

# Backup Third quarter report of 2009. Deutsche Telekom.

Not to be released until: November 5, 2009, 11:30 a.m./ Start Statement René Obermann



# Glossary and Disclaimer.

In addition to financial information presented in accordance with IFRS, this presentation contains non-GAAP financial measures,

such as ...	which is defined as ...
EBIT	Abbreviation for EARNINGS BEFORE INTEREST AND TAXES. EBIT is equivalent to the P&L-line "Profit from operations".
Adj. EBIT	EBIT adjusted for special factors.
EBT	Abbreviation for EARNINGS BEFORE TAXES. EBT is equivalent to the P&L-line "Profit before income taxes".
Adj. EBT	EBT adjusted for special factors.
EBITDA	Abbreviation for EARNINGS BEFORE INTEREST, TAX, DEPRECIATION AND AMORTIZATION. EBITDA is equivalent to EBIT before Depreciation and Amortization. Depreciation and Amortization is not a line in the P&L but provided in the notes as "Other disclosures".
Adj. EBITDA	EBITDA adjusted for special factors.
Adj. Net profit/loss	Net profit/loss adjusted for special factors.
Special factors	Special factors impair the comparability of the results with previous periods. Details on the special factors are given for the group and each operating segment.
Cash capex	Cash outflows for investments in intangible assets (excluding goodwill) and property, plant and equipment.
Cash contribution	EBITDA minus capex.
Free cash flow	Net cash from operating activities minus net cash outflows for investments in intangible assets (excluding goodwill) and property, plant and equipment.
Gross debt	Gross debt includes not only bonds and liabilities to banks, but also liabilities to non-banks from promissory notes, lease liabilities, liabilities arising from ABS transactions (capital market liabilities), liabilities from derivatives and cash collateral received for positive fair values of derivatives, as well as other interest-bearing financial liabilities.
Net debt	Net debt is calculated by deducting cash and cash equivalents as well as financial assets classified as held for trading and available for sale (due < - 1 year). In addition, receivables from derivatives and other financial assets are deducted from gross debt. Other financial assets include all cash collateral paid for negative fair values of derivatives and ABS transactions, as well as other interest-bearing financial assets.
ARPU	Abbreviation for AVERAGE REVENUE PER USER. Calculation: Service fee, as well as voice, non voice, roaming and visitor revenues, divided by the average number of customers in the period. Visitor revenues are allocated exclusively to contract customers. Activation charges, virtual network operator revenues and other operating revenue are not included.
SAC	Abbreviation for SUBSCRIBER ACQUISITION COSTS. Calculation: Customer acquisition costs divided by the number of gross customers added during the respective period.

The figures in this presentation are unaudited. These and the other non-GAAP financial measures used by Deutsche Telekom are derived from our IFRS financial information but do not comply with IFRS and should not be viewed as a substitute for our IFRS figures. Any figure that has been adjusted for special factors or that reflects an adjustment for special factors is a non-GAAP financial measure. Our non-GAAP financial measures may not be comparable to non-GAAP financial measures used by other companies. To help interpret our major non-GAAP financial measures, please refer to the information contained in these materials and the chapter "Reconciliation to pro forma figures" in our annual and interim reports or the reconciliation to pro forma figures posted on Deutsche Telekom's Investor relations webpages ([www.telekom.com/investor-relations](http://www.telekom.com/investor-relations)).



Financial Data.

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# DT Group.

## At a Glance I.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-3/09	y.o.y. %
<b>Total revenue</b>	<b>15.454</b>	<b>16.109</b>	<b>61.666,0</b>	<b>15.902</b>	<b>16.238</b>	<b>16.262</b>	<b>5,2%</b>	<b>45.557</b>	<b>48.402</b>	<b>6,2%</b>
Germany	6.601	6.608	26.400	6.331	6.220	<b>6.471</b>	-2,0%	19.792	<b>19.022</b>	-3,9%
USA	3.657	4.341	14.957	4.137	3.918	<b>3.758</b>	2,8%	10.616	<b>11.813</b>	11,3%
Europe	2.940	2.795	11.354	2.436	2.573	<b>2.552</b>	-13,2%	8.559	<b>7.561</b>	-11,7%
SEE	1.265	1.146	4.645	1.964	2.516	<b>2.616</b>	n.a.	3.499	<b>7.096</b>	n.a.
Systems Solutions	2.293	2.599	9.343	2.106	2.179	<b>2.125</b>	-7,3%	6.744	<b>6.410</b>	-5,0%
GHS	748	602	2.781	618	612	<b>593</b>	-20,7%	2.179	<b>1.823</b>	-16,3%
Reconciliation	-2.050	-1.982	-7.814	-1.690	-1.780	<b>-1.853</b>	9,6%	-5.832	<b>-5.323</b>	8,7%
<b>Net revenue</b>										
Germany	6.160	6.171	24.754	5.969	5.851	<b>6.008</b>	-2,5%	18.583	<b>17.828</b>	-4,1%
USA	3.653	4.336	14.942	4.133	3.914	<b>3.755</b>	2,8%	10.606	<b>11.802</b>	11,3%
Europe	2.791	2.656	10.798	2.307	2.433	<b>2.405</b>	-13,8%	8.142	<b>7.145</b>	-12,2%
SEE	1.215	1.115	4.497	1.929	2.472	<b>2.564</b>	n.a.	3.382	<b>6.965</b>	n.a.
Systems Solutions	1.553	1.773	6.368	1.496	1.502	<b>1.467</b>	-5,5%	4.595	<b>4.465</b>	-2,8%
GHS	82	58	307	68	66	<b>63</b>	-23,2%	249	<b>197</b>	-20,9%
<b>Group</b>	<b>15.454</b>	<b>16.109</b>	<b>61.666</b>	<b>15.902</b>	<b>16.238</b>	<b>16.262</b>	<b>5,2%</b>	<b>45.557</b>	<b>48.402</b>	<b>6,2%</b>
<b>EBITDA excluding special factors</b>										
Germany	2.610	2.269	9.764	2.363	2.381	<b>2.523</b>	-3,3%	7.495	<b>7.267</b>	-3,0%
USA	1.038	1.206	4.240	1.061	1.176	<b>1.089</b>	4,9%	3.034	<b>3.326</b>	9,6%
Europe	765	708	2.939	467	683	<b>745</b>	-2,6%	2.231	<b>1.895</b>	-15,1%
SEE	593	411	2.014	799	1.002	<b>1.089</b>	83,6%	1.603	<b>2.890</b>	80,3%
Systems Solutions	203	231	826	211	231	<b>231</b>	13,8%	595	<b>673</b>	13,1%
GHS	74	-141	-181	-50	-142	<b>-112</b>	n.a.	-40	<b>-304</b>	n.a.
Reconciliation	-29	-15	-143	-39	-73	<b>-37</b>	-27,6%	-128	<b>-149</b>	-16,4%
<b>Group</b>	<b>5.254</b>	<b>4.669</b>	<b>19.459</b>	<b>4.812</b>	<b>5.258</b>	<b>5.528</b>	<b>5,2%</b>	<b>14.790</b>	<b>15.598</b>	<b>5,5%</b>

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-3/09	y.o.y. %
<b>EBITDA margin excluding special factors</b>										
Germany	39,5%	34,3%	37,0%	37,3%	38,3%	<b>39,0%</b>	-0,5%op	37,9%	<b>38,2%</b>	0,3%op
USA	28,4%	27,8%	28,3%	25,6%	30,0%	<b>29,0%</b>	0,6%op	28,6%	<b>28,2%</b>	-0,4%op
Europe	26,0%	25,3%	25,9%	19,2%	26,5%	<b>29,2%</b>	3,2%op	26,1%	<b>25,1%</b>	-1,0%op
SEE	46,9%	35,9%	43,4%	40,7%	39,8%	<b>41,6%</b>	-5,3%op	45,8%	<b>40,7%</b>	-5,1%op
Systems Solutions	8,9%	8,9%	8,8%	10,0%	10,6%	<b>10,9%</b>	2,0%op	8,8%	<b>10,5%</b>	1,7%op
GHS	9,9%	-23,4%	-6,5%	-8,1%	-23,2%	<b>-18,9%</b>	-28,8%op	-1,8%	<b>-16,7%</b>	-14,9%op
<b>Group</b>	<b>34,0%</b>	<b>29,0%</b>	<b>31,6%</b>	<b>30,3%</b>	<b>32,4%</b>	<b>34,0%</b>	<b>0,0%op</b>	<b>32,5%</b>	<b>32,2%</b>	<b>-0,3%op</b>
<b>Cash capex</b>										
Germany	684	1.195	3.038	800	684	<b>771</b>	12,7%	1.843	<b>2.255</b>	22,4%
USA	656	743	2.540	865	785	<b>552</b>	-15,9%	1.797	<b>2.202</b>	22,5%
Europe	242	438	1.152	368	142	<b>149</b>	-38,4%	714	<b>659</b>	-7,7%
SEE	176	288	865	380	383	<b>413</b>	n.a.	577	<b>1.176</b>	n.a.
Systems Solutions	290	212	823	161	171	<b>144</b>	-50,3%	611	<b>476</b>	-22,1%
GHS	94	158	426	98	105	<b>126</b>	34,0%	268	<b>329</b>	22,8%
<b>Group</b>	<b>2.137</b>	<b>2.941</b>	<b>8.707</b>	<b>2.611</b>	<b>2.211</b>	<b>2.131</b>	<b>-0,3%</b>	<b>5.766</b>	<b>6.953</b>	<b>20,6%</b>
<b>Net profit (loss)</b>										
excl. special factors	1.182	861	3.426	655	756	<b>1.074</b>	-9,1%	2.565	<b>2.485</b>	-3,1%
incl. special factors	895	-730	1.483	-1.124	521	<b>959</b>	7,2%	2.213	<b>356</b>	-83,9%
<b>Free cash flow</b> before dividends	<b>2.196</b>	<b>1.245</b>	<b>7.033</b>	<b>416</b>	<b>1.404</b>	<b>3.286</b>	<b>49,6%</b>	<b>5.788</b>	<b>5.106</b>	<b>-11,8%</b>
<b>Net debt</b>	<b>39.449</b>	<b>38.158</b>	<b>38.158</b>	<b>42.833</b>	<b>44.966</b>	<b>42.389</b>	<b>7,5%</b>	<b>39.449</b>	<b>42.389</b>	<b>7,5%</b>

million <sup>1</sup>	Q3/08	Q4/08	Q1/09	Q2/09	Q3/09	Delta q.o.q.		Delta y.o.y.	
						abs.	%	abs.	%
<b>Broadband retail lines (end of period) <sup>2,3</sup></b>	<b>12,9</b>	<b>13,5</b>	<b>14,0</b>	<b>14,4</b>	<b>14,5</b>	<b>0,2</b>	<b>1,2%</b>	<b>1,7</b>	<b>13,1%</b>
Germany	10,2	10,6	11,0	11,2	11,3	0,1	0,6%	1,1	10,3%
SEE <sup>3</sup>	2,6	2,9	3,0	3,1	3,2	0,1	3,2%	0,6	23,9%
Hungary	0,6	0,6	0,6	0,6	0,6	0,0	2,0%	0,1	10,3%
Croatia	0,4	0,5	0,5	0,5	0,5	0,0	3,3%	0,1	22,8%
Slovakia	0,3	0,3	0,3	0,3	0,3	0,0	2,4%	0,1	18,6%
Greece	0,8	0,9	0,9	1,0	1,0	0,0	3,8%	0,2	30,1%
Romania	0,6	0,7	0,7	0,7	0,8	0,0	3,4%	0,2	32,3%
<b>Fixed network lines (end of period) <sup>4</sup></b>	<b>41,4</b>	<b>40,6</b>	<b>39,8</b>	<b>39,1</b>	<b>38,3</b>	<b>-0,8</b>	<b>-2,0%</b>	<b>-3,1</b>	<b>-7,5%</b>
Germany	29,0	28,3	27,7	27,2	26,7	-0,6	-2,1%	-2,3	-8,0%
SEE <sup>3</sup>	12,4	12,3	12,1	11,8	11,7	-0,2	-1,7%	-0,8	-6,2%
Hungary	2,1	2,0	2,0	1,9	1,9	0,0	-2,5%	-0,2	-9,0%
Croatia	1,6	1,6	1,5	1,5	1,5	0,0	-1,1%	-0,1	-4,0%
Slovakia	1,1	1,1	1,1	1,1	1,1	0,0	-0,9%	0,0	-2,0%
Greece	4,7	4,6	4,5	4,4	4,3	-0,1	-1,3%	-0,3	-7,0%
Romania	3,0	3,0	3,0	2,9	2,8	-0,1	-2,2%	-0,2	-5,9%
<b>Mobile subscribers (end of period)</b>	<b>143,5</b>	<b>146,4</b>	<b>147,2</b>	<b>148,6</b>	<b>149,7</b>	<b>1,0</b>	<b>0,7%</b>	<b>6,2</b>	<b>4,3%</b>
Germany	38,8	39,1	39,0	39,1	39,3	0,2	0,6%	0,5	1,4%
USA <sup>5</sup>	32,1	32,8	33,2	33,5	33,4	-0,1	-0,2%	1,3	4,0%
Europe	43,9	44,2	44,0	44,3	44,4	0,2	0,3%	0,5	1,2%
United Kingdom <sup>6</sup>	16,8	16,8	16,7	16,6	16,6	0,0	0,1%	-0,2	-1,2%
Poland	13,0	13,3	13,3	13,4	13,5	0,1	0,5%	0,5	3,6%
Austria	3,3	3,4	3,4	3,4	3,4	0,0	-0,4%	0,1	1,6%
Czech Republic	5,4	5,4	5,4	5,4	5,5	0,0	0,5%	0,1	1,2%
Netherlands	5,3	5,3	5,2	5,4	5,5	0,1	0,9%	0,1	2,8%
SEE	29,8	31,6	32,3	33,0	33,7	0,7	2,2%	3,9	12,9%
Hungary	5,2	5,4	5,3	5,3	5,2	0,0	-0,9%	0,1	1,0%
Croatia	2,6	2,7	2,8	2,9	2,9	0,0	0,6%	0,3	10,1%
Slovakia	2,3	2,3	2,3	2,3	2,3	0,0	-0,9%	0,0	-0,7%
Macedonia	1,3	1,4	1,4	1,4	1,4	0,0	-0,1%	0,1	6,5%
Montenegro	0,5	0,5	0,5	0,6	0,6	0,0	-2,1%	0,1	19,0%
Greece <sup>7</sup>	7,4	7,9	8,4	8,8	9,1	0,3	3,1%	1,7	22,3%
Bulgaria <sup>7</sup>	4,0	4,1	4,0	4,0	4,0	0,0	-1,0%	-0,1	-1,3%
Romania <sup>7</sup>	5,2	5,9	6,1	6,3	6,6	0,3	4,2%	1,4	25,8%
Albania <sup>7</sup>	1,3	1,4	1,4	1,5	1,8	0,3	20,4%	0,4	33,2%

1 Figures rounded to the nearest million. The total is calculated on the basis of precise numbers. Percentages calculated on the basis of figures shown.

2 Access lines in operation excluding lines for internal use and public telecommunications; including IP-based access lines and wholesale services. Including BB via cable in Hungary.

3 Southern and Eastern Europe (SEE) includes CEE with T-Hrvatski Telekom, Slovak Telekom and Magyar Telekom including subsidiaries MakTel and Crnogorski Telekom and also OTE Greece and Romtelecom. OTE Greece and Romtelecom is newly consolidated from February 1, 2009. Prior-year figures have been adjusted pro forma accordingly.

4 Access lines in operation excluding lines for internal use and public telecommunications.

5 Customers of SunCom (fully consolidated within T-Mobile USA since 22/02/08) are included in all periods.

6 Including Virgin Mobile

7 Former Cosmote Group customers in 2008 are displayed pro forma.

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# DT consolidated income statement.

Adjusted for special factors.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-3/09	y.o.y. %
<b>Net revenue</b>	<b>15.454</b>	<b>16.109</b>	<b>61.666</b>	<b>15.902</b>	<b>16.238</b>	<b>16.262</b>	<b>5,2%</b>	<b>45.557</b>	<b>48.402</b>	<b>6,2%</b>
Cost of sales	-8.117	-9.127	-33.655	-8.998	-8.593	<b>-9.113</b>	-12,3%	-24.528	<b>-26.704</b>	-8,9%
<b>Gross profit</b>	<b>7.337</b>	<b>6.982</b>	<b>28.011</b>	<b>6.904</b>	<b>7.645</b>	<b>7.149</b>	<b>-2,6%</b>	<b>21.029</b>	<b>21.698</b>	<b>3,2%</b>
Selling expenses	-3.935	-4.122	-15.467	-4.024	-4.028	<b>-3.692</b>	6,2%	-11.345	<b>-11.744</b>	-3,5%
General and administrative expenses	-1.213	-1.111	-4.597	-1.134	-1.425	<b>-961</b>	20,8%	-3.486	<b>-3.520</b>	-1,0%
Other operating income	592	340	1.461	364	247	<b>376</b>	-36,5%	1.121	<b>987</b>	-12,0%
Other operating expenses	-108	-133	-588	-193	-181	<b>-229</b>	n.a.	-455	<b>-603</b>	-32,5%
<b>EBIT Profit (loss) from operations</b>	<b>2.673</b>	<b>1.956</b>	<b>8.820</b>	<b>1.917</b>	<b>2.258</b>	<b>2.643</b>	<b>-1,1%</b>	<b>6.864</b>	<b>6.818</b>	<b>-0,7%</b>
EBIT margin	17,3%	12,1%	14,3%	12,1%	13,9%	<b>16,3%</b>	-1,0% <sub>pp</sub>	15,1%	<b>14,1%</b>	-1,0% <sub>pp</sub>
Profit (loss) from financial activities	-645	-702	-2.936	-717	-903	<b>-770</b>	-19,4%	-2.234	<b>-2.390</b>	-7,0%
of which: finance costs	-572	-589	-2.487	-632	-635	<b>-668</b>	-16,8%	-1.898	<b>-1.935</b>	-1,9%
<b>EBT Profit (loss) before income taxes</b>	<b>2.028</b>	<b>1.254</b>	<b>5.884</b>	<b>1.200</b>	<b>1.355</b>	<b>1.873</b>	<b>-7,6%</b>	<b>4.630</b>	<b>4.428</b>	<b>-4,4%</b>
Income taxes	-651	-310	-1.889	-457	-450	<b>-610</b>	<b>6,3%</b>	-1.579	<b>-1.517</b>	3,9%
<b>Profit (loss) after income taxes</b>	<b>1.377</b>	<b>944</b>	<b>3.995</b>	<b>743</b>	<b>905</b>	<b>1.263</b>	<b>-8,3%</b>	<b>3.051</b>	<b>2.911</b>	<b>-4,6%</b>
Profit (loss) attributable to minority interests	195	83	569	88	149	<b>189</b>	-3,1%	486	<b>426</b>	-12,3%
<b>Net profit (loss)</b>	<b>1.182</b>	<b>861</b>	<b>3.426</b>	<b>655</b>	<b>756</b>	<b>1.074</b>	<b>-9,1%</b>	<b>2.565</b>	<b>2.485</b>	<b>-3,1%</b>
Depreciation, amortization and impairment losses	-2.581	-2.713	-10.639	-2.895	-3.000	<b>-2.885</b>	-11,8%	-7.926	<b>-8.780</b>	-10,8%
<b>EBITDA</b>	<b>5.254</b>	<b>4.669</b>	<b>19.459</b>	<b>4.812</b>	<b>5.258</b>	<b>5.528</b>	<b>5,2%</b>	<b>14.790</b>	<b>15.598</b>	<b>5,5%</b>
EBITDA margin	34,0%	29,0%	31,6%	30,3%	32,4%	<b>34,0%</b>	0,0% <sub>pp</sub>	32,5%	<b>32,2%</b>	-0,3% <sub>pp</sub>

## EBITDA reconciliation.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	Q1-3/08	Q1-3/09
<b>Net revenue</b>	<b>15.454</b>	<b>16.109</b>	<b>61.666</b>	<b>15.902</b>	<b>16.238</b>	<b>16.262</b>	<b>45.557</b>	<b>48.402</b>
<b>Net profit (loss)</b>	<b>895</b>	<b>-730</b>	<b>1.483</b>	<b>-1.124</b>	<b>521</b>	<b>959</b>	<b>2.213</b>	<b>356</b>
+ Profit (loss) attributable to minority interests	186	66	541	200	75	<b>186</b>	475	<b>461</b>
= Profit (loss) after income taxes	1.081	-664	2.024	-924	596	<b>1.145</b>	2.688	<b>817</b>
- Income taxes	-553	31	-1.428	-426	-401	<b>-551</b>	-1.459	<b>-1.378</b>
= Profit (loss) before income taxes = EBT	1.634	-695	3.452	-498	997	<b>1.696</b>	4.147	<b>2.195</b>
- Profit (loss) from financial activities	-679	-1.256	-3.588	-742	-1.015	<b>-802</b>	-2.332	<b>-2.559</b>
<b>= EBIT Profit (loss) from operations</b>	<b>2.313</b>	<b>561</b>	<b>7.040</b>	<b>244</b>	<b>2.012</b>	<b>2.498</b>	<b>6.479</b>	<b>4.754</b>
- Depreciation, amortization and impairment losses	-2.581	-3.039	-10.975	-4.698	-3.015	<b>-2.896</b>	-7.936	<b>-10.609</b>
<b>= EBITDA</b>	<b>4.894</b>	<b>3.600</b>	<b>18.015</b>	<b>4.942</b>	<b>5.027</b>	<b>5.394</b>	<b>14.415</b>	<b>15.363</b>
EBITDA margin [EBITDA/net revenue]	31,7%	22,3%	29,2%	31,1%	31,0%	<b>33,2%</b>	31,6%	<b>31,7%</b>
- Special factors affecting EBITDA	-360	-1.069	-1.444	130	-231	<b>-134</b>	-375	<b>-235</b>
<b>= Adj. EBITDA</b>	<b>5.254</b>	<b>4.669</b>	<b>19.459</b>	<b>4.812</b>	<b>5.258</b>	<b>5.528</b>	<b>14.790</b>	<b>15.598</b>
Adj. EBITDA margin [adj. EBITDA/net revenue]	34,0%	29,0%	31,6%	30,3%	32,4%	<b>34,0%</b>	32,5%	<b>32,2%</b>

