

# Backup Q4 2005. Deutsche Telekom

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## At a Glance I.

| € million                                  | Q4/04         | Q1/05         | Q2/05         | Q3/05         | Q4/05         | % y.o.y.     | FY/04         | FY/05         | % y.o.y.    |
|--|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|-------------|
| <b>Total Revenue</b>                       |               |               |               |               |               |              |               |               |             |
| Broadband/Fixedline                        | 6,643         | 6,555         | 6,469         | 6,469         | 6,542         | -1.5%        | 27,012        | 26,035        | -3.6%       |
| T-Com                                      | 6,271         | 6,220         | 6,101         | 6,143         | 6,231         | -0.6%        | 25,603        | 24,695        | -3.5%       |
| T-Online                                   | 538           | 509           | 522           | 506           | 551           | 2.4%         | 2,012         | 2,088         | 3.8%        |
| T-Mobile                                   | 6,692         | 6,746         | 7,197         | 7,648         | 7,861         | 17.5%        | 26,527        | 29,452        | 11.0%       |
| Business Customers                         | 3,446         | 3,106         | 3,219         | 3,143         | 3,382         | -1.9%        | 12,962        | 12,850        | -0.9%       |
| GHS  | 891           | 853           | 883           | 867           | 902           | 1.2%         | 3,526         | 3,505         | -0.6%       |
| Reconciliation                             | -2,948        | -2,972        | -3,025        | -3,071        | -3,170        | -7.5%        | -12,674       | -12,238       | 3.4%        |
| <b>Net Revenue</b>                         |               |               |               |               |               |              |               |               |             |
| Broadband/Fixedline                        | 5,693         | 5,458         | 5,420         | 5,400         | 5,453         | -4.2%        | 22,397        | 21,731        | -3.0%       |
| T-Com                                      | 5,213         | 4,997         | 4,944         | 4,944         | 4,963         | -4.8%        | 20,573        | 19,848        | -3.5%       |
| T-Online                                   | 480           | 461           | 476           | 456           | 490           | 2.1%         | 1,824         | 1,883         | 3.2%        |
| T-Mobile                                   | 6,449         | 6,531         | 6,962         | 7,409         | 7,629         | 18.3%        | 25,450        | 28,531        | 12.1%       |
| Business Customers                         | 2,510         | 2,234         | 2,295         | 2,178         | 2,351         | -6.3%        | 9,246         | 9,058         | -2.0%       |
| GHS  | 72            | 65            | 66            | 69            | 84            | 16.7%        | 260           | 284           | 9.2%        |
| <b>Group</b>                               | <b>14,724</b> | <b>14,288</b> | <b>14,743</b> | <b>15,056</b> | <b>15,517</b> | <b>5.4%</b>  | <b>57,353</b> | <b>59,604</b> | <b>3.9%</b> |
| <b>EBITDA excluding special influences</b> |               |               |               |               |               |              |               |               |             |
| Broadband/Fixedline                        | 2,500         | 2,444         | 2,429         | 2,437         | 2,549         | 2.0%         | 10,170        | 9,859         | -3.1%       |
| T-Com                                      | 2,425         | 2,362         | 2,365         | 2,393         | 2,508         | 3.4%         | 9,720         | 9,628         | -0.9%       |
| T-Online                                   | 81            | 88            | 84            | 73            | 79            | -2.5%        | 464           | 324           | -30.2%      |
| T-Mobile                                   | 2,068         | 2,111         | 2,443         | 2,730         | 2,488         | 20.3%        | 8,399         | 9,772         | 16.3%       |
| Business Customers                         | 356           | 392           | 423           | 446           | 325           | -8.7%        | 1,630         | 1,586         | -2.7%       |
| GHS  | -274          | -72           | -66           | -95           | -102          | 62.8%        | -548          | -335          | 38.9%       |
| Reconciliation                             | 59            | -34           | -41           | -17           | -61           | n.a.1        | -31           | -153          | -393.5%     |
| <b>Group</b>                               | <b>4,709</b>  | <b>4,841</b>  | <b>5,188</b>  | <b>5,501</b>  | <b>5,199</b>  | <b>10.4%</b> | <b>19,620</b> | <b>20,729</b> | <b>5.7%</b> |

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## At a Glance II.

| € million   | Q4/04         | Q1/05         | Q2/05         | Q3/05         | Q4/05         | % y.o.y.     | FY/04         | FY/05         | % y.o.y.     |
|---|---------------|---------------|---------------|---------------|---------------|--------------|---------------|---------------|--------------|
| <b>EBITDA Margin excluding special influences</b> |               |               |               |               |               |              |               |               |              |
| Broadband/Fixedline                               | 37.6%         | 37.3%         | 37.5%         | 37.7%         | 39.0%         | 1.3%p        | 37.6%         | 37.9%         | 0.3%p        |
| T-Com   | 38.7%         | 38.0%         | 38.8%         | 39.0%         | 40.3%         | 1.6%p        | 38.0%         | 39.0%         | 1.0%p        |
| T-Online  | 15.1%         | 17.3%         | 16.1%         | 14.4%         | 14.3%         | -0.7%p       | 23.1%         | 15.5%         | -7.6%p       |
| T-Mobile  | 30.9%         | 31.3%         | 33.9%         | 35.7%         | 31.6%         | 0.7%p        | 31.7%         | 33.2%         | 1.5%p        |
| Business Customers                                | 10.3%         | 12.6%         | 13.1%         | 14.2%         | 9.6%          | -0.7%p       | 12.6%         | 12.3%         | -0.3%p       |
| GHS   | -30.8%        | -8.4%         | -7.5%         | -11.0%        | -11.3%        | 19.4%p       | -15.5%        | -9.6%         | 5.9%p        |
| <b>Group</b>                                      | <b>32.0%</b>  | <b>33.9%</b>  | <b>35.2%</b>  | <b>36.5%</b>  | <b>33.5%</b>  | <b>1.5%p</b> | <b>34.2%</b>  | <b>34.8%</b>  | <b>0.6%p</b> |
| <b>Cash Capex</b>                                 |               |               |               |               |               |              |               |               |              |
| Broadband/Fixedline                               | 775           | 396           | 540           | 600           | 945           | 21.9%        | 2,122         | 2,481         | 16.9%        |
| T-Mobile  | 789           | 2,505         | 1,007         | 827           | 1,264         | 60.2%        | 3,078         | 5,603         | 82.0%        |
| Business Customers                                | 229           | 132           | 168           | 162           | 313           | 36.7%        | 757           | 775           | 2.4%         |
| GHS   | 201           | 56            | 118           | 123           | 159           | -20.9%       | 518           | 456           | -12.0%       |
| <b>Group</b>                                      | <b>2,002</b>  | <b>3,091</b>  | <b>1,824</b>  | <b>1,686</b>  | <b>2,668</b>  | <b>33.3%</b> | <b>6,410</b>  | <b>9,269</b>  | <b>44.6%</b> |
| <b>Net Income (loss)</b>                          |               |               |               |               |               |              |               |               |              |
| incl. Special influences                          | 1,736         | 984           | 1,169         | 2,442         | 989           | -43.0%       | 1,593         | 5,584         | 250.5%       |
| excl. Special influences                          | 614           | 976           | 1,175         | 1,490         | 1,022         | 66.4%        | 3,679         | 4,663         | 26.7%        |
| <b>Free-Cash-Flow</b>                             |               |               |               |               |               |              |               |               |              |
| before dividend                                   | 3,595         | -915          | 1,815         | 2,581         | 2,248         | -37.5%       | 10,310        | 5,729         | -44.4%       |
| <b>Net Debt</b>                                   | <b>39,913</b> | <b>42,997</b> | <b>44,548</b> | <b>40,795</b> | <b>38,639</b> | <b>-3.2%</b> | <b>39,913</b> | <b>38,639</b> | <b>-3.2%</b> |

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## Excellent market position.

| million <sup>1</sup>                                   | 31/12/04 | 31/03/05 | 30/06/05 | 30/09/05 | 31/12/05 | Delta q.o.q. |       | Delta y.o.y. |        |
|--|----------|----------|----------|----------|----------|--------------|-------|--------------|--------|
|  |          |          |          |          |          | abs.         | %     | abs.         | %      |
| <b>Broadband lines total<sup>2</sup></b>               | 6.0      | 6.7      | 7.1      | 7.7      | 8.5      | 0.8          | 10.4% | 2.5          | 41.7%  |
| of which Germany <sup>3</sup>                          | 5.8      | 6.4      | 6.7      | 7.3      | 7.9      | 0.6          | 8.2%  | 2.1          | 36.2%  |
| of which resale <sup>4</sup>                           | 0.2      | 0.5      | 0.7      | 1.1      | 1.6      | 0.5          | 45.5% | 1.4          | 700.0% |
| <b>Narrowband lines total<sup>5</sup></b>              | 42.8     | 42.4     | 42.1     | 41.7     | 41.2     | -0.5         | -1.2% | -1.6         | -3.7%  |
| of which Germany <sup>6</sup>                          | 36.8     | 36.4     | 36.0     | 35.6     | 35.2     | -0.4         | -1.1% | -1.6         | -4.3%  |
| of which CEE <sup>7</sup>                              | 6.1      | 6.0      | 6.2      | 6.1      | 6.0      | -0.1         | -1.6% | -0.1         | -1.6%  |
| <b>Registered Internet customers total<sup>8</sup></b> | 13.5     | 13.6     | 13.6     | 13.8     | 14.0     | 0.2          | 1.4%  | 0.5          | 3.7%   |
| <b>Mobile Majority Holdings</b>                        | 77.6     | 79.0     | 80.9     | 83.1     | 86.6     | 3.5          | 4.2%  | 9.0          | 11.6%  |
| T-Mobile Germany                                       | 27.5     | 27.6     | 28.2     | 28.7     | 29.5     | 0.8          | 2.8%  | 2.1          | 7.5%   |
| T-Mobile USA   | 17.3     | 18.3     | 19.2     | 20.3     | 21.7     | 1.4          | 6.8%  | 4.4          | 25.3%  |
| T-Mobile UK <sup>9</sup>                               | 15.7     | 16.1     | 16.1     | 16.3     | 17.2     | 0.8          | 5.2%  | 1.4          | 9.1%   |
| T-Mobile Austria                                       | 2.0      | 2.0      | 2.0      | 2.1      | 2.1      | 0.0          | 2.0%  | 0.0          | 2.4%   |
| T-Mobile CZ  | 4.4      | 4.4      | 4.5      | 4.6      | 4.6      | 0.1          | 1.8%  | 0.3          | 6.3%   |
| T-Mobile NL  | 2.3      | 2.2      | 2.3      | 2.3      | 2.3      | 0.0          | 1.0%  | 0.1          | 2.5%   |
| CEE <sup>10</sup>                                      | 8.4      | 8.4      | 8.6      | 8.9      | 9.2      | 0.3          | 3.9%  | 0.8          | 9.4%   |

1 Figures rounded to the nearest million. The total is calculated on the basis of precise numbers. BBFN percentages calculated on the basis of figures shown, Mobile percentages calculated on the basis of precise numbers.

