)	(57)	3	(947)	(718)	(229)	
EBIT	(31)	419	73	388	13	145	54	(4)	570	547	23	
Financial income (expense), net	(174)	(203)	74	(377)	(3)	2	(15)	(1)	(389)	(268)	(15)	
Income (loss) before income taxes	(211)	222	75	11	10	148	38	(6)	181	274	7	
Capex	720	99	76	819	8	31	48	(22)	868	701	167	
Number of employees (average)	39,880	0		39,880	631	2,223	10,506	0	51,978	35,529	15,606	
					to T-Com	from GHS	from T-Com					

All figures in millions of €, calculated and rounded on the basis of precise figures

FY 2003

Q1 2004

Q2 2004

004

004 Q4

2004

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
adjusted							
Net revenue	1	55,838	13,986	14,412	14,524	14,958	57,880
Cost of sales		(31,233)	(7,570)	(7,766)	(7,849)	(8,140)	(31,325)
Gross profit from sales		24,605	6,416	6,646	6,675	6,818	26,555
Selling costs		(13,420)	(3,295)	(3,274)	(3,014)	(3,675)	(13,258)
General administrative costs		(4,635)	(1,105)	(1,129)	(1,060)	(1,249)	(4,543)
Other operating income		3,402	731	780	719	908	3,138
Other operating expense		(4,710)	(1,222)	(1,308)	(1,094)	(1,348)	(4,972)
Operating results	2	5,242	1,525	1,715	2,226	1,454	6,920
Financial income (expense), net	3	(4,120)	(1,110)	(681)	(793)	(743)	(3,327)
of which interest expenses		(3,776)	(973)	(795)	(836)	(747)	(3,351)
Income (loss)							
before income taxes	4	1,122	415	1,034	1,433	711	3,593
Income taxes	5	(530)	(91)	(213)	(340)	(399)	(1,043)
Income (loss) after taxes	6	592	324	821	1,093	312	2,550
Income (losses) applicable		(070)	(0.7)	(0.0)		(00)	(0.5.1)
to minority shareholders	7	(370)	(97)	(93)	(104)	(60)	(354)
Net income (loss)	8	222	227	728	989	252	2,196
EBIT	9	5,404	1,569	1,768	2,273	1,509	7,119
EBIT margin		9.7 %	11.2 %	12.3 %	15.6 %	10.1 %	12.3 %
EBITDA	10	18,288	4,585	4,783	5,264	4,732	19,364
EBITDA margin		32.8 %	32.8 %	33.2 %	36.2 %	31.6 %	33.5 %
Depreciation and amortization	11	(12,884)	(3,016)	(3,015)	(2,991)	(3,225)	(12,245)
Capex	12	6,234	1,019	1,517	1,275	2,125	5,936
Free cash flow before dividend	13	8,285	2,900	1,294	2,391	3,595	10,180
Net debt (billions of €)	14	46.6	44.6	43.3	40.8	35.2	35.2

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
unadjusted							
Net revenue	1	55,838	13,986	14,412	14,524	14,958	57,880
Cost of sales		(31,402)	(7,570)	(7,766)	(7,849)	(8,217)	(31,402)
Gross profit from sales		24,436	6,416	6,646	6,675	6,741	26,478
Selling costs		(13,505)	(3,295)	(3,274)	(3,014)	(3,699)	(13,282)
General administrative costs		(4,976)	(1,105)	(1,129)	(1,060)	(1,386)	(4,680)
Other operating income		4,558	731	2,758	1,369	2,078	6,936
Other operating expense		(5,084)	(1,291)	(1,914)	(1,203)	(1,176)	(5,584)
Operating results	2	5,429	1,456	3,087	2,767	2,558	9,868
Financial income (expense), net	3	(4,031)	(1,110)	(681)	(793)	(743)	(3,327)
of which interest expenses		(3,776)	(973)	(795)	(836)	(747)	(3,351)
Income (loss)							
before income taxes	4	1,398	346	2,406	1,974	1,815	6,541
Income taxes	5	225	(80)	(658)	(483)	(387)	(1,608)
Income (loss) after taxes	6	1,623	266	1,748	1,491	1,428	4,933
Income (losses) applicable to minority shareholders	7	(370)	(97)	(93)	(104)	(5)	(299)
Net income (loss)	8	1,253	169	1,655	1,387	1,423	4,634
EBIT	9	5,591	1,500	3,140	2,814	2,613	10,067
EBIT margin		10.0 %	10.7 %	21.8 %	19.4 %	17.5 %	17.4 %
EBITDA	10	18,475	4,516	6,155	5,805	5,839	22,315
EBITDA margin		33.1 %	32.3 %	42.7 %	40.0 %	39.0 %	38.6 %
Depreciation and amortization	11	(12,884)	(3,016)	(3,015)	(2,991)	(3,226)	(12,248)
Capex	12	6,234	1,019	1,517	1,275	2,125	5,936
Free cash flow before dividend	13	8,285	2,900	1,294	2,391	3,595	10,180
Net debt (billions of €)	14	46.6	44.6	43.3	40.8	35.2	35.2

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Special influences				4			
Special Illituences							
Net revenue	1						
Cost of sales		(169)	0	0	0	(77)	(77)
Gross profit from sales		(169)	0	0	0	(77)	(77)
Selling costs		(85)	0	0	0	(24)	(24)
General administrative costs		(341)	0	0	0	(137)	(137)
Other operating income		1,156	0	1,978	650	1,170	3,798
Other operating expense		(374)	(69)	(606)	(109)	172	(612)
Operating results	2	187	(69)	1,372	541	1,104	2,948
Financial income (expense), net	3	89	0	0	0	0	0
of which interest expenses		0	0	0	0	0	0
Income (loss)							
before income taxes	4	276	(69)	1,372	541	1,104	2,948
Income taxes	5	755	11	(445)	(143)	12	(565)
Income (loss) after taxes	6	1,031	(58)	927	398	1,116	2,383
Income (losses) applicable to	_	_	_		0		
minority shareholders	7	0	0	0	0	55	55
Net income (loss)	8	1,031	(58)	927	398	1,171	2,438
EBIT	9	187	(69)	1,372	541	1,104	2,948
EBIT margin							
EBITDA	10	187	(69)	1,372	541	1,107	2,951
EBITDA margin							
Depreciation and amortization	11	0	0	0	0	(1)	(3)
Capex	12						
Free cash flow before dividend	13						
Net debt (billions of €)	14						

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
adjusted							
- U							
Net revenue	1	55,503	13,890	14,377	14,353	14,740	57,360
Cost of sales		(29,347)	(7,219)	(7,618)	(7,514)	(7,872)	(30,223)
Gross profit from sales		26,156	6,671	6,759	6,839	6,868	27,137
Selling costs		(12,742)	(3,207)	(3,072)	(3,031)	(3,503)	(12,813)
General administrative costs		(4,515)	(1,034)	(1,148)	(1,002)	(1,184)	(4,368)
Other operating income		1,851	361	398	396	479	1,634
Other operating expense		(1,508)	(306)	(375)	(331)	(380)	(1,392)
Operating results	2	9,242	2,485	2,562	2,871	2,280	10,198
Financial income (expense), net	3	(4,878)	(1,224)	(788)	(1,024)	(937)	(3,973)
of which interest expenses		(3,805)	(1,104)	(946)	(663)	(762)	(3,475)
Income (loss)							
before income taxes	4	4,364	1,261	1,774	1,847	1,343	6,225
Income taxes	5	(1,634)	(440)	(430)	(560)	(657)	(2,087)
Income (loss) after taxes	6	2,730	821	1,344	1,287	686	4,138
Income (losses) applicable to minority shareholders	7	(457)	(130)	(122)	(135)	(94)	(481)
Net income (loss)	8	2.273	691	1.222	1.152	592	3.657
FBIT	9	9,242	2.485	2.562	2.871	2.280	10.198
EBIT margin	9	16.7 %	17.9 %	17.8 %	20.0 %	15.5 %	17.8 %
FBITDA	10	18.572	4.675	4.923	5.293	4.726	19.617
EBITDA margin	10	33.5 %	33.7 %	34.2 %	36.9 %	32.1 %	34.2 %
Depreciation and amortization	11	(9,330)	(2,190)	(2,361)	(2,422)	(2,446)	(9,419)
Capex	12	7.502	910	1.680	1.478	2,443	6,511
Free cash flow before dividend	13	8.691	2,951	1,325	2,440	3,595	10,311
	14	-,	· · · · · · · · · · · · · · · · · · ·		44.7	-,	
Net debt (billions of €)	14	50.7	48.9	47.3	44.7	39.6	39.6

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
adjusted			4.7			4.200	
Net revenue	1	(335)	(96)	(35)	(171)	(218)	(520)
Cost of sales		1,886	351	148	335	268	1,102
Gross profit from sales		1,551	255	113	164	50	582
Selling costs		678	88	202	(17)	172	445
General administrative costs		120	71	(19)	58	65	175
Other operating income		(1,551)	(370)	(382)	(323)	(429)	(1,504)
Other operating expense		3,202	916	933	763	968	3,580
Operating results	2	4,000	960	847	645	826	3,278
Financial income (expense), net	3	(758)	(114)	(107)	(231)	(194)	(646)
of which interest expenses		(29)	(131)	(151)	173	(15)	(124)
Income (loss)							
before income taxes	4	3,242	846	740	414	632	2,632
Income taxes	5	(1,104)	(349)	(217)	(220)	(258)	(1,044)
Income (loss) after taxes	6	2,138	497	523	194	374	1,588
Income (losses) applicable							
to minority shareholders	7	(87)	(33)	(29)	(31)	(34)	(127)
Net income (loss)	8	2,051	464	494	163	340	1,461
EBIT	9	3,838	916	794	598	771	3,079
EBIT margin		7.0 %pts	6.7 %pts	5.5 %pts	4.4 %pts	5.4 %pts	5.5 %pts
EBITDA	10	284	90	140	29	(6)	253
EBITDA margin		0.7 %pts	0.9 %pts	1.0 %pts	0.7 %pts	0.4 %pts	0.7 %pts
Depreciation and amortization	11	3,554	826	654	569	779	2,826
Capex	12	1,268	(109)	163	203	318	575
Free cash flow before dividend	13	406	51	31	49	0	131
Net debt (billions of €)	14	4.1	4.3	4.0	3.9	4.4	4.4