# DT consolidated income statement.

Unadjusted.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-3/09	y.o.y. %
<b>Net revenue</b>	<b>15.454</b>	<b>16.109</b>	<b>61.666</b>	<b>15.902</b>	<b>16.238</b>	<b>16.262</b>	<b>5,2%</b>	<b>45.557</b>	<b>48.402</b>	<b>6,2%</b>
Cost of sales	-8.248	-9.680	-34.592	-8.906	-8.746	<b>-9.224</b>	-11,8%	-24.912	<b>-26.876</b>	-7,9%
<b>Gross profit</b>	<b>7.206</b>	<b>6.429</b>	<b>27.074</b>	<b>6.996</b>	<b>7.492</b>	<b>7.038</b>	<b>-2,3%</b>	<b>20.645</b>	<b>21.526</b>	<b>4,3%</b>
Selling expenses	-3.948	-4.485	-15.952	-3.996	-4.059	<b>-3.697</b>	6,4%	-11.467	<b>-11.752</b>	-2,5%
General and administrative expenses	-1.230	-1.258	-4.821	-1.136	-1.469	<b>-983</b>	20,1%	-3.563	<b>-3.588</b>	-0,7%
Other operating income	600	358	1.971	387	253	<b>391</b>	-34,8%	1.613	<b>1.031</b>	-36,1%
Other operating expenses	-315	-483	-1.232	-2.007	-205	<b>-251</b>	20,3%	-749	<b>-2.463</b>	n.a.
<b>EBIT Profit (loss) from operations</b>	<b>2.313</b>	<b>561</b>	<b>7.040</b>	<b>244</b>	<b>2.012</b>	<b>2.498</b>	<b>8,0%</b>	<b>6.479</b>	<b>4.754</b>	<b>-26,6%</b>
EBIT margin	15,0%	3,5%	11,4%	1,5%	12,4%	<b>15,4%</b>	0,4%p	14,2%	<b>9,8%</b>	-4,4%p
Profit (loss) from financial activities	-679	-1.256	-3.588	-742	-1.015	<b>-802</b>	-18,1%	-2.332	<b>-2.559</b>	-9,7%
of which: finance costs	-556	-589	-2.487	-632	-635	<b>-668</b>	-20,1%	-1.898	<b>-1.935</b>	-1,9%
<b>EBT Profit (loss) before income taxes</b>	<b>1.634</b>	<b>-695</b>	<b>3.452</b>	<b>-498</b>	<b>997</b>	<b>1.696</b>	<b>3,8%</b>	<b>4.147</b>	<b>2.195</b>	<b>-47,1%</b>
Income taxes	-553	31	-1.428	-426	-401	<b>-551</b>	<b>0,4%</b>	-1.459	<b>-1.378</b>	5,6%
<b>Profit (loss) after income taxes</b>	<b>1.081</b>	<b>-664</b>	<b>2.024</b>	<b>-924</b>	<b>596</b>	<b>1.145</b>	<b>5,9%</b>	<b>2.688</b>	<b>817</b>	<b>-69,6%</b>
Profit (loss) attributable to minority interests	186	66	541	200	75	<b>186</b>	0,0%	475	<b>461</b>	-2,9%
<b>Net profit (loss)</b>	<b>895</b>	<b>-730</b>	<b>1.483</b>	<b>-1.124</b>	<b>521</b>	<b>959</b>	<b>7,2%</b>	<b>2.213</b>	<b>356</b>	<b>-83,9%</b>
Depreciation, amortization and impairment losses	-2.581	-3.039	-10.975	-4.698	-3.015	<b>-2.896</b>	-12,2%	-7.936	<b>-10.609</b>	-33,7%
<b>EBITDA</b>	<b>4.894</b>	<b>3.600</b>	<b>18.015</b>	<b>4.942</b>	<b>5.027</b>	<b>5.394</b>	<b>10,2%</b>	<b>14.415</b>	<b>15.363</b>	<b>6,6%</b>
EBITDA margin	31,7%	22,3%	29,2%	31,1%	31,0%	<b>33,2%</b>	0,1%p	31,6%	<b>31,7%</b>	0,1%p

## Special factors in the consolidated income statement.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	Q1-3/08	Q1-3/09
<b>Net revenue</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Cost of sales	-131	-553	-937	92	-153	-111	-384	-172
<b>Gross profit</b>	<b>-131</b>	<b>-553</b>	<b>-937</b>	<b>92</b>	<b>-153</b>	<b>-111</b>	<b>-384</b>	<b>-172</b>
Selling expenses	-13	-363	-485	28	-31	-5	-122	-8
General and administrative expenses	-17	-147	-224	-2	-44	-22	-77	-68
Other operating income	8	18	510	23	6	15	492	44
Other operating expenses	-207	-350	-644	-1.814	-24	-22	-294	-1.860
<b>EBIT Profit (loss) from operations</b>	<b>-360</b>	<b>-1.395</b>	<b>-1.780</b>	<b>-1.673</b>	<b>-246</b>	<b>-145</b>	<b>-385</b>	<b>-2.064</b>
Profit (loss) from financial activities	-34	-554	-652	-25	-112	-32	-98	-169
of which: finance costs	16	0	0	0	0	0	0	0
<b>EBT Profit (loss) before income taxes</b>	<b>-394</b>	<b>-1.949</b>	<b>-2.432</b>	<b>-1.698</b>	<b>-358</b>	<b>-177</b>	<b>-483</b>	<b>-2.233</b>
Income taxes	98	341	461	31	49	59	120	139
<b>Profit (loss) after income taxes</b>	<b>-296</b>	<b>-1.608</b>	<b>-1.971</b>	<b>-1.667</b>	<b>-309</b>	<b>-118</b>	<b>-363</b>	<b>-2.094</b>
Profit (loss) attributable to minority interests	-9	-17	-28	112	-74	-3	-11	35
<b>Net profit (loss)</b>	<b>-287</b>	<b>-1.591</b>	<b>-1.943</b>	<b>-1.779</b>	<b>-235</b>	<b>-115</b>	<b>-352</b>	<b>-2.129</b>
Depreciation, amortization and impairment losses	0	-326	-336	-1.803	-15	-11	-10	-1.829
<b>EBITDA</b>	<b>-360</b>	<b>-1.069</b>	<b>-1.444</b>	<b>130</b>	<b>-231</b>	<b>-134</b>	<b>-375</b>	<b>-235</b>

## Details on special factors I.

€ million	Q3/08	Q4/08	Q1/09	Q2/09	Q3/09
<b>Effect on operating expenses</b>	<b>-368</b>	<b>-1.413</b>	<b>-1.696</b>	<b>-252</b>	<b>-160</b>
of which: expenses / income for early retirement (civil servants)	0	-161	-4	21	-3
of which: expenses for severance payments	-97	-552	161	-183	-65
of which: expenses / income for partial retirement (termination benefit)	0	4	1	-1	-2
of which: expenses for other personnel restructuring charges	0	-22	-9	-20	-13
of which: restructuring charges	-58	-150 <sup>3</sup>	-31	-31	-53
of which: expenses due to de-consolidations and other asset sales	-208 <sup>4</sup>	-90	0	-9	-1
of which: others	-5	-442 <sup>1</sup>	-1.814 <sup>2</sup>	-29	-23
<b>Effect on other operating income</b>	<b>8</b>	<b>18</b>	<b>23</b>	<b>6</b>	<b>15</b>
of which: income due to asset sales	8	8	23	6	9
of which: others	0	10	0	0	6
<b>Effect on profit from operations = EBIT</b>	<b>-360</b>	<b>-1.395</b>	<b>-1.673</b>	<b>-246</b>	<b>-145</b>
<b>Depreciation, amortization and impairment losses</b>	<b>0</b>	<b>-326</b>	<b>-1.803</b>	<b>-15</b>	<b>-11</b>
of which: restructuring charges	0	-24	0	0	0
of which: expenses due to consolidations and other asset sales	0	0	0	0	0
of which: others	0	-302 <sup>1</sup>	-1.803 <sup>2</sup>	-15	-11
<b>Effect on EBITDA</b>	<b>-360</b>	<b>-1.069</b>	<b>130</b>	<b>-231</b>	<b>-134</b>

<sup>1</sup> Incl. amortization of Goodwill for Austria, Hungary, and Macedonia (approx. € 0.3 billion)

<sup>2</sup> Incl. amortization of Goodwill for T-Mobile UK (approx. € 1.8 billion)

<sup>3</sup> predominantly restructuring charges at T-Mobile US, NL and Systems Solutions

<sup>4</sup> predominantly due to de-consolidation of DeTelmmo

## Details on special factors II.

€ million	Q3/08	Q4/08	Q1/09	Q2/09	Q3/09
<b>Effect on profit (loss) from financial activities</b>	-34	-554 <sup>1</sup>	-25	-112	-32
<b>Effect on profit (loss) before income taxes</b>	-394	-1.949	-1.698	-358	-177
<b>Effect on taxes</b>	98	341	31	49	59
Tax effect of special factors within EBITDA	90	340	23	71	34
Tax effect of special factors on profit (loss) from financial activities	8	7	8	34	11
Other tax effects	0	-6	0	-56	14
<b>Effect on profit (loss) attributable to minority interests: expenses for restructuring at SEI and Germany</b>	-9	-17	112	-74	-3
<b>Effect on net profit (loss)</b>	-287	-1.591	-1.779	-235	-115

# DT Group.

Change in the composition of the Group in the third quarter.

€ million	reported numbers		MINUS Acquisition effects <sup>1</sup>				PLUS Deconsolidation effects <sup>2</sup>				Total effect	Pro forma Q3/2009	% Pro Forma Q3/09 reported Q3/08
	Q3/08	Q3/09	Total	USA <sup>3</sup>	SyS <sup>4</sup>	SEE <sup>5</sup>	Total	Ger. <sup>6</sup>	SyS <sup>7</sup>	GHS <sup>8</sup>			
<b>Net revenue</b>	15.454	16.262	1.514	0	14	1.500	6	8	1	-3	-1.508	14.754	-4,5%
<b>Profit (loss) from operations = EBIT</b>	2.313	2.498	168	0	2	166	-27	-1	-1	-25	-195	2.303	-0,4%
Financial income/expense, net	-679	-802	-83	0	0	-83	25	1	0	24	108	-694	-2,2%
of which interest expense	-556	-668	-80	0	0	-80	4	1	0	3	84	-584	-5,0%
<b>Income before taxes = EBT</b>	1.634	1.696	85	0	2	83	-2	0	-1	-1	-87	1.609	-1,5%
Income taxes	-553	-551	-54	0	0	-54	2	1	0	1	56	-495	10,5%
<b>Income/loss after taxes</b>	1.081	1.145	31	0	2	29	0	1	-1	0	-31	1.114	3,1%
Income/losses applicable to minority shareholders	186	186	35	0	0	35	0	0	0	0	-35	151	-18,8%
<b>Net income (loss)</b>	895	959	-4	0	2	-6	0	1	-1	0	4	963	7,6%
EBITDA	4.894	5.394	571	0	2	569	-23	1	-1	-23	-594	4.800	-1,9%
Special factors	360	134	-5	0	0	-5	14	0	0	14	19	153	-57,5%
EBITDA excluding special factors	5.254	5.528	566	0	2	564	-9	1	-1	-9	-575	4.953	-5,7%

<sup>1</sup> Effect of acquired businesses on numbers for Q3/2009

<sup>2</sup> Effect of disposed businesses on numbers for Q3/2009

<sup>3</sup> SunCom Wireless [February 22nd, 2008]

<sup>4</sup> Metrolico [June 1st, 2009]

<sup>5</sup> OTE [February 1st, 2009]

<sup>6</sup> CAP [January 30th, 2009]

<sup>7</sup> T-Systems India [March 1st, 2008]; Alldata [July 1st, 2008]; T-Systems Argentina [January 1st, 2009]; Metrolico [June 1st, 2009]

<sup>8</sup> DeTelmmo [September 30th, 2008]

# DT Group.

Change in the composition of the Group in the current year.

€ million	reported numbers		MINUS Acquisition effects <sup>1</sup>				PLUS Deconsolidation effects <sup>2</sup>				Total effect	Pro forma Q1-3/09	% Pro Forma Q1-3/09 reported Q1-3/08
	Q1-3/08	Q1-3/09	Total	USA <sup>3</sup>	SyS <sup>4</sup>	SEE <sup>5</sup>	Total	Ger. <sup>6</sup>	SyS <sup>7</sup>	GHS <sup>8</sup>			
<b>Net revenue</b>	45.557	48.402	4.026	102	18	3.906	29	23	11	-5	-3.997	44.405	-2,5%
<b>Profit (loss) from operations = EBIT</b>	6.479	4.754	422	17	2	403	-42	-1	3	-44	-464	4.290	-33,8%
Financial income/expense, net	-2.332	-2.559	-218	0	0	-218	19	4	0	15	237	-2.322	0,4%
of which interest expense	-1.898	-1.935	-215	0	0	-215	12	3	0	9	227	-1.708	10,0%
<b>Income before taxes = EBT</b>	4.147	2.195	204	17	2	185	-23	3	3	-29	-227	1.968	-52,5%
Income taxes	-1.459	-1.378	-141	-6	0	-135	5	0	-1	6	146	-1.232	15,6%
<b>Income/loss after taxes</b>	2.688	817	63	11	2	50	-18	3	2	-23	-81	736	-72,6%
Income/losses applicable to minority shareholders	475	461	45	0	0	45	1	1	0	0	-44	417	-12,2%
<b>Net income (loss)</b>	2.213	356	18	11	2	5	-19	2	2	-23	-37	319	-85,6%
EBITDA	14.415	15.363	1.521	32	2	1.487	-23	2	3	-28	-1.544	13.819	-4,1%
Special factors	375	235	-40	0	0	-40	15	0	0	15	55	290	-22,7%
EBITDA excluding special factors	14.790	15.598	1.481	32	2	1.447	-8	2	3	-13	-1.489	14.109	-4,6%

<sup>1</sup> Effect of acquired businesses on numbers for Q1-Q3/2009

<sup>2</sup> Effect of disposed businesses on numbers for Q1-Q3/2009

<sup>3</sup> SunCom Wireless [February 22nd, 2008]

<sup>4</sup> Metrolico [June 1st, 2009]

<sup>5</sup> OTE [February 1st, 2009]

<sup>6</sup> CAP [January 30th, 2009]

<sup>7</sup> T-Systems India [March 1st, 2008]; Alldata [July 1st, 2008]; T-Systems Argentina [January 1st, 2009]; Metrolico [June 1st, 2009]

<sup>8</sup> DeTelmmo [September 30th, 2008]



# Consolidated balance sheet.

## Assets.<sup>1</sup>

€ billion	Q3/08	Q4/08	Q1/09	Q2/09	Q3/09	y.o.y. %
<b>Current assets</b>	<b>16,2</b>	<b>15,4</b>	<b>18,7</b>	<b>20,1</b>	<b>24,4</b>	<b>58,0%</b>
Cash and cash equivalents	3,1	3,0	4,1	5,8	<b>6,1</b>	n.a.
Trade and other receivables	7,4	7,4	8,1	8,2	<b>6,8</b>	-7,4%
Current recoverable income taxes	0,1	0,3	0,2	0,1	<b>0,1</b>	-49,8%
Other financial assets	2,2	1,7	1,8	1,9	<b>1,8</b>	8,9%
Inventories	1,3	1,3	1,5	1,5	<b>1,4</b>	4,6%
Non-current assets and disposal groups held for sale	0,4	0,4	0,5	0,3	<b>6,4</b>	n.a.
Other assets	1,7	1,3	2,4	2,1	<b>1,7</b>	30,6%
<b>Non-current assets</b>	<b>107,2</b>	<b>107,7</b>	<b>115,0</b>	<b>112,8</b>	<b>105,0</b>	<b>-2,6%</b>
Intangible assets	55,3	53,9	57,8	56,8	<b>51,8</b>	-3,9%
Property, plant and equipment	41,5	41,6	48,2	47,7	<b>45,3</b>	9,0%
Investments accounted for using the equity method	2,8	3,6	0,1	0,2	<b>0,2</b>	-95,5%
Other financial assets	1,0	1,9	2,1	1,7	<b>1,9</b>	-0,6%
Deferred tax assets	6,0	6,2	6,2	5,9	<b>5,2</b>	-15,9%
Other assets	0,6	0,6	0,6	0,6	<b>0,5</b>	-4,4%
<b>Total assets</b>	<b>123,4</b>	<b>123,1</b>	<b>133,8</b>	<b>132,9</b>	<b>129,3</b>	<b>5,0%</b>

<sup>1</sup> Figures rounded to the nearest billion. Values are calculated on the basis of precise numbers.

# Consolidated balance sheet.

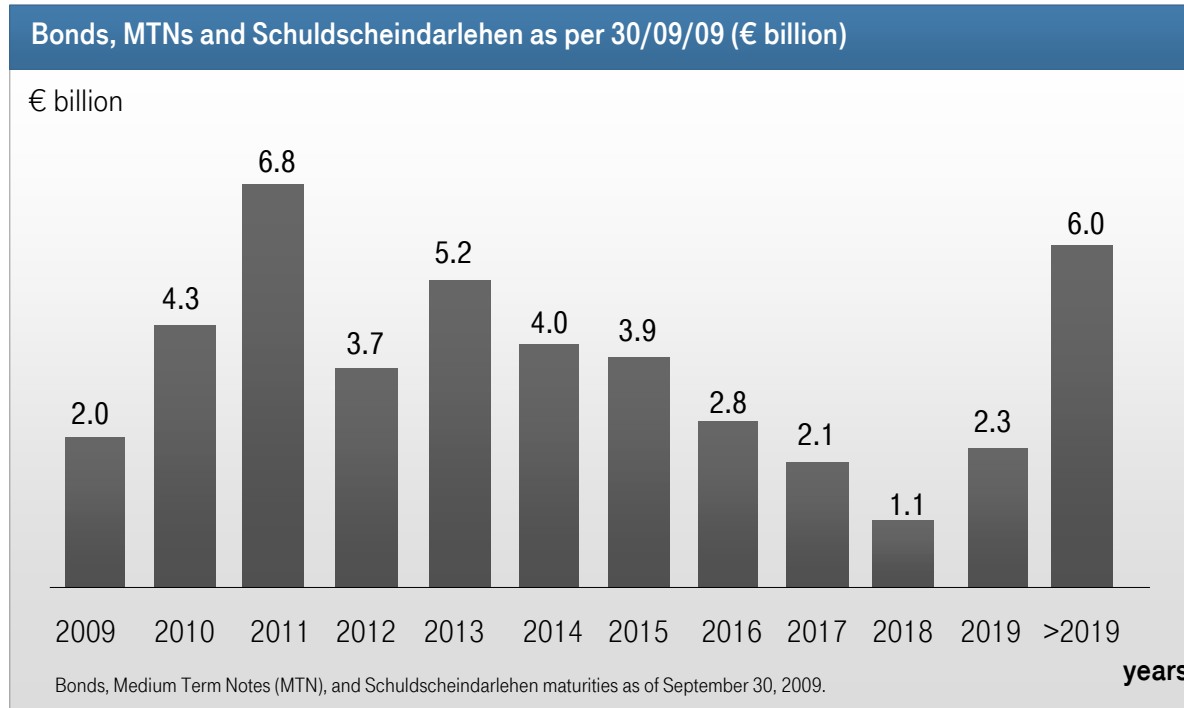
## Shareholders' equity and liabilities. <sup>1</sup>

€ billion	Q3/08	Q4/08	Q1/09	Q2/09	Q3/09	y.o.y. %
<b>Liabilities</b>	<b>78,6</b>	<b>80,0</b>	<b>88,6</b>	<b>91,4</b>	<b>87,7</b>	<b>11,7%</b>
<b>Current liabilities</b>	<b>22,1</b>	<b>24,2</b>	<b>25,3</b>	<b>28,8</b>	<b>26,4</b>	<b>19,5%</b>
Financial liabilities	8,8	9,6	9,8	14,0	11,4	30,5%
Trade and other payables	6,0	7,1	7,2	7,0	6,1	1,3%
Income tax liabilities	0,5	0,6	0,5	0,4	0,4	-13,0%
Provisions	3,1	3,4	3,5	2,8	2,8	-7,6%
Liabilities directly associated with non-current assets held for sale	0,0	0,1	0,0	0,0	1,4	n.a.
Other liabilities	3,7	3,5	4,3	4,5	4,2	13,0%
<b>Non-current liabilities</b>	<b>56,5</b>	<b>55,8</b>	<b>63,3</b>	<b>62,6</b>	<b>61,3</b>	<b>8,6%</b>
Financial liabilities	37,8	37,0	43,3	42,8	42,0	11,2%
Provisions for pensions/employee benefits	5,3	5,2	5,8	5,9	6,2	15,5%
Other provisions	3,3	3,3	2,9	2,8	2,6	-22,2%
Deferred tax liabilities	7,0	7,1	7,9	7,6	7,0	0,3%
Other liabilities	3,0	3,2	3,5	3,6	3,6	17,9%
<b>Shareholders' equity</b>	<b>44,8</b>	<b>43,1</b>	<b>45,2</b>	<b>41,5</b>	<b>41,6</b>	<b>-7,2%</b>
Issued capital	11,2	11,2	11,2	11,2	11,2	0,0%
Capital reserves	51,5	51,5	51,5	51,5	51,5	0,0%
Retained earnings incl. carryforwards	-18,9	-18,8	-17,3	-20,6	-21,0	-10,6%
Other comprehensive income	-4,4	-5,4	-5,2	-5,5	-3,9	10,1%
Total other comprehensive income directly associated with non-current assets and disposal groups held for sale	0,0	0,0	0,0	0,0	-2,2	n.a.
Consolidated net profit	2,2	1,5	-1,1	-0,6	0,4	-83,9%
Treasury shares	41,6	40,0	39,1	36,0	35,9	-13,6%
Minority interests	3,2	3,1	6,1	5,5	5,7	76,0%
<b>Total liabilities and shareholders' equity</b>	<b>123,4</b>	<b>123,1</b>	<b>133,8</b>	<b>132,9</b>	<b>129,3</b>	<b>5,0%</b>

<sup>1</sup> Figures rounded to the nearest billion. The percentage values are calculated on the basis of precise numbers.

# Maturity profile - well balanced redemptions.

Bonds, Medium Term Notes (MTN) and Schuldscheindarlehen maturities as of September 30, 2009.



- Total € 5.1 bn. bond maturities in 2009 (incl. OTE)
- Sufficient unused bilateral credit lines
- Funding done until 30.09.2009: € 5.3 bn.
  - EUR Bond: € 2.0 bn.
  - USD Bond: € 1.1 bn.
  - MTNs in EUR, GBP, CHF: € 2.0 bn.
  - Schuldscheindarlehen: € 0.2 bn

Thereof OTE maturities (in € bn):

- 2009: 0.6;
- 2011: 2.1;
- 2013: 1.3;
- 2015: 0.6;
- 2016: 0.9.