2 Lines in operation.

3 Since Jan. 31, 2005, broadband lines based on DSL technology for consumers have been marketed by T-Online, broadband lines excluding internal use. Historic figures adjusted.

4 Definition of resale: sale of broadband lines based on DSL technology to alternative providers outside DT.

5 The number of narrowband lines rather than channels have been reported since the first quarter of 2005. Historic figures adjusted.

6 Telephone lines excluding internal use and public telecommunication, including wholesale services. Historic figures adjusted.

7 Including Magyar Telekom (incl. Maktel and Montenegro since Q2/05, historic figures are not adjusted), Slovak Telekom and T-Hrvatski Telekom.

8 Total calculated on the basis of customers (broadband and narrowband rates) with a billing relationship and PAYG < 30 days.

9 Incl. Virgin Mobile.

10 Incl. T-Mobile Hungary, T-Mobile Hrvatska (Croatia), T-Mobile SK (Slovakia), Mobimak (Macedonia) and Monet (Montenegro). (Monet incl. in Q2-numbers 2005 for the first time; historical figures adjusted.)

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## DT-Group.

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## DT Group P&L.

Adjusted for special influences.

| € million  | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04   | FY/05   | % y.o.y. |
|--|--------|--------|--------|--------|--------|----------|---------|---------|----------|
| Net revenue  | 14,724 | 14,288 | 14,743 | 15,056 | 15,517 | 5.4%     | 57,353  | 59,604  | 3.9%     |
| Cost of sales  | -7,872 | -7,525 | -7,681 | -7,661 | -8,460 | -7.5%    | -30,219 | -31,327 | -3.7%    |
| Gross profit/loss from sales                                     | 6,852  | 6,763  | 7,062  | 7,395  | 7,057  | 3.0%     | 27,134  | 28,277  | 4.2%     |
| Selling costs  | -3,516 | -3,435 | -3,490 | -3,503 | -3,979 | -13.2%   | -12,846 | -14,407 | -12.2%   |
| General administrative costs                                     | -1,172 | -1,019 | -1,040 | -975   | -914   | 22.0%    | -4,339  | -3,948  | 9.0%     |
| Other operating income   | 479    | 279    | 313    | 200    | 792    | 65.3%    | 1,634   | 1,584   | -3.1%    |
| Other operating expenses   | -389   | -281   | -267   | -206   | -584   | -50.1%   | -1,392  | -1,338  | 3.9%     |
| Operating results = EBIT   | 2,254  | 2,307  | 2,578  | 2,911  | 2,372  | 5.2%     | 10,191  | 10,168  | -0.2%    |
| EBIT margin  | 15.3%  | 16.1%  | 17.5%  | 19.3%  | 15.3%  | 0.0%p    | 17.8%   | 17.1%   | -0.7%p   |
| Financial income/expense, net<br>of which: net interest expenses | -942   | -736   | -452   | -654   | -627   | 33.4%    | -3,926  | -2,469  | 37.1%    |
| Income before taxes = EBT  | 1,312  | 1,571  | 2,126  | 2,257  | 1,745  | 33.0%    | 6,265   | 7,699   | 22.9%    |
| Income taxes   | -604   | -473   | -831   | -630   | -639   | -5.8%    | -2,107  | -2,573  | -22.1%   |
| Income (loss) after taxes  | 708    | 1,098  | 1,295  | 1,627  | 1,106  | 56.2%    | 4,158   | 5,126   | 23.3%    |
| Income/losses applicable to<br>minority shareholders             | 94     | 122    | 120    | 137    | 84     | -10.6%   | 479     | 463     | -3.3%    |
| Net income (loss)  | 614    | 976    | 1,175  | 1,490  | 1,022  | 66.4%    | 3,679   | 4,663   | 26.7%    |
| Depreciation, amortization and<br>impairment losses              | -2,455 | -2,534 | -2,610 | -2,590 | -2,827 | -15.2%   | -9,429  | -10,561 | -12.0%   |
| EBITDA   | 4,709  | 4,841  | 5,188  | 5,501  | 5,199  | 10.4%    | 19,620  | 20,729  | 5.7%     |
| EBITDA margin  | 32.0%  | 33.9%  | 35.2%  | 36.5%  | 33.5%  | 1.5%p    | 34.2%   | 34.8%   | 0.6%p    |

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## DT Group P&L.

Unadjusted.

| € million  | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04   | FY/05   | % y.o.y. |
|--|--------|--------|--------|--------|--------|----------|---------|---------|----------|
| Net revenue  | 14,724 | 14,288 | 14,743 | 15,056 | 15,517 | 5.4%     | 57,353  | 59,604  | 3.9%     |
| Cost of sales  | -7,854 | -7,525 | -7,688 | -7,697 | -8,952 | -14.0%   | -31,544 | -31,862 | -1.0%    |
| Gross profit/loss from sales                                     | 6,870  | 6,763  | 7,055  | 7,359  | 6,565  | -4.4%    | 25,809  | 27,742  | 7.5%     |
| Selling costs  | -3,539 | -3,435 | -3,511 | -3,513 | -4,224 | -19.4%   | -12,870 | -14,683 | -14.1%   |
| General administrative costs                                     | -1,295 | -1,026 | -1,047 | -1,022 | -1,115 | 13.9%    | -4,476  | -4,210  | 5.9%     |
| Other operating income   | 479    | 279    | 354    | 200    | 1,575  | 228.8%   | 1,718   | 2,408   | 40.2%    |
| Other operating expenses   | -323   | -294   | -279   | -234   | -2,828 | -775.5%  | -3,916  | -3,635  | 7.2%     |
| Operating results = EBIT   | 2,192  | 2,287  | 2,572  | 2,790  | -27    | n.a.     | 6,265   | 7,622   | 21.7%    |
| EBIT margin  | 14.9%  | 16.0%  | 17.4%  | 18.5%  | -0.2%  | -15.1%p  | 10.9%   | 12.8%   | 1.9%p    |
| Financial income/expense, net<br>of which: net interest expenses | 196    | -715   | -452   | 384    | -627   | n.a.     | -2,696  | -1,410  | 47.7%    |
| Income before taxes = EBT  | 2,388  | 1,572  | 2,120  | 3,174  | -654   | n.a.     | 3,569   | 6,212   | 74.1%    |
| Income taxes   | -613   | -466   | -831   | -595   | 1,696  | n.a.     | -1,552  | -196    | 87.4%    |
| Income/loss after taxes  | 1,775  | 1,106  | 1,289  | 2,579  | 1,042  | -41.3%   | 2,017   | 6,016   | 198.3%   |
| Income/losses applicable to<br>minority shareholders             | 39     | 122    | 120    | 137    | 53     | 35.9%    | 424     | 432     | 1.9%     |
| Net income (loss)  | 1,736  | 984    | 1,169  | 2,442  | 989    | -43.0%   | 1,593   | 5,584   | 250.5%   |
| Depreciation, amortization and<br>impairment losses              | -2,383 | -2,534 | -2,610 | -2,590 | -4,763 | -99.9%   | -13,127 | -12,497 | 4.8%     |
| EBITDA   | 4,575  | 4,821  | 5,182  | 5,380  | 4,736  | 3.5%     | 19,392  | 20,119  | 3.7%     |
| EBITDA margin  | 31.1%  | 33.7%  | 35.1%  | 35.7%  | 30.5%  | -0.6%p   | 33.8%   | 33.8%   | 0.0%p    |

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## DT Group. EBITDA reconciliation.

| € million  | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | FY/04   | FY/05   |
|--|--------|--------|--------|--------|--------|---------|---------|
| Net revenue  | 14,724 | 14,288 | 14,743 | 15,056 | 15,517 | 57,353  | 59,604  |
| Net income (loss)                                  | 1,736  | 984    | 1,169  | 2,442  | 989    | 1,593   | 5,584   |
| + Income/loss applicable to minority shareholders  | 39     | 122    | 120    | 137    | 53     | 424     | 432     |
| = Income/loss after taxes                          | 1,775  | 1,106  | 1,289  | 2,579  | 1,042  | 2,017   | 6,016   |
| - Income taxes                                     | -613   | -466   | -831   | -595   | 1,696  | -1,552  | -196    |
| = Income/loss before taxes = EBT                   | 2,388  | 1,572  | 2,120  | 3,174  | -654   | 3,569   | 6,212   |
| - Financial income/expense, net                    | 196    | -715   | -452   | 384    | -627   | -2,696  | -1,410  |
| = Operating Results = EBIT                         | 2,192  | 2,287  | 2,572  | 2,790  | -27    | 6,265   | 7,622   |
| - Depreciation, amortization and impairment losses | -2,383 | -2,534 | -2,610 | -2,590 | -4,763 | -13,127 | -12,497 |
| = EBITDA   | 4,575  | 4,821  | 5,182  | 5,380  | 4,736  | 19,392  | 20,119  |
| EBITDA margin [EBITDA/Net revenue]                 | 31.1%  | 33.7%  | 35.1%  | 35.7%  | 30.5%  | 33.8%   | 33.8%   |
| - Special influences affecting EBITDA              | -134   | -20    | -6     | -121   | -463   | -228    | -610    |
| = Adj. EBITDA                                      | 4,709  | 4,841  | 5,188  | 5,501  | 5,199  | 19,620  | 20,729  |
| Adj. EBITDA margin [Adj. EBITDA/Net revenue]       | 32.0%  | 33.9%  | 35.2%  | 36.5%  | 33.5%  | 34.2%   | 34.8%   |

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## DT Group. Special influences in Group P&L.