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
unadjusted							
Net revenue	1	55,503	13,890	14,377	14,353	14,740	57,360
Cost of sales		(29,369)	(7,219)	(8,971)	(7,515)	(7,854)	(31,559)
Gross profit from sales		26,134	6,671	5,406	6,838	6,886	25,801
Selling costs		(12,747)	(3,207)	(3,072)	(3,032)	(3,526)	(12,837)
General administrative costs		(4,596)	(1,034)	(1,148)	(1,016)	(1,307)	(4,505)
Other operating income		2,359	361	473	405	479	1,718
Other operating expense		(2,765)	(375)	(375)	(2,852)	(314)	(3,916)
Operating results	2	8,385	2,416	1,284	343	2,218	6,261
Financial income (expense), net	3	(4,247)	(1,224)	(696)	(1,024)	201	(2,743)
of which interest expenses		(3,805)	(1,104)	(946)	(663)	(762)	(3,475)
Income (loss)							
before income taxes	4	4,138	1,192	588	(681)	2,419	3,518
Income taxes	5	(1,744)	(430)	111	(543)	(666)	(1,528)
Income (loss) after taxes	6	2,394	762	699	(1,224)	1,753	1,990
Income (losses) applicable to minority shareholders	7	(457)	(130)	(122)	(135)	(39)	(426)
Net income (loss)	8	1,937	632	577	(1,359)	1,714	1,564
EBIT	9	8,385	2,416	1,284	343	2,218	6,261
EBIT margin		15.1 %	17.4 %	8.9 %	2.4 %	15.0 %	10.9 %
EBITDA	10	18,689	4,606	4,998	5,193	4,592	19,389
EBITDA margin		33.7 %	33.2 %	34.8 %	36.2 %	31.2 %	33.8 %
Depreciation and amortization	11	(10,304)	(2,190)	(3,714)	(4,850)	(2,374)	(13,128)
Capex	12	7,502	910	1,680	1,478	2,443	6,511
Free cash flow before dividend	13	8,691	2,951	1,325	2,440	3,595	10,311
Net debt (billions of €)	14	50.7	48.9	47.3	44.7	39.6	39.6

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
unadjusted							
Net revenue	1	(335)	(96)	(35)	(171)	(218)	(520)
Cost of sales		2,033	351	(1,205)	334	363	(157)
Gross profit from sales		1,698	255	(1,240)	163	145	(677)
Selling costs		758	88	202	(18)	173	445
General administrative costs		380	71	(19)	44	79	175
Other operating income		(2,199)	(370)	(2,285)	(964)	(1,599)	(5,218)
Other operating expense		2,319	916	1,539	(1,649)	862	1,668
Operating results	2	2,956	960	(1,803)	(2,424)	(340)	(3,607)
Financial income (expense), net	3	(216)	(114)	(15)	(231)	944	584
of which interest expenses		(29)	(131)	(151)	173	(15)	(124)
Income (loss)							
before income taxes	4	2,740	846	(1,818)	(2,655)	604	(3,023)
Income taxes	5	(1,969)	(350)	769	(60)	(279)	80
Income (loss) after taxes	6	771	496	(1,049)	(2,715)	325	(2,943)
Income (losses) applicable to minority shareholders	7	(87)	(33)	(29)	(31)	(34)	(127)
Net income (loss)	8	684	463	(1,078)	(2,746)	291	(3,070)
EBIT	9	2,794	916	(1,856)	(2,471)	(395)	(3,806)
EBIT margin		5.1 %pts	6.7 %pts	(12.9) %pts	(17.0) %pts	(2.4) %pts	(6.5) %pts
EBITDA	10	214	90	(1,157)	(612)	(1,247)	(2,926)
EBITDA margin		0.6 %pts	0.9 %pts	(7.9) %pts	(3.8) %pts	(7.9) %pts	(4.8) %pts
Depreciation and amortization	11	2,580	826	(699)	(1,859)	852	(880)
Capex	12	1,268	(109)	163	203	318	575
Free cash flow before dividend	13	406	51	31	49	0	131
Net debt (billions of €)	14	4.1	4.3	4.0	3.9	4.4	4.4

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Special							
influences							
Illituelices							
Net revenue							
Cost of sales	15	(22)	0	(1,353)	(1)	18	(1,336)
Gross profit from sales		(22)	0	(1,353)	(1)	18	(1,336)
Selling costs	16	(5)	0	0	(1)	(23)	(24)
General administrative costs	17	(81)	0	0	(14)	(123)	(137)
Other operating income	18	508	0	75	9	0	84
Other operating expense	19	(1,257)	(69)	0	(2,521)	66	(2,524)
Operating results		(857)	(69)	(1,278)	(2,528)	(62)	(3,937)
Financial income (expense), net	20	631	0	92	0	1,138	1,230
of which interest expenses		0	0	0	0	0	0
Income (loss)							
before income taxes	21	(226)	(69)	(1,186)	(2,528)	1,076	(2,707)
Income taxes	22	(110)	10	541	17	(9)	559
Income (loss) after taxes		(336)	(59)	(645)	(2,511)	1,067	(2,148)
Income (losses) applicable							
to minority shareholders	23	0	0	0	0	55	55
Net income (loss)	24	(336)	(59)	(645)	(2,511)	1,122	(2,093)
EBIT	25	(857)	(69)	(1,278)	(2,528)	(62)	(3,937)
EBIT margin			(00)		(100)	(10.1)	(000)
EBITDA	26	117	(69)	75	(100)	(134)	(228)
EBITDA margin							
Depreciation and amortization	27	(974)	0	(1,353)	(2,428)	72	(3,709)
Capex							
Free cash flow before dividend							
Net debt (billions of €)							

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Special							
influences							
minuences							
Net revenue	1			(1.050)		0.5	
Cost of sales		147	0	(1,353)	(1)	95	(1,259)
Gross profit from sales		147	0	(1,353)	(1)	95	(1,259)
Selling costs		80	0	0	(1)	1	0
General administrative costs		260	0	0	(14)	14	0
Other operating income		(648)	0	(1,903)	(641)	(1,170)	(3,714)
Other operating expense		(883)	0	606	(2,412)	(106)	(1,912)
Operating results	2	(1,044)	0	(2,650)	(3,069)	(1,166)	(6,885)
Financial income (expense), net		542	0	92	0	1,138	1,230
of which interest expenses	3	0	0	0	0	0	0
Income (loss)							
before income taxes	4	(502)	0	(2,558)	(3,069)	(28)	(5,655)
Income taxes	5	(865)	(1)	986	160	(21)	1,124
Income (loss) after taxes	6	(1,367)	(1)	(1,572)	(2,909)	(49)	(4,531)
Income (losses) applicable to							
minority shareholders	7	0	0	0	0	0	0
Net income (loss)	8	(1,367)	(1)	(1,572)	(2,909)	(49)	(4,531)
EBIT	9	(1,044)	0	(2,650)	(3,069)	(1,166)	(6,885)
EBIT margin							
EBITDA	10	(70)	0	(1,297)	(641)	(1,241)	(3,179)
EBITDA margin							
Depreciation and amortization	- 11	(974)	0	(1,353)	(2,428)	73	(3,706)
Capex							
Free cash flow before dividend							
Net debt (billions of €)							

## Step 1: IFRS. T-Com.

	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
GAAP							
revenue	28	29,206	6,975	6,882	6,806	7,151	27,814
which domestic		25,351	6,059	5,906	5,791	6,165	23,92
which international		3,855	916	976	1,015	986	3,893
venue	29	25,116	6,053	6,054	6,007	6,311	24,42
)A	30	10,164	2,605	2,592	2,576	2,467	10,24
which domestic		8,541	2,181	2,156	2,115	2,210	8,66
which international		1,623	424	436	461	257	1,57
OA margin		34.8 %	37.3 %	37.7 %	37.8 %	34.5 %	36.8 9
al factors affecting EBITDA	31	(192)	(36)	0	(17)	(173)	(226
BITDA	32	10,356	2,641	2,592	2,593	2,640	10,46
which domestic		8,667	2,217	2,156	2,116	2,249	8,73
which international		1,689	424	436	477	391	1,72
BITDA margin		35.5 %	37.9 %	37.7 %	38.1 %	36.9 %	37.6
eciation and amortization	33	(5,169)	(1,184)	(1,204)	(1,158)	(1,244)	(4,790
cial income (expense), net	34	(284)	(15)	28	45	53	11
ne (loss) e income taxes	35	4,690	1,399	1,405	1,455	1,266	5,52
X .	36	2,129	384	521	518	907	2,33
which domestic		1,516	292	380	384	564	1,62
which international		613	92	141	134	343	71
per of employees (average)		139,548	125,700	125,782	125,914	124,184	125,39
which domestic		106,571	94,506	94,943	95,583	94,937	94,99
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IDDA 6		1				
IFRS figures,	FN FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
CEE mobile						
Total revenue	1,187	286	329	374	344	1,333
of which domestic	0	0	0	0	0	0
of which international	1,187	286	329	374	344	1,333
Net revenue						
EBITDA	598	149	187	189	154	679
of which domestic	0	0	0	0	0	0
of which international	598	149	187	189	154	679
EBITDA margin	50.4 %	52.1 %	56.8 %	50.5 %	44.8 %	50.9 %
Special factors affecting EBITDA	0	0	0	0	(2)	(2)
Adj. EBITDA	598	149	187	189	156	681
of which domestic	0	0	0	0	0	0
of which international	598	149	187	189	156	681
Adj. EBITDA margin	50.4 %	52.1 %	56.8 %	50.5 %	45.3 %	51.1 %
Depreciation and amortization	(295)	(50)	(51)	(107)	(56)	(264)
Financial income (expense), net	(286)	(278)	1	(13)	(102)	(392)
Income (loss)						
before income taxes	17	(179)	136	70	(5)	23
Capex	229	38	50	44	183	315
of which domestic	0	0	0	0	0	0
of which international	229	38	50	44	183	315
Number of employees (average)	3,132	3,185	3,192	3,190	3,198	3,192
of which domestic	0	0	0	0	0	0

