Deutsche Telekom acquires GTS Central Europe Info Pack

Bonn, November 10th 2013



SUMMARY

About the Deal:

- DT is buying GTS Central Europe for €546 million.
- Main focus of GTS business is Poland, Czech Republic, Romania, Hungary and Slovakia.
- The activities in Slovakia will remain with the group of private investors.
- In 2012, GTS achieved revenues of €347 million and EBITDA of €87 million pro-forma excluding the Slovak assets.
- The transaction is subject to regulatory approvals.

Objectives of the Acquisition:

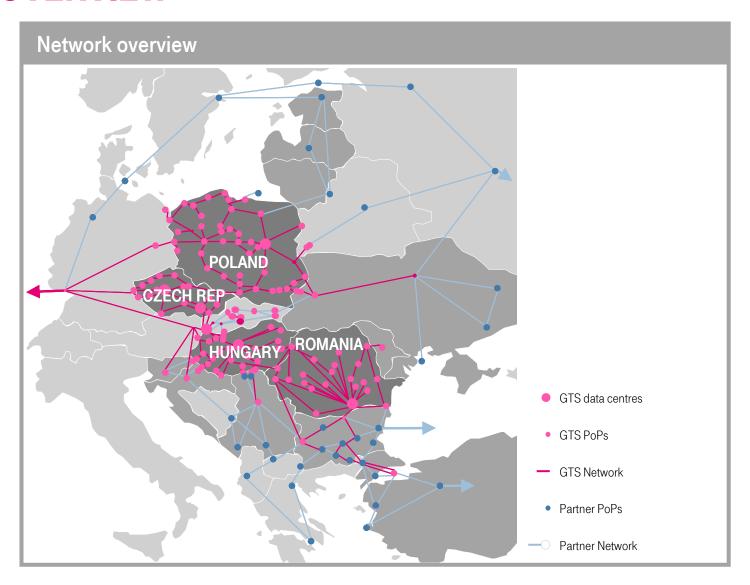
- Enhanced ability to provide innovative pan-European cross-border telecommunication services for business customers.
- Acquisition complements Deutsche Telekom's mobile centric infrastructure in key European markets.
- Strengthened position in the market for multinational customers.

About GTS

About GTS:

- GTS Central Europe is one of the top infrastructure-based providers of telecommunications services in Central and Eastern Europe.
- GTS owns and operates an fiber optic and data center network throughout the region. In the Czech Republic, Hungary, Poland, Romania and Slovakia.
- The company has extensive network and data center infrastructure, as well as a strong portfolio of services focused on business customers.
- From basic voice and data to complex virtual private networks and cloud services, GTS assembles the latest technology with its extensive network to provide industry-leading customer solutions.
- History of nearly 20 years in CEE with business, carrier and government customers.
- For more information, please visit <u>www.gtsce.com</u>.

GTS OVERVIEW





FIGURES GTS

(Figures excluding Slovakia)

FY 2012

Revenue (millions of €)	347
EBITDA (millions of €)	87
Employees	1,150
Customers	30,000
Fibre network (km)	25,000
Data centers	13
On-Net Buildings	12,200

FIGURES DT SEGMENT EUROPE

FY 2012¹⁾

Total Revenue (millions of €)	14,406
Adj. EBITDA (millions of €)	4,936
Cash Contribution (millions of €)	3,332
Employees (average)	57,955
Mobile Customers ('000, end of period)	61,876
Fixed network Access Lines ('000, end of period)	9,974

¹⁾ Since January 1, 2013, the tasks and functions of Group Technology including the Global Network Factory, which was previously part of Group Headquarters & Group Services, have been reported under the Europe operating segment. The 2012 figures have been adjusted for better comparability. Mobile customer and Employee figures encompass also Bulgarian activities.