| € million   | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05  | FY/04  | FY/05  |
|---|-------|-------|-------|-------|--------|--------|--------|
| Net revenue                                       | 0     | 0     | 0     | 0     | 0      | 0      | 0      |
| Cost of sales                                     | 18    | 0     | -7    | -36   | -492   | -1,325 | -535   |
| Gross profit/loss from sales                      | 18    | 0     | -7    | -36   | -492   | -1,325 | -535   |
| Selling costs                                     | -23   | 0     | -21   | -10   | -245   | -24    | -276   |
| General administrative costs                      | -123  | -7    | -7    | -47   | -201   | -137   | -262   |
| Other operating income                            | 0     | 0     | 41    | 0     | 783    | 84     | 824    |
| Other operating expenses                          | 66    | -13   | -12   | -28   | -2,244 | -2,524 | -2,297 |
| Operating results = EBIT                          | -62   | -20   | -6    | -121  | -2,399 | -3,926 | -2,546 |
| Financial income/expense, net                     | 1,138 | 21    | 0     | 1,038 | 0      | 1,230  | 1,059  |
| of which: net interest expenses                   | 0     | 0     | 0     | 0     | 0      | 0      | 0      |
| Income before taxes = EBT                         | 1,076 | 1     | -6    | 917   | -2,399 | -2,696 | -1,487 |
| Income taxes                                      | -9    | 7     | 0     | 35    | 2,335  | 555    | 2,377  |
| Income/loss after taxes                           | 1,067 | 8     | -6    | 952   | -64    | -2,141 | 890    |
| Income/losses applicable to minority shareholders | -55   | 0     | 0     | 0     | -31    | -55    | -31    |
| Net income (loss)                                 | 1,122 | 8     | -6    | 952   | -33    | -2,086 | 921    |
| Depreciation, amortization and impairment losses  | 72    | 0     | 0     | 0     | -1,936 | -3,698 | -1,936 |
| EBITDA  | -134  | -20   | -6    | -121  | -463   | -228   | -610   |

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## DT Group. Details on Special influences I

| € million   | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05  | FY/04  | FY/05  |
|---|-------|-------|-------|-------|--------|--------|--------|
| <b>Effect on Operating expenses</b>   | -62   | -20   | -47   | -121  | -3,182 | -4,010 | -3,370 |
| of which unscheduled write-downs on FCC-licences  | 92    |       |       |       |        | -1,250 | 0      |
| of which higher scheduled write-downs BBFN  |       |       |       |       | -8     |        | -8     |
| of which unscheduled write-down on goodwill of T-Mobile UK (impairment)   |       |       |       |       | -1,917 | -2,225 | -1,917 |
| of which due to accruals for sale of cable  | -37   |       |       |       |        | -37    | 0      |
| of which additional accruals for restructuring, personnel reduction charges and others  | -117  | -20   | -47   | -32   | -1,098 | -498   | -1,197 |
| of which expenses for partial retirements (termination benefit)   |       |       |       | -81   | -23    |        | -104   |
| of which losses of sale of DSS and TRO  |       |       |       | -8    | -4     |        | -12    |
| of which expenses due to the merger of T-Online   |       |       |       |       | -15    |        | -15    |
| of which allocation of accruals for special payment agreement   |       |       |       |       | -27    |        | -27    |
| of which expense for charity foundation   |       |       |       |       | -50    |        | -50    |
| of which settlement payment   |       |       |       |       | -40    |        | -40    |
| <b>Effect on Other operating income</b>   | 0     | 0     | 41    | 0     | 783    | 84     | 824    |
| of which sale of Virgin Mobile and cc-chemplorer  |       |       |       |       |        | 84     |        |
| of which D&O insurance USA  |       |       | 41    |       |        |        | 41     |
| of which gain from the release of accruals due to the restructuring of the Postal Civil Service Health Insurance Fund (Postbeamtenkrankenkasse) |       |       |       |       | 783    |        | 783    |
| <b>Effect on Operating Results = EBIT</b>   | -62   | -20   | -6    | -121  | -2,399 | -3,926 | -2,546 |
| <b>Effect on EBITDA</b>   | -134  | -20   | -6    | -121  | -463   | -228   | -610   |

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## DT Group. Details on Special influences II

| € million   | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05  | FY/04  | FY/05  |
|---|-------|-------|-------|-------|--------|--------|--------|
| <b>Effect on Financial income</b>   | 1,138 | 21    | 0     | 1,038 | 0      | 1,230  | 1,059  |
| of which sale of EUTELSAT, MTS, SES, Intelsat,comdirect   | 1,138 | 21    |       | 1,038 |        | 1,230  | 1,059  |
| <b>Effect on Income before taxes</b>  | 1,076 | 1     | -6    | 917   | -2,399 | -2,696 | -1,487 |
| <b>Effect on Tax</b>  | -9    | 7     |       | 35    | 2,335  | 555    | 2,377  |
| of which sale of MTS, accruals, valuation adjustment and others   | 28    |       |       | -9    |        | 55     | -9     |
| of which effect of impairment on FCC-licences   | -37   |       |       |       |        | 500    | 0      |
| of which effect of additional accruals for restructuring, personnel reduction charges, partial retirements (termination benefit) and others               |       | 7     | 16    | 44    | 420    |        | 487    |
| of which effect of expenses due to the merger of T-Online   |       |       |       |       | 6      |        | 6      |
| of which effect of allocation of accruals for special payment agreement   |       |       |       |       | 11     |        | 11     |
| of which effect of expense for charity foundation   |       |       |       |       | 20     |        | 20     |
| of which effect of settlement payment   |       |       |       |       | 16     |        | 16     |
| of which effect of gain from the release of accruals due to the restructuring of the Postal Civil Service Health Insurance Fund (Postbeamtenkrankenkasse) |       |       |       |       | -305   |        | -305   |
| of which gain from reduction in valuation allowance on deferred tax assets arising from net operating loss carry forwards at T-Mobile USA                 |       |       |       |       | 2,167  |        | 2,167  |
| of which effect D&O insurance USA   |       |       | -16   |       |        |        | -16    |
| <b>Effect on income/losses applicable to minority shareholders: Redundancy payments T-Com CEE</b>   | -55   |       |       |       | -31    | -55    | -31    |
| <b>Effect on Net income (loss)</b>  | 1,122 | 8     | -6    | 952   | -33    | -2,086 | 921    |

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Change in Scope on Consolidation in the forth quarter.

| € million   | reported numbers |        | MINUS<br>Acquisition effects <sup>1</sup> |                     |                    |                         | PLUS<br>Deconsolidation effects <sup>5</sup> |        |       |                         | Total effect | Pro forma Q4/05 | % Pro Forma Q4/05 reported Q4/04 |
|---|------------------|--------|---|---------------------|--------------------|-------------------------|--|--------|-------|-------------------------|--------------|-----------------|----------------------------------|
|   | Q4/04            | Q4/05  | Total                                     | Mobile <sup>2</sup> | BB/FN <sup>3</sup> | Bus. Cust. <sup>4</sup> | Total  | Mobile | BB/FN | Bus. Cust. <sup>6</sup> |              |                 |                                  |
|   |                  |        |   |                     |                    |                         |  |        |       |                         |              |                 |                                  |
| Net revenue                                       | 14,724           | 15,517 | 140                                       | 99                  | 25                 | 16                      | 17   | 0      | 0     | 17                      | -123         | 15,394          | 4.6%                             |
| Operating results = EBIT                          | 2,192            | -27    | -4  | 9                   | -10                | -3                      | 0  | 0      | 0     | 0                       | 4            | -23             | n.a.                             |
| Financial income/expense, net                     | 196              | -627   | -30                                       | -30                 | 0                  | 0                       | 0  | 0      | 0     | 0                       | 30           | -597            | n.a.                             |
| of which interest expense                         | -758             | -556   | -4  | -4                  | 0                  | 0                       | 0  | 0      | 0     | 0                       | 4            | -552            | 27.2%                            |
| Income before taxes = EBIT                        | 2,388            | -654   | -34                                       | -21                 | -10                | -3                      | 0  | 0      | 0     | 0                       | 34           | -620            | n.a.                             |
| Income taxes                                      | -613             | 1,696  | -2  | -3                  | 0                  | 1                       | 0  | 0      | 0     | 0                       | 2            | 1,698           | n.a.                             |
| Income/loss after taxes                           | 1,775            | 1,042  | -36                                       | -24                 | -10                | -2                      | 0  | 0      | 0     | 0                       | 36           | 1,078           | -39.3%                           |
| Income/losses applicable to minority shareholders | 39               | 53     | 0   | 0                   | 0                  | 0                       | 0  | 0      | 0     | 0                       | 0            | 53              | 35.9%                            |
| Net income (loss)                                 | 1,736            | 989    | -36                                       | -24                 | -10                | -2                      | 0  | 0      | 0     | 0                       | 36           | 1,025           | -41.0%                           |
| EBITDA  | 4,575            | 4,736  | 26  | 33                  | -4                 | -3                      | 0  | 0      | 0     | 0                       | -26          | 4,710           | 3.0%                             |
| Special influences                                | -134             | -463   | 0   | 0                   | 0                  | 0                       | 0  | 0      | 0     | 0                       | 0            | -463            | -245.5%                          |
| EBITDA excluding special influences               | 4,709            | 5,199  | 26  | 33                  | -4                 | -3                      | 0  | 0      | 0     | 0                       | -26          | 5,173           | 9.9%                             |

1 Effect of acquired businesses on numbers for Q4/2005

2 T-Mobile Slovensko [Q1/2005: 31<sup>st</sup> December 04], Monet [Q2/2005: 31<sup>st</sup> March 05]

3 Telekom Montenegro [Q2/2005: 31<sup>st</sup> March 05], Albura [Q3/2005: 1st July 05]

4 TSYS Zeda [merged 26th October 2005, consolidated Q4/2005], ALLDATA [acquired 1st July 2005, consolidated Q4/2005]

5 Effect of disposed businesses on numbers for Q4/2005

6 T-Systems DSS GmbH & Co KG [Q2/2005: 30<sup>th</sup> April 05], 0010 Infonet [Q4/2005: 31th December 2005]

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Change in Scope on Consolidation in the current year.