## Step 1: IFRS. T-Com.

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	28	(135)	(57)	(9)	(63)	(99)	(228)
of which domestic		(126)	(54)	(12)	(64)	(98)	(228)
of which international		(9)	(3)	3	1	(1)	0
Net revenue	29	(1,420)	(368)	(384)	(483)	(483)	(1,718)
EBITDA	30	253	(6)	23	(19)	(21)	(23)
of which domestic		310	3	18	4	(12)	13
of which international		(57)	(9)	5	(23)	(9)	(36)
EBITDA margin							
Special factors affecting EBITDA	31	135	0	0	0	0	0
Adj. EBITDA	32	118	(6)	23	(19)	(21)	(23)
of which domestic		175	3	18	4	(30)	(5)
of which international		(57)	(9)	5	(23)	9	(18)
Adj. EBITDA margin							
Depreciation and amortization	33	213	78	59	(101)	186	222
Financial income (expense), net	34	(155)	(38)	(41)	(40)	(42)	(161)
Income (loss)							
before income taxes	35	332	41	51	(151)	132	74
Capex	36	(30)	(1)	(12)	14	12	13
of which domestic		(33)	(1)	(12)	15	12	14
of which international		3	0	0	(1)	0	(1)
Number of employees (average)		0	0	0	0	0	0
of which domestic		0	0	0	0	0	0

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	28	27,884	6,632	6,544	6,369	6,708	26,253
of which domestic		25,225	6,005	5,894	5,727	6,067	23,693
of which international		2,659	627	650	642	641	2,560
Net revenue	29	23,696	5,685	5,670	5,524	5,828	22,707
EBITDA	30	9,819	2,450	2,428	2,368	2,292	9,538
of which domestic		8,851	2,184	2,174	2,119	2,198	8,675
of which international		968	266	254	249	94	863
EBITDA margin		35.2 %	36.9 %	37.1 %	37.2 %	34.2 %	36.3 %
Special factors affecting EBITDA	31	(57)	(36)	0	(17)	(171)	(224)
Adj. EBITDA	32	9,876	2,486	2,428	2,385	2,463	9,762
of which domestic		8,842	2,220	2,174	2,120	2,219	8,733
of which international		1,034	266	254	265	244	1,029
Adj. EBITDA margin		35.4 %	37.5 %	37.1 %	37.4 %	36.7 %	37.2 %
Depreciation and amortization	33	(4,661)	(1,056)	(1,094)	(1,152)	(1,002)	(4,304)
Financial income (expense), net	34	(153)	225	(14)	18	113	342
Income (loss)							
before income taxes	35	5,005	1,619	1,320	1,234	1,403	5,576
Capex	36	1,870	345	459	488	736	2,028
of which domestic		1,483	291	368	399	576	1,634
of which international		387	54	91	89	160	394
Number of employees (average)		136,416	122,515	122,590	122,724	120,985	122,203
of which domestic		106,571	94,506	94,943	95,583	94,937	94,992

# Step 1: IFRS. T-Mobile.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	46	22,778	5,944	6,237	6,479	6,335	24,995
Net revenue	47	21,572	5,678	6,005	6,273	6,132	24,088
EBITDA	48	7,016	1,677	3,210	2,798	2,911	10,596
EBITDA margin		30.8 %	28.2 %	51.5 %	43.2 %	46.0 %	42.4 %
Special factors affecting							
EBITDA	49	345	0	1,280	636	1,012	2,928
Adj. EBITDA	50	6,671	1,677	1,930	2,162	1,899	7,668
Adj. EBITDA margin		29.3 %	28.2 %	30.9 %	33.4 %	30.0 %	30.7 %
Depreciation and amortization	51	(5,196)	(1,234)	(1,270)	(1,282)	(1,302)	(5,088)
Financial income (expense), net	52	(895)	(265)	(65)	(203)	(241)	(774)
Income (loss)							
before income taxes	53	831	156	1,846	1,287	1,347	4,636
Capex	54	3,012	452	644	471	844	2,411
Number of employees (average)		41,767	43,152	44,215	44,920	44,617	44,226

Delta CEE	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
T		4 475	0.47	000	400	405	4 500
Total revenue		1,475	347	398	432	405	1,582
Net revenue		1,287	306	354	387	366	1,413
EBITDA		603	148	179	199	150	676
EBITDA margin		40.9 %	42.7 %	45.0 %	46.1 %	37.0 %	42.7 %
Special factors affecting							
EBITDA		0	0	0	0	0	0
Adj. EBITDA		603	148	179	199	150	676
Adj. EBITDA margin		40.9 %	42.7 %	45.0 %	46.1 %	37.0 %	42.7 %
Depreciation and amortization		(292)	(50)	(52)	(108)	(69)	(279)
Financial income (expense), net		(18)	(5)	(4)	(8)	(12)	(29)
Income (loss)							
before income taxes		293	93	123	83	69	368
Capex		222	42	54	42	161	299
Number of employees (average)		3,132	3,185	3,192	3,190	3,198	3,192

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	46	(55)	(19)	14	3	(48)	(50)
Net revenue	47	(55)	(18)	13	3	(49)	(51)
EBITDA	48	(417)	1	(1,187)	(628)	(995)	(2,809)
Special factors affecting							
EBITDA	49	(345)	0	(1,205)	(641)	(1,014)	(2,860)
Adj. EBITDA	50	(72)	1	18	13	19	51
Depreciation and amortization	51	1,720	599	(844)	(1,825)	484	(1,586)
Financial income (expense), net	52	448	(4)	(25)	(13)	916	874
Income (loss)							
before income taxes	53	1,845	618	(2,027)	(2,440)	426	(3,423)
Capex	54	586	(91)	95	93	87	184
Number of employees (average)		0	0	0	0	0	0

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	46	24,198	6,272	6,649	6,914	6,692	26,527
Net revenue	47	22,804	5,966	6,372	6,663	6,449	25,450
EBITDA	48	7,202	1,826	2,202	2,369	2,066	8,463
EBITDA margin		29.8 %	29.1 %	33.1 %	34.3 %	30.9 %	31.9 %
Special factors affecting							
EBITDA	49	0	0	75	(5)	(2)	68
Adj. EBITDA	50	7,202	1,826	2,127	2,374	2,068	8,395
Adj. EBITDA margin		29.8 %	29.1 %	32.0 %	34.3 %	30.9 %	31.6 %
Depreciation and amortization	51	(3,768)	(685)	(2,166)	(3,215)	(887)	(6,953)
Financial income (expense), net	52	(465)	(274)	(94)	(224)	663	71
Income (loss)							
before income taxes	53	2,969	867	(58)	(1,070)	1,842	1,581
Capex	54	3,820	403	793	606	1,092	2,894
Number of employees (average)		44,899	46,337	47,407	48,111	47,815	47,418

### Step 1: IFRS. T-Mobile Deutschland. Step 1: IFRS. T-Mobile UK.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	55	8,479	2,121	2,161	2,238	2,184	8,704
EBITDA	56	3,598	773	832	916	942	3,463
EBITDA margin		42.4 %	36.4 %	38.5 %	40.9 %	43.1 %	39.8 %
Special factors affecting							
EBITDA		(7)	0	0	(5)	(2)	(7)
Adj. EBITDA	56	3,605	773	832	921	944	3,470
Adj. EBITDA margin		42.5 %	36.4 %	38.5 %	41.2 %	43.2 %	39.9 %
Capex	57	462	57	72	83	159	371

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	55	0	(1)	18	23	1	41
EBITDA	56	77	30	48	37	55	170
EBITDA margin		0.9 %pts	1.4 %pts	1.9 %pts	1.2 %pts	2.5 %pts	1.8 %pts
Special factors affecting							
EBITDA		7	0	0	0	0	0
Adj. EBITDA	56	70	30	48	37	55	170
Adj. EBITDA margin		0.8 %pts	1.4 %pts	1.9 %pts	1.2 %pts	2.5 %pts	1.8 %pts
Capex	57	325	1	24	36	42	103

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
T - 1		0.470	0.400	0.470	0.004	0.405	0.745
Total revenue	55	8,479	2,120	2,179	2,261	2,185	8,745
EBITDA	56	3,675	803	880	953	997	3,633
EBITDA margin		43.3 %	37.9 %	40.4 %	42.1 %	45.6 %	41.5 %
Special factors affecting							
EBITDA		0	0	0	(5)	(2)	(7)
Adj. EBITDA	56	3,675	803	880	958	999	3,640
Adj. EBITDA margin		43.3 %	37.9 %	40.4 %	42.4 %	45.7 %	41.6 %
Capex	57	787	58	96	119	201	474