## Current Rating

**Moody** 's: Baa1, stable outlook (long term) and P-2 (short term)

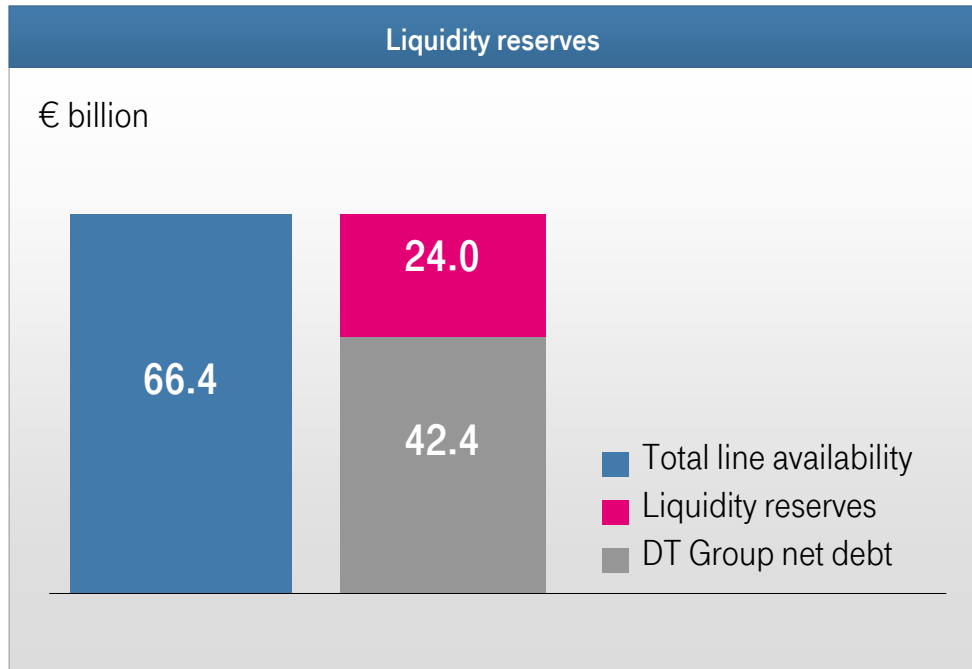
**S&P** : BBB+, stable outlook (long term) and A-2 (short term)

**Fitch** : BBB+ , stable outlook (long term) and F2 (short term)

**R&I**: A, stable outlook (long term)

# DT Group.

## Liquidity reserves as of September 30, 2009 - Strong cushion.



- 28 bilateral credit facilities of €600 million each adding up to €16.8 billion.
- Loan terms insure quality of our liquidity reserve
  - No financial covenants
  - No MAC Clause
  - No rating trigger
- Average time to maturity of credit lines as per September 30, 2009: 1.9 years
- OTE: €350 million undrawn syndicated credit facility. Maturing from 2010 to 2012 with the majority in 2012.

# DT Group.

## Debt to net debt reconciliation.

€ million	Q3/08	Q4/08	Q1/09	Q2/09	Q3/09	q.o.q. %	y.o.y. %
Bonds	35.691	34.302	39.659	43.157	40.572	-6,0%	13,7%
Other financial liabilities	8.733	9.145	9.478	9.627	9.901	2,8%	13,4%
<b>Gross debt</b>	<b>44.424</b>	<b>43.447</b>	<b>49.137</b>	<b>52.784</b>	<b>50.473</b>	<b>-4,4%</b>	<b>13,6%</b>
Cash and cash equivalents	3.111	3.026	4.113	5.836	6.080	4,2%	95,4%
Available-for-sale/held-for-trading financial assets	138	101	436	562	249	-55,7%	80,4%
Other financial assets	1.726	2.162	1.755	1.420	1.755	23,6%	1,7%
<b>Net debt</b>	<b>39.449</b>	<b>38.158</b>	<b>42.833</b>	<b>44.966</b>	<b>42.389</b>	<b>-5,7%</b>	<b>7,5%</b>

# DT Group.

## Cash capex.<sup>1</sup>

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-3/09	y.o.y. %
Germany	684	1.195	3.038	800	684	<b>771</b>	12,7%	1.843	<b>2.255</b>	22,4%
USA	656	743	2.540	865	785	<b>552</b>	-15,9%	1.797	<b>2.202</b>	22,5%
Europe	242	438	1.152	368	142	<b>149</b>	-38,4%	714	<b>659</b>	-7,7%
SEE	176	288	865	380	383	<b>413</b>	n.a.	577	<b>1.176</b>	n.a.
Systems Solutions	290	212	823	161	171	<b>144</b>	-50,3%	611	<b>476</b>	-22,1%
GHS	94	158	426	98	105	<b>126</b>	34,0%	268	<b>329</b>	22,8%
Consolidation	-5	-93	-137	-61	-59	<b>-24</b>	n.a.	-44	<b>-144</b>	n.a.
<b>Group</b>	<b>2.137</b>	<b>2.941</b>	<b>8.707</b>	<b>2.611</b>	<b>2.211</b>	<b>2.131</b>	<b>-0,3%</b>	<b>5.766</b>	<b>6.953</b>	<b>20,6%</b>

<sup>1</sup> Amounts of payouts for property, plant and equipment and intangible assets excluding goodwill.

## Free cash flow.

millions of €	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Net profit (loss)	895	-730	1.483	-1.124	521	959	7,2%	2.213	356	-83,9%
Profit (loss) attributable to minority interests	186	66	541	200	75	186	0,0%	475	461	-2,9%
<b>Profit (loss) after income taxes</b>	<b>1.081</b>	<b>-664</b>	<b>2.024</b>	<b>-924</b>	<b>596</b>	<b>1.145</b>	<b>5,9%</b>	<b>2.688</b>	<b>817</b>	<b>-69,6%</b>
Depreciation, amortization and impairment losses	2.581	3.039	10.975	4.698	3.015	2.896	12,2%	7.936	10.609	33,7%
Income tax expense (benefit)	553	-31	1.428	426	401	551	-0,4%	1.459	1.378	-5,6%
Interest expense and interest income	556	589	2.487	632	635	668	23,7%	1.898	1.935	1,9%
Other financial (income) expense	183	203	713	115	389	141	-23,0%	510	645	26,5%
Share of (profit) loss of associates and joint ventures accounted for using the equity method	-60	464	388	-5	-9	-7	n.a.	-76	-21	-72,4%
Profit on the disposal of fully consolidated subsidiaries	48	-4	-455	-17	-6	0	n.a.	-451	-23	-94,9%
Other non-cash transactions	28	-103	-147	-83	-17	-48	n.a.	-44	-148	n.a.
Profit on the disposal of intangible assets and property, plant and equipment	14	29	70	18	15	3	-78,6%	41	36	-12,2%
Change in assets carried as working capital	308	109	286	-292	306	1.098	n.a.	177	1.112	n.a.
Change in provisions	-65	914	493	-377	-814	53	n.a.	-421	-1.138	n.a.
Change in other liabilities carried as working capital	-243	231	-130	-472	-169	-232	4,5%	-361	-873	n.a.
Income taxes received (paid)	-107	-145	-520	-288	-211	-248	n.a.	-375	-747	99,2%
Dividends received	6	-32	13	0	7	9	50,0%	45	16	-64,4%
Net payments from entering into or canceling interest rate swaps <sup>1</sup>	0	0	0	165	77	0	n.a.	0	242	n.a.
<b>Cash generated from operations</b>	<b>4.883</b>	<b>4.599</b>	<b>17.625</b>	<b>3.596</b>	<b>4.215</b>	<b>6.029</b>	<b>23,5%</b>	<b>13.026</b>	<b>13.840</b>	<b>6,2%</b>
Interest received (paid)	-598	-529	-2.257	-630	-703	-686	-14,7%	-1.728	-2.019	-16,8%
<b>Net cash from operating activities</b>	<b>4.285</b>	<b>4.070</b>	<b>15.368</b>	<b>2.966</b>	<b>3.512</b>	<b>5.343</b>	<b>24,7%</b>	<b>11.298</b>	<b>11.821</b>	<b>4,6%</b>
Net cash outflows for investments in (proceeds from disposal of)	-2.089	-2.825	-8.335	-2.550	-2.108	-2.057	1,5%	-5.510	-6.715	-21,9%
intangible assets	-448	-775	-1.765	-281	-385	-416	7,1%	-990	-1.082	-9,3%
property, plant and equipment	-1.641	-2.050	-6.570	-2.269	-1.723	-1.641	0,0%	-4.520	-5.633	-24,6%
Adjustment <sup>1</sup>	0	0	0	0	0	0	n.a.	0	0	n.a.
<b>Free cash flow [before dividend]</b>	<b>2.196</b>	<b>1.245</b>	<b>7.033</b>	<b>416</b>	<b>1.404</b>	<b>3.286</b>	<b>49,6%</b>	<b>5.788</b>	<b>5.106</b>	<b>-11,8%</b>

1 Deutsche Telekom adjusted the presentation of its cash flow statement for the first half of 2009. Net payments from entering into or canceling interest rate swaps are disclosed as cash generated from operations under net cash from operating activities. Deutsche Telekom believes that this change better reflects the economic nature of the transaction. The change has an immaterial effect on prior-year periods, hence no adjustments were made. n.m. = "not meaningful"; n.a. = "not applicable".

## Personnel.<sup>1</sup>

End of period	30/09/08	31/12/08	31/03/09	30/06/09	30/09/09	Delta q.o.q.		Delta y.o.y.	
						abs.	%	abs.	%
Germany	88.822	85.637	86.179	84.821	84.033	-788	-0,9%	-4.789	-5,4%
USA	36.742	38.031	37.882	38.330	37.995	-335	-0,9%	1.253	3,4%
SEE	21.059	20.885	54.622	54.198	53.424	-774	-1,4%	32.365	n.a.
Europe	17.968	18.255	18.313	18.249	17.919	-330	-1,8%	-49	-0,3%
Systems Solutions	46.120	45.862	44.419	45.770	45.895	125	0,3%	-225	-0,5%
GHS	19.368	19.077	19.383	20.005	20.707	702	3,5%	1.339	6,9%
of which Vivento <sup>2</sup>	8.500	8.200	8.400	8.700	9.400	700	8,0%	900	10,6%
<b>DT Group</b>	<b>230.079</b>	<b>227.747</b>	<b>260.798</b>	<b>261.373</b>	<b>259.973</b>	<b>-1.400</b>	<b>-0,5%</b>	<b>29.894</b>	<b>13,0%</b>
of which: Domestic	135.701	131.713	131.312	130.452	130.429	-23	0,0%	-5.272	-3,9%
of which: International	94.378	96.034	129.486	130.921	129.544	-1.377	-1,1%	35.166	37,3%
of which: Civil servants	33.139	32.113	31.870	31.383	30.596	-787	-2,5%	-2.543	-7,7%

Average	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	Delta y.o.y.	
							abs.	%
Germany	89.215	87.178	89.961	86.086	85.142	84.369	-4.846	-5,4%
USA	36.636	37.381	36.076	37.720	37.863	37.996	1.360	3,7%
SEE	21.083	20.956	21.229	43.348	54.242	53.593	32.510	n.a.
Europe	17.867	18.152	17.945	18.277	18.355	18.114	247	1,4%
Systems Solutions	46.028	46.053	46.095	44.449	44.863	45.877	-151	-0,3%
GHS	25.141	19.571	23.581	19.445	19.915	20.548	-4.593	-18,3%
of which Vivento <sup>2</sup>	8.400	8.400	8.400	8.500	8.600	9.300	900	10,7%
<b>DT Group</b>	<b>235.970</b>	<b>229.291</b>	<b>234.887</b>	<b>249.325</b>	<b>260.380</b>	<b>260.497</b>	<b>24.527</b>	<b>10,4%</b>
of which: Civil servants	33.259	32.647	33.851	32.009	31.645	31.085	-2.174	-6,5%

<sup>1</sup> Full-time employees: number of employees without trainees and students.

<sup>2</sup> Figures rounded; including permanent staff.



# Exchange rates.

## Average.

€	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09
1 U.S dollar (USD)	0,66437	0,75903	0,67976	0,76691	0,73372	0,69909
1 British pound (GBP)	1,25765	1,19347	1,25601	1,09974	1,13783	1,14701
100 Czech korunas (CZK)	4,15002	3,94790	4,00894	3,61991	3,74706	3,90538
100 Croatian kunas (HRK)	13,92260	13,94170	13,84420	13,49690	13,59790	13,65370
1,000 Hungarian forints (HUF)	4,23490	3,79876	3,97687	3,39936	3,49834	3,68546
100 Macedonian Denar (MKD)	1,62174	1,62907	1,62523	1,62618	1,62523	1,62145
100 Polish Zloty (PLN)	30,22060	26,56960	28,47930	22,21610	22,46080	23,81620
100 Slovak korunas (SKK)	3,29892	3,29436	3,19913	n.a.	n.a.	n.a.

## End of period.

€	30/09/08	31/12/08	31/03/09	30/06/09	30/09/09
1 U.S dollar (USD)	0,69731	0,71617	0,75053	0,70823	0,68176
1 British pound (GBP)	1,25650	1,04555	1,07483	1,17540	1,09744
100 Czech korunas (CZK)	4,05202	3,75561	3,64795	3,86016	3,97111
100 Croatian kunas (HRK)	14,07440	13,57610	13,36980	13,74990	13,76250
1,000 Hungarian forints (HUF)	4,11297	3,77407	3,24466	3,66769	3,70730
100 Macedonian Denar (MKD)	1,60896	1,64255	1,60642	1,62106	1,61633
100 Polish Zloty (PLN)	29,382	23,94770	21,32040	22,42590	23,66020
100 Slovak korunas (SKK)	3,29986	3,31932	n.a.	n.a.	n.a.

n.m. = "not meaningful"; n.a. = "not applicable".



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# Germany.

## Financials (unadjusted).

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-3/09	y.o.y. %
<b>Total revenue</b>	<b>6.601</b>	<b>6.608</b>	<b>26.400</b>	<b>6.331</b>	<b>6.220</b>	<b>6.471</b>	<b>-2,0%</b>	<b>19.792</b>	<b>19.022</b>	<b>-3,9%</b>
of which Fixed Network	4.884	4.987	19.782	4.724	4.628	4.711	-3,5%	14.795	14.063	-4,9%
of which Mobile	2.079	2.007	8.069	1.952	1.947	2.109	1,4%	6.062	6.008	-0,9%
<b>Net revenue</b>	<b>6.160</b>	<b>6.171</b>	<b>24.754</b>	<b>5.969</b>	<b>5.851</b>	<b>6.008</b>	<b>-2,5%</b>	<b>18.583</b>	<b>17.828</b>	<b>-4,1%</b>
<b>Adjusted EBITDA <sup>1</sup></b>	<b>2.610</b>	<b>2.269</b>	<b>9.764</b>	<b>2.363</b>	<b>2.381</b>	<b>2.523</b>	<b>-3,3%</b>	<b>7.495</b>	<b>7.267</b>	<b>-3,0%</b>
of which Fixed Network	1.647	1.499	6.400	1.609	1.582	1.604	-2,6%	4.901	4.795	-2,2%
of which Mobile	964	771	3.364	761	798	920	-4,6%	2.593	2.479	-4,4%
<b>Adjusted EBITDA margin</b>	<b>39,5%</b>	<b>34,3%</b>	<b>37,0%</b>	<b>37,3%</b>	<b>38,3%</b>	<b>39,0%</b>	<b>-0,5%p</b>	<b>37,9%</b>	<b>38,2%</b>	<b>0,3%p</b>
of which Fixed Network	33,7%	30,1%	32,4%	34,1%	34,2%	34,0%	0,3%p	33,1%	34,1%	1,0%p
of which Mobile	46,4%	38,4%	41,7%	39,0%	41,0%	43,6%	-2,8%p	42,8%	41,3%	-1,6%p
Adjusted Depreciation, amortization and impairment losses	-1.019	-1.046	-4.167	-1.016	-1.078	-1.037	1,8%	-3.121	-3.131	0,3%
<b>Adjusted Operating results = Adj. EBIT</b>	<b>1.591</b>	<b>1.223</b>	<b>5.597</b>	<b>1.347</b>	<b>1.303</b>	<b>1.486</b>	<b>-6,6%</b>	<b>4.374</b>	<b>4.136</b>	<b>-5,4%</b>
of which Fixed Network	903	723	3.338	850	777	842	-6,8%	2.615	2.469	-5,6%
of which Mobile	690	501	2.259	504	526	644	-6,7%	1.758	1.674	-4,8%
<b>Cash Capex</b>	<b>684</b>	<b>1.195</b>	<b>3.038</b>	<b>800</b>	<b>684</b>	<b>771</b>	<b>12,7%</b>	<b>1.843</b>	<b>2.255</b>	<b>22,4%</b>
of which Fixed Network	596	1.005	2.596	683	588	681	14,3%	1.591	1.952	22,7%
of which Mobile	89	189	442	122	96	107	20,2%	253	325	28,5%
<b>Adjusted Cash Contribution <sup>2</sup></b>	<b>1.926</b>	<b>1.074</b>	<b>6.726</b>	<b>1.563</b>	<b>1.697</b>	<b>1.752</b>	<b>-9,0%</b>	<b>5.652</b>	<b>5.012</b>	<b>-11,3%</b>
of which Fixed Network	1.051	494	3.804	926	994	923	-12,2%	3.310	2.843	-14,1%
of which Mobile	875	582	2.922	639	702	813	-7,1%	2.340	2.154	-7,9%

1 Deutsche Telekom defines EBITDA as profit/loss from operations excluding depreciation, amortization and impairment losses. For a detailed explanation of the special factors affecting EBITDA, adjusted EBITDA, and the adjusted EBITDA margin, please refer to "Reconciliation of pro forma figures" in the Interim Report.

2 Defined as adjusted EBITDA minus Cash Capex.

The operating segment Germany includes the unconsolidated fixed and mobile business without taking into consideration consolidation effects at operating segment level. Effective July 1, 2009, figures have been adjusted for better comparability. The Business Customers have been transferred from the business unit Systems Solutions to the formerly business unit Broadband/Fixed Net in Germany. Effective January 1, 2009. All prior year figures have been adjusted for better comparability. Shown Fixed Network Figures incl. PASM (Power and Air Condition Solution Management Co. KG) without Global Network and Carrier Services International. Effective July 1, 2009. All prior year figures have been adjusted for better comparability. Shown Mobile figures incl. DFMG (De Funkturm GmbH). Effective July 1, 2009. All prior year figures have been adjusted for better comparability.

# Germany.

## Financials (unadjusted).

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-3/09	y.o.y. %
<b>EBITDA<sup>1</sup></b>	<b>2.547</b>	<b>1.643</b>	<b>8.804</b>	<b>2.341</b>	<b>2.359</b>	<b>2.446</b>	<b>-4,0%</b>	<b>7.161</b>	<b>7.146</b>	<b>-0,2%</b>
of which Fixed Network	1.584	878	5.444	1.587	1.558	1.527	-3,6%	4.566	4.672	2,3%
of which Mobile	964	766	3.360	761	800	920	-4,6%	2.594	2.481	-4,4%
<b>EBITDA margin</b>	<b>38,6%</b>	<b>24,9%</b>	<b>33,3%</b>	<b>37,0%</b>	<b>37,9%</b>	<b>37,8%</b>	<b>-0,8%p</b>	<b>36,2%</b>	<b>37,6%</b>	<b>1,4%p</b>
of which Fixed Network	32,4%	17,6%	27,5%	33,6%	33,7%	32,4%	0,0%p	30,9%	33,2%	2,3%p
of which Mobile	46,4%	38,2%	41,6%	39,0%	41,1%	43,6%	-2,8%p	42,8%	41,3%	-1,5%p
Depreciation, amortization and impairment losses	-1.019	-1.059	-4.180	-1.016	-1.085	-1.037	-1,8%	-3.121	-3.138	-0,5%
<b>Operating results = EBIT</b>	<b>1.528</b>	<b>584</b>	<b>4.624</b>	<b>1.325</b>	<b>1.274</b>	<b>1.409</b>	<b>-7,8%</b>	<b>4.040</b>	<b>4.008</b>	<b>-0,8%</b>
of which Fixed Network	840	89	2.369	828	746	765	-8,9%	2.280	2.339	2,6%
of which Mobile	690	496	2.255	504	528	644	-6,7%	1.759	1.676	-4,7%
<b>Cash Capex</b>	<b>684</b>	<b>1.195</b>	<b>3.038</b>	<b>800</b>	<b>684</b>	<b>771</b>	<b>12,7%</b>	<b>1.843</b>	<b>2.255</b>	<b>22,4%</b>
of which Fixed Network	596	1.005	2.596	683	588	681	14,3%	1.591	1.952	22,7%
of which Mobile	89	189	442	122	96	107	20,2%	253	325	28,5%
<b>Cash Contribution<sup>2</sup></b>	<b>1.863</b>	<b>448</b>	<b>5.766</b>	<b>1.541</b>	<b>1.675</b>	<b>1.675</b>	<b>-10,1%</b>	<b>5.318</b>	<b>4.891</b>	<b>-8,0%</b>
of which Fixed Network	988	-127	2.848	904	970	846	-14,4%	2.975	2.720	-8,6%
of which Mobile	875	577	2.918	639	704	813	-7,1%	2.341	2.156	-7,9%

1 Deutsche Telekom defines EBITDA as profit/loss from operations excluding depreciation, amortization and impairment losses. For a detailed explanation of the special factors affecting EBITDA, adjusted EBITDA, and the adjusted EBITDA margin, please refer to "Reconciliation of pro forma figures" in the Interim Report.

2 Defined as adjusted EBITDA minus Cash Capex.

The operating segment Germany includes the unconsolidated fixed and mobile business without taking into consideration consolidation effects at operating segment level. Effective July 1, 2009. All prior year figures have been adjusted for better comparability. The Business Customers have been transferred from the business unit Systems Solutions to the formerly business unit Broadband/Fixed Network (BBFN) in Germany. Effective January 1, 2009. All prior year figures have been adjusted for better comparability. Shown Fixed Network Figures incl. PASM (Power and Air Condition Solution Management GmbH & Co. KG) without Global Network and Carrier Services International. Effective July 1, 2009. All prior year figures have been adjusted for better comparability. Shown Mobile figures incl. DFMG (Deutsche Funkturm GmbH). Effective July 1, 2009. All prior year figures have been adjusted for better comparability.