| € million   | reported numbers |        | MINUS<br>Acquisition effects <sup>1</sup> |                     |                    |                         | PLUS<br>Deconsolidation effects <sup>5</sup> |        |       |                         | Total effect | Pro forma FY2005 | % Pro Forma FY/05 reported FY/04 |
|---|------------------|--------|---|---------------------|--------------------|-------------------------|--|--------|-------|-------------------------|--------------|------------------|----------------------------------|
|   | FY/04            | FY/05  | Total                                     | Mobile <sup>2</sup> | BB/FN <sup>3</sup> | Bus. Cust. <sup>4</sup> | Total  | Mobile | BB/FN | Bus. Cust. <sup>6</sup> |              |                  |                                  |
|   |                  |        |   |                     |                    |                         |  |        |       |                         |              |                  |                                  |
| Net revenue                                       | 57,353           | 59,604 | 462                                       | 359                 | 78                 | 25                      | 48   | 0      | 0     | 48                      | -114         | 59,190           | 3.2%                             |
| Operating results = EBIT                          | 6,265            | 7,622  | 58  | 75                  | -12                | -5                      | -1   | 0      | 0     | -1                      | -59          | 7,563            | 20.7%                            |
| Financial income/expense, net                     | -2,696           | -1,410 | -54                                       | -54                 | 0                  | 0                       | -1   | 0      | 0     | -1                      | 53           | -1,357           | 49.7%                            |
| of which interest expense                         | -3,280           | -2,401 | -6  | -6                  | 0                  | 0                       | 0  | 0      | 0     | 0                       | 6            | -2,395           | 27.0%                            |
| Income before taxes = EBT                         | 3,569            | 6,212  | 4   | 21                  | -12                | -5                      | -2   | 0      | 0     | -2                      | -6           | 6,206            | 73.9%                            |
| Income taxes                                      | -1,552           | -196   | -13                                       | -13                 | -1                 | 1                       | 0  | 0      | 0     | 0                       | 13           | -183             | 88.2%                            |
| Income/loss after taxes                           | 2,017            | 6,016  | -9  | 8                   | -13                | -4                      | -2   | 0      | 0     | -2                      | 7            | 6,023            | 198.6%                           |
| Income/losses applicable to minority shareholders | 424              | 432    | 11  | 11                  | 0                  | 0                       | 0  | 0      | 0     | 0                       | -11          | 421              | -0.7%                            |
| Net income (loss)                                 | 1,593            | 5,584  | -20                                       | -3                  | -13                | -4                      | -2   | 0      | 0     | -2                      | 18           | 5,602            | 251.7%                           |
| EBITDA  | 19,392           | 20,119 | 172                                       | 173                 | 2                  | -3                      | -1   | 0      | 0     | -1                      | -173         | 19,946           | 2.9%                             |
| Special influences                                | -228             | -610   | 0   | 0                   | 0                  | 0                       | 0  | 0      | 0     | 0                       | 0            | -610             | -167.5%                          |
| EBITDA excluding special influences               | 19,620           | 20,729 | 172                                       | 173                 | 2                  | -3                      | -1   | 0      | 0     | -1                      | -173         | 20,556           | 4.8%                             |

1 Effect of acquired businesses on numbers for FY/2005

2 T-Mobile Slovensko [Q1/2005: 31<sup>st</sup> December 04], Monet [Q2/2005: 31<sup>st</sup> March 05]

3 Telekom Montenegro [Q2/2005: 31<sup>st</sup> March 05], Scout Group [Q1/2005: 18<sup>th</sup> February 04], Albura [Q3/2005: 1st July 05]

4 Software Daten Service Gesellschaft mbH [Q3/2004: 1<sup>st</sup> July 04], TSYS Zeda [merged 26th October 2005, consolidated Q4/2005], Alldata [acquired 1st July 2005, consolidated Q4/2005]

5 Effect of disposed businesses on numbers for FY/2005

6 T-Systems DSS GmbH & Co KG [Q2/2005: 30<sup>th</sup> April 05], 0010 Infonet [Q4/2004: 11th December 2004]

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## Consolidated balance sheet.

### Assets<sup>1</sup>.

| € billion                         | 31/12/04     | 31/03/05     | 30/06/05     | 30/09/05     | 31/12/05     | % y.o.y.      |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|---------------|
| <b>Current assets</b>             | <b>18.9</b>  | <b>19.2</b>  | <b>15.8</b>  | <b>15.2</b>  | <b>16.7</b>  | <b>-11.6%</b> |
| Cash and cash equivalents         | 8.0          | 6.3          | 3.9          | 3.4          | 5.0          | -37.9%        |
| Trade and other receivables       | 6.7          | 7.1          | 7.4          | 7.4          | 7.5          | 11.6%         |
| Current recoverable income taxes  | 0.3          | 0.4          | 0.5          | 0.4          | 0.6          | 93.4%         |
| Other current financial assets    | 1.2          | 2.2          | 1.3          | 1.3          | 1.4          | 10.1%         |
| Inventories                       | 1.2          | 1.1          | 0.9          | 1.1          | 1.1          | -4.9%         |
| Other current assets              | 1.4          | 2.2          | 1.8          | 1.6          | 1.1          | -21.9%        |
| <b>Noncurrent assets</b>          | <b>106.4</b> | <b>109.7</b> | <b>111.7</b> | <b>109.5</b> | <b>111.2</b> | <b>4.5%</b>   |
| Intangible assets                 | 50.7         | 53.0         | 54.6         | 54.1         | 52.7         | 3.8%          |
| Property, plant, and equipment    | 46.3         | 48.2         | 48.4         | 47.9         | 47.8         | 3.3%          |
| Equity-accounted financial assets | 2.7          | 1.8          | 1.8          | 1.8          | 1.8          | -31.6%        |
| Other noncurrent financial assets | 1.6          | 1.7          | 2.0          | 0.8          | 0.8          | -52.4%        |
| Deferred tax assets               | 4.7          | 4.7          | 4.5          | 4.6          | 7.6          | 59.9%         |
| Other noncurrent assets           | 0.4          | 0.3          | 0.3          | 0.4          | 0.6          | 59.7%         |
| <b>Total assets</b>               | <b>125.3</b> | <b>128.9</b> | <b>127.5</b> | <b>124.7</b> | <b>127.9</b> | <b>2.1%</b>   |

<sup>1</sup> Figures rounded to the nearest billion. Values are calculated on the basis of precise numbers.

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## Consolidated balance sheet.

### Shareholders' equity and Liabilities<sup>1</sup>.

| € billion   | 31/12/04     | 31/03/05     | 30/06/05     | 30/09/05     | 31/12/05     | % y.o.y.     |
|---|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Liabilities</b>                                |              |              |              |              |              |              |
| <b>Current liabilities</b>                        | <b>26.3</b>  | <b>25.2</b>  | <b>24.5</b>  | <b>24.4</b>  | <b>25.0</b>  | <b>-5.0%</b> |
| Current financial liabilities                     | 12.6         | 12.4         | 11.5         | 11.4         | 10.4         | -17.6%       |
| Trade and other payables                          | 6.1          | 5.2          | 5.5          | 5.6          | 6.9          | 12.9%        |
| Income tax liabilities                            | 1.0          | 1.1          | 1.2          | 1.2          | 1.4          | 29.5%        |
| Current provisions                                | 3.5          | 3.5          | 3.1          | 3.0          | 3.6          | 2.1%         |
| Other current liabilities                         | 3.0          | 3.1          | 3.3          | 3.2          | 2.7          | -9.0%        |
| <b>Noncurrent liabilities</b>                     | <b>53.2</b>  | <b>56.8</b>  | <b>56.1</b>  | <b>52.0</b>  | <b>53.3</b>  | <b>0.2%</b>  |
| Noncurrent financial liabilities                  | 38.5         | 41.8         | 40.5         | 35.8         | 36.3         | -5.6%        |
| Provisions for pensions/employee benefits         | 4.2          | 4.3          | 4.4          | 4.5          | 4.6          | 9.2%         |
| Other noncurrent liabilities                      | 2.9          | 2.9          | 2.8          | 2.8          | 2.0          | -29.4%       |
| Deferred tax liabilities                          | 5.9          | 6.3          | 6.8          | 7.1          | 8.3          | 40.1%        |
| Other noncurrent liabilities                      | 1.7          | 1.5          | 1.5          | 1.9          | 2.0          | 21.0%        |
| <b>Shareholders' equity</b>                       | <b>45.8</b>  | <b>46.9</b>  | <b>46.8</b>  | <b>48.3</b>  | <b>49.6</b>  | <b>8.3%</b>  |
| Issued capital                                    | 10.7         | 10.7         | 10.7         | 10.7         | 10.7         | 0.0%         |
| Capital reserves                                  | 49.5         | 49.5         | 49.5         | 49.5         | 49.6         | 0.1%         |
| Retained earnings incl. carryforwards             | -17.8        | -16.2        | -18.8        | -18.7        | -18.8        | -5.6%        |
| Other comprehensive income                        | -2.7         | -1.7         | -0.4         | -1.4         | -1.1         | 60.6%        |
| Consolidated net profit                           | 1.6          | 1.0          | 2.2          | 4.6          | 5.6          | 250.5%       |
| Subtotal  | 41.4         | 43.4         | 43.3         | 44.7         | 46.1         | 11.2%        |
| Minority interest                                 | 4.4          | 3.5          | 3.5          | 3.5          | 3.5          | -20.0%       |
| <b>Total liabilities and shareholder's equity</b> | <b>125.3</b> | <b>128.9</b> | <b>127.5</b> | <b>124.7</b> | <b>127.9</b> | <b>2.1%</b>  |

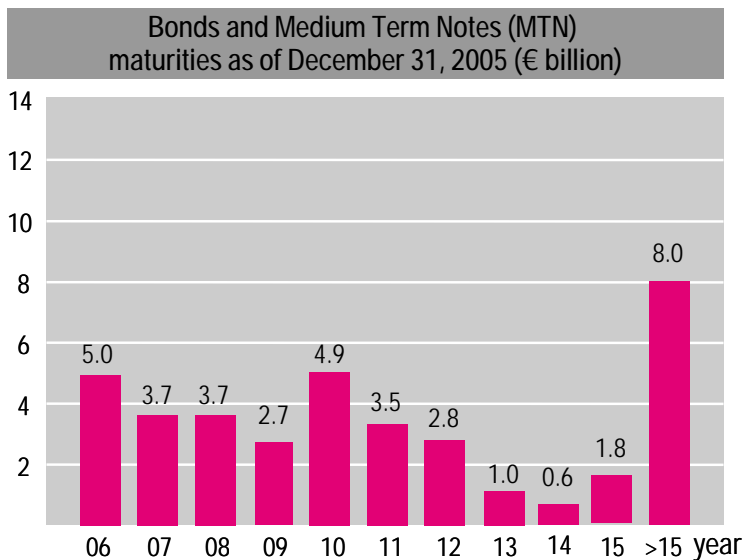
<sup>1</sup> Figures rounded to the nearest billion. The percentage values are calculated on the basis of precise numbers.

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## Maturity profile.