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	58	4,303	1,133	1,108	1,106	997	4,344
EBITDA	58	1,060	385	440	384	233	1,442
EBITDA margin		24.6 %	34.0 %	39.7 %	34.7 %	23.4 %	33.2 %
Special factors affecting							
EBITDA	58	0	0	75	0	0	75
Adj. EBITDA	58	1,060	385	365	384	233	1,367
Adj. EBITDA margin		24.6 %	34.0 %	32.9 %	34.7 %	23.4 %	31.5 %
Capex	58	361	66	91	100	104	361

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	58	9	0	0	0	0	0
EBITDA	58	13	(1)	4	6	4	13
EBITDA margin		0.3 %pts	(0.1) %pts	0.4 %pts	0.5 %pts	0.4 %pts	0.3 %pts
Special factors affecting							
EBITDA	58	0	0	0	0	0	0
Adj. EBITDA	58	13	(1)	4	6	4	13
Adj. EBITDA margin		0.3 %pts	(0.1) %pts	0.4 %pts	0.5 %pts	0.4 %pts	0.3 %pts
Capex	58	20	1	(1)	(3)	20	17

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	58	4,312	1,133	1,108	1,106	997	4,344
EBITDA	58	1,073	384	444	390	237	1,455
EBITDA margin		24.9 %	33.9 %	40.1 %	35.3 %	23.8 %	33.5 %
Special factors affecting							
EBITDA	58	0	0	75	0	0	75
Adj. EBITDA	58	1,073	384	369	390	237	1,380
Adj. EBITDA margin		24.9 %	33.9 %	33.3 %	35.3 %	23.8 %	31.8 %
Capex	58	381	67	90	97	124	378

### Step 1: IFRS. T-Mobile USA.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	59	7,416	2,070	2,320	2,477	2,499	9,366
EBITDA	60	1,506	405	1,794	1,298	631	4,128
EBITDA margin		20.3 %	19.6 %	77.3 %	52.4 %	25.3 %	44.1 %
Special factors affecting							
EBITDA	61	0	0	1,205	641	73	1,919
Adj. EBITDA	62	1,506	405	589	657	558	2,209
Adj. EBITDA margin		20.3 %	19.6 %	25.4 %	26.5 %	22.3 %	23.6 %
Capex	63	1,817	289	419	197	415	1,320

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	59	(53)	(17)	(3)	(19)	(49)	(88)
EBITDA	60	(182)	(36)	(1,241)	(673)	(122)	(2,072)
EBITDA margin		(2.3) %pts	(1.6) %pts	(53.5) %pts	(27.0) %pts	(4.5) %pts	(21.9) %pts
Special factors affecting							
EBITDA	61	0	0	(1,205)	(641)	(73)	(1,919)
Adj. EBITDA	62	(182)	(36)	(36)	(32)	(49)	(153)
Adj. EBITDA margin		(2.3) %pts	(1.6) %pts	(1.5) %pts	(1.1) %pts	(1.6) %pts	(1.4) %pts
Capex	63	195	(98)	63	51	(3)	13

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
	50	7.000	0.050	0.017	0.450	0.450	0.070
Total revenue	59	7,363	2,053	2,317	2,458	2,450	9,278
EBITDA	60	1,324	369	553	625	509	2,056
EBITDA margin		18.0 %	18.0 %	23.9 %	25.4 %	20.8 %	22.2 %
Special factors affecting							
EBITDA	61	0	0	0	0	0	0
Adj. EBITDA	62	1,324	369	553	625	509	2,056
Adj. EBITDA margin		18.0 %	18.0 %	23.9 %	25.4 %	20.8 %	22.2 %
Capex	63	2,012	191	482	248	412	1,333

### Step 1: IFRS. T-Mobile Netherlands.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	64	861	250	267	270	259	1,046
EBITDA	64	45	1	31	55	40	127
EBITDA margin		5.2 %	0.4 %	11.6 %	20.4 %	15.4 %	12.1 %
Special factors affecting							
EBITDA	64	0	0	0	0	0	0
Adj. EBITDA	64	45	1	31	55	40	127
Adj. EBITDA margin		5.2 %	0.4 %	11.6 %	20.4 %	15.4 %	12.1 %
Capex	64	139	17	20	29	72	138

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	64	(1)	0	0	0	0	0
EBITDA	64	17	2	6	3	6	17
EBITDA margin		2.0 %pts	0.8 %pts	2.2 %pts	1.1 %pts	2.3 %pts	1.6 %pts
Special factors affecting							
EBITDA	64	0	0	0	0	0	0
Adj. EBITDA	64	17	2	6	3	6	17
Adj. EBITDA margin		2.0 %pts	0.8 %pts	2.2 %pts	1.1 %pts	2.3 %pts	1.6 %pts
Сарех	64	37	2	5	5	7	19

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	64	860	250	267	270	259	1,046
EBITDA	64	62	3	37	58	46	144
EBITDA margin		7.2 %	1.2 %	13.9 %	21.5 %	17.8 %	13.8 %
Special factors affecting							
EBITDA	64	0	0	0	0	0	0
Adj. EBITDA	64	62	3	37	58	46	144
Adj. EBITDA margin		7.2 %	1.2 %	13.9 %	21.5 %	17.8 %	13.8 %
Capex	64	176	19	25	34	79	157

### Step 1: IFRS. T-Mobile Austria.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	65	1,098	236	210	222	215	883
EBITDA	65	340	55	50	66	65	236
EBITDA margin		31.0 %	23.3 %	23.8 %	29.7 %	30.2 %	26.7 %
Special factors affecting							
EBITDA	65	0	0	0	0	0	0
Adj. EBITDA	65	340	55	50	66	65	236
Adj. EBITDA margin		31.0 %	23.3 %	23.8 %	29.7 %	30.2 %	26.7 %
Capex	65	122	13	24	44	36	117

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	65	0	(1)	0	(1)	1	(1)
FBITDA	65	6	(1)	1	0	3	(1)
EBITDA margin	0.5	0.5 %pts	0.1 %pts	0.5 %pts	0.1 %pts	1.2 %pts	0.5 %pts
Special factors affecting		0.0 70010	0.1 70pto	0.0 70010	0.1 70pto	1.L 70pto	0.0 70010
EBITDA	65	0	0	0	0	0	0
Adj. EBITDA	65	6	0	1	0	3	4
Adj. EBITDA margin		0.5 %pts	0.1 %pts	0.5 %pts	0.1 %pts	1.2 %pts	0.5 %pts
Capex	65	3	0	1	0	7	8

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	65	1,098	235	210	221	216	882
EBITDA	65	346	55	51	66	68	240
EBITDA margin		31.5 %	23.4 %	24.3 %	29.9 %	31.5 %	27.2 %
Special factors affecting							
EBITDA	65	0	0	0	0	0	0
Adj. EBITDA	65	346	55	51	66	68	240
Adj. EBITDA margin		31.5 %	23.4 %	24.3 %	29.9 %	31.5 %	27.2 %
Capex	65	125	13	25	44	43	125

### Step 1: IFRS. T-Mobile CZ.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	66	768	186	204	213	225	828
EBITDA	66	339	84	89	105	84	362
EBITDA margin		44.1 %	45.2 %	43.6 %	49.3 %	37.3 %	43.7 %
Special factors affecting							
EBITDA	66	0	0	0	0	0	0
Adj. EBITDA	66	339	84	89	105	84	362
Adj. EBITDA margin		44.1 %	45.2 %	43.6 %	49.3 %	37.3 %	43.7 %
Capex	66	85	7	14	16	51	88

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	66	(11)	0	(1)	0	0	(1)
		(11)		(1)		-	(1)
EBITDA	66	1	2	1	(3)	2	2
EBITDA margin		0.8 %pts	1.1 %pts	0.7 %pts	(1.4) %pts	0.9 %pts	0.3 %pts
Special factors affecting							
EBITDA	66	0	0	0	0	0	0
Adj. EBITDA	66	1	2	1	(3)	2	2
Adj. EBITDA margin		0.8 %pts	1.1 %pts	0.7 %pts	(1.4) %pts	0.9 %pts	0.3 %pts
Capex	66	2	1	2	0	11	14

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	66	757	186	203	213	225	827
EBITDA	66	340	86	90	102	86	364
EBITDA margin		44.9 %	46.2 %	44.3 %	47.9 %	38.2 %	44.0 %
Special factors affecting							
EBITDA	66	0	0	0	0	0	0
Adj. EBITDA	66	340	86	90	102	86	364
Adj. EBITDA margin		44.9 %	46.2 %	44.3 %	47.9 %	38.2 %	44.0 %
Capex	66	87	8	16	16	62	102

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### Step 1: IFRS. T-Systems.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	67	10,614	2,475	2,625	2,564	2,873	10,537
Net revenue	68	7,184	1,722	1,813	1,747	1,956	7,238
EBITDA	69	1,412	301	318	392	346	1,357
EBITDA margin		13.3 %	12.2 %	12.1 %	15.3 %	12.0 %	12.9 %
Special factors affecting							
EBITDA	70	(3)	0	(43)	(5)	(68)	(116)
Adj. EBITDA	71	1,415	301	361	397	414	1,473
Adj. EBITDA margin		13.3 %	12.2 %	13.8 %	15.5 %	14.4 %	14.0 %
Depreciation and amortization	72	(1,499)	(340)	(350)	(342)	(356)	(1,388)
EBIT	73	(87)	(39)	(32)	50	(10)	(31)
Financial income (expense), net	74	(486)	(150)	(5)	(9)	(10)	(174)
Income (loss)							
before income taxes	75	(581)	(190)	(38)	39	(22)	(211)
Capex	76	660	127	194	181	218	720
Number of employees (average)		42,108	40,352	39,867	39,750	39,551	39,880