# Germany.

## EBITDA Reconciliation.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/09	Q1-3/09	y.o.y. %
<b>Total revenue</b>	<b>6.601</b>	<b>6.608</b>	<b>26.400</b>	<b>6.331</b>	<b>6.220</b>	<b>6.471</b>	<b>-2,0%</b>	<b>19.792</b>	<b>19.022</b>	<b>-3,9%</b>
Profit (loss) from operations = EBIT	1.528	584	4.624	1.325	1.274	1.409	-7,8%	4.040	4.008	-0,8%
- Depreciation, amortization and impairment losses	-1.019	-1.059	-4.180	-1.016	-1.085	-1.037	-1,8%	-3.121	-3.138	-0,5%
<b>= EBITDA</b>	<b>2.547</b>	<b>1.643</b>	<b>8.804</b>	<b>2.341</b>	<b>2.359</b>	<b>2.446</b>	<b>-4,0%</b>	<b>7.161</b>	<b>7.146</b>	<b>-0,2%</b>
EBITDA margin	38,6%	24,9%	33,3%	37,0%	37,9%	37,8%	-0,8%p	36,2%	37,6%	1,4%p
- Special Factors affecting EBITDA	-63	-626	-960	-22	-22	-77	22,2%	-334	-121	-63,8%
<b>= Adj. EBITDA</b>	<b>2.610</b>	<b>2.269</b>	<b>9.764</b>	<b>2.363</b>	<b>2.381</b>	<b>2.523</b>	<b>-3,3%</b>	<b>7.495</b>	<b>7.267</b>	<b>-3,0%</b>
Adj. EBITDA margin	39,5%	34,3%	37,0%	37,3%	38,3%	39,0%	-0,5%p	37,9%	38,2%	0,3%p

## Special factors.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-3/09	y.o.y. %
<b>Effects on EBITDA</b>	<b>-63</b>	<b>-626</b>	<b>-960</b>	<b>-22</b>	<b>-22</b>	<b>-77</b>	<b>22,2%</b>	<b>-334</b>	<b>-121</b>	<b>-63,8%</b>
of which Fixed Network	-63	-621	-956	-22	-24	-77	22,2%	-335	-123	-63,3%
of which Mobile	0	-5	-4	0	2	0	0,0%	1	2	100,0%
<b>Effects on Operating results = EBIT</b>	<b>-63</b>	<b>-639</b>	<b>-973</b>	<b>-22</b>	<b>-29</b>	<b>-77</b>	<b>22,2%</b>	<b>-334</b>	<b>-128</b>	<b>-61,7%</b>
of which Fixed Network	-63	-634	-969	-22	-31	-77	22,2%	-335	-130	-61,2%
of which Mobile	0	-5	-4	0	2	0	0,0%	1	2	100,0%

# Germany.

## Operational.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-3/09	y.o.y. %
<b>Fixed Network (end of period)</b>											
fixed network access lines <sup>1</sup>	('000)	28.978	28.301	28.301	27.699	27.226	26.653	-8,0%	28.978	26.653	-8,0%
broadband retail access lines <sup>1</sup>	('000)	10.242	10.594	10.594	10.984	11.229	11.301	10,3%	10.242	11.301	10,3%
IPTV <sup>2</sup>	('000)	257	352	352	448	561	678	163,8%	257	678	163,8%
Resale/ IP-BSA <sup>3</sup>	('000)	2.905	2.537	2.537	2.209	1.952	1.752	-39,7%	2.905	1.752	-39,7%
ULLs <sup>4</sup>	('000)	7.906	8.270	8.270	8.606	8.742	8.914	12,7%	7.906	8.914	12,7%
IP-BSA SA <sup>5</sup>	('000)	54	206	206	316	425	517	857,4%	54	517	857,4%
<b>Mobile (end of period)</b>											
Customers <sup>6,7</sup>	('000)	38.800	39.101	39.101	38.984	39.103	39.330	1,4%	38.800	39.330	1,4%
contract <sup>8</sup>	('000)	16.739	17.009	17.009	16.953	17.020	17.140	2,4%	16.739	17.140	2,4%
prepaid <sup>7</sup>	('000)	22.061	22.093	22.093	22.031	22.083	22.190	0,6%	22.061	22.190	0,6%
<b>Mobile KPI</b>											
Service revenue <sup>9</sup>	(€ million)	1.806	1.751	7.045	1.722	1.733	1.798	-0,4%	5.294	5.253	-0,8%
average monthly churn <sup>7,10</sup>	(%)	1,2%	1,6%	1,0%	1,6%	1,3%	1,3%	0,1%p	0,8%	1,4%	0,6%p
- contract <sup>10</sup>	(%)	1,1%	1,3%	1,1%	1,5%	1,1%	1,0%	-0,1%p	1,1%	1,2%	0,1%p
SAC per gross add	(€)	107	107	99	101	93	103	-3,7%	96	99	3,1%
- contract	(€)	196	198	184	199	217	228	16,3%	178	214	20,2%
- prepay	(€)	25	28	28	15	19	19	-24,0%	28	18	-35,7%
SRC per retained customer	(€)	143	121	133	145	172	170	18,9%	137	162	18,2%
ARPU	(€)	16	15	15	15	15	15	-6,3%	16	15	-6,3%
- contract	(€)	31	30	31	29	29	30	-3,2%	31	30	-3,2%
- prepay	(€)	4	4	4	4	4	4	0,0%	4	4	0,0%
non-voice % of ARPU	(%)	23%	24%	22%	25%	25%	27%	4%p	22%	26%	4%p
MOU per customer <sup>11</sup>	(min)	66	67	65	67	69	71	7,6%	65	69	6,2%
- contract <sup>11</sup>	(min)	132	132	130	131	136	140	6,1%	129	136	5,4%

The Business Customers have been transferred from the business unit Systems Solutions to the formerly business unit Broadband/Fixed Network (BBFN) in Germany. Effective January 1, 2009. A figures have been adjusted for better comparability. One-off effects of -240 thousand in Q1/09: technical churn increase of -140 thousand due to reallocation between customer segments (with no in Adds or customer base) and additionally one-off effect of -100 thousand deactivations. Minutes of use are calculated as actually used time by the customer and not as billed minutes. Consequently figures are not strictly comparable to competitors.

# Germany.

## Revenue Split Fixed Network.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. Δ	y.o.y. %	q.o.q. Δ	q.o.q. %
<b>Fixed Network</b>	<b>4.884</b>	<b>4.987</b>	<b>19.782</b>	<b>4.724</b>	<b>4.628</b>	<b>4.711</b>	<b>-173</b>	<b>-3,5%</b>	<b>83</b>	<b>1,8%</b>
of which network communications	1.644	1.581	6.736	1.512	1.440	1.415	-229	-13,9%	-25	-1,7%
of which IP/Internet	1.374	1.455	5.531	1.445	1.482	1.478	104	7,6%	-4	-0,3%
of which wholesale services	1.168	1.191	4.705	1.111	1.067	1.138	-30	-2,6%	71	6,7%
thereof access full ULL	289	308	1.118	316	310	329	40	13,8%	19	6,1%
thereof Resale/IP-BSA	104	105	477	103	94	93	-11	-10,6%	-1	-1,1%
of which other fixed network services	345	368	1.392	319	302	317	-28	-8,1%	15	5,0%
thereof value-added services	181	200	736	178	173	202	21	11,6%	29	16,8%
thereof terminal equipment	103	109	416	97	90	80	-23	-22,3%	-10	-11,1%
thereof data communications	61	59	240	44	39	35	-26	-42,6%	-4	-10,3%

The Business Customers have been transferred from the business unit Systems Solutions to the formerly business unit Broadband/Fixed Network (BBFN) in Germany. Effective January 1, 2009. All prior year figures have been adjusted for better comparability.

Shown Fixed Network Figures incl. PASM (Power and Air Condition Solution Management GmbH & Co. KG) without Global Network and Carrier Services International. Effective July 1, 2009. All prior year figures have been adjusted for better comparability.



# Germany.

## T-Home - Single Play.<sup>1,2,3</sup>

Call Start <sup>4</sup>	Call Basic <sup>4</sup>	Call Comfort <sup>4</sup>
<b>Standard up to 120 minutes within Germany</b>	<b>Universal up to 240 minutes within Germany</b>	<b>Standard flat rate within Germany</b>
€ 19.95	€ 27.95	from € 29.95

<b>City</b>	Off peak	0/2.9	0
	Peak	0/2.9	0
<b>DLD</b>	Off peak	0/2.9	0
	Peak	0/2.9	0
<b>international</b>	from 2.9		
<b>fixed to mobile</b>	19.0		
<b>Calling plans</b>			
<b>CountryFlat</b>	€ 3.95 per month		
<b>CountryFlat II</b>	€ 14.95 per month		
<b>fixed to mobile</b>	12.9 cents/minute, minimal charge € 4 per month		
<b>fixed to T-Mobile flatrate</b>	€ 14.95 per month		
<b>Installation Service</b>	-		

1 For general conditions and further details, please see [www.t-home.de](http://www.t-home.de). 2 All prices in € including VAT.

3 Usage prices are stated in cents/minute including VAT. 4 Universal + 8 €. 5 Universal + 4 €.

6 Promotional pricing until 31.12.2009. 7 Internet usage per minute 2.9 ct. 8 Regional promotion from 34.95 €.

9 Regional promotion from 44.95 €. 10 VDSL50 + 5 €. 11 VDSL25 + 10 €, VDSL50 +15€.

# Germany.

## T-Home - Double Play.<sup>1,2,3</sup>

		Call & Surf Basic <sup>5</sup> (4.1)	Call & Surf Comfort <sup>5</sup>	Call & Surf Comfort VDSL <sup>5</sup>	Call & Surf Comfort Plus <sup>5</sup>
		Bandwidth DSL 2 Mbit/s, flat rate Internet usage	Bandwidth DSL 6 Mbit/s, flat rate Internet usage and flat rate voice usage	Bandwidth VDSL 25 Mbit/s10, flat rate Internet usage and flat rate voice usage	Bandwidth DSL 16 Mbit/s, flat rate Internet usage and flat rate voice usage, Security pack, Hotspot flat e-Mail-Paket
		from € 29.95	from € 39.95 <sup>8</sup>	from € 44.95 <sup>6</sup>	from € 49.95 <sup>9</sup>
		Cent/Minute			
City	Off peak		0	0	0
	Peak		0	0	0
DLD	Off peak		0	0	0
	Peak		0	0	0
international		from 2.9			
fixed to mobile		19.0			12.9
		Calling plans			
CountryFlat		€ 3.95 per month			
CountryFlat II		€ 14.95 per month			
fixed to mobile					included
fixed to T-Mobile flatrate		€ 14.95 per month			
Installation Service		One off charge € 69.98			

1 For general conditions and further details, please see [www.t-home.de](http://www.t-home.de). 2 All prices in € including VAT. 3 Usage prices are stated in cents/minute including VAT.

4 Universal + 8 € 5 Universal + 4 € 6 Promotional pricing until 31.12.2009. 7 Internet usage per minute 2.9 ct. 8 Regional promotion from 34.95 €

9 Regional promotion from 44.95 € 10 VDSL50 + 5 € 11 VDSL25 + 10 €, VDSL50 +15€

# Germany.

## T-Home - Entertain.<sup>1,2,3</sup>

		Entertain Comfort5	Entertain Comfort Plus5	Entertain Premium5
		<b>Bandwidth DSL</b> <b>16 Mbit/s plus 11, flat rate internet usage and flat rate voice usage, video on demand, IPTV basic package</b>	<b>Bandwidth DSL</b> <b>16 Mbit/s plus 11, flat rate internet usage and flat rate voice usage, Security pack, Hotspot flat e-Mail-Paket, video on demand, IPTV basic package</b>	<b>Bandwidth DSL</b> <b>16 Mbit/s plus 11, flat rate Internet usage and flat rate voice usage, Security pack, Hotspot flat e-Mail-Paket, video on demand, IPTV premium package</b>
		from € 44.956	from € 54.956	from € 64.956
<b>Cent/Minute</b>				
<b>City</b>	Off peak	0	0	0
	Peak	0	0	0
<b>DLD</b>	Off peak	0	0	0
	Peak	0	0	0
<b>international</b>		from 2.9		
<b>fixed to mobile</b>		19.0	12.9	
<b>Calling plans</b>				
<b>CountryFlat</b>		€ 3.95 per month		
<b>CountryFlat II</b>		€ 14.95 per month		
<b>fixed to mobile</b>		12.9 cents/minute, minimal charge € 4 per month	included	
<b>fixed to T-Mobile flatrate</b>		€ 14.95 per month		
<b>Installation Service</b>		One off charge €49.95		

1 For general conditions and further details, please see [www.t-home.de](http://www.t-home.de). 2 All prices in € including VAT. 3 Usage prices are stated in cents/minute including VAT.

4 Universal + 8 € 5 Universal + 4 € 6 Promotional pricing until 31.12.2009. 7 Internet usage per minute 2.9 ct. 8 Regional promotion from 34.95 €

9 Regional promotion from 44.95 € 10 VDSL50 + 5 € 11 VDSL25 + 10 €, VDSL50 + 15€

# Germany.

## T-Mobile - Max Flat Plans.

Max flat plans in €	Max Flat XS	Max Flat S	Max Flat M	Max Flat L
<b>Monthly charge (without handset)</b>	4.95	14.95	29.95	79.95
<b>Montly charge (with handset)</b>	7.95 7.00 use minimum	24.95	39.95	89.95
<b>Rates per minute national:</b>		optional		
-mobile to national fixed net	0.29	free	0.29	free
-on-net / Voicebox	0.29	0.29	free	free
-other mobile networks	0.29	0.29	0.29	free
<b>T-Mobile@home Option</b>	-	-	free	free
<b>Weekend Flat</b> (national calls on- net, Voicebox, fixed net)		free (Sat. 0:00 to Sund. 24:00)	-	-
<b>SMS</b> (on-net, other mobile networks)	0.19	0.19	0.19	0.19
<b>Activation fee</b>		24.95		
<b>Duration of contract</b>		24 months		

## T-Mobile - Relax Plans.

Relax plans in €	Relax 60	Relax 120	Relax 240	Relax 1200
<b>Monthly charge (without handset)</b>	9.95	19.95	29.95	59.95
<b>Monthly charge (with handset)</b>	19.95	29.95	39.95	69.95
<b>includes national voice minutes</b> (on-net, fixed net, other mobile networks)	60	120	240	1200
<b>Voicemail</b>	<b>free</b>	<b>free</b>	<b>free</b>	<b>free</b>
<b>Additional minutes:</b> (on-net, fixed net, other mobile networks)	29 ct	29 ct	29 ct	9 ct
<b>SMS</b> (on-net, other mobile networks)	19 ct	19 ct	19 ct	19 ct
<b>Weekend Flat</b> (national calls on- net and fixed net)		<b>free</b> (Sat. 0:00 to Sund. 24:00)		
<b>Activation fee</b>		24.95		
<b>Duration of contract</b>		24 months		
<b>Billing:</b>				
Standard		60/1		

# Germany.

## T-Mobile - Combi Flat Plans.

Combi Relax plans in €	Combi Relax 60	Combi Relax 120	Combi Relax 240	Combi Relax 1200
<b>Monthly charge (with handset)</b>	29,95	49,95	69,95	89,95
<b>includes national voice minutes</b> (on-net, fixed net, other mobile networks)	60	120	240	1200
<b>Voicemail</b>	<b>free</b>	<b>free</b>	<b>free</b>	<b>free</b>
<b>Additional minutes:</b> (on-net, fixed net, other mobile networks)	29 ct	29 ct	29 ct	9 ct
<b>Weekend Flat</b> (national calls on- net and fixed net)	<b>free</b> (Sat. 0:00 to Sund. 24:00)			
<b>SMS</b> per month included	-	40 SMS	150 SMS	300 SMS
Price per additional SMS	19 ct	19 ct	19 ct	19 ct
<b>MMS</b> per month included	-	5 MMS	15 MMS	30 MMS
Price per additional MMS	39 ct	39 ct	39 ct	1,00
<b>HSDPA use</b> per month included	200MB	unlimited	unlimited	unlimited
<b>WLAN use</b> on German T-Mobile HotSpots	-	unlimited	unlimited	unlimited
Instant Messaging Flat	-	-	free	free
<b>Activation fee</b>	24,95			
<b>Duration of contract</b>	24 months			
<b>iPhone 3G (8-GB-Version)</b>	99,95	1,00	1,00	1,00
<b>iPhone 3GS (16-GB-Version)</b>	189,95	89,95	1,00	1,00
<b>iPhone 3GS (32-GB-Version)</b>	279,95	179,95	69,95	49,95

# Germany.

## T-Mobile - Combi Flat Plans.

Combi flat plans in €	Combi Flat XS	Combi Flat S	Combi Flat M	Combi Flat L
<b>Monthly charge (with handset)</b>	24.95	44.95	59.95	119.95
<b>Rates per minute national:</b>		optional		
-mobile to national fixed net	0.29	free	0.29	free
-on-net / Voicebox	0.29	0.29	free	free
-other mobile networks	0.29	0.29	0.29	free
<b>T-Mobile@home Option</b>	-	-	free	free
<b>Weekend Flat</b> (national calls on- net, Voicebox, fixed net)		free (Sat. 0:00 to Sund. 24:00)		
<b>SMS per month included</b>				
-on-net	-	unlimited	unlimited	3,000
-other mobile networks	-	-	-	
Price per additional SMS	19 ct	19 ct	19 ct	19 ct
<b>MMS per month included</b>				
-on-net	-	5	unlimited	100
-other mobile networks	-	-	-	
Price per additional MMS	39 ct	39 ct	39 ct	39 ct
<b>HSDPA use per month included</b> -on the German T-Mobile network-	200MB	unlimited	unlimited	unlimited
<b>WLAN use</b> on German T-Mobile HotSpots	-	unlimited	unlimited	unlimited
<b>Optional: Instant Messaging Flat</b>	4.95	4.95	unlimited	unlimited
<b>Activation fee</b>		24.95		
<b>Duration of contract</b>		24 months		
<b>iPhone 3G (8-GB-Version)</b>	159,95	1.00	1.00	1,00
<b>iPhone 3GS (16-GB-Version)</b>	249.95	99.95	39.95	1,00
<b>iPhone 3GS (32-GB-Version)</b>	339.95	219,95	159,95	1,00

## Germany.

### T-Mobile: Mobile Data Plans (mobile phone).

Web'n'walk plans <sup>1</sup> in €	web'n'walk Starter <sup>2</sup>	web'n'walk Time 300	web'n'walk Handy Flat
<b>In combination with:</b>	Relax (excl. Relax XL), Basix, Max, CombiCard Relax	Relax (excl. Relax XL), Basix, Max, CombiCard Relax	Relax (excl. Relax XL), Basix, Max, CombiCard Relax
<b>Monthly charge</b>	-	4,95	(9.95/14.95) <sup>4</sup>
<b>Minutes including</b>	-	300	unlimited
<b>Price per (additional) minute</b>	0.09	0.09 <sup>3</sup>	-

<sup>1</sup> Not bookable with BlackBerry, Sidekick and iPhone

<sup>2</sup> For Prepay clients exists the web'n'walk starter option which is priced with EUR 0.90 for each 10 minutes

<sup>3</sup> Price per additional minute

<sup>4</sup> Monthly charge of € 9.95 in combination with T-Mobile contract of at least € 24.95; otherwise the option costs € 14.95 per month.

### T-Mobile: Mobile Data Plans (laptop).

Web'n'walk plans in €	web'n'walk Connect M	web'n'walk Connect L	web'n'walk Connect	web'n'walk Plus
<b>Monthly charge (with hardware)</b>	24.95 <sup>1</sup>	39.95 <sup>2</sup>	5.00 <sup>3</sup>	9.00 <sup>3</sup>
Add costs for the preinstalled data option	incl.	incl.	10,00	34,95
Additional data volume (per MB)	0,49	-	1,90	-
<b>Data volume (per month) in MB</b>	<b>300</b>	<b>unlimited</b>	<b>30</b>	<b>unlimited</b>
<b>Activation fee</b>	24.95		-	
<b>Duration of contract</b>		24 months		

Web'n'walk surf options in €	web'n'walk Day Flat <sup>4,5</sup>	web'n'walk M <sup>4</sup>	web'n'walk L <sup>4</sup>
<b>Monthly charge</b>	(4.95 per day)	19.95	34.95
Additional data volume (per MB)	—	0.49	—
<b>Data volume (per month)</b>	<b>unlimited/day</b>	<b>300 MB</b>	<b>unlimited</b>
<b>Minimum term of data option</b>	—	6/24 months	6/24 months

<sup>1</sup> Incl. Web'n'walk Express Card IV for EUR 4.95 (Speed up to 2 MBit/s HSUPA upload and 7.2 Mbit/s HSDPA downlink)

<sup>2</sup> Incl. Web'n'walk stick IV for EUR 4.95 (Speed up to 5,76 MBit/s HSUPA upload and 7.2 Mbit/s HSDPA downlink)

<sup>3</sup> you book those plans always together with a surf option

<sup>4</sup> The web'n'walk DayFlat, M and L options can be booked with the web'n'walk Connect, web'n'walk Plus and the Combi Card data rates. web'n'walk M and L can also be booked with the voice rates currently being marketed (except the complete plans).