For detailed information on Bonds, Medium Term Notes and the Mandatory Convertible Bond such as:

SPrincipal amount

SCurrency

SMaturity date

SCoupon

SISIN Code

SDocumentation

check the [IR-website](#) under "Debt Market"

### Current Rating

Moody's: **A3** with **stable** outlook (long term) and **P-2** with **stable** outlook (short term)

S&P: **A-** with **stable** outlook (long term) and **A-2** with **stable** outlook (short term)

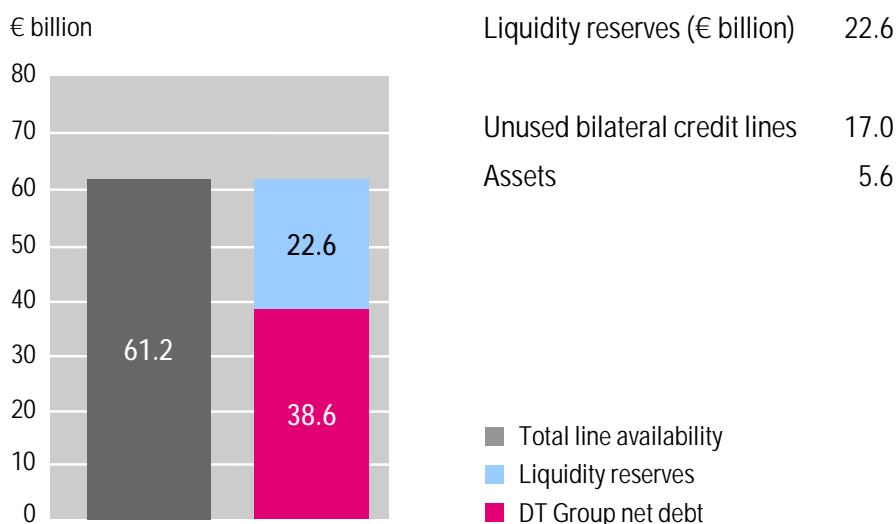
Fitch: **A-** with **stable** outlook (long term) and **F1** with **stable** outlook (short term)

R&I: **A** with **stable** outlook (long term)

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## Liquidity reserves as of December 31, 2005.



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## Debt to net debt reconciliation.

| € million  | 31/12/04      | 31/03/05      | 30/06/05      | 30/09/05      | 31/12/05      | % q.o.q.     | % y.o.y.     |
|--|---------------|---------------|---------------|---------------|---------------|--------------|--------------|
| Bonds  | 39,820        | 42,275        | 40,746        | 37,648        | 37,255        | -1.0%        | -6.4%        |
| Other financial liabilities                          | 9,021         | 8,935         | 8,906         | 7,759         | 7,392         | -4.7%        | -18.1%       |
| <b>Gross debt</b>                                    | <b>48,841</b> | <b>51,210</b> | <b>49,652</b> | <b>45,407</b> | <b>44,647</b> | <b>-1.7%</b> | <b>-8.6%</b> |
| Cash and cash equivalents                            | 8,005         | 6,260         | 3,910         | 3,371         | 4,975         | 47.6%        | -37.9%       |
| Available-for-sale/Held-for-trading financial assets | 120           | 934           | 114           | 102           | 148           | 45.1%        | 23.3%        |
| Other financial assets                               | 803           | 1,019         | 1,080         | 1,139         | 885           | -22.3%       | 10.2%        |
| <b>Net debt</b>                                      | <b>39,913</b> | <b>42,997</b> | <b>44,548</b> | <b>40,795</b> | <b>38,639</b> | <b>-5.3%</b> | <b>-3.2%</b> |

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## Cash Capex<sup>1</sup>.

| € million           | Q4/04        | Q1/05        | Q2/05        | Q3/05        | Q4/05        | % y.o.y.     | FY/04        | FY/05        | % y.o.y.      |
|---------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|
| Broadband/Fixed Net | 775          | 396          | 540          | 600          | 945          | 21.9%        | 2,122        | 2,481        | 116.9%        |
| T-Mobile            | 789          | 2,505        | 1,007        | 827          | 1,264        | 60.2%        | 3,078        | 5,603        | 182.0%        |
| Business Customers  | 229          | 132          | 168          | 162          | 313          | 36.7%        | 757          | 775          | 102.4%        |
| GHS                 | 201          | 56           | 118          | 123          | 159          | -20.9%       | 518          | 456          | 88.0%         |
| <b>Group</b>        | <b>2,002</b> | <b>3,091</b> | <b>1,824</b> | <b>1,686</b> | <b>2,668</b> | <b>33.3%</b> | <b>6,410</b> | <b>9,269</b> | <b>144.6%</b> |

<sup>1</sup> Amounts of payouts for tangible and intangible assets excluding Goodwill.

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## Free cash flow.

| € million  | Q4/04        | Q1/05        | Q2/05        | Q3/05        | Q4/05        | % y.o.y.      | FY/04         | FY/05         | % y.o.y.      |
|--|--------------|--------------|--------------|--------------|--------------|---------------|---------------|---------------|---------------|
| Net income (loss)                                    | 1,736        | 984          | 1,169        | 2,442        | 989          | -43.0%        | 1,593         | 5,584         | 250.5%        |
| Income applicable to minority shareholders           | 39           | 122          | 120          | 137          | 53           | 35.9%         | 424           | 432           | 1.9%          |
| <b>Income (loss) after taxes</b>                     | <b>1,775</b> | <b>1,106</b> | <b>1,289</b> | <b>2,579</b> | <b>1,042</b> | <b>-41.3%</b> | <b>2,017</b>  | <b>6,016</b>  | <b>198.3%</b> |
| Depreciation, amortization and impairment losses     | 2,383        | 2,534        | 2,610        | 2,590        | 4,763        | 99.9%         | 13,127        | 12,497        | -4.8%         |
| Income tax expense                                   | 613          | 466          | 831          | 595          | -1,696       | n.a.          | 1,552         | 196           | -87.4%        |
| Net interest expense                                 | 758          | 707          | 464          | 674          | 556          | -26.6%        | 3,280         | 2,401         | -26.8%        |
| Results from the disposition of non-current assets   | -136         | -22          | 10           | -1,018       | -28          | 79.4%         | -334          | -1,058        | -216.8%       |
| Results from associated companies                    | -1,007       | -36          | -41          | -45          | -30          | 97.0%         | -945          | -152          | 83.9%         |
| Other noncash transactions                           | 595          | 67           | 49           | -51          | -176         | n.a.          | 845           | -111          | n.a.          |
| Change in working capital (assets)                   | 716          | -750         | 79           | 65           | 246          | -65.6%        | 523           | -360          | n.a.          |
| Change in accruals                                   | 145          | 25           | -266         | 56           | -45          | n.a.          | 604           | -230          | n.a.          |
| Change in other working capital (liabilities)        | 863          | -1,108       | 78           | -76          | 976          | 13.1%         | -337          | -130          | 61.4%         |
| Income taxes received (paid)                         | -224         | -424         | -273         | -291         | -212         | 5.4%          | 48            | -1,200        | n.a.          |
| Dividends received                                   | 18           | 11           | 13           | 34           | 2            | -88.9%        | 82            | 60            | -26.8%        |
| <b>Cash generated from operations</b>                | <b>6,499</b> | <b>2,576</b> | <b>4,843</b> | <b>5,112</b> | <b>5,398</b> | <b>-16.9%</b> | <b>20,462</b> | <b>17,929</b> | <b>-12.4%</b> |
| Net interest payment                                 | -902         | -400         | -1,204       | -845         | -482         | 46.6%         | -3,742        | -2,931        | 21.7%         |
| <b>Net cash provided by operating activities</b>     | <b>5,597</b> | <b>2,176</b> | <b>3,639</b> | <b>4,267</b> | <b>4,916</b> | <b>-12.2%</b> | <b>16,720</b> | <b>14,998</b> | <b>-10.3%</b> |
| Cash out flows from investments in intangible assets | -2,002       | -3,091       | -1,824       | -1,686       | -2,668       | -33.3%        | -6,410        | -9,269        | -44.6%        |
| property, plant, equipment                           | -471         | -623         | -409         | -263         | -573         | -21.7%        | -1,044        | -1,868        | -78.9%        |
| <b>Free cash flow [before dividend]</b>              | <b>3,595</b> | <b>-915</b>  | <b>1,815</b> | <b>2,581</b> | <b>2,248</b> | <b>-37.5%</b> | <b>10,310</b> | <b>5,729</b>  | <b>-44.4%</b> |

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## Personnel<sup>1</sup>.

| End of period                 | 31/12/04       | 31/03/05       | 30/06/05       | 30/09/05       | 31/12/05       | Delta q.o.q. |             | Delta y.o.y. |              |
|-------------------------------|----------------|----------------|----------------|----------------|----------------|--------------|-------------|--------------|--------------|
|                               |                |                |                |                |                | abs.         | %           | abs.         | %            |
| BBFN                          | 114,083        | 112,333        | 113,341        | 112,798        | 111,267        | -1,531       | -1.4%       | -2,816       | -2.5%        |
| T-Com                         | 111,079        | 109,206        | 110,157        | 109,457        | 107,907        | -1,550       | -1.4%       | -3,172       | -2.9%        |
| T-Online                      | 3,004          | 3,127          | 3,184          | 3,341          | 3,360          | 19           | 0.6%        | 356          | 11.9%        |
| T-Mobile                      | 47,797         | 49,034         | 49,466         | 49,207         | 51,410         | 2,203        | 4.5%        | 3,613        | 7.6%         |
| Business Customers            | 51,173         | 51,708         | 51,768         | 51,914         | 52,041         | 127          | 0.2%        | 868          | 1.7%         |
| GHS                           | 31,592         | 30,709         | 29,702         | 29,499         | 28,977         | -522         | -1.8%       | -2,615       | -8.3%        |
| of which Vivento <sup>2</sup> | 19,000         | 17,700         | 16,500         | 16,000         | 15,300         | -700         | -4.4%       | -3,700       | -19.5%       |
| <b>DT Group</b>               | <b>244,645</b> | <b>243,784</b> | <b>244,277</b> | <b>243,418</b> | <b>243,695</b> | <b>277</b>   | <b>0.1%</b> | <b>-950</b>  | <b>-0.4%</b> |
| of which civil servants       | 47,163         | 46,661         | 46,633         | 46,300         | 45,954         | -346         | -0.7%       | -1,209       | -2.6%        |

| Average                       | Q4/04          | Q1/05          | Q2/05          | Q3/05          | Q4/05          | Delta q.o.q. |             | FY/04          | FY/05          | Delta y.o.y.  |              |
|-------------------------------|----------------|----------------|----------------|----------------|----------------|--------------|-------------|----------------|----------------|---------------|--------------|
|                               |                |                |                |                |                | abs.         | %           |                |                | abs.          | %            |
| BBFN                          | 115,010        | 112,871        | 113,515        | 112,893        | 112,208        | -685         | -0.6%       | 115,292        | 112,872        | -2,420        | -2.1%        |
| T-Com                         | 112,003        | 109,787        | 110,351        | 109,581        | 108,851        | -730         | -0.7%       | 112,329        | 109,643        | -2,686        | -2.4%        |
| T-Online                      | 3,007          | 3,084          | 3,164          | 3,312          | 3,357          | 45           | 1.4%        | 2,963          | 3,229          | 266           | 9.0%         |
| T-Mobile                      | 47,815         | 48,914         | 49,271         | 49,101         | 50,631         | 1,530        | 3.1%        | 47,417         | 49,479         | 2,062         | 4.3%         |
| Business Customers            | 51,232         | 51,314         | 51,727         | 51,897         | 52,037         | 140          | 0.3%        | 51,978         | 51,744         | -234          | -0.5%        |
| GHS                           | 31,673         | 30,868         | 29,997         | 29,633         | 29,229         | -404         | -1.4%       | 32,872         | 29,931         | -2,941        | -8.9%        |
| of which Vivento <sup>2</sup> | 19,100         | 18,100         | 17,000         | 16,300         | 15,600         | -700         | -4.3%       | 19,600         | 16,700         | -2,900        | -14.8%       |
| <b>DT Group</b>               | <b>245,730</b> | <b>243,967</b> | <b>244,510</b> | <b>243,524</b> | <b>244,105</b> | <b>581</b>   | <b>0.2%</b> | <b>247,559</b> | <b>244,026</b> | <b>-3,533</b> | <b>-1.4%</b> |
| of which civil servants       | 47,489         | 46,801         | 46,771         | 46,454         | 46,072         | -382         | -0.8%       | 48,536         | 46,525         | -2,011        | -4.1%        |

1 Full-time employees: number of employees without trainees and students.  
2 Figures rounded: including permanent staff.