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	67	(145)	(11)	(9)	(61)	(87)	(168)
Net revenue	68	(150)	(11)	(17)	(100)	(67)	(195)
EBITDA	69	116	25	9	(43)	(39)	(48)
EBITDA margin		1.3 %pts	1.1 %pts	0.4 %pts	(1.3) %pts	(1.0) %pts	(0.3) %pts
Special factors affecting							
EBITDA	70	70	0	0	0	0	0
Adj. EBITDA	71	46	25	9	(43)	(39)	(48)
Adj. EBITDA margin		0.6 %pts	1.1 %pts	0.4 %pts	(1.4) %pts	(0.9) %pts	(0.2) %pts
Depreciation and amortization	72	477	114	114	118	121	467
EBIT	73	593	139	123	75	82	419
Financial income (expense), net	74	(36)	(11)	(18)	(160)	(14)	(203)
Income (loss)							
before income taxes	75	566	129	106	(83)	70	222
Capex	76	206	10	10	5	74	99
Number of employees (average)		0	0	0	0	0	0

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	67	10,469	2,464	2,616	2,503	2,786	10,369
Net revenue	68	7,034	1,711	1,796	1,647	1,889	7,043
EBITDA	69	1,528	326	327	349	307	1,309
EBITDA margin		14.6 %	13.2 %	12.5 %	13.9 %	11.0 %	12.6 %
Special factors affecting							
EBITDA	70	67	0	(43)	(5)	(68)	(116)
Adj. EBITDA	71	1,461	326	370	354	375	1,425
Adj. EBITDA margin		14.0 %	13.2 %	14.1 %	14.1 %	13.5 %	13.7 %
Depreciation and amortization	72	(1,022)	(226)	(236)	(224)	(235)	(921)
EBIT	73	506	100	91	125	72	388
Financial income (expense), net	74	(522)	(161)	(23)	(169)	(24)	(377)
Income (loss)							
before income taxes	75	(15)	(61)	68	(44)	48	11
Capex	76	866	137	204	186	292	819
Number of employees (average)		42,108	40,352	39,867	39,750	39,551	39,880

### iminary figures

### Step 1: IFRS. T-Online.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	37	1,851	493	500	464	522	1,979
Net revenue	38	1,662	453	456	419	465	1,793
EBITDA	39	335	119	128	110	62	419
EBITDA margin		18.1 %	24.1 %	25.6 %	23.7 %	11.9 %	21.2 %
Special factors affecting							
EBITDA	40	25	0	0	(1)	0	(1)
Adj. EBITDA	41	310	119	128	111	62	420
Adj. EBITDA margin		16.7 %	24.1 %	25.6 %	23.9 %	11.9 %	21.2 %
Depreciation and amortization	42	(430)	(109)	(111)	(112)	(120)	(452)
Financial income (expense), net	43	200	27	28	26	28	109
Income (loss)							
before income taxes	44	104	37	45	24	(33)	73
Capex	45	81	12	18	15	65	110
Number of employees (average)		2,637	2,918	2,945	2,981	3,007	2,963

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	37	0	(4)	(1)	22	16	33
Net revenue	38	1	(5)	(1)	22	15	31
EBITDA	39	4	(1)	1	25	19	44
EBITDA margin		0.2 %pts	0.0 %pts	0.3 %pts	4.1 %pts	3.2 %pts	1.8 %pts
Special factors affecting							
EBITDA	40	(1)	0	0	0	0	0
Adj. EBITDA	41	5	(1)	1	25	19	44
Adj. EBITDA margin		0.3 %pts	0.0 %pts	0.3 %pts	4.1 %pts	3.2 %pts	1.8 %pts
Depreciation and amortization	42	348	87	87	88	82	344
Financial income (expense), net	43	(54)	3	4	4	4	15
Income (loss)							
before income taxes	44	299	89	92	117	108	406
Capex	45	9	1	0	4	6	11
Number of employees (average)		0	0	0	0	0	0

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	37	1,851	489	499	486	538	2,012
Net revenue	38	1,663	448	455	441	480	1,824
EBITDA	39	339	118	129	135	81	463
EBITDA margin		18.3 %	24.1 %	25.9 %	27.8 %	15.1 %	23.0 %
Special factors affecting							
EBITDA	40	24	0	0	(1)	0	(1)
Adj. EBITDA	41	315	118	129	136	81	464
Adj. EBITDA margin		17.0 %	24.1 %	25.9 %	28.0 %	15.1 %	23.1 %
Depreciation and amortization	42	(82)	(22)	(24)	(24)	(38)	(108)
Financial income (expense), net	43	146	30	32	30	32	124
Income (loss)							
before income taxes	44	403	126	137	141	75	479
Capex	45	90	13	18	19	71	121
Number of employees (average)		2,637	2,918	2,945	2,981	3,007	2,963

### Step 1: IFRS. GHS.

Ger. GAAP	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	77	4,268	1.090	1.154	1.164	1.093	4.501
			,	, -		,	4,501
Net revenue	78	304	80	84	78	94	336
EBITDA	79	(276)	(163)	(81)	69	(142)	(317)
of which Vivento	80	(434)	(250)	(261)	(152)	(123)	(786)
EBITDA margin		(6.5) %	(15.0)%	(7.0) %	5.9 %	(13.0)%	(7.0) %
Special factors affecting							
EBITDA	81	40	(33)	135	21	176	299
Adj. EBITDA	82	(316)	(130)	(216)	48	(318)	(616)
of which Vivento	83	(491)	(217)	(304)	(183)	(186)	(890)
Adj. EBITDA margin		(7.4) %	(11.9)%	(18.7) %	4.1 %	(29.1) %	(13.7)%
Depreciation and amortization	84	(881)	(212)	(173)	(180)	(281)	(846)
Financial income (expense), net	85	(2,877)	(768)	(574)	(676)	(554)	(2,572)
Income (loss)							
before income taxes	86	(4,071)	(1,156)	(839)	(799)	(998)	(3,792)
Capex	87	416	57	131	124	178	490
Number of employees (average)		25,203	36,239	34,976	34,795	34,371	35,095

Delta IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	77	(2)	(5)	(4)	(5)	(4)	(18)
Net revenue	78	2	0	0	0	0	0
EBITDA	79	163	98	30	7	(192)	(57)
of which Vivento <sup>1</sup>	80	n.a.	6	82	(15)	(62)	11
EBITDA margin		3.8 %pts	9.0 %pts	2.6 %pts	0.6 %pts	(17.7) %pts	(1.3) %pts
Special factors affecting							
EBITDA	81	67	0	(92)	0	(215)	(307)
Adj. EBITDA	82	96	98	122	7	23	250
of which Vivento <sup>1</sup>	83	n.a.	6	82	(15)	(13)	60
Adj. EBITDA margin		2.2 %pts	9.0 %pts	10.5 %pts	0.6 %pts	2.0 %pts	5.5 %pts
Depreciation and amortization	84	61	0	(33)	(67)	32	(68)
Financial income (expense), net	85	(452)	(44)	(78)	11	(5)	(116)
Income (loss)							
before income taxes	86	(191)	67	(70)	(37)	(144)	(184)
Capex	87	479	4	19	65	126	214
Number of employees (average)		0	0	0	0	0	0

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	77	4,266	1,085	1,150	1,159	1,089	4,483
Net revenue	78	306	80	84	78	94	336
EBITDA	79	(113)	(65)	(51)	76	(334)	(374)
of which Vivento	80	n.a.	(244)	(179)	(167)	(185)	(775)
EBITDA margin		(2.6) %	(6.0) %	(4.4) %	6.6 %	(30.7) %	(8.3) %
Special factors affecting							
EBITDA	81	107	(33)	43	21	(39)	(8)
Adj. EBITDA	82	(220)	(32)	(94)	55	(295)	(366)
of which Vivento	83	n.a.	(211)	(222)	(198)	(199)	(830)
Adj. EBITDA margin		(5.2) %	(2.9) %	(8.2) %	4.7 %	(27.1) %	(8.2) %
Depreciation and amortization	84	(820)	(212)	(206)	(247)	(249)	(914)
Financial income (expense), net	85	(3,329)	(812)	(652)	(665)	(559)	(2,688)
Income (loss)							
before income taxes	86	(4,262)	(1,089)	(909)	(836)	(1,142)	(3,976)
Capex	87	895	61	150	189	304	704
Number of employees (average)		25,203	36,239	34,976	34,795	34,371	35,095

<sup>&</sup>lt;sup>1</sup> Value for 2003 in accordance with IFRS not available.

