

Corporate group structure Business and services

Divisions	Chairman of the Board of Management Dr. Ron Sommer	Sales and Distribution Detlev Buchal	Global Systems Dr. Herbert May	International Dr. Joachim Kröske (temporary)	Networks, Purchasing, Environmental Protection Dipl.-Ing. Gard Tenzer	Technology and Services Dr. Hagen Hultsch	Personnel and Legal Affairs Dr. Heinz Klinkhammer	Finance, Accounting, Controlling Dr. Joachim Kröske
Operations and services	Corporate group strategy, management, policy and structures	Telephone network communications	Data communications	International business	Network infrastructures	Research and development	Personnel	Finance, accounting
	Competition and regulation policy	Special value-added services	Multimedia communications		Purchasing/logistics	Information processing	Legal affairs	Controlling, business administration
	Corporate group communication, press	Terminal equipment	Systems solutions		Environmental protection		In-company training	Billing, financial statements, accounts receivable ledger
Affiliated companies (examples)		Business and residential customer sales			Licensed service providers and carriers			Real estate
		Business and residential customer care			Broadband cable, broadcasting services			
	DeTeMobil GmbH Bonn	DeTeMedien GmbH Frankfurt/Main	DeTeSystem GmbH Frankfurt/Main	Branch and representative offices abroad	DeTeLine GmbH Berlin	DeTeCSM GmbH Magdeburg		DeTe Immobilien GmbH Münster
		T-Data GmbH Bonn			T-Berkom GmbH Berlin		DeTeAssekuranz GmbH Monheim	
					MMS GmbH Dresden Dresden			

February/March 1998

Structure of results from business and services

billions of DM	Revenue	Profit/loss before taxes*	Return (%)*	DM per share*
Fixed-network communications	50.5	10.1	20	
Mobile-network communications	5.0	1.1	22	
Network communications	55.5	11.2	20	2.00
Cable TV/broadcasting	3.1	-1.3	-42	
Terminal equipment	3.2	-0.5	-16	
Special value-added services	2.3	-1.0	-43	
Other services	1.1	0.2	18	
International activities (consolidated)	2.4	0.5	21	
Affiliated companies (unconsolidated)	-	-1.9	-	
	12.1	-4.0	-33	-0.80
Total	67.6	7.2	11	1.20

* These figures have not been audited and are based on internal data.

Deutsche Telekom AG's principal subsidiaries and associated companies

Data communications	
100.00 %	T-Data Gesellschaft für Datenkommunikation mbH Bonn

Telephone-network communications	
21.12 %	VocalTec Communications Ltd. Herzlia (Israel)

Systems solutions	
100.00 %	DeTeSystem Deutsche Telekom Systemlösungen GmbH Frankfurt/Main
50.00 %	EUCOM Gesellschaft für Telekommunikations-Mehrwertdienste mbH, Saarbrücken
49.00 %	Deutsche Telepost Consulting GmbH (DETECON) Bonn

Mobile communications	
100.00 %	DeTeMobil Deutsche Telekom MobilNet GmbH Bonn

100.00 %	MNS Mobile Network Service Ltd. Moscow
97.50 %	DeTeMobilNet Polska Sp.z o.o. Warsaw
84.55 %	CMobil B.V. Zoetermeer (Netherlands)
100.00 %	Chekker ProRegio Bündelfunk GmbH Landshut
48.50 %	RTK, ZAO Russkaya Telefonnaya Kompaniya Moscow
40.00 %	CallMax B.V. Eindhoven (Netherlands)
39.00 %	MTS, CJSC Mobile TeleSystems AGG T Moscow
25.00 %	max.mobil. Telekommunikations Service GmbH Vienna
25.00 %	PT Satelit Palapa Indonesia (Satelindo) Jakarta (Indonesia)
22.50 %	PTC, Polska Telefonia Cyfrowa Sp.z o.o. Warsaw
16.00 %	APC LLC, American Personal Communications Limited Liability Company, Wilmington (USA)

Multimedia communications, broadband cable and broadcasting	
100.00 %	Deutsche Telekom Online Service GmbH Darmstadt
99.78 %	DeTeKabel Service GmbH Bonn
	21 regional cable companies
100.00 %	DeTex Deutsche Textfunk GmbH Darmstadt
49.00 %	Video Tel Infoservice GmbH & Co KG Hamburg
23.00 %	High Tech Center Babelsberg GmbH Potsdam
24.00 %	KABELCOM Braunschweig GmbH Braunschweig
24.00 %	KABELCOM Osnabrück GmbH Osnabrück
24.00 %	KABELCOM Wolfsburg GmbH Wolfsburg
22.50 %	Deutsche Datenrundfunk GmbH Oberhausen
16.67 %	SES Société Européenne des Satellites S.A. Betzdorf (Luxembourg)
15.87 %	European Satellite Multimedia Services Finance S.A. Betzdorf (Luxembourg)