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## Broadband/Fixed Net

### Adjusted for special influences.

| € million  | Q4/04  | Q1/05  | Q2/05  | Q3/05 | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|--|--------|--------|--------|-------|--------|----------|--------|--------|----------|
| <b>Total revenue</b>                             | 6,643  | 6,555  | 6,469  | 6,469 | 6,542  | -1.5%    | 27,012 | 26,035 | -3.6%    |
| T-Com  | 6,271  | 6,220  | 6,101  | 6,143 | 6,231  | -0.6%    | 25,603 | 24,695 | -3.5%    |
| T-Online   | 538    | 509    | 522    | 506   | 551    | 2.4%     | 2,012  | 2,088  | 3.8%     |
| <b>Net revenue</b>                               | 5,693  | 5,458  | 5,420  | 5,400 | 5,453  | -4.2%    | 22,397 | 21,731 | -3.0%    |
| - of which T-Com                                 | 5,213  | 4,997  | 4,944  | 4,944 | 4,963  | -4.8%    | 20,573 | 19,848 | -3.5%    |
| - of which T-Online                              | 480    | 461    | 476    | 456   | 490    | 2.1%     | 1,824  | 1,883  | 3.2%     |
| <b>Adjusted EBITDA</b>                           | 2,500  | 2,444  | 2,429  | 2,437 | 2,549  | 2.0%     | 10,170 | 9,859  | -3.1%    |
| T-Com  | 2,425  | 2,362  | 2,365  | 2,393 | 2,508  | 3.4%     | 9,720  | 9,628  | -0.9%    |
| T-Online   | 81     | 88     | 84     | 73    | 79     | -2.5%    | 464    | 324    | -30.2%   |
| <b>Adjusted EBITDA margin</b>                    | 37.6%  | 37.3%  | 37.5%  | 37.7% | 39.0%  | 1.3%p    | 37.6%  | 37.9%  | 0.3%p    |
| T-Com  | 38.7%  | 38.0%  | 38.8%  | 39.0% | 40.3%  | 1.6%p    | 38.0%  | 39.0%  | 1.0%p    |
| T-Online   | 15.1%  | 17.3%  | 16.1%  | 14.4% | 14.3%  | -0.7%p   | 23.1%  | 15.5%  | -7.6%p   |
| Depreciation, amortization and impairment losses | -1,000 | -1,010 | -1,012 | -988  | -1,014 | -1.4%    | -4,229 | -4,024 | 4.8%     |
| <b>Operating results = EBIT</b>                  | 1,500  | 1,434  | 1,417  | 1,449 | 1,535  | 2.3%     | 5,941  | 5,835  | -1.8%    |

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## Broadband/Fixed Net

### EBITDA Reconciliation.

| € million  | Q4/04  | Q1/05  | Q2/05  | Q3/05 | Q4/05  | FY/04  | FY/05  |
|--|--------|--------|--------|-------|--------|--------|--------|
| Total revenue                                    | 6,643  | 6,555  | 6,469  | 6,469 | 6,542  | 27,012 | 26,035 |
| <b>Operating results = EBIT</b>                  | 1,311  | 1,434  | 1,409  | 1,401 | 898    | 5,551  | 5,142  |
| Depreciation, amortization and impairment losses | -1,020 | -1,010 | -1,012 | -988  | -1,024 | -4,399 | -4,034 |
| <b>= EBITDA</b>                                  | 2,331  | 2,444  | 2,421  | 2,389 | 1,922  | 9,950  | 9,176  |
| <b>EBITDA margin</b>                             | 35.1%  | 37.3%  | 37.4%  | 36.9% | 29.4%  | 36.8%  | 35.2%  |
| Special Factors affecting EBITDA                 | -169   | 0      | -8     | -48   | -627   | -220   | -683   |
| <b>= Adj. EBITDA</b>                             | 2,500  | 2,444  | 2,429  | 2,437 | 2,549  | 10,170 | 9,859  |
| <b>Adj. EBITDA margin</b>                        | 37.6%  | 37.3%  | 37.5%  | 37.7% | 39.0%  | 37.6%  | 37.9%  |

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## Broadband/Fixed Net Unadjusted.

| € million  | Q4/04  | Q1/05  | Q2/05  | Q3/05 | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|--|--------|--------|--------|-------|--------|----------|--------|--------|----------|
| <b>Total revenue</b>                             | 6,643  | 6,555  | 6,469  | 6,469 | 6,542  | -1.5%    | 27,012 | 26,035 | -3.6%    |
| T-Com  | 6,271  | 6,220  | 6,101  | 6,143 | 6,231  | -0.6%    | 25,603 | 24,695 | -3.5%    |
| T-Online   | 538    | 509    | 522    | 506   | 551    | 2.4%     | 2,012  | 2,088  | 3.8%     |
| <b>Net revenue</b>                               | 5,693  | 5,458  | 5,420  | 5,400 | 5,453  | -4.2%    | 22,397 | 21,731 | -3.0%    |
| - of which T-Com                                 | 5,213  | 4,997  | 4,944  | 4,944 | 4,963  | -4.8%    | 20,573 | 19,848 | -3.5%    |
| - of which T-Online                              | 480    | 461    | 476    | 456   | 490    | 2.1%     | 1,824  | 1,883  | 3.2%     |
| <b>EBITDA</b>                                    | 2,331  | 2,444  | 2,421  | 2,389 | 1,922  | -17.5%   | 9,950  | 9,176  | -7.8%    |
| T-Com  | 2,256  | 2,362  | 2,357  | 2,345 | 1,896  | -16.0%   | 9,501  | 8,960  | -5.7%    |
| T-Online   | 81     | 88     | 84     | 73    | 64     | -21.0%   | 463    | 309    | -33.3%   |
| <b>EBITDA margin</b>                             | 35.1%  | 37.3%  | 37.4%  | 36.9% | 29.4%  | -5.7%p   | 36.8%  | 35.2%  | -1.6%p   |
| T-Com  | 36.0%  | 38.0%  | 38.6%  | 38.2% | 30.4%  | -5.5%p   | 37.1%  | 36.3%  | -0.8%p   |
| T-Online   | 15.1%  | 17.3%  | 16.1%  | 14.4% | 11.6%  | -3.4%p   | 23.0%  | 14.8%  | -8.2%p   |
| Depreciation, amortization and impairment losses | -1,020 | -1,010 | -1,012 | -988  | -1,024 | -0.4%    | -4,399 | -4,034 | 8.3%     |
| <b>Operating results = EBIT</b>                  | 1,311  | 1,434  | 1,409  | 1,401 | 898    | -31.5%   | 5,551  | 5,142  | -7.4%    |

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## Broadband/Fixed Net Special influences.

| € million                                   | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | FY/04 | FY/05 |
|---|-------|-------|-------|-------|-------|-------|-------|
| <b>Effect on EBITDA</b>                     | -169  | 0     | -8    | -48   |       | -220  |       |
| of which charges on sale of cable           | -37   |       |       |       |       | -37   |       |
| Transfer payments to Vivento                |       |       | -3    | -4    |       | -2    |       |
| Accruals for redundancy payments            |       |       |       |       |       | -33   |       |
| Accruals for personal related restructuring |       |       | -5    |       |       |       |       |
| Restructuring of Magyar Telekom, HT, ST     | -132  |       |       |       |       | -148  |       |
| Termination Benefits                        |       |       |       | -44   |       |       |       |
| <b>Effect on Operating results = EBIT</b>   | -189  | 0     | -8    | -48   |       | -390  |       |
| of which Goodwill Impairment ST             |       |       |       |       |       | -150  |       |
| of which write-down of HT brand name        | -14   |       |       |       |       | -14   |       |
| of which write-down of daybyday             | -6    |       |       |       |       | -6    |       |

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## T-Com - new structure

### Key operational performance.

| € million <sup>1</sup>                      | 31/12/04    | 31/03/05    | 30/06/05    | 30/09/05    | 31/12/05 | q.o.q.% | y.o.y.% |
|---|-------------|-------------|-------------|-------------|----------|---------|---------|
| <b>Broadband lines in operation</b>         | <b>6.1</b>  | <b>6.7</b>  | <b>7.1</b>  | <b>7.7</b>  |          |         |         |
| National DSL <sup>2/4</sup>                 | 5.8         | 6.4         | 6.7         | 7.3         |          |         |         |
| Resale <sup>6</sup>                         | 0.2         | 0.5         | 0.7         | 1.1         |          |         |         |
| Central Eastern Europe                      | 0.3         | 0.3         | 0.4         | 0.4         |          |         |         |
| Magyar Telekom (MT) <sup>3/5/7</sup>        | 0.2         | 0.2         | 0.2         | 0.3         |          |         |         |
| Slovak Telecom (ST) <sup>3</sup>            | 0.04        | 0.05        | 0.07        | 0.08        |          |         |         |
| T-Hrvatski Telekom (T-HT) <sup>3</sup>      | 0.02        | 0.03        | 0.05        | 0.07        |          |         |         |
| <b>Narrowband lines total<sup>4/5</sup></b> | <b>42.8</b> | <b>42.4</b> | <b>42.1</b> | <b>41.7</b> |          |         |         |
| National                                    | 36.8        | 36.4        | 36.0        | 35.6        |          |         |         |
| of which analog lines                       | 26.4        | 26.1        | 25.9        | 25.7        |          |         |         |
| of which ISDN lines                         | 10.4        | 10.3        | 10.1        | 9.9         |          |         |         |
| Central Eastern Europe                      | 6.1         | 6.0         | 6.2         | 6.1         |          |         |         |
| Magyar Telekom (MT) <sup>5/7</sup>          | 3.2         | 3.1         | 3.3         | 3.2         |          |         |         |
| Slovak Telecom (ST)                         | 1.2         | 1.2         | 1.2         | 1.2         |          |         |         |
| T-Hrvatski Telekom (T-HT)                   | 1.7         | 1.7         | 1.7         | 1.7         |          |         |         |

<sup>1</sup> The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

<sup>2</sup> Incl. T-Online DSL.