<sup>5</sup> Customers who do not wish to conclude a contract for mobile surfing on their laptop can also buy the prepaid version of T-Mobile's web'n'walk DayFlat. Unlimited mobile Internet surfing on a notebook costs EUR4.95 per day with the Xtra web'n'walk DayFlat

# Germany.

## Fixed network - IPTV packages.

	T-Home Entertain Comfort	T-Home Entertain Comfort VDSL	T-Home Entertain Comfort Plus	T-Home Entertain Comfort Plus VDSL	T-Home Premium	T-Home Premium VDSL
<b>Internet</b>	<b>Included</b>					
Access bandwidth	up to 16 MBit/s	up to 25 MBit/s or 50 MBit/s	up to 16 MBit/s	up to 25 MBit/s or 50 MBit/s	up to 16 MBit/s	up to 25 MBit/s or 50 MBit/s
Internet usage flatrate	•	•	•	•	•	•
<b>Voice</b>	<b>Included</b>					
T-Net / ISDN	•	•	•	•	•	•
Flatrate for fixed line network DTAG	•	•	•	•	•	•
<b>Entertainment</b>	<b>Included</b>					
Access to Video on demand	•	•	•	•	•	•
Basic TV channels	•	•	•	•	•	•
TV archive of selected TV channels	•	•	•	•	•	•
TV electronic program guide	•	•	•	•	•	•
VCR including time shift function	•	•	•	•	•	•
Web Radio	•	•	•	•	•	•
Mediatheken	•	•	•	•	•	•
Program Manager	•	•	•	•	•	•
eMail-package			•	•	•	•
Security-package			•	•	•	•
Flatrate for HotSpot usage			•	•	•	•
Fixed line to Mobile option			•	•	•	•
Premium TV channels					•	•
TV archive of premium TV channels					•	•
Printed TV guide					•	•
<b>Entertainment</b>	<b>Additional options</b>					
Entertain MTV Tune - Inn	•	•	•	•	•	•
Deluxe Music Lounge	•	•	•	•	•	•
Liga total! (soccer - first and second league)	•	•	•	•	•	•
Entertain offers in different languages	•	•	•	•	•	•
Printed TV guide	•	•	•	•		



# Germany.

## Fixed network - Overview dom. interconnection tariffs (excl. VAT).

Cent/min.	Peak (9:00-18:00), old	Peak (9:00-18:00), new <sup>1</sup>	Off-Peak (18:00-9:00), old	Off-Peak (18:00-9:00), new <sup>1</sup>
<b>Termination/Origination fees</b>				
Local	0.52	0.54	0.36	0.38
Single transit	0.88	0.89	0.59	0.60
Double transit national	1.36	1.34	0.89	0.89
<b>Local Loop (in €)</b>		<b>Old</b>	<b>New</b>	
<b>Fully unbundled ("TAL")</b>				
One time fee		36.19 <sup>2</sup>		35.70 <sup>3</sup>
Monthly fee		10.50 <sup>4</sup>		10.20 <sup>5</sup>
<b>Partially unbundled ("Line Sharing")</b>				
One time fee		44.73 <sup>6</sup>		43.99 <sup>7</sup>
Monthly fee		1.91 <sup>6</sup>		1.78 <sup>7</sup>
<b>IP BSA bundle</b>				
One time fee		56.47 <sup>8</sup>		54.22 <sup>9</sup>
Monthly fee		8.65 <sup>8</sup>		8.12 <sup>9</sup>
<b>IP BSA SA</b>				
One time fee		45.09 <sup>8</sup>		47.96 <sup>9</sup>
Monthly fee		19.15 <sup>8</sup>		18.32 <sup>9</sup>
<b>Wholesale DSL</b>				
One time fee		49.90		49.90
Monthly fee		10.50 to 11.50 <sup>10</sup>		10.50 to 11.50 <sup>10</sup>

<sup>1</sup> Prices are valid from 01/12/2008 to 30/06/2011.

<sup>2</sup> Depending on complexity – valid to 30/06/2008.

<sup>3</sup> Depending on complexity – valid to 30/06/2010.

<sup>4</sup> Twisted pair copper access line valid to 31/03/2009.

<sup>5</sup> IP BSA SA valid to 30/11/2010. The Federal Network Agency set these new price on September 14, 2009 (retroactiv until July 1, 2009). Deutsche Telekom offered already on a voluntary basis since July 1, 2009 a price of 18.62 EURO per month.

<sup>10</sup> Until 2000 kbit/s downstream 10.50 €, over 2000 kbit/s downstream 11,50 €

<sup>5</sup> Twisted pair copper access line valid to 31/03/2011.

<sup>6</sup> Line Sharing valid to 30/06/2008.

<sup>7</sup> Line Sharing valid to 30/06/2010.

<sup>8</sup> IP BSA valid to 30/06/2009.



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## Financials.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	3.657	4.341	14.957	4.137	3.918	3.758	2,8%	10.616	11.813	11,3%
Net revenue	3.653	4.336	14.942	4.133	3.914	3.755	2,8%	10.606	11.802	11,3%
Service Revenue	3.180	3.629	12.813	3.570	3.415	3.233	1,7%	9.184	10.218	11,3%
Adj. EBITDA <sup>1</sup>	1.038	1.206	4.240	1.061	1.176	1.089	4,9%	3.034	3.326	9,6%
Adj. EBITDA margin (total revenues)	28,4%	27,8%	28,3%	25,6%	30,0%	29,0%	0,6%p	28,6%	28,2%	-0,4%p
Adj. EBITDA margin (ARPU revenues)	32,6%	33,2%	33,1%	29,7%	34,4%	33,7%	1,1%p	33,0%	32,6%	-0,4%p
Adj. Depreciation and amortization	-447	-547	-1.884	-531	-522	-494	-10,5%	-1.337	-1.547	-15,7%
Adj. Profit (loss) from operations = Adj. EBIT <sup>5</sup>	592	659	2.356	530	654	595	0,5%	1.697	1.779	4,8%
Cash Capex	656	743	2.540	865	785	552	-15,9%	1.797	2.202	22,5%
Cash Contribution <sup>2</sup>	382	463	1.700	196	391	537	40,6%	1.237	1.124	-9,1%
Adj. Cash Capex <sup>3</sup>	634	726	2.469	860	775	545	-14,0%	1.743	2.180	25,1%
Adj. Cash Contribution <sup>3,4,5</sup>	404	480	1.771	201	401	544	34,6%	1.291	1.146	-11,2%

## Reported.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
EBITDA	1.017	1.190	4.183	1.061	1.176	1.089	7,1%	2.993	3.326	11,1%
EBITDA margin	27,8%	27,4%	28,0%	25,6%	30,0%	29,0%	1,2%p	28,2%	0,282	0,0%p
Depreciation and amortization	-447	-547	-1.884	-531	-522	-494	-10,5%	-1.337	-1.547	-15,7%
Profit (loss) from operations = EBIT	570	643	2.299	530	654	595	4,4%	1.656	1.779	7,4%
Cash Capex	656	743	2.540	865	785	552	-15,9%	1.797	2.202	22,5%
Cash Contribution	382	463	1.700	196	391	537	40,6%	1.237	1.124	-9,1%

1 Excluding special influences affecting EBITDA of EUR 3 million in Q1/08, EUR 27 million in Q2/08, EUR 39 million in Q3/08, EUR 85 million in Q4/08 and EUR 6 million in Q1/09.

2 Defined as adj. EBITDA minus Cash Capex.

3 Adjusted by excluding EUR 19 million microwave clearing costs in Q1/08, EUR 13 million in Q2/08, EUR 22 million in Q3/08, EUR 17 million in Q4/08, EUR 5 million in Q1/09, EUR 10 million in Q2/09 and EUR 8 million in Q3/09.

4 Defined as adj. EBITDA minus adj. Cash Capex.

5 Excluding special influences affecting EBIT of EUR 403 million in 2008 (thereof EUR 154 million resulting from EBITDA) and EUR 1.809 million in Q1/2009 (thereof EUR 6 million resulting from EBITDA).

# USA.

## EBITDA Reconciliation.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	3.657	4.341	14.957	4.137	3.918	3.758	2,8%	10.616	11.813	11,3%
Profit (loss) from operations = EBIT	570	643	2.299	530	654	595	4,4%	1.656	1.779	7,4%
- Depreciation and amortization	447	-547	-1.884	-531	-522	-494	n.a.	-1.337	-1.547	-15,7%
= EBITDA	1.017	1.190	4.183	1.061	1.176	1.089	7,1%	2.993	3.326	11,1%
EBITDA margin	27,8%	27,4%	28,0%	25,6%	30,0%	29,0%	1,2%	28,2%	28,2%	0,0%p
- Special influences affecting EBITDA	-21	-16	-57	0	0	0	-100,0%	-41	0	-100,0%
= Adj. EBITDA	1.038	1.206	4.240	1.061	1.176	1.089	4,9%	3.034	3.326	9,6%
Adj. EBITDA margin	28,4%	27,8%	28,3%	25,6%	30,0%	29,0%	0,6%	28,6%	28,2%	-0,4%p

## Special influences.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Effects on EBITDA	-21	-16	-57	0	0	0	-100,0%	-41	0	-100,0%
- of which restructuring <sup>1</sup>	-21	-16	-57	0	0	0	-100,0%	-41	0	-100,0%
- of which other	0	0	0	0	0	0	—	0	0	—
Effects on Operating Results = EBIT	-21	-16	-57	0	0	0	-100,0%	-41	0	-100,0%
- of which effects on EBITDA (see above)	-21	-16	-57	0	0	0	-100,0%	-41	0	-100,0%
- of which other <sup>2</sup>	0	0	0	0	0	0	—	0	0	—

## Operational.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Customers (end of period) <sup>1</sup>	('000)	32.136	32.758	32.758	33.173	33.497	33.420	4,0%	32.136	33.420	4,0%
- Contract	('000)	26.539	26.806	26.806	26.966	27.022	26.882	1,3%	26.539	26.882	1,3%
- Prepay	('000)	5.597	5.952	5.952	6.207	6.475	6.538	16,8%	5.597	6.538	16,8%
Net adds	('000)	670	621	2.940	415	325	-77	n.a.	2.319	662	-71,5%
- Contract	('000)	293	267	1.818	160	56	-140	n.a.	1.551	76	-95,1%
- Prepay	('000)	377	355	1.122	255	268	63	-83,3%	768	586	-23,7%
Average monthly churn	(%)	3,0%	3,3%	2,9%	3,1%	3,1%	3,4%	0,4%p	2,8%	3,2%	0,4%p
- Contract	(%)	2,4%	2,4%	2,1%	2,3%	2,2%	2,4%	0,0%p	2,0%	2,3%	0,3%p
		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenues	(€ million)	3.657	4.341	14.957	4.137	3.918	3.758	2,8%	10.616	11.813	11,3%
Service revenue	(€ million)	3.180	3.629	12.813	3.570	3.415	3.233	1,7%	9.184	10.218	11,3%
Adj. EBITDA <sup>2</sup>	(€ million)	1.038	1.206	4.240	1.061	1.176	1.089	4,9%	3.034	3.326	9,6%
Adj. EBITDA margin (total rev.)	(%)	28,4%	27,8%	28,3%	25,6%	30,0%	29,0%	0,6%p	28,6%	28,2%	-0,4%p
Adj. EBITDA margin (ARPU rev.)	(%)	32,6%	33,2%	33,1%	29,7%	34,4%	33,7%	1,1%p	33,0%	32,6%	-0,4%p
SAC per gross add	(€)	81	89	87	98	80	81	0,0%	86	86	0,0%
- Contract	(€)	123	140	129	162	139	141	14,6%	125	148	18,4%
- Prepay	(€)	16	18	22	14	12	9	-43,7%	23	11	-52,2%
SRC per retained customer	(€)	32	48	35	48	37	40	25,0%	30	42	40,0%
ARPU	(€)	33	37	34	36	34	32	-3,0%	33	34	3,0%
- Contract	(€)	37	42	38	41	39	37	0,0%	37	39	5,4%
- Prepay	(€)	16	17	16	16	15	13	-18,7%	15	15	0,0%
Non-Voice % of ARPU	(%)	18%	19%	18%	20%	21%	22%	4%p	17%	21%	4%p
MOU per customer <sup>3</sup>	(min)	1.034	1.014	1.032	1.011	1.016	1.013	-2,0%	1.038	1.014	-2,3%
- Contract <sup>3</sup>	(min)	1.150	1.132	1.153	1.135	1.153	1.160	0,9%	1.161	1.150	-0,9%
Cash Capex	(€ million)	656	743	2.540	865	785	552	-15,9%	1.797	2.202	22,5%
Cash Contribution <sup>4</sup>	(€ million)	382	463	1.700	196	391	537	40,6%	1.237	1.124	-9,1%
Adj. Cash Capex <sup>5</sup>	(€ million)	634	726	2.469	860	775	545	-14,0%	1.743	2.180	25,1%
Adj. Cash Contribution <sup>2,4,5</sup>	(€ million)	404	480	1.771	201	401	544	34,6%	1.291	1.146	-11,2%

<sup>1</sup> Including SunCom subscribers as of February 22, 2008.

<sup>2</sup> Excluding EUR 4 million restructuring costs SunCom in Q1/08, EUR 16 million in Q2/08, EUR 21 million in Q3/08 and EUR 16 million in Q4/08.

<sup>3</sup> Defined as adj. EBITDA minus Cash Capex.

<sup>4</sup> Adjusted by excluding EUR 19 million microwave clearing costs in Q1/08, EUR 13 million in Q2/08, EUR 22 million in Q3/08, EUR 17 million in Q4/08, EUR 5 million in Q1/09, EUR 10 million in Q2/09 and EUR 8 million in Q3/09.

For US-GAAP numbers please visit [www.t-mobile.com/company/investors](http://www.t-mobile.com/company/investors) to download the corresponding T-Mobile USA earnings release.

## Operational in US-\$.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Customers (end of period) <sup>1</sup>		32.136	32.758	32.758	33.173	33.497	33.420	4,0%	32.136	33.420	4,0%
- Contract		26.539	26.806	26.806	26.966	27.022	26.882	1,3%	26.539	26.882	1,3%
- Prepay		5.597	5.952	5.952	6.207	6.475	6.538	16,8%	5.597	6.538	16,8%
Net adds		670	621	2.940	415	325	-77	n.a.	2.319	662	-71,5%
- Contract		293	267	1.818	160	56	-140	n.a.	1.551	76	-95,1%
- Prepay		377	355	1.122	255	268	63	-83,3%	768	586	-23,7%
Average monthly churn		3,0%	3,3%	2,9%	3,1%	3,1%	3,4%	0,4%p	2,8%	3,2%	0,4%p
- Contract		2,4%	2,4%	2,1%	2,3%	2,2%	2,4%	0,0%p	2,0%	2,3%	0,3%p
<b>USD</b>		<b>Q3/08</b>	<b>Q4/08</b>	<b>FY/08</b>	<b>Q1/09</b>	<b>Q2/09</b>	<b>Q3/09</b>	<b>% y.o.y.</b>	<b>Q1-3/08</b>	<b>Q1-3/09</b>	<b>% y.o.y.</b>
Total revenue	USD million)	5.504	5.719	21.876	5.395	5.339	5.376	-2,3%	16.157	16.110	-0,3%
Service revenue	USD million)	4.787	4.780	18.758	4.655	4.654	4.624	-3,4%	13.978	13.933	-0,3%
Adj. EBITDA <sup>2</sup>	USD million)	1.563	1.588	6.208	1.384	1.602	1.558	-0,3%	4.620	4.544	-1,6%
Adj. EBITDA margin (total rev.)	USD million)	28,4%	27,8%	28,4%	25,7%	30,0%	29,0%	0,6%p	28,6%	28,2%	-0,4%p
Adj. EBITDA margin (ARPU rev.)	USD million)	32,6%	33,2%	33,1%	29,7%	34,4%	33,7%	1,1%p	33,1%	32,6%	-0,5%p
SAC per gross add	(USD)	121	118	127	128	109	116	-4,1%	130	118	-9,2%
- Contract	(USD)	184	185	189	211	190	201	9,2%	190	201	5,8%
- Prepay	(USD)	24	24	32	18	17	12	-50,0%	36	16	-55,6%
SRC per retained customer	(USD)	48	63	50	63	50	58	20,8%	46	57	23,9%
ARPU	(USD)	50	49	50	47	47	46	-8,0%	50	47	-6,0%
- Contract	(USD)	56	55	56	53	53	53	-5,4%	56	53	-5,4%
- Prepay	(USD)	24	23	23	21	21	19	-20,8%	23	20	-13,0%
Non-Voice % of ARPU	(%)	18%	19%	18%	20%	21%	22%	4%p	17%	21%	4,0%p
MOU per customer <sup>3</sup>	(min)	1.034	1.014	1.032	1.011	1.016	1.013	-2,0%	1.038	1.014	-2,3%
- Contract <sup>3</sup>	(min)	1.150	1.132	1.153	1.135	1.153	1.160	0,9%	1.161	1.150	-0,9%
Cash Capex	USD million)	988	979	3.719	1.128	1.071	789	-20,1%	2.740	2.988	9,1%
Cash Contribution <sup>4</sup>	USD million)	575	609	2.489	256	531	769	33,7%	1.880	1.556	-17,2%
Adj. Cash Capex <sup>5</sup>	USD million)	955	956	3.614	1.121	1.057	779	-18,4%	2.658	2.957	11,2%
Adj. Cash Contribution <sup>2,4,5</sup>	USD million)	608	632	2.594	263	545	779	28,1%	1.962	1.587	-19,1%

1 Including SunCom subscribers as of February 22, 2008.

2 Excluding USD 6 million restructuring costs SunCom in Q1/08, USD 25 million in Q2/08, USD 32 million in Q3/08 and USD 21 in Q4/08.

3 MOU restated due to inclusion of minutes generated by Flexpay tariff customers. 4 Defined as adj. EBITDA minus Cash Capex.

5 Adjusted by excluding USD 28 million microwave clearing costs in Q1/08, USD 21 million in Q2/08, USD 33 million in Q3/08, USD 23 million in Q4/08, USD 7 million in Q1/09, USD 14 million in Q2/09 and USD 10 million in Q3/09.

For US-GAAP numbers please visit [www.t-mobile.com/company/investors](http://www.t-mobile.com/company/investors) to download the corresponding T-Mobile USA earnings release.

USA.

## T-Mobile US.

Even More Whenever minutes	Talk	Talk + Text	Talk + Text + Web	Weekend/Night Minutes
500	\$39,99	\$49,99	\$79,99	Unlimited
1000	\$49,99	\$59,99	\$89,99	Unlimited
Unlimited	\$59,99	\$69,99	\$99,99	Unlimited

- Two years agreement required.
- All plans include unlimited Mobile-to-Mobile calling

Even More Plus Whenever minutes	Talk	Talk + Text	Talk + Text + Web	Weekend/Night Minutes
500	\$29,99	\$39,99	\$59,99	Unlimited
1000	\$39,99	\$49,99	\$69,99	Unlimited
Unlimited	\$49,99	\$59,99	\$79,99	Unlimited

- No annual contract required.
- All plans include unlimited Mobile-to-Mobile calling

Additional Add-ons		Even More	Even More Plus
Unlimited Web for Smartphones (Only available for Talk planes)	-	\$30,00	\$25,00
Unlimited Web for Other Phones (Only available for Talk planes and Talk + Text plans)	-	\$25,00	\$10,00





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# Europe.

## Financials.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	2.940	2.795	11.354	2.436	2.573	2.552	-13,2%	8.559	7.561	-11,7%
Net revenue	2.791	2.656	10.798	2.307	2.472	2.405	-13,8%	8.142	7.145	-12,2%
Service Revenue	2.504	2.368	9.742	2.057	2.433	2.131	-14,9%	7.374	6.348	-13,9%
Adj. EBITDA <sup>1</sup>	765	708	2.939	467	683	745	-2,6%	2.231	1.895	-15,1%
Adj. EBITDA margin (total revenues)	26,0%	25,3%	25,9%	19,2%	26,5%	29,2%	3,2%p	26,1%	25,1%	-1,0%p
Adj. EBITDA margin (ARPU revenues)	30,6%	29,9%	30,2%	22,7%	31,6%	35,0%	4,4%p	30,3%	29,9%	-0,4%p
Adj. Depreciation and amortization	-548	-511	-2.229	-444	-449	-389	29,0%	-1.718	-1.282	25,4%
Adj. Profit (loss) from operations = Adj. EBIT <sup>2</sup>	217	197	710	23	234	356	64,1%	513	613	19,5%
Adj. Cash Capex <sup>3</sup>	242	438	1.152	368	142	137	-43,5%	714	647	-9,4%
Adj. Cash Contribution <sup>1,3,4</sup>	523	270	1.787	99	541	608	16,3%	1.517	1.248	-17,7%

## Reported.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
EBITDA	749	649	2.853	461	675	738	-1,5%	2.204	1.874	-15,0%
EBITDA margin	25,5%	23,2%	25,1%	18,9%	26,2%	28,9%	3,4%p	25,8%	24,8%	-1,0%p
Depreciation and amortization	-548	-639	-2.357	-2.247	-449	-389	29,0%	-1.718	-3.085	-79,6%
Profit (loss) from operations = EBIT <sup>5</sup>	201	10	496	-1.786	226	349	73,6%	486	-1.211	n.a.
Cash Capex	242	438	1.152	368	142	149	-38,4%	714	659	-7,7%
Cash Contribution <sup>6</sup>	507	211	1.701	93	533	589	16,2%	1.490	1.215	-18,5%

1 Excluding special influences affecting EBITDA of EU R -1 million in Q1/08, EUR 12 million in Q2/08, EUR 16 million in Q3/08, EUR 59 million in Q4/08, EUR 6 million in Q1/09, EUR 8 million in Q2/09 and EUR 7 million in Q3/09.

2 Excluding special influences affecting EBIT of EUR 214 million in 2008 (thereof EUR 86 million resulting from EBITDA) and EUR 1.824 million in Q1-Q3/2009 (thereof EUR 21 million resulting from EBITDA).

3 Excluding EUR 12 million payments for GSM licences at Q3/09 T-Mobile NL and T-Mobile CZ.

4 Defined as adj. EBITDA minus adj. Cash Capex.

5 n.a. = "not applicable".

6 Defined as EBITDA minus Cash Capex.

# Europe.

## EBITDA Reconciliation.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	2.940	2.795	11.354	2.436	2.573	2.552	-13,2%	8.559	7.561	-11,7%
Profit (loss) from operations = EBIT	201	10	496	-1.786	226	349	73,6%	486	-1.211	n.a.
- Depreciation and amortization	-548	-639	-2.357	-2.247	-449	-389	29,0%	-1.718	-3.085	-79,6%
= EBITDA	749	649	2.853	461	675	738	-1,5%	2.204	1.874	-15,0%
EBITDA margin	25,5%	23,2%	25,1%	18,9%	26,2%	28,9%	3,4%	25,8%	24,8%	-1,0%p
- Special influences affecting EBITDA	-16	-59	-86	-6	-8	-7	-56,2%	-27	-21	-22,2%
= Adj. EBITDA	765	708	2.939	467	683	745	-2,6%	2.231	1.895	-15,1%
Adj. EBITDA margin	26,0%	25,3%	25,9%	19,2%	26,5%	29,2%	3,2%	26,1%	25,1%	-1,0%p

## Special influences.

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Effects on EBITDA	-16	-59	-86	-6	-8	-7	-56,2%	-27	-21	-22,2%
- of which restructuring <sup>2</sup>	-16	-52	-78	-6	-8	-7	56,3%	-27	-21	22,2%
- of which other	0	-7	-8	0	0	0	—	0	0	—
Effects on Operating Results = EBIT <sup>3</sup>	-16	-187	-214	-1.809	-8	-7	-56,2%	-27	-1.824	n.m.
- of which effects on EBITDA (see above)	-16	-59	-86	-6	-8	-7	56,3%	-27	-21	22,2%
- of which other <sup>4</sup>	0	-128	-128	-1.803	0	0	—	0	-1.803	—

1 n.a. = "not applicable".