### Step 1: IFRS. Consolidation.

Ger. GAAP FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	(12,879)	(2,991)	(2,986)	(2,953)	(3,016)	(11,946)
Net revenue	0	0	0	0	0	0
EBITDA	(176)	(23)	(12)	(140)	195	20
Special factors affecting						
EBITDA	(28)	0	0	(93)	160	67
Adj. EBITDA	(148)	(23)	(12)	(47)	35	(47)
Depreciation and amortization	291	63	93	83	77	316
Financial income (expense), net	311	61	(93)	24	(19)	(27)
Income (loss)						
before income taxes	425	100	(13)	(32)	255	310
Capex	(64)	(13)	9	(34)	(87)	(125)

Delta IFRS	FN FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	(286)	(61)	(95)	(125)	(57)	(338)
Net revenue	0	0	0	0	0	0
EBITDA	90	(26)	(25)	36	(15)	(30)
Special factors affecting EBITDA	4	0	0	0	(14)	(14)
Adj. EBITDA	86	(26)	(25)	36	(1)	(16)
Depreciation and amortization	(242)	(52)	(81)	(71)	(40)	(244)
Financial income (expense), net	(235)	(293)	148	(38)	(5)	(188)
Income (loss) before income taxes	(386)	(370)	43	(74)	(62)	(463)
Capex	25	(36)	47	24	35	70

IFRS	FN	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue		(13,165)	(3,052)	(3,081)	(3,078)	(3,073)	(12,284)
Net revenue		0	0	0	0	0	0
EBITDA		(86)	(49)	(37)	(104)	180	(10)
Special factors affecting EBITDA		(24)	0	0	(93)	146	53
Adj. EBITDA		(62)	(49)	(37)	(11)	34	(63)
Depreciation and amortization		49	11	12	12	37	72
Financial income (expense), net		76	(232)	55	(14)	(24)	(215)
Income (loss) before income taxes		39	(270)	30	(106)	193	(153)
Capex		(39)	(49)	56	(10)	(52)	(55)

### unaudited preliminary figure

### Step 2: New structure. Broadband/Fixed Network.

Broadband/	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Fixed Network						
Total revenue	28.295	6.941	6.809	6.609	6.651	27.010
of which domestic	25,519	6.274	6.109	5.921	5.958	24,262
of which international	2,776	667	700	688	693	2.748
Net revenue	23.197	5.653	5.609	5.433	5.714	22,409
FBITDA	10,368	2,559	2,577	2.477	2.340	9.953
of which domestic	9,445	2,339	2,377	2,222	2,340	9.090
of which international	923	263	253	255	92	863
EBITDA margin	36.6 %	36.9 %	37.8 %	37.5 %	35.2 %	36.8 %
Special factors affecting	30.0 70	30.9 70	31.0 70	31.3 70	33.2 70	30.0 70
EBITDA	(40)	(33)	0	(18)	(169)	(220)
Adj. EBITDA	10,408	2,592	2,577	2,495	2,509	10,173
of which domestic	9,419	2,329	2,324	2,224	2,285	9,162
of which international	989	263	253	271	224	1,011
Adj. EBITDA margin	36.8 %	37.3 %	37.8 %	37.8 %	37.7 %	37.7 %
Depreciation and amortization	(4,747)	(1,082)	(1,122)	(1,181)	(1,023)	(4,408)
Financial income (expense), net	(15)	261	20	49	149	479
Income (loss) before income taxes	5,606	1,738	1,475	1,345	1,466	6,024
Capex	1,994	358	465	498	798	2,119
of which domestic	1,588	298	368	404	628	1,698
of which international	406	60	97	94	170	421
Number of employees (average)	128,064	114,748	114,860	116,549	115,010	115,292
of which domestic	97,520	85,928	86,390	88,605	88,146	87,267

	FY 2003	Q1 2004	Q2 2004	00.0004	040004	EV.0004
<b>T</b> Com-	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
<b>T</b> · · · · · · · · · · · · · · · · · · ·						
Total revenue	27.206	6.599	6.470	6.254	6.278	25,601
of which domestic	24,599	5.982	5,825	5,618	5.644	23,069
of which international	2.607	617	645	636	634	2,532
Net revenue	21,534	5,205	5,154	4,992	5,234	20,585
EBITDA	10,080	2,457	2,440	2,342	2,265	9,504
of which domestic	9,111	2,191	2,186	2,093	2,171	8,641
of which international	969	266	254	249	94	863
EBITDA margin	37.1 %	37.2 %	37.7 %	37.4 %	36.1 %	37.1 %
Special factors affecting FBITDA	(40)	(33)	0	(17)	(169)	(219)
	10.120	2.490	2.440	2.359	2.434	9,723
Adj. EBITDA	- 7	,	, -	,	, -	
of which domestic	9,085	2,224	2,186	2,094	2,208	8,712
of which international	1,035	266	254	265	226	1,011
Adj. EBITDA margin	37.2 %	37.7 %	37.7 %	37.7 %	38.8 %	38.0 %
Depreciation and amortization	(4,665)	(1,058)	(1,096)	(1,155)	(1,007)	(4,316)
Financial income						
(expense), net	(161)	230	(11)	(19)	116	(354)
Income (loss)						==.0
before income taxes	5,254	1,629	1,333	1,206	1,374	5,542
Capex	1,839	345	447	479	727	1,998
of which domestic	1452	291	356	390	567	1,604
of which international	387	54	91	89	160	394
Number of employees (average)	125,428	111,830	111,915	113,568	112,002	112,329
of which domestic	95,583	83,821	84,269	86,427	85,954	85,118

## naudited preliminary figures

### Step 2: New structure. Broadband/Fixed Network.

T···Online	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	1,851	489	499	486	538	2012
Net revenue	1,663	448	455	441	480	1,824
EBITDA	339	118	129	135	81	463
EBITDA margin	18.3 %	24.1 %	25.9 %	27.8 %	15.1 %	23.0 %
Special factors affecting						
EBITDA	24	0	0	(1)	0	(1)
Adj. EBITDA	315	118	129	136	81	464
Adj. EBITDA margin	17.0 %	24.1 %	25.9 %	28.0 %	15.1 %	23.1 %
Depreciation and amortization	(82)	(22)	(24)	(24)	(38)	(108)
Financial income						
(expense), net	146	30	32	30	32	124
Income (loss)						
before income taxes	403	126	137	141	75	479
Capex	90	13	18	19	71	121
Number of employees (average)	2,637	2,918	2,945	2,981	3,007	2,963
of which domestic	1,937	2,107	2,121	2,178	2,192	2,149

Transfer out	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	2,730	563	602	585	1,047	2,797
Net revenue	2,955	676	708	664	745	2,793
EBITDA	(73)	8	14	37	30	89
EBITDA margin	(2.7) %	1.4 %	2.3 %	6.3 %	2.9 %	3.2 %
Special factors affecting						
EBITDA	17	4	0	0	2	6
Adj. EBITDA	(90)	4	14	37	28	83
Adj. EBITDA margin	(3.3) %	0.7 %	2.3 %	6.3 %	2.7 %	3.0 %
Depreciation and amortization	(64)	(16)	(16)	(14)	(11)	(57)
Financial income						
(expense), net	78	(11)	16	12	38	55
Income (loss)						
before income taxes	(59)	(19)	14	35	57	87
Capex	51	6	16	9	1	30
Number of employees (average)	11,868	11,313	11,306	9,789	9,617	10,506

Transfer in	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	1,884	418	396	322	316	1,452
Net revenue	793	196	192	132	151	671
EBITDA	187	4	22	8	13	47
EBITDA margin	9.9 %	1.0 %	5.6 %	2.5 %	4.1 %	3.2 %
Special factors affecting						
EBITDA	0	0	0	0	0	0
Adj. EBITDA	187	4	22	8	13	47
Adj. EBITDA margin	9.9 %	1.0 %	5.6 %	2.5 %	4.1 %	3.2 %
Depreciation and amortization	(65)	(17)	(18)	(14)	(16)	(65)
Financial income						
(expense), net	(7)	1	(2)	(3)	1	(3)
Income (loss)						
before income taxes	115	(12)	2	(9)	(2)	(21)
Capex	17	4	3	0	2	8
Number of employees (average)	880	628	631	633	634	631

### Step 2: New structure. Business Customers.

Business Customers	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	12,937	3,075	3,272	3,169	3,441	12,957
Net revenue	9,267	2,209	2,327	2,200	2,505	9,241
EBITDA	1,532	391	383	448	295	1,517
EBITDA margin	11.8 %	12.7 %	11.7 %	14.1 %	8.6 %	11.7 %
Special factors affecting EBITDA	50	(3)	(43)	(5)	(70)	(121)
Adj. EBITDA	1,482	393	426	453	365	1,638
Adj. EBITDA margin	11.5 %	12.8 %	13.0 %	14.3 %	10.6 %	12.6 %
Depreciation and amortization	(1,066)	(232)	(243)	(234)	(238)	(947)
EBIT	466	159	140	214	57	570
Financial income (expense), net	(515)	(166)	(24)	(173)	(26)	(389)
Income (loss) before income taxes	(49)	(7)	116	41	31	181
Capex	934	139	222	201	307	868
Number of employees (average)	54,390	52,357	52,729	51,593	51,232	51,978

Business Services	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	4,702	1.168	1.170	1,129	1.242	4,709
		,	, .		,	
Net revenue	4,571	1,062	1,088	1,050	1,097	4,297
EBITDA	149	71	56	79	46	252
EBITDA margin	3.2 %	6.1 %	4.8 %	7.0 %	3.7 %	5.4 %
Special factors affecting EBITDA	89	(3)	(43)	(5)	(70)	(121)
Adj. EBITDA	60	74	99	84	116	373
Adj. EBITDA margin	1.3 %	6.3 %	8.5 %	7.4 %	9.3 %	7.9 %
Depreciation and amortization	(272)	(58)	(60)	(54)	(58)	(229)
EBIT	(123)	13	(4)	25	(11)	23
Financial income (expense), net	5	(3)	(4)	(1)	(7)	(15)
Income (loss) before income taxes	(118)	9	(8)	24	(18)	7
Capex	166	25	51	42	50	167
Number of employees (average)	17,836	17,247	17,210	15,734	15,606	16,449

Enterprise Services	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	8,235	1,907	2,102	2,039	2,200	8,248
Net revenue	4,696	1,147	1,239	1,150	1,408	4,944
EBITDA	1,383	319	328	369	249	1,265
EBITDA margin	16.8 %	16.7 %	15.6 %	18.1 %	11.3 %	15.3 %
Special factors affecting EBITDA	(39)	0	0	0	0	0
Adj. EBITDA	1,422	319	328	369	249	1,265
Adj. EBITDA margin	17.3 %	16.7 %	15.6 %	18.1 %	11.3 %	15.3 %
Depreciation and amortization	(796)	(174)	(184)	(180)	(181)	(718)
EBIT	589	146	144	189	68	547
Financial income (expense), net	(374)	(131)	8	(136)	(9)	(268)
Income (loss) before income taxes	215	14	155	53	51	274
Capex	768	114	171	159	257	701
Number of employees (average)	36,554	35,110	35,520	35,860	35,626	35,529