Terminal equipment	
25.50 %	Electrocyling GmbH Goslar
25.00 %	Electrocyling Anlagen GmbH Goslar

Special value-added services	
100.00 %	DeTeMedien, Deutsche Telekom Medien GmbH Frankfurt/Main
100.00 %	DeTeMedien AGG T Moscow
25.00 %	DAV Deutsche Adressbuchverlag für Wirtschaft und Verkehr GmbH, Roßdorf
15.00 %	GFT Gesellschaft für Telekommunikation mbH Nürnberg
50.00 %	TeleCash GmbH Stuttgart

International	
100.00 %	Deutsche Telekom Inc. New York
	Deutsche Telekom (Canada) Inc. Toronto
	T-Access Inc. Red Bank (New Jersey, USA)
100.00 %	Deutsche Telekom S.A.R.L. Paris
100.00 %	Deutsche Telekom Asia Pte. Ltd. Singapore
100.00 %	Deutsche Telekom K.K. Tokyo
100.00 %	Deutsche Telekom Ltd. London
97.00 %	Deutsche Telekom AGG T Moscow
100.00 %	DeTeSat Deutsche Telekom Ges. für Satellitenkomm. mbH Bonn
82.00 %	Infonet Network Services Deutschland GmbH Frankfurt/Main
50.00 %	Atlas S.A. Brussels
	66.67 % Global One Communications Holding B.V. Hoofddorp (Netherlands)
	50.00 % Global One Communications World Holding B.V. Hoofddorp (Netherlands)
50.00 %	MagyarCom Holding GmbH Bonn
	67.35 % MATAV RT Budapest
50.00 %	MagyarCom Service KFT Budapest
49.88 %	Asiacom Philippines Inc. Makati City, Metro Manila (Philippines)
25.00 %	Visay-Tech Inc. Makati City, Metro Manila (Philippines)
25.00 %	InfoTel A.O. Moscow
24.50 %	Wind Telecomunicazioni S.p.A. Rome
22.82 %	Dial - The Israeli Company for International Communications Services Ltd., Tel Aviv
46.00 %	BARAK I.T.C. Tel Aviv
22.99 %	Technology Resources Industries Bhd. Kuala Lumpur
19.50 %	Utel Ukrainian Telecom AGG T Kiev (Ukraine)
16.33 %	Ukrainian Mobile Communications (UMC) JV Kiev (Ukraine)
10.42 %	Isla Communications Company Inc. Cebu City (Philippines)
10.00 %	Sprint Corp. Kansas City

Network infrastructure	
100.00 %	DeTeLine Deutsche Telekom Kommunikationsnetze GmbH Berlin
	100.00 % DeTeLine Budapest GmbH Budapest
	50.00 % RB SAIKOM AGG T Moscow
	25.00 % TAE-Teletelne Almaty (Kazakhstan)
	25.00 % Chirkom Ltd. Chirchik (Usbekistan)
8.10 %	Eutelsat Paris
3.45 %	Intelsat London
4.30 %	Inmarsat Washington

Information processing	
100.00 %	DeTeCSM Deutsche Telekom Computer-Services Magdeburg GmbH, Magdeburg
100.00 %	Multimedia Software GmbH Dresden Dresden
50.00 %	SAP Solutions GmbH Freiberg/Neckar
30.00 %	DANET Gesellschaft für Beratung und Software-Entwicklung mbH, Weiterstadt

Research and development	
100.00 %	Deutsche Telekom Berkom Ges. für Forschung & Entwicklung von Anwendung in der Telekommunikation mbH, Berlin
17.02 %	EURESOCOM-European Institute for Research and Strategic Studies in Telecommunications GmbH, Heidelberg

Billing/accounts receivable	
100.00 %	SAF Servicegesellschaft für automatisierten Forderungseinzug mbH, Heidelberg

Real estate	
100.00 %	DeTe Immobilien, Deutsche Telekom Immobilien und Service GmbH, Münster

Other domestic subsidiaries and associated companies	
100.00 %	DeTeAssekuranz - Deutsche Telekom Assekuranzvermittlungsgesellschaft mbH, Monheim
100.00 %	T-Telematik Venture Holding GmbH Bonn
	100.00 % T-Telematik Venture Beteiligungsgesellschaft mbH, Bonn
	50.00 % CT-Beteiligungsverwaltungs Gesellschaft mbH Bonn
5.04 %	EXPO Beteiligungsgesellschaft der Deutschen Wirtschaft mbH & Co. VerwaltungskG, Hannover

Revenue segments:

- Fixed-network communications
- Mobile-network communications
- Cable TV/broadcasting
- Terminal equipment
- Special value-added services
- Other services
- International activities

Corporate group area

Direct investment of Deutsche Telekom AG

Indirect investment of Deutsche Telekom AG

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