2 Restructuring costs in Q1-4/08 of EUR 78 (thereof EUR 74 million by T-Mobile Netherlands and EUR 5 million by T-Mobile UK) as well as Restructuring costs in Q1-3/09 of EUR 17 million in Q1-3/09 by T-Mobile Netherlands and EUR 4 million by T-Mobile UK.

3 n.m. = "not meaningful".

4 Goodwill Impairment: T-Mobile Austria EUR 128 million in Q4/08 and EUR 1.803 million by T-Mobile UK in Q1/09.

# Europe.

## Customer Summary.

'000	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.
United Kingdom <sup>1</sup>	16.802	16.786	16.786	16.675	16.588	16.608	-1,2%
Austria	3.333	3.402	3.402	3.418	3.402	3.387	1,6%
Czech Republic	5.392	5.422	5.422	5.411	5.433	5.458	1,2%
Netherlands	5.327	5.309	5.309	5.235	5.423	5.474	2,8%
PTC	13.013	13.273	13.273	13.287	13.409	13.482	3,6%
Total	43.867	44.192	44.192	44.026	44.255	44.409	1,2%
Contract	16.976	17.412	17.412	17.633	17.841	17.934	5,6%
% of total	38,7%	39,4%	39,4%	40,1%	40,3%	40,4%	1,7%p

<sup>1</sup> Incl. Virgin Mobile.

# Europe.

## T-Mobile UK.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Customers (end of period) <sup>1</sup>	('000)	16.802	16.786	16.786	16.675	16.588	16.608	-1,2%	16.802	16.608	-1,2%
- Contract	('000)	4.013	4.056	4.056	4.109	4.109	4.070	1,4%	4.013	4.070	1,4%
- Prepay <sup>1</sup>	('000)	12.789	12.730	12.730	12.566	12.479	12.538	-2,0%	12.789	12.538	-2,0%
Net adds <sup>1</sup>	('000)	8	-16	-526	-111	-87	20	n.m.	-509	-178	65,0%
- Contract	('000)	96	43	176	53	1	-40	n.a.	133	14	-89,5%
- Prepay <sup>1</sup>	('000)	-88	-59	-702	-163	-87	59	n.a.	-642	-192	70,1%
Average monthly churn	(%)	3,2%	3,2%	3,4%	3,0%	2,9%	2,5%	-0,7%p	3,4%	2,8%	-0,6%p
- Contract	(%)	1,9%	2,2%	2,1%	2,4%	2,0%	2,1%	0,2%p	2,0%	2,2%	0,2%p
		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	(€ million)	999	978	4.051	836	886	853	-14,6%	3.073	2.575	-16,2%
Service revenue	(€ million)	915	893	3.678	760	811	779	-14,9%	2.785	2.350	-15,6%
Adj. EBITDA <sup>2</sup>	(€ million)	220	242	888	113	153	181	-17,7%	646	447	-30,8%
Adj. EBITDA margin (total rev.)	(%)	22,0%	24,7%	21,9%	13,5%	17,3%	21,2%	-0,8%p	21,0%	17,4%	-3,6%p
Adj. EBITDA margin (ARPU rev.)	(%)	24,0%	27,1%	24,1%	14,9%	18,9%	23,2%	-0,8%p	23,2%	19,0%	-4,2%p
SAC per gross add	(€)	88	80	88	82	77	61	-30,7%	91	74	-18,7%
- Contract	(€)	208	211	206	175	182	156	-25,0%	204	172	-15,7%
- Prepay	(€)	44	37	50	40	42	33	-25,0%	54	38	-29,6%
SRC per retained customer	(€)	169	88	164	170	167	161	-4,7%	183	166	-9,3%
ARPU	(€)	26	25	26	21	22	21	-19,2%	26	22	-15,4%
- Contract	(€)	55	52	55	45	48	47	-14,5%	56	47	-16,1%
- Prepay	(€)	11	11	11	9	9	8	-27,3%	11	9	-18,2%
Non-Voice % of ARPU	(%)	22%	22%	22%	24%	24%	25%	3%p	22%	25%	3%p
MOU per customer	(min)	198	197	198	192	185	182	-8,1%	199	187	-6,0%
- Contract	(min)	413	410	421	405	389	387	-6,3%	424	394	-7,1%
Cash Capex	(€ million)	59	188	365	128	33	38	-35,6%	177	199	12,4%
Cash Contribution <sup>3</sup>	(€ million)	161	54	523	-15	120	143	-11,2%	469	248	-47,1%

1 Including Virgin Mobile.

2 Special influences affecting EBITDA: EUR 4 million in Q2/08, EUR 1 million in Q3/08, EUR 3 million in Q2/09 and EUR 1 million in Q3/09.

3 Defined as adj. EBITDA minus Cash Capex.

# Europe.

## T-Mobile UK.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Customers (end of period) <sup>1</sup>	('000)	16.802	16.786	16.786	16.675	16.588	16.608	-1,2%	16.802	16.608	-1,2%
- Contract	('000)	4.013	4.056	4.056	4.109	4.109	4.070	1,4%	4.013	4.070	1,4%
- Prepay <sup>1</sup>	('000)	12.789	12.730	12.730	12.566	12.479	12.538	-2,0%	12.789	12.538	-2,0%
Net adds <sup>1</sup>	('000)	8	-16	-526	-111	-87	20	n.m.	-509	-178	65,0%
- Contract	('000)	96	43	176	53	1	-40	n.a.	133	14	-89,5%
- Prepay <sup>1</sup>	('000)	-88	-59	-702	-163	-87	59	n.a.	-642	-192	70,1%
Average monthly churn	(%)	3,2%	3,2%	3,4%	3,0%	2,9%	2,5%	-0,7%op	3,4%	2,8%	-0,6%op
- Contract	(%)	1,9%	2,2%	2,1%	2,4%	2,0%	2,1%	0,2%op	2,0%	2,2%	0,2%op
		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	(GBP million)	794	820	3.221	760	779	744	-6,3%	2.401	2.283	-4,9%
Service revenue	(GBP million)	727	749	2.925	691	712	680	-6,5%	2.176	2.083	-4,3%
Adj. EBITDA <sup>2</sup>	(GBP million)	175	204	708	103	134	159	-9,1%	504	396	-21,4%
Adj. EBITDA margin (total rev.)	(GBP million)	22,0%	24,9%	22,0%	13,5%	17,3%	21,4%	-0,6%op	21,0%	17,3%	-3,7%op
Adj. EBITDA margin (ARPU rev.)	(GBP million)	24,1%	27,2%	24,2%	14,8%	18,9%	23,4%	-0,7%op	23,2%	19,0%	-4,2%op
SAC per gross add	(GBP)	70	67	70	74	68	53	-24,3%	71	65	-8,5%
- Contract	(GBP)	165	177	165	159	160	136	-17,6%	160	153	-4,4%
- Prepay	(GBP)	35	31	39	36	37	29	-17,1%	42	34	-19,0%
SRC per retained customer	(GBP)	135	73	129	155	146	140	3,7%	143	148	3,5%
ARPU	(GBP)	20	21	20	19	20	19	-5,0%	20	19	-5,0%
- Contract	(GBP)	43	44	44	41	42	41	-4,7%	44	42	-4,5%
- Prepay	(GBP)	9	9	9	8	8	7	-22,2%	9	8	-11,1%
Non-Voice % of ARPU	(%)	22%	22%	22%	24%	24%	25%	3%op	22%	25%	3%op
MOU per customer	(min)	198	197	198	192	185	182	-8,1%	199	187	-6,0%
- Contract	(min)	413	410	421	405	389	387	-6,3%	424	394	-7,1%
Cash Capex	(GBP million)	47	156	295	116	29	33	-29,8%	138	178	29,0%
Cash Contribution <sup>3</sup>	(GBP million)	128	48	413	-13	105	126	-1,6%	366	218	-40,4%

1 Including Virgin Mobile.

2 Special influences affecting EBITDA: GBP 3 million in Q2/08 and GBP 0,4 million in Q3/08, GBP 3 million in Q2/09 and GBP 1 million in Q3/09.

3 Defined as adj. EBITDA minus Cash Capex.

UK.

Flex.



18 month term contract	Monthly charge	Monthly Allowance	Pure Minutes	Pure Texts	Free Mobile Internet
Flex 40	£ 40	£ 225	1000 or 250 minutes	200 or 1500 texts	included
Flex 50	£ 50	£ 325	1500 or 250 minutes	200 or 2500 texts	included
Flex 60	£ 60	£ 425	2000 or 250 minutes	200 or 3500 texts	included
Flex 75	£ 75	£ 575	2750 or 500 minutes	200 or 4500 texts	included
Flex 100	£ 100	£ 775	3750 or 750 minutes	200 or 6000 texts	included

- Totally flexible mix of talk time, texts, picture messages, voicemail.
- Charges expressed as £ per month, not set numbers of minutes and texts.
- Weekly texts to advise customers of remaining credit.
- Your flexible monthly allowance is used up by calls, text and pictures to any UK network at any time.  
The amount of Pure Minutes and Pure Texts can be mixed differently every month.
- Calls cost 20p per minute, texts 10p each, picture messages 20p each and voicemail retrieval is 12p per minute.



UK.

## Combi.

<b>18 months term contract</b>	<b>Monthly charge</b> including mobile Internet	<b>Monthly charge</b> excluding mobile Internet	<b>Minutes</b>	<b>Texts</b>
Combi 15	£ 18	£ 13.50	100 minutes	100 texts
Combi 20	£ 22.50	£ 18	200 minutes	200 texts
Combi 25	£ 27	£ 22.50	300 minutes	300 texts
Combi 30	£ 31.50 £ 30*	£ 27	700 minutes	unlimited
Combi 35	£ 36	£ 31.50	800 minutes	unlimited
Combi 35 Megadeal	£ 1 per day	£ 25*	800 minutes	unlimited
Combi 40	£ 40.50	£ 36	1000 minutes	unlimited

<b>24 months term contract</b>	<b>Monthly charge</b> including mobile Internet	<b>Monthly charge</b> excluding mobile Internet	<b>Minutes</b>	<b>Texts</b>
Combi 15	£ 1 per day	£ 15	100 minutes	unlimited
Combi 20	£ 1 per day	£ 20	200 minutes	unlimited
Combi 25	£ 1 per day	£ 25	700 minutes	unlimited
Combi 30	£ 1 per day	£ 30	800 minutes	unlimited
Combi 35 Megadeal	£ 1 per day	£ 35 £ 25*	1000 minutes	unlimited

\* Only available on selected phones

### Calling costs once your inclusive minutes have been used up

Any UK network	30 p
Customer Service Calls	FREE
Picture messaging	20 p (per message)
Text messaging	12 p (per message)
Voicemail	12 p (per minute)

- Inclusive minutes and texts are from the UK to all UK mobiles and numbers starting with 01, 02 or 03 at any time.  
This doesn't cover Jersey, Guernsey and the Isle of Man.
- Browsing costs (if not included) 0.73p per KB, a maximum charge of £1 per day no matter how much you browse the internet on your mobile phone, including WAP or web'n'walk.

UK.

## MyFaves Plans.

18 months term  
contract

	Monthly charge	MyFaves	Pure Minutes	Pure Texts
MyFaves 25	£ 25	unlimited	25 minutes	50 texts
MyFaves 35	£ 35	unlimited	100 minutes	200 texts
MyFaves 45	£ 45	unlimited	200 minutes	400 texts

### Calling costs once your inclusive minutes have been used up

Any UK network	30 p
Customer Service Calls	FREE
Picture messaging	20 p (per message)
Text messaging	12 p (per message)
Voicemail	12 p (per minute)

- Unlimited calls, text and picture messages to 5 of your favorite UK numbers (starting with 01, 02 or 03 only).
- You get an extra allowance to contact everyone else.
- Choose photos to represent your faves on your phone's home screen.
- Change each of your favorites once a month if you want to.

# Europe.

## T-Mobile Netherlands.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Customers (end of period) <sup>1</sup>	('000)	5.327	5.309	5.309	5.235	5.423	5.474	2,8%	5.327	5.474	2,8%
- Contract	('000)	2.229	2.259	2.259	2.313	2.359	2.384	7,0%	2.229	2.384	7,0%
- Prepay	('000)	3.097	3.049	3.049	2.922	3.064	3.090	-0,2%	3.097	3.090	-0,2%
Net adds	('000)	49	-18	180	-74	188	51	4,1%	198	165	-16,7%
- Contract	('000)	76	30	169	53	46	26	-65,8%	139	125	-10,1%
- Prepay	('000)	-27	-48	11	-127	142	26	n.a.	59	40	-32,2%
Average monthly churn	(%)	2,6%	2,9%	2,5%	3,4%	1,8%	2,3%	-0,3%p	2,3%	2,5%	0,2%p
- Contract	(%)	1,4%	1,8%	1,6%	1,5%	1,4%	1,6%	0,2%p	1,5%	1,5%	0,0%p
		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	(€ million)	477	466	1.806	444	465	452	-5,2%	1.340	1.361	1,6%
Service revenue	(€ million)	388	384	1.558	372	387	372	-4,1%	1.174	1.131	-3,7%
Adj. EBITDA <sup>1</sup>	(€ million)	91	85	352	64	103	128	40,7%	267	295	10,5%
Adj. EBITDA margin (total rev.)	(%)	19,1%	18,2%	19,5%	14,4%	22,2%	28,3%	9,2%p	19,9%	21,7%	1,8%p
Adj. EBITDA margin (ARPU rev.)	(%)	23,5%	22,1%	22,6%	17,2%	26,6%	34,4%	10,9%p	22,7%	26,1%	3,4%p
SAC per gross add	(€)	122	120	113	133	109	114	-6,6%	111	119	7,2%
- Contract	(€)	286	294	286	314	270	279	-2,4%	283	288	1,8%
- Prepay	(€)	28	29	27	36	33	19	-32,1%	27	30	11,1%
SRC per retained customer	(€)	193	182	185	188	163	158	-18,1%	186	170	-8,6%
ARPU	(€)	24	24	25	24	24	23	-4,2%	25	23	-8,0%
- Contract	(€)	50	48	49	46	47	45	-10,0%	50	46	-8,0%
- Prepay	(€)	7	7	7	6	6	6	-14,3%	8	6	-25,0%
Non-Voice % of ARPU	(%)	24%	23%	23%	24%	25%	26%	2%p	23%	25%	2%p
MOU per customer	(min)	109	110	115	108	109	108	-0,9%	117	108	-7,7%
- Contract	(min)	226	229	236	221	221	217	-4,0%	239	220	-7,9%
Cash Capex	(€ million)	45	40	188	76	9	23	-48,9%	148	108	-27,0%
Cash Contribution <sup>2</sup>	(€ million)	46	45	164	-12	94	105	n.m.	119	187	57,1%

Online (formerly Orange Nederland Breedband B.V.) consolidated in Q2/08 retroactively as of October 1, 2007.

<sup>1</sup> Special influences affecting EBITDA: EUR 7 million in Q2/08, EUR 15 million in Q3/08, EUR 52 million in Q4/08, EUR 6 million in Q1/09,

EUR 5 million in Q2/09 and EUR 6 million in Q3/09.

<sup>2</sup> Defined as adj. EBITDA minus Cash Capex.

# Europe.

## PTC (Poland).

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Customers (end of period)	('000)	13.013	13.273	13.273	13.287	13.409	13.482	3,6%	13.013	13.482	3,6%
- Contract <sup>1</sup>	('000)	6.044	6.327	6.327	6.363	6.477	6.577	8,8%	6.044	6.577	8,8%
- Prepay <sup>1</sup>	('000)	6.969	6.946	6.946	6.924	6.932	6.906	-0,9%	6.969	6.906	-0,9%
Net adds <sup>2</sup>	('000)	182	260	275	14	122	73	-59,9%	15	209	n.m.
- Contract	('000)	237	283	918	198	114	99	-58,2%	635	411	-35,3%
- Prepay <sup>2</sup>	('000)	-55	-23	-643	-184	8	-26	52,7%	-621	-202	67,5%
Average monthly churn	(%)	2,7%	2,7%	3,1%	2,8%	2,6%	2,6%	-0,1%p	3,3%	2,7%	-0,6%p
- Contract	(%)	0,6%	0,6%	0,6%	0,6%	0,7%	0,8%	0,2%p	0,6%	0,7%	0,1%p
		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	(€ million)	618	538	2.260	416	440	450	-27,2%	1.722	1.306	-24,2%
Service revenue	(€ million)	602	520	2.196	407	421	434	-27,9%	1.676	1.262	-24,7%
Adj. EBITDA	(€ million)	222	165	785	110	170	175	-21,2%	620	455	-26,6%
Adj. EBITDA margin (total rev.)	(%)	35,9%	30,7%	34,7%	26,4%	38,6%	38,9%	3,0%p	36,0%	34,8%	-1,2%p
Adj. EBITDA margin (ARPU rev.)	(%)	36,9%	31,7%	35,7%	27,0%	40,4%	40,3%	3,4%p	37,0%	36,1%	-0,9%p
SAC per gross add	(€)	29	27	27	24	15	19	-34,5%	27	19	-29,6%
- Contract	(€)	118	97	111	96	74	87	-26,3%	117	86	-26,5%
- Prepay	(€)	4	4	4	3	2	3	-25,0%	4	2	-50,0%
SRC per retained customer	(€)	139	124	121	114	71	81	-41,7%	120	90	-25,0%
ARPU	(€)	16	13	14	10	11	11	-31,2%	14	10	-28,6%
- Contract	(€)	26	22	24	17	17	18	-30,8%	25	17	-32,0%
- Prepay	(€)	6	6	6	4	4	4	-33,3%	6	4	-33,3%
Non-Voice % of ARPU	(%)	18%	19%	19%	22%	25%	23%	5%p	19%	23%	4%p
MOU per customer	(min)	118	118	114	116	124	124	5,1%	113	121	7,1%
- Contract	(min)	195	193	194	192	200	198	1,5%	194	197	1,5%
Cash Capex	(€ million)	90	95	346	90	55	49	-45,6%	251	194	-22,7%
Cash Contribution <sup>3</sup>	(€ million)	132	70	439	20	115	126	-4,5%	369	261	-29,3%

1 2009 starting base changed due to shift of M2M customers from contract to prepaid.

2 n.m. = "not meaningful".

3 Defined as adj. EBITDA minus Cash Capex.

# Europe.

## PTC (Poland).

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Customers (end of period)	('000)	13.013	13.273	13.273	13.287	13.409	13.482	3,6%	13.013	13.482	3,6%
- Contract <sup>1</sup>	('000)	6.044	6.327	6.327	6.363	6.477	6.577	8,8%	6.044	6.577	8,8%
- Prepay <sup>1</sup>	('000)	6.969	6.946	6.946	6.924	6.932	6.906	-0,9%	6.969	6.906	-0,9%
Net adds <sup>2</sup>	('000)	182	260	275	14	122	73	-59,9%	15	209	n.m.
- Contract	('000)	237	283	918	198	114	99	-58,2%	635	411	-35,3%
- Prepay <sup>2</sup>	('000)	-55	-23	-643	-184	8	-26	52,7%	-621	-202	67,5%
Average monthly churn	(%)	2,7%	2,7%	3,1%	2,8%	2,6%	2,6%	-0,1%p	3,3%	2,7%	-0,6%p
- Contract	(%)	0,6%	0,6%	0,6%	0,6%	0,7%	0,8%	0,2%p	0,6%	0,7%	0,1%p
		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	(PLN million)	2.045	2.024	7.920	1.873	1.958	1.889	-7,6%	5.896	5.720	-3,0%
Service revenue	(PLN million)	1.990	1.957	7.694	1.833	1.874	1.822	-8,4%	5.738	5.529	-3,6%
Adj. EBITDA	(PLN million)	734	623	2.744	494	758	735	0,1%	2.121	1.987	-6,3%
Adj. EBITDA margin (total rev.)	(PLN million)	35,9%	30,8%	34,6%	26,4%	38,7%	38,9%	3,0%p	36,0%	34,7%	-1,3%p
Adj. EBITDA margin (ARPU rev.)	(PLN million)	36,9%	31,8%	35,7%	27,0%	40,4%	40,3%	3,4%p	37,0%	35,9%	-1,1%p
SAC per gross add	(PLN)	94	102	95	107	66	82	-12,8%	93	85	-8,6%
- Contract	(PLN)	390	364	391	431	327	364	-6,7%	402	378	-6,0%
- Prepay	(PLN)	14	14	13	13	8	11	-21,4%	13	10	-23,1%
SRC per retained customer	(PLN)	460	465	427	513	315	340	-26,1%	410	395	-3,7%
ARPU	(PLN)	51	50	49	46	47	45	-11,8%	49	46	-6,1%
- Contract	(PLN)	87	82	85	77	76	73	-16,1%	86	76	-11,6%
- Prepay	(PLN)	21	21	20	18	19	18	-14,3%	20	19	-5,0%
Non-Voice % of ARPU	(%)	18%	19%	19%	22%	25%	23%	5%p	19%	23%	4%p
MOU per customer	(min)	118	118	114	116	124	124	5,1%	113	121	7,1%
- Contract	(min)	195	193	194	192	200	198	1,5%	194	197	1,5%
Cash Capex	(PLN million)	298	361	1.221	404	246	205	-31,2%	860	855	-0,6%
Cash Contribution <sup>3</sup>	(PLN million)	436	262	1.523	90	512	530	21,6%	1.261	1.132	-10,2%

1 2009 starting base changed due to shift of M2M customers from contract to prepaid.

2 n.m. = "not meaningful".