<sup>3</sup> Percentages calculated on exact figures.

<sup>4</sup> Access lines excluding internal use and public telephone lines, but including lines sold to T-Systems for sale to certain business customers.

<sup>5</sup> Access line figures are recorded incl. Magyar Telekom's subsidiaries; e.g. Maktel.

<sup>6</sup> Definition of resale: sale of broadband lines based on DSL technology to alternative providers outside Deutsche Telekom Group.

<sup>7</sup> From the second quarter of 2005 Telekom Montenegro is fully consolidated via Magyar Telekom, historic numbers are not restated.

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## T-Com Central Eastern Europe (CEE) - fixed network only

### Key financial figures.<sup>1</sup>

| € million                                       | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | y.o.y.% | FY/04 | FY/05 | y.o.y.% |
|---|-------|-------|-------|-------|-------|---------|-------|-------|---------|
| <b>Total Central Eastern Europe<sup>2</sup></b> |       |       |       |       |       |         |       |       |         |
| Total revenue                                   | 634   | 614   | 638   | 643   |       |         | 2,532 |       |         |
| Total adj. EBITDA                               | 227   | 267   | 255   | 258   |       |         | 1,011 |       |         |
| Total adj. EBITDA-margin                        | 35.8% | 43.5% | 40.0% | 40.1% |       |         | 39.9% |       |         |
| <b>Magyar Telekom (MT)<sup>3/4</sup></b>        |       |       |       |       |       |         |       |       |         |
| Revenue   | 343   | 334   | 346   | 347   |       |         | 1,379 |       |         |
| Adj. EBITDA                                     | 108   | 126   | 132   | 122   |       |         | 487   |       |         |
| Adj. EBITDA-margin                              | 31.5% | 37.7% | 38.2% | 35.2% |       |         | 35.3% |       |         |
| <b>Slovak Telecom (ST)<sup>3</sup></b>          |       |       |       |       |       |         |       |       |         |
| Revenue   | 106   | 105   | 104   | 101   |       |         | 421   |       |         |
| Adj. EBITDA                                     | 49    | 57    | 50    | 46    |       |         | 203   |       |         |
| Adj. EBITDA-margin                              | 46.2% | 54.3% | 48.1% | 45.5% |       |         | 48.2% |       |         |
| <b>T-Hrvatski Telekom (T-HT)<sup>3</sup></b>    |       |       |       |       |       |         |       |       |         |
| Revenue   | 193   | 179   | 196   | 200   |       |         | 765   |       |         |
| Adj. EBITDA                                     | 70    | 82    | 76    | 84    |       |         | 321   |       |         |
| Adj. EBITDA-margin                              | 36.3% | 45.8% | 38.8% | 42.0% |       |         | 42.0% |       |         |

<sup>1</sup> No longer including the mobile business, which is now consolidated in the T-Mobile segment.

<sup>2</sup> Total figures relate to T-Com's consolidated financial statements.

<sup>3</sup> Figures relate to the companies reviewed and unconsolidated financial statements.

<sup>4</sup> From the second quarter of 2005 Telekom Montenegro is fully consolidated via Magyar Telekom, historic numbers are not restated.

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## T-Com Central Eastern Europe (CEE) - fixed network only

Key financial figures in local currency. <sup>1</sup>

| million   | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05 | y.o.y.% | FY/04   | FY/05 | y.o.y.% |
|---|--------|--------|--------|--------|-------|---------|---------|-------|---------|
| <b>Magyar Telekom (MT) <sup>2/3</sup> (HUF)</b>     |        |        |        |        |       |         |         |       |         |
| Revenue   | 84.326 | 81.769 | 86.312 | 85.417 |       |         | 347.012 |       |         |
| Adj. EBITDA   | 26.228 | 30.943 | 32.946 | 30.995 |       |         | 122.779 |       |         |
| Adj. EBITDA-margin                                  | 31.1%  | 37.8%  | 36.7%  | 36.3%  |       |         | 35.4%   |       |         |
| <b>Slovak Telekom (ST) <sup>2</sup> (HRK)</b>       |        |        |        |        |       |         |         |       |         |
| Revenue   | 4.189  | 4.020  | 4.029  | 3.906  |       |         | 16.844  |       |         |
| Adj. EBITDA   | 1.931  | 2.185  | 1.927  | 1.797  |       |         | 8.138   |       |         |
| Adj. EBITDA-margin                                  | 46.1%  | 54.4%  | 47.8%  | 46.0%  |       |         | 48.3%   |       |         |
| <b>T-Hrvatski Telekom (T-HT) <sup>2</sup> (HKK)</b> |        |        |        |        |       |         |         |       |         |
| Revenue   | 1.458  | 1.346  | 1.434  | 1.480  |       |         | 5.735   |       |         |
| Adj. EBITDA   | 528    | 612    | 564    | 619    |       |         | 2.406   |       |         |
| Adj. EBITDA-margin                                  | 36.2%  | 45.5%  | 39.3%  | 41.8%  |       |         | 42.0%   |       |         |

<sup>1</sup> No longer including the mobile business, which is now consolidated in the T-Mobile segment.

<sup>2</sup> Figures relate to the companies reviewed and unconsolidated financial statements.

<sup>3</sup> From the second quarter of 2005 Telekom Montenegro is fully consolidated via Magyar Telekom, historic numbers are not restated.

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## T-Com Domestic - new structure

Revenue split.

| € million                         | Q4/04        | Q1/05        | Q2/05        | Q3/05        | Q4/05 | y.o.y.% | FY/04         | FY/05 | y.o.y.% |
|-----------------------------------|--------------|--------------|--------------|--------------|-------|---------|---------------|-------|---------|
| Revenue                           |              |              |              |              |       |         |               |       |         |
| <b>Total</b>                      | <b>5.644</b> | <b>5.690</b> | <b>5.481</b> | <b>5.487</b> |       |         | <b>23.069</b> |       |         |
| Network Communications            | 3.650        | 3.548        | 3.466        | 3.360        |       |         | 14.406        |       |         |
| Thereof narrowband access         | 1.968        | 1.997        | 1.998        | 1.962        |       |         | 7.966         |       |         |
| Thereof broadband access          | 267          | 362          | 330          | 304          |       |         | 893           |       |         |
| Thereof call revenues             | 1.338        | 1.182        | 1.129        | 1.082        |       |         | 5.369         |       |         |
| Wholesale Services                | 1.286        | 1.245        | 1.163        | 1.237        |       |         | 4.942         |       |         |
| Data communications <sup>1</sup>  | 75           | 308          | 271          | 287          |       |         | 1.050         |       |         |
| Value-added services              | 300          | 274          | 267          | 272          |       |         | 1.187         |       |         |
| Terminal equipment                | 129          | 98           | 98           | 135          |       |         | 532           |       |         |
| Other fixed-line network revenues | 204          | 217          | 216          | 196          |       |         | 952           |       |         |

<sup>1</sup> Including T-LAN.

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# T-Com Domestic - Call development

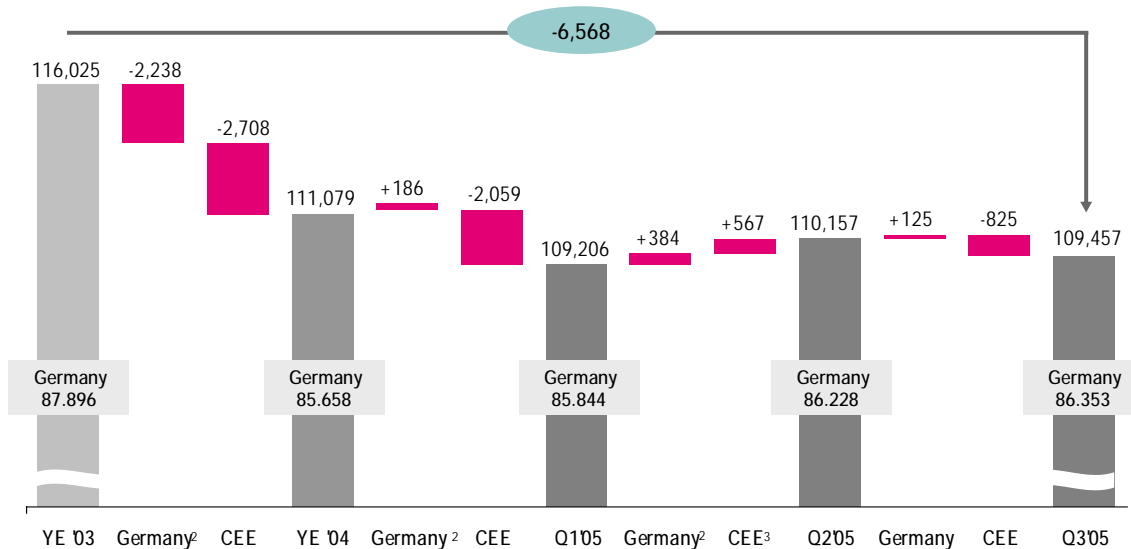
Call minutes, Call prices, Call revenues.<sup>1/2</sup>

|   | Q4/04 | Q1/05 | Q2/05 <sup>5</sup> | Q3/05 | Q4/05 | y.o.y.% | FY/04 | FY/05 | y.o.y.% |
|---|-------|-------|--------------------|-------|-------|---------|-------|-------|---------|
| <b>Minutes (billion)<sup>3</sup></b>          |       |       |                    |       |       |         |       |       |         |
| Total   | 30.7  | 30.0  | 28.3               | 26.5  |       |         | 124.0 |       |         |
| City/Local                                    | 18.2  | 17.9  | 16.5               | 15.1  |       |         | 73.6  |       |         |
| Long Distance                                 | 9.7   | 9.4   | 9.0                | 8.8   |       |         | 38.9  |       |         |
| International                                 | 0.8   | 0.8   | 0.8                | 0.8   |       |         | 3.4   |       |         |
| Fixed-to-mobile                               | 2.0   | 1.8   | 2.0                | 1.9   |       |         | 8.0   |       |         |
| <b>Prices (€ per 100 minutes)<sup>3</sup></b> |       |       |                    |       |       |         |       |       |         |
| Total   | 4.4   | 4.0   | 4.0                | 4.1   |       |         | 4.3   |       |         |
| City/Local                                    | 2.4   | 2.2   | 2.1                | 2.1   |       |         | 2.4   |       |         |
| Long Distance                                 | 3.1   | 3.0   | 2.7                | 2.7   |       |         | 3.2   |       |         |
| International                                 | 15.8  | 14.5  | 13.8               | 13.9  |       |         | 15.4  |       |         |
| Fixed-to-mobile                               | 23.5  | 21.6  | 21.3               | 21.9  |       |         | 23.3  |       |         |
| <b>Revenue (€ million)<sup>3/4</sup></b>      |       |       |                    |       |       |         |       |       |         |
| Total   | 1,338 | 1,182 | 1,129              | 1,082 |       |         | 5,369 |       |         |
| City/Local                                    | 438   | 394   | 352                | 318   |       |         | 1,740 |       |         |
| Long Distance                                 | 305   | 280   | 240                | 237   |       |         | 1,240 |       |         |
| International                                 | 126   | 115   | 110                | 111   |       |         | 516   |       |         |
| Fixed-to-mobile                               | 469   | 394   | 426                | 416   |       |         | 1,873 |       |         |