### Step 2: New structure. Business Customers.

Transfer out	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	1,604	384	387	309	305	1,385
Net revenue	793	196	192	132	151	671
EBITDA	232	16	27	14	20	78
EBITDA margin	14.5 %	4.2 %	7.0 %	4.5 %	6.6 %	5.6 %
Special factors affecting						
EBITDA	0	0	0	0	0	0
Adj. EBITDA	232	16	27	14	20	78
Adj. EBITDA margin	14.5 %	4.2 %	7.0 %	4.5 %	6.6 %	5.6 %
Depreciation and amortization	(65)	(17)	(18)	(15)	(15)	(65)
EBIT	167	(1)	10	(1)	5	13
Financial income						
(expense), net	(7)	0	(4)	0	1	(3)
Income (loss)						
before income taxes	161	(1)	5	0	6	10
Capex	17	4	3	0	2	8
Number of employees (average)	880	628	631	633	634	631

Transfer in Enterprise Services	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	1,007	222	272	276	202	972
Net revenue	71	18	15	21	22	76
EBITDA	283	56	70	78	(21)	183
EBITDA margin	28.1 %	25.3 %	25.7 %	28.2 %	(10.5) %	18.8 %
Special factors affecting EBITDA	0	0	0	0	0	0
Adj. EBITDA	283	56	70	78	(21)	183
Adj. EBITDA margin	28.1 %	25.3 %	25.7 %	28.2 %	(10.5) %	18.8 %
Depreciation and amortization	(49)	(8)	(10)	(10)	(9)	(37)
EBIT	234	48	60	67	(30)	145
Financial income (expense), net	0	0	(1)	0	3	2
Income (loss) before income taxes	233	48	60	67	(27)	148
Capex	33	2	6	7	17	31
Number of employees (average)	1,294	1,320	2,189	2,687	2,698	2,223

Transfer in Business Services	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	4,463	1,044	1,097	976	1,176	4,293
Net revenue	2,955	676	708	664	745	2,793
EBITDA	(27)	19	17	48	26	110
EBITDA margin	(0.6) %	1.8 %	1.6 %	4.9 %	2.2 %	2.6 %
Special factors affecting EBITDA	(17)	(3)	0	0	(2)	(5)
Adj. EBITDA	(10)	22	17	48	28	115
Adj. EBITDA margin	(0.2) %	2.1 %	1.5 %	4.9 %	2.4 %	2.7 %
Depreciation and amortization	(64)	(16)	(16)	(14)	(11)	(57)
EBIT	(91)	3	1	34	15	54
Financial income (expense), net	1	(4)	(5)	(4)	(2)	(15)
Income (loss) before income taxes	(91)	(1)	(4)	30	13	38
Capex	50	6	19	10	13	48
Number of employees (average)	11,868	11,313	11,306	9,789	9,617	10,506

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### Step 2: New structure. GHS.

GHS	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
T	0.074	000	000	007	004	0.500
Total revenue	3,271	866	882	887	891	3,526
Net revenue	235	62	69	57	72	260
EBITDA	(396)	(120)	(122)	(1)	(313)	(556)
of which Vivento <sup>1</sup>	n.a.	(244)	(179)	(167)	(185)	(775)
EBITDA margin	(12.1)%	(13.9) %	(13.8) %	(0.1)%	(35.1) %	(15.8) %
Special factors affecting						
EBITDA	107	(33)	43	21	(39)	(8)
Adj. EBITDA	(503)	(87)	(165)	(22)	(274)	(548)
of which Vivento <sup>1</sup>	n.a.	(211)	(222)	(198)	(199)	(830)
Adj. EBITDA margin	(15.4) %	(10.0)%	(18.7) %	(2.5) %	(30.8) %	(15.5) %
Depreciation and amortization	(771)	(204)	(196)	(237)	(239)	(876)
Financial income						
(expense), net	(3,328)	(812)	(651)	(666)	(559)	(2,688)
Income (loss)						
before income taxes	(4,495)	(1,136)	(969)	(904)	(1,111)	(4,120)
Capex	862	58	145	182	288	673
Number of employees (average)	23,909	34,919	32,787	32,108	31,673	32,872

Disposals	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Total revenue	995	219	268	272	198	957
Net revenue	71	18	15	21	22	76
EBITDA	283	55	71	77	(21)	182
EBITDA margin	28.5 %	25.1 %	26.5 %	28.3 %	(10.6) %	19.0 %
Special factors affecting						
EBITDA	0	0	0	0	0	0
Adj. EBITDA	283	55	71	77	(21)	182
Adj. EBITDA margin	28.5 %	25.1 %	26.5 %	28.3 %	(10.6) %	19.0 %
Depreciation and amortization	(49)	(8)	(10)	(10)	(10)	(38)
Financial income						
(expense), net	(1)	0	(1)	1	0	0
Income (loss)						
before income taxes	233	47	60	68	(31)	144
Capex	33	3	5	7	16	31
Number of employees (average)	1,294	1,320	2,189	2,687	2,698	2,223

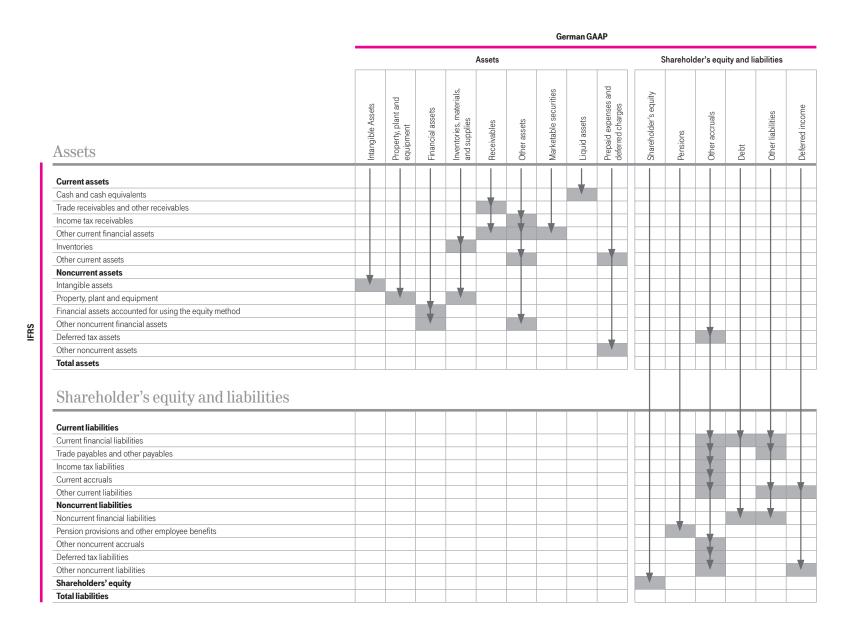
<sup>&</sup>lt;sup>1</sup> Value for 2003 in accordance with IFRS not available.

## inaudited preliminary figures

### Step 2: New structure. Consolidation.

	FY 2003	Q1 2004	Q2 2004	Q3 2004	Q4 2004	FY 2004
Tell	(40.400)	(0.004)	(0.005)	(0.000)	(0.005)	(40,000)
Total revenue	(13,198)	(3,264)	(3,235)	(3,226)	(2,935)	(12,660)
Net revenue	0	0	0	0	0	0
EBITDA	(17)	(50)	(42)	(100)	204	12
Special factors affecting						
EBITDA	0	0	0	(93)	146	53
Adj. EBITDA	(17)	(50)	(42)	(7)	58	(41)
Depreciation and amortization	48	13	13	17	13	56
Financial income						
(expense), net	76	(233)	53	(10)	(26)	(216)
Income (loss)						
before income taxes	107	(270)	24	(93)	191	(148)
Capex	(109)	(48)	54	(9)	(40)	(43)

#### Balance sheet structure.



### IFRS. Consolidated balance sheet.

		Dec. 31, 2003			Dec. 31, 2004		
Acceta						-	
Assets	FN	Ger. GAAP	Delta	IFRS	Ger. GAAP	Delta	IFRS
Current assets		19.9	1.6	21.5	16.9	2.1	19.0
Cash and cash equivalents		9.1	0.0	9.1	8.0	0.0	8.0
Trade receivables and other receivables	88	5.7	1.9	7.6	5.1	1.6	6.7
Income tax receivables		1.0	0.0	1.0	0.3	0.0	0.3
Other current financial assets	89	2.1	0.0	2.1	1.6	0.2	1.8
Inventories	90	1.2	(0.2)	1.0	1.2	0.0	1.2
Other current assets	91	0.8	(0.1)	0.7	0.7	0.3	1.0
Noncurrent assets		98.1	20.0	118.1	92.7	17.4	110.1
Intangible assets	92	45.2	10.2	55.4	43.2	7.5	50.7
Property, plant and equipment	93	47.5	1.8	49.3	44.4	1.9	46.3
Financial assets accounted for using the equity method		2.4	0.0	2.4	2.6	0.1	2.7
Other noncurrent financial assets	94	0.8	0.6	1.4	0.5	1.2	1.7
Deferred tax assets	95	1.9	7.4	9.3	1.9	6.4	8.3
Other noncurrent assets	96	0.3	0.0	0.3	0.1	0.3	0.4
Total assets		118.0	21.6	139.6	109.6	19.5	129.1