3 Defined as adj. EBITDA minus Cash Capex.

# Europe.

## T-Mobile Czech Republic.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Customers (end of period)	('000)	5.392	5.422	5.422	5.411	5.433	5.458	1,2%	5.392	5.458	1,2%
- Contract	('000)	2.467	2.499	2.499	2.544	2.599	2.630	6,6%	2.467	2.630	6,6%
- Prepay	('000)	2.925	2.922	2.922	2.867	2.834	2.828	-3,3%	2.925	2.828	-3,3%
Net adds	('000)	79	30	151	-11	22	25	-68,4%	120	36	-70,0%
- Contract	('000)	95	33	272	45	55	32	-66,3%	239	131	-45,2%
- Prepay	('000)	-16	-2	-121	-55	-33	-6	62,5%	-119	-95	20,2%
Average monthly churn	(%)	1,2%	1,5%	1,4%	1,5%	1,2%	1,3%	0,1% <sub>p</sub>	1,3%	1,3%	0,0% <sub>p</sub>
- Contract	(%)	0,2%	0,7%	0,5%	0,6%	0,4%	0,5%	0,3% <sub>p</sub>	0,4%	0,5%	0,1% <sub>p</sub>
		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	(€ million)	357	329	1.329	275	310	313	-12,3%	1.000	898	-10,2%
Service revenue	(€ million)	346	314	1.283	265	300	300	-13,3%	969	865	-10,7%
Adj. EBITDA	(€ million)	175	143	634	127	181	165	-5,7%	491	473	-3,7%
Adj. EBITDA margin (total rev.)	(%)	49,0%	43,5%	47,7%	46,2%	58,4%	52,7%	3,7% <sub>p</sub>	49,1%	52,7%	3,6% <sub>p</sub>
Adj. EBITDA margin (ARPU rev.)	(%)	50,6%	45,5%	49,4%	47,9%	60,3%	55,0%	4,4% <sub>p</sub>	50,7%	54,7%	4,0% <sub>p</sub>
SAC per gross add	(€)	38	36	37	27	35	28	-26,3%	37	30	-18,9%
- Contract	(€)	99	104	97	71	89	76	-23,2%	95	78	-17,9%
- Prepay	(€)	2	4	2	1	2	0	-100,0%	2	1	-50,0%
SRC per retained customer	(€)	37	42	40	32	35	8	-78,4%	39	26	-33,3%
ARPU	(€)	22	19	20	16	18	18	-18,2%	20	18	-10,0%
- Contract	(€)	36	32	34	27	30	30	-16,7%	35	29	-17,1%
- Prepay	(€)	9	9	9	7	8	7	-22,2%	9	7	-22,2%
Non-Voice % of ARPU	(%)	22%	22%	22%	23%	21%	23%	1% <sub>p</sub>	21%	22%	1% <sub>p</sub>
MOU per customer	(min)	105	105	103	105	114	114	8,6%	103	111	7,8%
- Contract	(min)	176	176	177	176	192	190	8,0%	178	186	4,5%
Cash Capex	(€ million)	24	30	90	27	20	15	-37,5%	60	62	3,4%
Cash Contribution <sup>1</sup>	(€ million)	151	113	544	100	161	150	-0,7%	431	411	-4,6%

<sup>1</sup> Defined as adj. EBITDA minus Cash Capex.

# Europe.

## T-Mobile Czech Republic.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Customers (end of period)	('000)	5.392	5.422	5.422	5.411	5.433	5.458	1,2%	5.392	5.458	1,2%
- Contract	('000)	2.467	2.499	2.499	2.544	2.599	2.630	6,6%	2.467	2.630	6,6%
- Prepay	('000)	2.925	2.922	2.922	2.867	2.834	2.828	-3,3%	2.925	2.828	-3,3%
Net adds	('000)	79	30	151	-11	22	25	-68,4%	120	36	-70,0%
- Contract	('000)	95	33	272	45	55	32	-66,3%	239	131	-45,2%
- Prepay	('000)	-16	-2	-121	-55	-33	-6	62,5%	-119	-95	20,2%
Average monthly churn	(%)	1,2%	1,5%	1,4%	1,5%	1,2%	1,3%	0,1%p	1,3%	1,3%	0,0%p
- Contract	(%)	0,2%	0,7%	0,5%	0,6%	0,4%	0,5%	0,3%p	0,4%	0,5%	0,1%p
		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	(CZK million)	8.605	8.330	33.140	7.594	8.283	8.009	-6,9%	24.810	23.887	-3,7%
Service revenue	(CZK million)	8.334	7.978	31.997	7.323	7.993	7.691	-7,7%	24.019	23.008	-4,2%
Adj. EBITDA	(CZK million)	4.225	3.625	15.811	3.518	4.834	4.218	-0,2%	12.186	12.570	3,2%
Adj. EBITDA margin (total rev.)	(CZK million)	49,1%	43,5%	47,7%	46,3%	58,4%	52,7%	3,6%p	49,1%	52,6%	3,5%p
Adj. EBITDA margin (ARPU rev.)	(CZK million)	50,7%	45,4%	49,4%	48,0%	60,5%	54,8%	4,1%p	50,7%	54,6%	3,9%p
SAC per gross add	(CZK)	908	924	924	746	936	724	-20,3%	924	800	-13,4%
- Contract	(CZK)	2.376	2.636	2.413	1.949	2.381	1.936	-18,5%	2.342	2.087	-10,9%
- Prepay	(CZK)	57	93	58	29	51	6	-89,5%	44	28	-36,4%
SRC per retained customer	(CZK)	891	1056	989	890	929	207	-76,8%	957	714	-25,4%
ARPU	(CZK)	519	492	500	452	492	471	-9,2%	503	472	-6,2%
- Contract	(CZK)	877	811	853	754	807	779	-11,2%	868	780	-10,1%
- Prepay	(CZK)	223	219	217	188	207	186	-16,6%	216	194	-10,2%
Non-Voice % of ARPU	(%)	22%	22%	22%	23%	21%	23%	1%p	21%	22%	1%p
MOU per customer	(min)	105	105	103	105	114	114	8,6%	103	111	7,8%
- Contract	(min)	176	176	177	176	192	190	8,0%	178	186	4,5%
Cash Capex	(CZK million)	560	779	2.256	754	522	395	-29,5%	1.479	1.671	13,0%
Cash Contribution <sup>1</sup>	(CZK million)	3.665	2.846	13.555	2.764	4.312	3.823	4,3%	10.707	10.899	1,8%

<sup>1</sup> Defined as adj. EBITDA minus Cash Capex.

# Europe.

## T-Mobile Austria.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Customers (end of period)	('000)	3.333	3.402	3.402	3.418	3.402	3.387	1,6%	3.333	3.387	1,6%
- Contract	('000)	2.223	2.270	2.270	2.305	2.297	2.273	2,2%	2.223	2.273	2,2%
- Prepay	('000)	1.111	1.132	1.132	1.113	1.105	1.114	0,3%	1.111	1.114	0,3%
Net adds <sup>1</sup>	('000)	36	69	129	16	-16	-15	n.a.	60	-16	n.a.
- Contract <sup>1</sup>	('000)	32	47	137	35	-8	-24	n.a.	90	3	-96,7%
- Prepay	('000)	4	22	-9	-19	-8	8	100,0%	-30	-19	36,7%
Average monthly churn	(%)	1,8%	1,6%	1,8%	1,9%	1,8%	1,8%	0,0%p	1,8%	1,8%	0,0%p
- Contract	(%)	0,9%	1,0%	1,0%	1,0%	1,0%	1,1%	0,2%p	1,0%	1,1%	0,1%p
		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
Total revenue	(€ million)	271	270	1.085	267	255	260	-4,1%	815	782	-4,0%
Service revenue	(€ million)	255	259	1.038	256	245	247	-3,1%	779	748	-4,0%
Adj. EBITDA <sup>2</sup>	(€ million)	64	80	285	53	70	82	28,1%	205	205	0,0%
Adj. EBITDA margin (total rev.)	(%)	23,6%	29,6%	26,3%	19,9%	27,5%	31,5%	7,9%p	25,2%	26,2%	1,0%p
Adj. EBITDA margin (ARPU rev.)	(%)	25,1%	30,9%	27,5%	20,7%	28,6%	33,2%	8,1%p	26,3%	27,4%	1,1%p
SAC per gross add	(€)	84	72	83	109	78	59	-29,8%	88	84	-4,5%
- Contract	(€)	170	132	157	205	183	145	-14,7%	167	183	9,6%
- Prepay	(€)	5	6	7	2	5	5	0,0%	7	4	-42,9%
SRC per retained customer	(€)	92	96	94	108	99	79	-14,1%	93	96	3,2%
ARPU	(€)	26	26	26	25	24	24	-7,7%	26	24	-7,7%
- Contract	(€)	34	34	35	33	32	32	-5,9%	35	32	-8,6%
- Prepay	(€)	8	9	9	8	8	7	-12,5%	9	8	-11,1%
Non-Voice % of ARPU	(%)	24%	25%	24%	27%	27%	27%	3%p	24%	27%	3%p
MOU per customer	(min)	215	232	224	239	236	228	6,0%	221	234	5,9%
- Contract	(min)	293	311	305	323	316	305	4,1%	303	315	4,0%
Cash Capex	(€ million)	24	71	147	45	22	20	-16,7%	76	87	14,5%
Cash Contribution <sup>3</sup>	(€ million)	40	9	138	8	48	62	55,0%	129	118	-8,5%

1 n.a. = "not applicable".

2 Special influences affecting EBITDA: -1 million in Q1/08, EUR 1 million in Q2/08 and EUR 7 million in Q4/08.

3 Defined as adj. EBITDA minus Cash Capex.





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## Southern and Eastern Europe.

### Financials (adjusted).

	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
Total revenue	1.265	1.146	4.645	1.964	2.516	2.616	n.a.	3.499	7.096	n.a.
Net revenue	1.215	1.115	4.497	1.929	2.472	2.564	n.a.	3.382	6.965	n.a.
Adj. EBITDA	593	411	2.014	799	1.002	1.089	83,6%	1.603	2.890	80,3%
Adj. EBITDA margin	0	35,9%	43,4%	40,7%	39,8%	41,6%	-5,3%p	45,8%	40,7%	-5,1%p
Adj. EBIT (profit from operations)	381	190	1.141	323	403	480	26,0%	951	1.206	26,8%
Adj. Cash Contribution	417	123	1.149	419	619	676	62,1%	1.046	1.714	63,9%

### Financials (unadjusted).

	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
EBITDA	583	377	1.949	980	844	1.082	85,6%	1.572	2.906	84,9%
EBITDA margin	46,1%	32,9%	42,0%	49,9%	33,5%	41,4%	-4,7%p	44,9%	41,0%	-3,9%p
Depreciation, amortization and impairment losses	-212	-382	-1.034	-476	-607	-620	n.a.	-652	-1.703	n.a.
EBIT (profit from operations)	371	-5	915	504	237	462	24,5%	920	1.203	30,8%
Cash Capex	176	288	865	380	383	413	n.a.	577	1.176	n.a.
Cash Contribution	407	89	1.084	600	461	669	64,4%	1.015	1.730	70,4%

## Southern and Eastern Europe.

### EBITDA Reconciliation.

	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
Total revenue	1.265	1.146	4.645	1.964	2.516	2.616	n.a.	3.499	7.096	n.a.
EBIT (profit from operations)	371	-5	915	504	237	462	24,5%	920	1.203	30,8%
Depreciation, amortization - and impairment losses	-212	-382	-1.034	-476	-607	-620	n.a.	-652	-1.703	n.a.
= EBITDA	583	377	1.949	980	844	1.082	85,6%	1.572	2.906	84,9%
EBITDA margin	46,1%	32,9%	42,0%	49,9%	33,5%	41,4%	-4,7%p	44,9%	41,4%	-3,5%p
- Special Factors affecting EBITDA	-10	-34	-65	181	-158	-7		-31	16	n.a.
= Adj. EBITDA	593	411	2.014	799	1.002	1.089	83,6%	1.603	2.890	80,3%
Adj. EBITDA margin	46,9%	35,9%	43,4%	40,7%	39,8%	41,6%	-5,3%p	45,8%	40,7%	-5,1%p

### Special factors.

	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
Effect on EBITDA	-10	-34	-65	181	-158	-7	n.a.	-31	16	n.a.
Effect on EBIT (profit from operations)	-10	-195	-226	181	-166	-18	n.a.	-31	-3	n.a.

# Greece.

## Financials.

	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
Total revenue	--	--	--	655	1.058	1.087	--	--	2.800	--
of which fixed network	--	--	--	411	622	627	--	--	1.660	--
of which mobile	--	--	--	286	506	532	--	--	1.324	--
Adjusted EBITDA	--	--	--	239	383	413	--	--	1.035	--
of which fixed network	--	--	--	126	194	186	--	--	506	--
of which mobile	--	--	--	99	178	213	--	--	490	--
Adjusted EBITDA margin	--	--	--	36,5%	36,2%	38,0%	--	--	37,0%	--
of which fixed network	--	--	--	30,7%	31,2%	29,7%	--	--	30,5%	--
of which mobile	--	--	--	34,6%	35,2%	40,0%	--	--	37,0%	--
Cash Capex	--	--	--	80	100	131	--	--	311	--
of which fixed network	--	--	--	45	65	84	--	--	194	--
of which mobile	--	--	--	33	31	44	--	--	108	--
Cash Contribution	--	--	--	159	283	282	--	--	724	--
of which fixed network	--	--	--	81	129	102	--	--	312	--
of which mobile	--	--	--	66	147	169	--	--	382	--

# Greece.

## Operational.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
<b>Fixed Network</b>											
fixed network access lines	(tsd.)	4.675	4.579	4.579	4.490	4.407	4.349	-7,0%	4.675	4.349	-7,0%
broadband access lines retail	(tsd.)	773	864	864	938	969	1.006	30,1%	773	1.006	30,1%
IPTV <sup>a</sup>	(tsd.)	0	0	0	2	4	10	n.a.	0	10	n.a.
Resale/ IP-BSA	(tsd.)	138	94	94	76	66	60	-56,5%	138	60	-56,5%
ULLs	(tsd.)	491	589	589	677	773	834	69,9%	491	834	69,9%
IP-BSA SA	(tsd.)	0	0	0	0	0	0	n.a.	0	0	n.a.
<b>Mobile</b>											
Customers (end of period) <sup>b</sup>	(tsd.)	7.411	7.893	7.893	8.412	8.793	9.064	22,3%	7.411	9.064	22,3%
- contract	(tsd.)	2.153	2.214	2.214	2.241	2.272	2.260	5,0%	2.153	2.260	5,0%
- prepaid	(tsd.)	5.258	5.679	5.679	6.171	6.521	6.804	29,4%	5.258	6.804	29,4%
Net Adds	(tsd.)	--	--	--	386	381	271	--	--	1.038	--
- contract	(tsd.)	--	--	--	15	31	-12	--	--	35	--
- prepaid	(tsd.)	--	--	--	371	350	283	--	--	1.004	--
Average monthly churn	(%)	--	--	--	2,9%	3,1%	3,3%	--	--	3,2%	--
- contract	(%)	--	--	--	1,9%	1,9%	2,2%	--	--	2,0%	--
SAC per gross add	(€)	--	--	--	15	18	15	--	--	16	--
- contract	(€)	--	--	--	117	97	102	--	--	104	--
- prepay	(€)	--	--	--	1	6	3	--	--	4	--
SRC per retained customer	(€)	--	--	--	101	101	90	--	--	97	--
ARPU	(€)	--	--	--	16	17	17	--	--	16	--
- contract	(€)	--	--	--	41	45	47	--	--	45	--
- prepay	(€)	--	--	--	6	6	6	--	--	6	--
Non-Voice % of ARPU	(%)	--	--	--	14%	15%	15%	--	--	15%	--
MOU per customer	(€)	--	--	--	190	205	207	--	--	202	--
- contract	(€)	--	--	--	277	297	300	--	--	293	--

<sup>a</sup> incl. VoD

<sup>b</sup> One mobile communications card corresponds to one customer.

# Hungary.

## Financials.

	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
Total revenue	550	482	2.006	391	412	437	-20,5%	1.524	1.240	-18,6%
of which fixed network	256	214	923	184	187	196	-23,4%	709	567	-20,0%
of which mobile	305	272	1.117	218	235	253	-17,0%	845	706	-16,4%
Adjusted EBITDA	235	172	820	164	169	189	-19,6%	648	522	-19,4%
of which fixed network	118	82	391	80	77	79	-33,1%	309	236	-23,6%
of which mobile	132	104	481	95	104	118	-10,6%	377	317	-15,9%
Adjusted EBITDA margin	42,7%	35,7%	40,9%	41,9%	41,0%	43,2%	0,5%p	42,5%	42,1%	-0,4%p
of which fixed network	46,1%	38,3%	42,4%	43,5%	41,2%	40,3%	-5,8%p	43,6%	41,6%	-2,0%p
of which mobile	43,3%	38,2%	43,1%	43,6%	44,3%	46,6%	3,3%p	44,6%	44,9%	0,3%p
Cash Capex	66	132	396	88	88	63	-4,5%	264	239	-9,5%
of which fixed network	37	62	195	56	51	36	-2,7%	133	143	7,5%
of which mobile	22	54	169	30	36	19	-13,6%	115	85	-26,1%
Cash Contribution	169	40	424	76	81	126	-25,4%	384	283	-26,3%
of which fixed network	81	20	196	24	26	43	-46,9%	176	93	-47,2%
of which mobile	110	50	312	65	68	99	-10,0%	262	232	-11,5%

# Hungary.

## Operational.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
<b>Fixed Network</b>											
fixed network access lines	(tsd.)	2.054	2.011	2.011	1.966	1.918	1.870	-9,0%	2.055	1.870	-9,0%
broadband access lines retail	(tsd.)	551	565	565	585	596	608	10,3%	551	608	10,3%
IPTV <sup>a</sup>	(tsd.)	19	28	28	38	44	53	n.a.	19	53	178,9%
Resale/ IP-BSA	(tsd.)	188	184	184	173	163	152	-19,1%	188	152	-19,1%
ULLs	(tsd.)	13	13	13	13	14	15	15,4%	13	15	15,4%
IP-BSA SA	(tsd.)	9	13	13	16	17	18	n.a.	9	18	n.a.
<b>Mobile</b>											
Customers (end of period) <sup>b</sup>	(tsd.)	5.156	5.362	5.362	5.347	5.256	5.207	1,0%	5.156	5.207	1,0%
- contract	(tsd.)	1.975	2.066	2.066	2.109	2.144	2.203	11,5%	1.975	2.203	11,5%
- prepaid	(tsd.)	3.181	3.295	3.295	3.239	3.112	3.004	-5,6%	3.181	3.004	-5,6%
Net Adds	(tsd.)	74	206	508	-14	-91	-49	n.a.	302	-155	n.a.
- contract	(tsd.)	77	92	273	42	35	59	-23,4%	181	136	-24,9%
- prepaid	(tsd.)	-2	114	235	-57	-127	-108	n.a.	122	-291	n.a.
Average monthly churn	(%)	1,3%	1,3%	1,3%	1,6%	2,0%	1,9%		1,3%	1,8%	
- contract	(%)	0,8%	0,9%	0,9%	1,1%	1,1%	1,0%		0,8%	1,1%	
SAC per gross add	(€)	8162	8811	7072	7866	7738	7318	-10,3%	6260	7635	22,0%
- contract	(€)	15717	18177	15624	15976	15494	14373	-8,6%	14413	15260	5,9%
- prepay	(€)	2814	3997	2745	1448	2260	1734	-38,4%	2164	1812	-16,3%
SRC per retained customer	(€)	17889	20482	17722	18833	19023	17318	-3,2%	16569	18364	10,8%
ARPU	(€)	4232	4041	4151	3608	3837	3919	-7,4%	4189	3787	-9,6%
- contract	(€)	7999	7540	7889	6843	6992	6964	-12,9%	8014	6934	-13,5%
- prepay	(€)	1944	1845	1890	1547	1712	1767	-9,1%	1905	1673	-12,2%
Non-Voice % of ARPU	(%)	17%	18%	17%	19%	18%	19%		17%	19%	
MOU per customer	(€)	152	153	152	147	156	157	3,3%	152	153	0,7%
- contract	(€)	289	289	290	279	288	281	-2,8%	291	283	-2,7%

<sup>a</sup> incl. VoD

<sup>b</sup> One mobile communications card corresponds to one customer.



# Slovakia.

## Financials.

	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
Total revenue	262	258	994	244	246	244	-6,9%	736	734	-0,3%
of which fixed network	119	118	460	113	111	112	-5,9%	342	336	-1,8%
of which mobile	153	149	571	140	141	140	-8,5%	422	421	-0,2%
Adjusted EBITDA	119	84	427	112	120	118	-0,8%	343	350	2,0%
of which fixed network	49	53	196	44	51	47	-4,1%	143	142	-0,7%
of which mobile	71	30	230	68	69	71	0,0%	200	208	4,0%
Adjusted EBITDA margin	45,4%	32,6%	43,0%	45,9%	48,8%	48,4%	3,0%p	46,6%	47,7%	1,1%p
of which fixed network	41,2%	44,9%	42,6%	38,9%	45,9%	42,0%	0,8%p	41,8%	42,3%	0,5%p
of which mobile	46,4%	20,1%	40,3%	48,6%	48,9%	50,7%	4,3%p	47,4%	49,4%	2,0%p
Cash Capex	38	43	159	65	26	42	10,5%	116	133	14,7%
of which fixed network	23	25	95	33	20	21	-8,7%	70	74	5,7%
of which mobile	15	18	64	32	6	21	40,0%	46	59	28,3%
Cash Contribution	81	41	268	47	94	76		227	217	-4,4%
of which fixed network	26	28	101	11	31	26	0,0%	73	68	-6,8%
of which mobile	56	12	166	36	63	50	-10,7%	154	149	-3,2%

# Slovakia.

## Operational.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
<b>Fixed Network</b>											
fixed network access lines	(tsd.)	1.126	1.126	1.126	1.123	1.114	1.104	-2,0%	1.126	1.104	-2,0%
broadband access lines retail	(tsd.)	291	314	314	330	337	345	18,6%	291	345	18,6%
IPTV <sup>a</sup>	(tsd.)	29	36	36	42	47	53	82,8%	29	53	82,8%
Resale/ IP-BSA	(tsd.)	15	15	15	15	15	15	0,0%	15	15	0,0%
ULLs	(tsd.)	0	0	0	0	0	0	n.a.	0	0	n.a.
IP-BSA SA	(tsd.)	9	10	10	11	12	12	33,3%	9	12	33,3%
<b>Mobile</b>											
Customers (end of period) <sup>b</sup>	(tsd.)	2.317	2.347	2.347	2.331	2.323	2.301	-0,7%	2.317	2.301	-0,7%
- contract	(tsd.)	1.287	1.359	1.359	1.370	1.386	1.380	7,2%	1.287	1.380	7,2%
- prepaid	(tsd.)	1.030	988	988	961	938	921	-10,6%	1.030	921	-10,6%
Net Adds	(tsd.)	-13	30	-20	-16	-8	-22	n.a.	-50	-46	n.a.
- contract	(tsd.)	36	72	188	11	15	-5	n.a.	116	21	n.a.
- prepaid	(tsd.)	-49	-42	-208	-27	-24	-17	n.a.	-166	-67	n.a.
Average monthly churn	(%)	1,7%	1,8%	1,8%	1,4%	1,2%	1,5%		1,8%	1,4%	
- contract	(%)	0,6%	0,9%	0,8%	1,1%	0,8%	1,0%		0,7%	0,9%	
SAC per gross add	(€)	49	87	55	53	43	40	-18,4%	41	46	12,2%
- contract	(€)	127	177	130	119	103	88	-30,7%	104	103	-1,0%
- prepay	(€)	1	2	1	1	1	3	n.a.	1	2	n.a.
SRC per retained customer	(€)	97	148	122	85	91	78	-19,6%	102	85	-16,7%
ARPU	(€)	21	20	19	19	19	19	-9,5%	19	19	0,0%
- contract	(€)	32	31	30	28	28	28	-12,5%	30	28	-6,7%
- prepay	(€)	7	7	6	6	6	6	-14,3%	6	6	0,0%
Non-Voice % of ARPU	(%)	18%	19%	18%	21%	19%	19%		18%	20%	
MOU per customer	(€)	113	117	112	113	128	125	10,6%	110	122	10,9%
- contract	(€)	176	179	178	171	191	184	4,5%	178	182	2,2%

<sup>a</sup> incl. VoD

<sup>b</sup> One mobile communications card corresponds to one customer.

# Croatia.

## Financials.

	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
Total revenue	339	302	1.223	278	292	315	-7,1%	921	885	-3,9%
of which fixed network	186	181	720	170	169	178	-4,3%	539	517	-4,1%
of which mobile	190	149	616	134	139	166	-12,6%	467	439	-6,0%
Adjusted EBITDA	176	114	557	128	133	153	-13,1%	443	414	-6,5%
of which fixed network	76	60	286	71	69	67	-11,8%	226	207	-8,4%
of which mobile	100	54	271	57	64	87	-13,0%	217	208	-4,1%
Adjusted EBITDA margin	51,9%	37,7%	45,5%	46,0%	45,5%	48,6%	-3,3%p	48,1%	46,8%	-1,3%p
of which fixed network	40,9%	33,1%	39,7%	41,8%	40,8%	37,6%	-3,3%p	41,9%	40,0%	-1,9%p
of which mobile	52,6%	36,2%	44,0%	42,5%	46,0%	52,4%	-0,2%p	46,5%	47,4%	0,9%p
Cash Capex	56	76	233	68	35	62	10,7%	157	165	5,1%
of which fixed network	42	60	177	50	25	45	7,1%	117	120	2,6%
of which mobile	14	16	56	18	10	17	21,4%	40	45	12,5%
Cash Contribution	120	38	324	60	98	91	-24,2%	286	249	-12,9%
of which fixed network	34	0	109	21	44	22	-35,3%	109	87	-20,2%
of which mobile	86	38	215	39	54	70	-18,6%	177	163	-7,9%

# Croatia.

## Operational.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
<b>Fixed Network</b>											
fixed network access lines	(tsd.)	1.559	1.550	1.550	1.531	1.513	1.497	-4,0%	1.559	1.497	-4,0%
broadband access lines retail	(tsd.)	429	473	473	493	510	527	22,8%	429	527	22,8%
IPTV <sup>a</sup>	(tsd.)	92	136	136	151	171	189	n.a.	92	189	n.a.
Resale/ IP-BSA	(tsd.)	1	1	1	0	0	0	n.a.	1	0	n.a.
ULLs	(tsd.)	74	87	87	102	111	116	56,8%	74	116	56,8%
IP-BSA SA	(tsd.)	0	0	0	0	0	0	n.a.	0	0	n.a.
<b>Mobile</b>											
Customers (end of period) <sup>b</sup>	(tsd.)	2.620	2.690	2.690	2.781	2.867	2.885	10,1%	2.620	2.885	10,1%
- contract	(tsd.)	774	811	811	843	875	897	15,9%	774	897	15,9%
- prepaid	(tsd.)	1.846	1.879	1.879	1.937	1.992	1.987	7,6%	1.846	1.987	7,6%
Net Adds	(tsd.)	76	70	305	91	86	17	-77,6%	235	195	-17,0%
- contract	(tsd.)	24	37	126	33	32	22	-8,3%	89	87	-2,2%
- prepaid	(tsd.)	53	33	179	58	54	-5	n.a.	146	108	-26,0%
Average monthly churn	(%)	1,4%	1,7%	1,4%	1,5%	1,6%	2,0%		1,3%	1,7%	
- contract	(%)	0,7%	0,6%	0,7%	0,7%	0,7%	0,8%		0,7%	0,7%	
SAC per gross add	(€)	32	42	37	30	25	23	-28,1%	36	26	-27,8%
- contract	(€)	100	95	98	103	85	86	-14,0%	99	91	-8,1%
- prepay	(€)	20	31	25	15	14	10	-50,0%	22	13	-40,9%
SRC per retained customer	(€)	129	129	128	98	98	94	-27,1%	127	97	-23,6%
ARPU	(€)	23	17	19	14	15	17	-26,1%	19	16	-15,8%
- contract	(€)	51	36	41	31	33	40	-21,6%	43	35	-18,6%
- prepay	(€)	10	9	9	7	7	8	-20,0%	9	7	-22,2%
Non-Voice % of ARPU	(%)	24%	22%	22%	24%	22%	28%		22%	25%	
MOU per customer	(€)	120	114	122	105	114	115	-4,2%	125	111	-11,2%
- contract	(€)	278	264	274	242	251	244	-12,2%	278	246	-11,5%

<sup>a</sup> incl. VoD

<sup>b</sup> One mobile communications card corresponds to one customer.

# Romania.

## Financials.

	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
Total revenue				204	295	296	—	—	795	—
of which fixed network	—	—	—	134	208	195	—	—	537	—
of which mobile	—	—	—	77	96	109	—	—	282	—
Adjusted EBITDA				67	72	88	—	—	227	—
of which fixed network	—	—	—	54	58	66	—	—	178	—
of which mobile	—	—	—	13	14	23	—	—	50	—
Adjusted EBITDA margin				32,8%	24,4%	29,7%	—	—	28,6%	—
of which fixed network	—	—	—	40,3%	27,9%	33,8%	—	—	33,1%	—
of which mobile	—	—	—	16,9%	14,6%	21,1%	—	—	17,7%	—
Cash Capex				46	94	75	—	—	215	—
of which fixed network	—	—	—	29	43	52	—	—	124	—
of which mobile	—	—	—	17	51	23	—	—	91	—
Cash Contribution				21	-22	13	—	—	12	—
of which fixed network	—	—	—	25	15	14	—	—	54	—
of which mobile	—	—	—	-4	-37	0	—	—	-41	—

# Romania.

## Operational.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
<b>Fixed Network</b>											
fixed network access lines	(tsd.)	3.009	3.005	3.005	2.971	2.896	2.832	-5,9%	3.009	2.832	-5,9%
broadband access lines retail	(tsd.)	567	651	651	701	725	750	32,3%	567	750	32,3%
IPTV <sup>a</sup>	(tsd.)	0	0	0	0	0	0	n.a.	0	0	n.a.
Resale/ IP-BSA	(tsd.)	0	0	0	0	0	0	n.a.	0	0	n.a.
ULLs	(tsd.)	1	1	1	1	1	1	0,0%	1	1	0,0%
IP-BSA SA	(tsd.)	0	0	0	0	0	0	n.a.	0	0	n.a.
<b>Mobile</b>											
Customers (end of period) <sup>b</sup>	(tsd.)	5.246	5.894	5.894	6.106	6.330	6.599	25,8%	5.246	6.599	25,8%
- contract	(tsd.)	935	1.112	1.112	1.220	1.265	1.312	40,3%	935	1.312	40,3%
- prepaid	(tsd.)	4.311	4.782	4.782	4.886	5.065	5.288	22,7%	4.311	5.288	22,7%
Net Adds	(tsd.)	--	--	--	117	224	269	--	--	610	--
- contract	(tsd.)	--	--	--	58	45	46	--	--	150	--
- prepaid	(tsd.)	--	--	--	58	179	223	--	--	460	--
Average monthly churn	(%)	--	--	--	4,0%	3,5%	3,6%	--	--	3,6%	--
- contract	(%)	--	--	--	2,1%	2,2%	1,7%	--	--	2,0%	--
SAC per gross add	(€)	--	--	--	18	12	12	--	--	14	--
- contract	(€)	--	--	--	90	79	99	--	--	89	--
- prepay	(€)	--	--	--	1	1	1	--	--	1	--
SRC per retained customer	(€)	--	--	--	28	11	18	--	--	17	--
ARPU	(€)	--	--	--	5	5	5	--	--	5	--
- contract	(€)	--	--	--	14	14	14	--	--	14	--
- prepay	(€)	--	--	--	3	3	2	--	--	3	--
Non-Voice % of ARPU	(%)	--	--	--	5%	5%	5%	--	--	5%	--
MOU per customer	(€)	--	--	--	180	185	199	--	--	189	--
- contract	(€)	--	--	--	456	474	461	--	--	464	--

<sup>a</sup> incl. VoD

<sup>b</sup> One mobile communications card corresponds to one customer.

# Bulgaria.

## Financials.

	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
Total revenue	–	–	–	81	104	119	–	–	304	–
Adjusted EBITDA	–	–	–	27	47	49	–	–	123	–
Adjusted EBITDA margin	–	–	–	33,3%	45,2%	41,2%	–	–	40,5%	–
Cash Capex	–	–	–	15	23	16	–	–	54	–
Cash Contribution	–	–	–	12	24	33	–	–	69	–

## Operational.

		Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	y.o.y. %	Q1-3/08	Q1-Q3/09	y.o.y. %
<b>Mobile</b>											
Customers (end of period) <sup>b</sup>	(tsd.)	4.019	4.097	4.097	4.012	4.008	3.966	-1,3%	4.019	3.966	-1,3%
- contract	(tsd.)	1.998	2.103	2.103	2.061	2.047	2.062	3,2%	1.998	2.062	3,2%
- prepaid	(tsd.)	2.021	1.994	1.994	1.951	1.961	1.904	-5,8%	2.021	1.904	-5,8%
Net Adds	(tsd.)	–	–	–	-1	-4	-42	–	–	-48	–
- contract	(tsd.)	–	–	–	-23	-14	16	–	–	-22	–
- prepaid	(tsd.)	–	–	–	22	10	-57	–	–	-26	–
Average monthly churn	(%)	–	–	–	3,7%	3,2%	4,1%	–	–	3,7%	–
- contract	(%)	–	–	–	3,0%	2,5%	2,2%	–	–	2,5%	–
SAC per gross add	(€)	–	–	–	3	2	4	–	–	3	–
- contract	(€)	–	–	–	7	7	7	–	–	7	–
- prepay	(€)	–	–	–	1	-1	2	–	–	1	–
SRC per retained customer	(€)	–	–	–	22	22	17	–	–	20	–
ARPU	(€)	–	–	–	8	8	8	–	–	8	–
- contract	(€)	–	–	–	12	13	13	–	–	13	–
- prepay	(€)	–	–	–	3	3	3	–	–	3	–
Non-Voice % of ARPU	(%)	–	–	–	7%	7%	8%	–	–	7%	–
MOU per customer	(€)	–	–	–	106	111	116	–	–	111	–
- contract	(€)	–	–	–	175	183	188	–	–	183	–

<sup>a</sup> incl. VoD

<sup>b</sup> One mobile communications card corresponds to one customer.





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# Systems Solutions.

## Financials (adjusted).

Financial (millions of €)	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-Q3/08	Q1-Q3/09	% y.o.y.
Total revenue	2.293	2.599	9.343	2.106	2.179	2.125	-7,3%	6.744	6.410	-5,0%
of which: international	674	790	2.709	634	655	644	-4,5%	1.919	1.933	0,7%
Net revenue	1.553	1.773	6.368	1.496	1.502	1.467	-5,5%	4.595	4.465	-2,8%
EBITDA	203	231	826	211	231	231	13,8%	595	673	13,1%
EBITDA margin	8,9%	8,9%	8,8%	10,0%	10,6%	10,9%	-	8,8%	10,5%	-
Depreciation, amortization and impairment losses	-191	-183	-757	-177	-173	-167	12,6%	-574	-517	9,9%
Profit (loss) from operations = EBIT	12	48	69	34	58	64	433,3%	21	156	642,9%
Cash capex	290	212	823	161	171	144	-50,3%	611	476	-22,1%
Cash contribution <sup>1</sup>	-87	19	3	50	60	87	200,0%	-16	197	>999,9%
Order Entry	1.912	2.855	10.235	2.010	2.315	1.689	-11,7%	7.380	6.014	-18,5%

## Financials (unadjusted).

Financial (millions of €)	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-Q3/08	Q1-Q3/09	% y.o.y.
Total revenue	2.293	2.599	9.343	2.106	2.179	2.125	-7,3%	6.744	6.410	-5,0%
Net revenue	1.553	1.773	6.368	1.496	1.502	1.467	-5,5%	4.595	4.465	-2,8%
EBITDA	180	-119	862	188	200	183	1,7%	981	571	-41,8%
EBITDA margin	7,8%	-4,6%	9,2%	8,9%	9,2%	8,6%	-	14,5%	8,9%	-
Depreciation, amortization and impairment losses	-191	-207	-781	-177	-173	-167	12,6%	-574	-517	9,9%
Profit (loss) from operations = EBIT	-11	-326	81	11	27	16	245,5%	407	54	-86,7%

<sup>1</sup> Defined as adj. EBITDA - cash capex

The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

# Systems Solutions.

## EBITDA reconciliation.

Financial (millions of €)	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-Q3/08	Q1-Q3/09	% y.o.y.
Total revenue	2.293	2.599	9.343	2.106	2.179	2.125	-7,3%	6.744	6.410	-5,0%
Profit (loss) from operations = EBIT (unadj.)	-11	-326	81	11	27	16	245,5%	407	54	-86,7%
Depreciation, amortization and impairment										
- losses	-191	-207	-781	-177	-173	-167	12,6%	-574	-517	9,9%
= EBITDA	180	-119	862	188	200	183	1,7%	981	571	-41,8%
EBITDA margin	7,8%	-4,6%	9,2%	8,9%	9,2%	8,6%	-	14,5%	8,9%	-
- Special factors affecting EBITDA	23	350	-36	23	31	48	108,7%	-386	102	126,4%
= Adj. EBITDA	203	231	826	211	231	231	13,8%	595	673	13,1%
Adj. EBITDA margin	8,9%	8,9%	8,8%	10,0%	10,6%	10,9%	-	8,8%	10,5%	-

## Special factors.

Financial (millions of €)	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-Q3/08	Q1-Q3/09	% y.o.y.
Effect on EBITDA	-23	-350	36	-23	-31	-48	-108,7%	386	-102	-126,4%
of which restructuring provisions (EBITDA)	-23	-350	36	-23	-31	-48	-108,7%	386	-102	-126,4%
of which restructuring provisions (EBIT)	-23	-374	12	-23	-31	-48	-108,7%	386	-102	-126,4%
of which transfer payment Vivento	-	-	-	-	-	-	-	-	-	-
Effect on profit (loss) from operations = EBIT	-23	-374	12	-23	-31	-48	-108,7%	386	-102	-126,4%

The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

# Systems Solutions.

## Computing & Desktop Services.

Financial (millions of €)	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-Q3/08	Q1-Q3/09	% y.o.y.
Total revenue	961	1.132	3.877	900	933	952	-0,9%	2.745	2.785	1,5%
Adj. EBITDA	119	130	537	161	157	146	22,7%	407	464	14,0%
Adj. EBITDA margin	12,4%	11,5%	13,9%	17,9%	16,8%	15,3%	-	14,8%	16,7%	-
Capex <sup>1</sup>	246	171	663	119	131	121	-50,8%	491	371	-24,4%
Cash contribution <sup>2</sup>	-127	-41	-126	42	26	25	119,7%	-84	93	210,7%
Headcount (end of period)	22.637	22.684	22.684	21.692	22.919	23.100	2,0%	22.637	23.100	2,0%
Value driver <sup>3</sup>	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-Q3/08	Q1-Q3/09	% y.o.y.
Desktop under service ('000)	1.471	1.510	1.510	1.505	1.508	1.504	2,2%	1.471	1.504	2,2%
MIPS capacity (number)	123.476	96.283	96.283	126.404	130.618	111.184	-10,0%	123.476	111.184	-10,0%

<sup>1</sup> Booked capex

<sup>2</sup> Defined as adj. EBITDA - booked capex

<sup>3</sup> 2008 figures not restated

The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

# Systems Solutions.

## Systems Integration.

Financial (millions of €)	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-Q3/08	Q1-Q3/09	% y.o.y.
Total revenue	415	456	1.741	400	404	370	-10,8%	1.285	1.174	-8,6%
Adj. EBITDA	22	39	91	30	39	19	-13,6%	52	88	69,2%
Adj. EBITDA margin	5,3%	8,6%	5,2%	7,5%	9,7%	5,1%	-	4,0%	7,5%	-
Capex <sup>1</sup>	10	7	29	9	5	7	-30,0%	22	21	-4,5%
Cash contribution <sup>2</sup>	12	32	62	21	34	12	0,0%	30	67	123,3%
Headcount (end of period)	15.658	15.473	15.473	15.282	14.893	14.837	-5,2%	15.658	14.837	-5,2%
Value driver <sup>3</sup>	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-Q3/08	Q1-Q3/09	% y.o.y.
Utilization rate	80%	82%	81%	81%	81%	81%	-	81%	81%	-

<sup>1</sup> Booked capex

<sup>2</sup> Defined as adj. EBITDA – booked capex

<sup>3</sup> national without changes in the composition of the group / 2008 figures not restated

The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

# Systems Solutions.

## Telecommunications.

Financial (millions of €)	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-Q3/08	Q1-Q3/09	% y.o.y.
Total revenue	917	1.011	3.725	806	842	803	-12,4%	2.714	2.451	-9,7%
Adj. EBITDA	62	62	198	20	35	66	6,5%	136	121	-11,0%
Adj. EBITDA margin	6,8%	6,1%	5,3%	2,5%	4,2%	8,2%	–	5,0%	4,9%	–
Capex <sup>1</sup>	31	41	132	28	26	23	-25,8%	92	77	-16,3%
Cash contribution <sup>2</sup>	31	21	66	-8	9	43	38,7%	44	44	0,0%
Headcount (end of period)	7.825	7.705	7.705	7.445	7.958	7.958	1,7%	7.825	7.958	1,7%

<sup>1</sup> Booked capex

<sup>2</sup> Defined as adj. EBITDA - booked capex

The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.



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# Group Headquarters & Shared Services.

## Financials (adjusted).

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
<b>Total revenue</b>	748	602	2.781	618	612	593	-20,7%	2.179	1.823	-16,3%
<b>Net revenue</b>	82	58	307	68	66	63	-23,2%	249	197	-20,9%
<b>Adj. EBITDA</b>	74	-141	-181	-50	-142	-112	n.a.	-40	-304	n.a.
of which Vivento	-85	-79	-329	-85	-87	-95	-11,8%	-250	-267	-6,8%
<b>Adj. EBITDA margin (in %)</b>	9,9	-23,4	-6,5	-8,1	-23,2	-18,9	-28,8%op	-1,8	-16,7	-14,9%op
Adj. Depreciation and amortization	-167	-215	-763	-259	-190	-199	-19,2%	-548	-648	-18,2%
<b>Adj. Profit (loss) from operations = Adj. EBIT</b>	-93	-356	-944	-309	-332	-311	n.a.	-588	-952	-61,9%

## Financials (unadjusted).

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
<b>EBITDA</b>	-152	-151	-493	-50	-154	-112	26,3%	-342	-316	7,6%
of which Vivento	-90	-106	-429	-84	-81	-83	7,8%	-323	-248	23,2%
<b>EBITDA margin (in %)</b>	-20,3	-25,1	-17,7	-8,1	-25,2	-18,9	1,4%op	-15,7	-17,3	-1,6%op
Depreciation and amortization	-167	-215	-773	-259	-190	-199	-19,2%	-558	-648	-16,1%
<b>Profit (loss) from operations = EBIT</b>	-319	-366	-1.266	-309	-344	-311	2,5%	-900	-964	-7,1%
<b>Cash Capex</b>	-94	-158	-426	-98	-105	-126	-34,0%	-268	-329	-22,8%

# Group Headquarters & Shared Services.

## EBITDA Reconciliation

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
<b>Total revenue</b>	748	602	2.781	618	612	593	-20,7%	2.179	1.823	-16,3%
Profit (loss) from operations = EBIT	-319	-366	-1.266	-309	-344	-311	2,5%	-900	-964	-7,1%
- Depreciation and amortization	-167	-215	-773	-259	-190	-199	-19,2%	-558	-648	-16,1%
<b>= EBITDA</b>	-152	-151	-493	-50	-154	-112	26,3%	-342	-316	7,6%
EBITDA margin (in %)	-20,3	-25,1	-17,7	-8,1	-25,2	-18,9	1,4%p	-15,7	-17,3	-1,6%p
- Special influences affecting EBITDA	-226	-10	-312	0	-12	0	n.a.	-302	-12	96,0%
<b>= Adj. EBITDA</b>	74	-141	-181	-50	-142	-112	n.a.	-40	-304	n.a.
Adj. EBITDA margin (in %)	9,9	-23,4	-6,5	-8,1	-23,2	-18,9	-28,8%p	-1,8	-16,7	-14,9%p

## Special factors

€ million	Q3/08	Q4/08	FY/08	Q1/09	Q2/09	Q3/09	% y.o.y.	Q1-3/08	Q1-3/09	% y.o.y.
<b>Effects on EBITDA</b>	-226	-10	-312	0	-12	0	n.a.	-302	-12	96,0%
- of which restructuring	-226	40	-262	0	-8	6	n.a.	-302	-2	99,3%
- of which other	0	-50	-50	0	-4	-6	n.a.	0	-10	n.a.
<b>Effects on Operating Results = EBIT</b>	-226	-10	-322	0	-12	0	n.a.	-312	-12	96,2%
- of which effects on EBITDA (see above)	-226	-10	-312	0	-12	0	n.a.	-302	-12	96,0%
- of which other	0	0	-10	0	0	0	n.a.	-10	0	n.a.

# Group Headquarters & Shared Services.

## Vivento.

End of period <sup>1</sup>	30/09/08	31/12/08	31/03/09	30/06/09	30/09/09
<b>Employees Vivento in total</b>	<b>8.500</b>	<b>8.200</b>	<b>8.400</b>	<b>8.700</b>	<b>9.400</b>
1. Employment external <sup>2</sup>	2.700	3.300	3.400	3.700	<b>4.000</b>
2. Employment internal	3.000	2.300	2.100	2.100	<b>2.400</b>
3. Others <sup>3</sup>	2.800	2.600	2.900	2.900	<b>3.000</b>
Employment rate	81%	81%	77%	77%	<b>78%</b>
Attrition Vivento	500	900	800	1.200	<b>1.600</b>
of which left the DT Group	400	700	300	500	<b>800</b>

1 Rounded figures; including Vivento management.

2 Mainly in public sector.

3 Management, Operations, temp. unemployed, unemployed, in qualification etc.