### IFRS. Consolidated balance sheet.

		De	c. 31, 2003		Dec. 31, 2004		
hareholder's equity nd liabilities	FN	Ger. GAAP	Delta	IFRS	Ger. GAAP	Delta	IFRS
Current liabilities		30.3	0.1	30.4	25.6	0.6	26.2
Current financial liabilities	97	18.1	0.8	18.9	13.0	1.1	14.1
Trade payables and other payables		6.4	0.0	6.4	6.2	0.0	6.2
Income tax liabilities		0.2	0.0	0.2	0.7	0.0	0.7
Current accruals	98	4.1	(0.7)	3.4	4.3	(0.6)	3.7
Other current liabilities		1.5	0.0	1.5	1.4	0.1	1.5
Noncurrent liabilities		53.9	11.5	65.4	46.1	10.9	57.0
Noncurrent financial liabilities	99	43.5	2.8	46.3	34.9	3.2	38.1
Pension provisions and other employee benefits	100	4.5	(0.3)	4.2	4.6	(0.4)	4.2
Other noncurrent accruals	101	3.1	(0.5)	2.6	3.4	(0.3)	3.1
Deferred tax liabilities	102	2.8	7.8	10.6	3.1	6.6	9.7
Other noncurrent liabilities	103	0.0	1.7	1.7	0.1	1.8	1.9
Debt		84.2	11.6	95.8	71.7	11.5	83.2
Shareholders' equity		33.8	10.0	43.8	37.9	8.0	45.9
Capital stock		10.7	0.0	10.7	10.7	0.0	10.7
Additional paid-in capital	104	50.1	(0.6)	49.5	50.1	(0.6)	49.5
Ratained earnings incl. carryforwards	105	(24.3)	4.7	(19.6)	(23.0)	5.3	(17.7)
Cumulative other comprehensive income	106	(8.0)	5.1	(2.9)	(8.5)	5.9	(2.6)
Consolidated net profit/(loss)	107	1.3	0.6	1.9	4.6	(3.0)	1.6
Own shareholdings		0.0	0.0	0.0	0.0	0.0	0.0
Shareholdings in other companies (minority interests)	108	4.0	0.2	4.2	4.0	0.4	4.4
Total liabilities		118.0	21.6	139.6	109.6	19.5	129.1

# unaudited preliminary figures

### Preliminary reconciliations of shareholder's equity.

	FN	Dec. 31, 2004	Dec. 31, 2003
Shareholder's equity under German GAAP		37.9	33.8
Goodwill	109	(3.1)	(3.5)
Mobile communications licenses	109	9.8	13.1
Software	110	0.6	0.6
Borrowing costs	111	(0.5)	(0.6)
Measurement of investments in companies not fully consolidated and not accounted for in the consolidated financial statements under the equity method	112	0.9	0.3
Leases	113	(0.6)	(0.5)
Provisions	114	1.6	1.5
Pension provisions		0.4	0.3
Other provisions		1.2	1.2
Deffered revenue	115	(1.2)	(1.1)
Other IFRS adjustments	116	0.7	0.6
Defferred taxes	117	(0.2)	(0.4)
Defferred tax assets		6.4	7.4
Defferred tax liabilities		(6.6)	(7.8)
Shareholder's equity under IFRS		45.9	43.8

### Reconciliation Net debt.

	FN	Dec. 31, 2004	Sep. 30, 2004	Jun. 30, 2004	Mar. 31, 2004	Dec. 31, 2003	Jan. 1, 2004
Net debt derived from German GAAP information		35,198	40,779	43,330	44,585	46,576	61,106
Lease liabilities	122	2,487	2,294	2,340	2,410	2,443	1,843
Liabilities arising from ABS transaction	123	1,563	1,190	1,195	1,367	1,233	1,202
Other IFRS differences	124	344	404	452	521	473	164
Net debt derived from IFRS information		39,592	44,667	47,317	48,883	50,725	64,315
Bonds		39,458	43,347	46,559	49,997	51,164	56,417
Liabilities to banks		3,074	3,153	3,182	3,262	3,789	6,235
Liabilities to non-banks from promissory notes		651	718	755	769	756	811
Liabilities from derivatives		1,096	986	963	1,003	1,255	1,189
Lease liabilities		2,487	2,294	2,340	2,410	2,443	1,843
Liabilities arising from ABS transactions		1,563	1,190	1,195	1,367	1,233	1,202
Other financial liabilities		79	76	120	197	52	103
Gross debt derived from IFRS information		48,408	51,764	55,114	59,005	60,692	67,800
Cash and cash equivalents		8,038	5,928	6,614	9,198	9,131	1,904
Available-for-sale financial assets		120	636	676	151	137	492
Derivatives		284	269	235	385	318	805
Other financial assets		374	264	272	388	381	284
Net debt derived from IFRS information		39,592	44,667	47,317	48,883	50,725	64,315

### naudited preliminary figure

#### Reconciliation Cash flow statement.

Net cash (used for)/ FN provided by operating activities	FY 2003	Q1 2004	H1 2004	Q1-Q3 2004	FY 2004
German GAAP	14,316	4,250	7,128	10,808	16,307
Internally generated software 118	242	15	54	153	254
ABS 119	378	(211)	(51)	(58)	(339)
Leasing 120	150	20	111	160	207
Interest on borrowings 121	(41)	(8)	(22)	(29)	(58)
Others	8	238	(16)	90	350
IFRS	15,053	4,304	7,204	11,124	16,721

Effect of foreign exchange rate changes on cash and cash equivalents	FY 2003	Q1 2004	H1 2004	Q1-Q3 2004	FY 2004
German GAAP	(43)	17	30	5	0
Others	10	(3)	(17)	(9)	0
IFRS	(33)	14	13	(4)	0
Others	10	(3)	(17)	(9)	0

Net cash (used for)/ provided by inves- ting activities	FN	FY 2003	Q1 2004	H1 2004	Q1-Q3 2004	FY 2004
German GAAP		(2,073)	(1,337)	(3,351)	(4,352)	(4,318)
Internally generated software	118	(242)	(15)	(54)	(153)	(254)
ABS	119	46	19	39	46	41
Leasing	120		22	40	35	37
Interest on borrowings	121	41	8	22	29	58
Others		(21)	(32)	(32)	(162)	(66)
IFRS		(2,249)	(1,335)	(3,336)	(4,557)	(4,502)

Net cash (used for)/ FN provided by financing activities	FY 2003	Q1 2004	H1 2004	Q1-Q3 2004	FY 2004
German GAAP	(5,226)	(2,606)	(6,204)	(9,342)	(12,652)
Internally generated software 118					
ABS 119	(424)	192	12	12	298
Leasing 120	(150)	(42)	(151)	(195)	(244)
Interest on borrowings 121					
Others	(3)	(203)	65	81	(284)
IFRS	(5,797)	(2,659)	(6,278)	(9,444)	(12,882)

	FN	FY 2003	Q1 2004	H1 2004	Q1-Q3 2004	FY 2004
Delta IFRS						
Net cash (used for) / provided by operating activities		737	54	76	316	414
Net cash (used for) / provided by investing activities		(176)	2	15	(205)	(184)
Net cash (used for) / provided by financing activities		(571)	(53)	(74)	(102)	(230)
Effect of foreign exchange rate changes on cash and cash equivalents		10	(3)	(17)	(9)	0
Summe		0	0	0	0	0

#### Disclaimer.

The Committee of European Securities Regulators recommends that selected IFRS financial information be disclosed in the reporting on the 2004 financial year. In line with this recommendation, we are presenting here the preliminary consolidated balance sheets and consolidated income statements under IFRS as well as the preliminary reconciliation of shareholders' equity and net income from German GAAP (HGB) to IFRS for the 2003 and 2004 financial years. The disclosure of net debt is not based on any IFRS guidance. This measure is disclosed voluntarily.

In accordance with IFRS 1, the assets and liabilities carried in the preliminary consolidated balance sheets and consolidated income statements under IFRS that are presented here are measured in line with the relevant IFRS standards, compliance with which is mandatory as of December 31, 2005, the date on which the consolidated financial statements under IFRS are prepared for the first time, to the extent that these statements were published up until December 31, 2004. Deutsche Telekom has applied IFRIC 4 since January 1, 2003. The resulting differences between the IFRS carrying amounts and the carrying amounts of the assets and liabilities in the consolidated balance sheet under German GAAP for the period ended December 31, 2002 are recognized directly in equity at the time of the transition to IFRS.

There can be no guarantee that the final consolidated balance sheets and consolidated income statements under IFRS will not deviate from the preliminary consolidated balance sheets and consolidated income statements presented here, because the IASB may make further pronouncements before the final consolidated financial statements as of December 31, 2005 are prepared. Moreover, the EU Commission has yet to endorse individual pronouncements by the IASB that have already been taken into account in the financial information presented below. We would also like to point out that the statements presented here are not a full set of consolidated financial statements under IFRS as defined by IAS 1. In this respect, there are no first-time consolidated financial statements under IFRS within the meaning of IFRS 1. Deutsche Telekom will prepare its first set of consolidated IFRS financial statements as defined by IFRS 1 for the period ended December 31, 2005. IFRS will replace German GAAP in Deutsche Telekom's external reporting from the first quarter of 2005.

This report contains a number of non-GAAP figures, such as EBITDA and EBITDA adj. for special influences, EBITDA margin, EBIT and EBIT adjusted for special influences; EBIT margin, capex, adj. Net income, free cash flow, and net debt. These non-GAAP figures should not be viewed as a substitute to our GAAP figures. Our non-GAAP measures may not be comparable to non-GAAP measures used by other companies. To interpret the non-GAAP measures, please refer to the Backup materials accompanying this presentation and the "Reconciliation to pro forma figures" posted on Deutsche Telkom's investor relations website under www.deutschetelekom.com.

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