- <sup>1</sup> In the PSTN = Public Switched Telephone Network (T-Com call minutes only, excluding internal use and public telephone call minutes including wholesale services)
- <sup>2</sup> 2004 figures contain reclassified calling revenues, minutes and prices as a result of changes in the product clusters.
- <sup>3</sup> The total was calculated on the basis of precise figures and rounded. Percentages calculated on the basis of figures shown.
- <sup>4</sup> In 2004 adjusted for the revenue of narrowband internet access minutes. From 2005 only calling minutes will be reported.

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# T-Com - new structure. Personnel development<sup>1</sup>.



- <sup>1</sup> Number of employees at the end of each period shown. D for Germany, CEE for Central Eastern Europe.
- <sup>2</sup> Working hour reduction from 38 to 34 hour/week at T-Com in Germany. Headcount reduction was partly offset by the transfer of employees from Vivento to T-Com. In Q2'04 shift of T-Com accounting from GHS to T-Com as of May 1, 2004 (around 1,000 FTE); in Q3'04 partly off-set by the shift of the communication networks (KN) division of Network Projects & Services GmbH to Group Headquarters (around 350 FTE).
- <sup>3</sup> From the second quarter of 2005 Telekom Montenegro (around 1,200 FTE) is fully consolidated via Magyar Telekom. Historic figures are not restated.

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## BBFN Domestic.

### Consumer tariffs BB/FN including VAT.<sup>1</sup>

|            | Telephone-Access          | Monthly fee <sup>2</sup> |     | City <sup>3</sup> |     | Germany <sup>3</sup> |     | Mobil <sup>3</sup> | Internat. |           |
|------------|---------------------------|--------------------------|-----|-------------------|-----|----------------------|-----|--------------------|-----------|-----------|
|            |                           | v                        | à   | v                 | à   | v                    | à   |                    |           |           |
| T-Net      | Call Plus                 | 15,95                    | 1,5 | 3,9               | 1,5 | 2,9                  | 4,9 | 2,9                | from 23,2 | from 12,3 |
|            | Call Time                 | 19,95                    | 1,5 | 3,1               | 1,5 | 2,6                  | 4,6 | 2,6                | from 23,2 | from 12,3 |
|            | XXL                       | 24,94                    | 1,5 | 2,9               | 0   | 2,5                  | 3,9 | 0                  | from 17,9 | from 4,6  |
|            | XXL Freetime              | 29,94                    | 0   | 2,9               | 0   | 0                    | 3,9 | 0                  | from 17,9 | from 4,6  |
|            | XXL Fulltime <sup>6</sup> | 39,94                    | 0   | 0                 | 0   | 0                    | 0   | 0                  | from 17,9 | from 4,6  |
| T-<br>ISDN | Call Plus                 | 23,95                    | 1,5 | 3,9               | 1,5 | 2,9                  | 4,9 | 2,9                | from 23,2 | from 12,3 |
|            | Call Time                 | 27,95                    | 1,5 | 3,1               | 1,5 | 2,6                  | 4,6 | 2,6                | from 23,2 | from 12,3 |
|            | XXL                       | 32,95                    | 1,5 | 2,9               | 0   | 2,5                  | 3,9 | 0                  | from 17,9 | from 4,6  |
|            | XXL Freetime              | 37,95                    | 0   | 2,9               | 0   | 0                    | 3,9 | 0                  | from 17,9 | from 4,6  |
|            | XXL Fulltime <sup>6</sup> | 47,95                    | 0   | 0                 | 0   | 0                    | 0   | 0                  | from 17,9 | from 4,6  |

#### Additional tariffs

|                | v    | à | weekend |   |                                   |
|----------------|------|---|---------|---|-----------------------------------|
| XXL Local      | 9,95 | 0 | 0       | - | -                                 |
| Country Select | -    | - | -       | - | Minimal charge 1,00 Euro from 1,9 |

|       | Highspeed-Access         | Monthly fee <sup>2</sup> | Downstream         |   | Upstream         |   |
|-------|--------------------------|--------------------------|--------------------|---|------------------|---|
|       |                          |                          | v                  | à | v                | à |
| T-DSL | T-DSL 1000               | 16,99                    | up to 1.024 kbit/s |   | up to 128 kbit/s |   |
|       | T-DSL 2000               | 19,99                    | up to 2.048 kbit/s |   | up to 192 kbit/s |   |
|       | T-DSL 6000               | 24,99                    | up to 6.016 kbit/s |   | up to 576 kbit/s |   |
|       | T-DSL via Satellit basic | 19,90                    | up to 768 kbit/s   |   | up to 64 kbit/s  |   |

|              | Online tariff <sup>4</sup>             | Monthly fee <sup>2</sup> | Cent per minute |   | Cent per MB |   |
|--------------|--|--------------------------|-----------------|---|-------------|---|
|              |  |                          | v               | à | v           | à |
| T-<br>Online | T-Online dsl start <sup>5</sup>        | 4,95                     | 1,59            |   | -           |   |
|              | T-Online dsl volume <sup>6</sup>       | 9,95                     | -               |   | 1,59        |   |
|              | T-Online dsl flat classic <sup>7</sup> | 9,95                     | -               |   | -           |   |
|              | T-Online dsl flat max                  | 29,95                    | -               |   | -           |   |

1 For general conditions and further details of our new tariff system Taff05 launched on March 1, 2005, please see [www.t.com.de/tarife](http://www.t.com.de/tarife).

2 In € including VAT.

3 Usage prices are stated in Cent/Minute or Cent/MB including VAT.

4 Available for the following T-DSL accesses: T-DSL 1000 / 2000 / 6000.

5 30h online time included in basic price.

6 3000MB data volume included in basic price.

7 From November 1, 2005 new price 9.95 Euro. Old price 14.95 Euro.

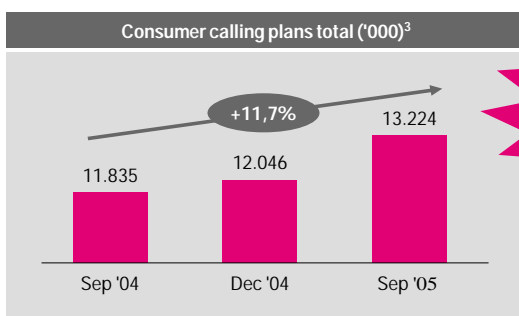
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## T-Com - new structure.

### TAFF tariffs - started 1 March 2005 - and calling plans.

| Tariffs         | Call Plus              | Call Time          | Call XXL           | XXL Freetime    | Additional tariffs         |                                 |        |
|-----------------|------------------------|--------------------|--------------------|-----------------|----------------------------|---------------------------------|--------|
|                 |                        |                    |                    |                 | Call XXL Local             | Country Select                  |        |
| Characteristics | Favourable monthly fee | 120 free minutes   | 0 Cent weekend     | 0 Cent off peak | Local flat rate for 9,95 € | 2,9 Cent/min selected countries |        |
| Customer group  | Low usage              | Normal usage       | High usage         | Off peak usage  | Local callers              | International focus             |        |
| 30.9.2005 (000) | 1,284                  | 4,565 <sup>1</sup> | 3,093 <sup>2</sup> | 741             | 286                        | 450                             | 10,419 |



3.1 million  
TAFF net  
adds<sup>4</sup>

- › Optional rate plan penetration still increasing (yoy +5.6%)
- › 2007 target: secure loyalty in terms of call minutes in all call areas
- › Pilot of T-Com/T-Mobile "local/local" combi offer launched in October
- › Introduction of
  - › CallTime 240
  - › PSTN: Voice Full Flat rate

<sup>1</sup> As of 1<sup>st</sup> of march 2005 including customers migrated from calling plan "Call Time 120" into new TAFF tariff "Call Time".

<sup>2</sup> As of 1<sup>st</sup> of march 2005 including customers migrated from calling plan "Aktiv Plus XXL" into new TAFF tariff "Call XXL".

<sup>3</sup> Excluding business customers calling plans, including new TAFF tariffs and customers not yet migrated from old tariff structure.

<sup>4</sup> Since introduction on march 1<sup>st</sup> 2005.

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Overview interconnection tariffs (excl. VAT).

| Cent/min.                                   | Peak (9:00-18:00), old     | Peak (9:00-18:00), new <sup>1</sup> | Off-Peak (18:00-9:00), old | Off-Peak (18:00-9:00), new <sup>1</sup> |                   |                   |
|---|----------------------------|-------------------------------------|----------------------------|---|-------------------|-------------------|
| <b>Termination/Origination fees</b>         |                            |                                     |                            |   |                   |                   |
| Local                                       | 0.65                       | 0.59                                | 0.44                       | 0.40                                    |                   |                   |
| Single transit                              | 1.07                       | 0.96                                | 0.71                       | 0.64                                    |                   |                   |
| Double transit national                     | 1.86                       | 1.52                                | 1.22                       | 0.99                                    |                   |                   |
| <b>Transit fees (0.2)<sup>3</sup></b>       |                            |                                     |                            |   |                   |                   |
| Local                                       | 1.54                       | 1.46 <sup>2</sup>                   | 1.63 <sup>4</sup>          | 1.04                                    | 1.00 <sup>2</sup> | 1.17 <sup>4</sup> |
| Single transit                              | 1.74                       | 1.70 <sup>2</sup>                   | 1.87 <sup>4</sup>          | 1.17                                    | 1.15 <sup>2</sup> | 1.32 <sup>4</sup> |
| Double transit national                     | 2.02                       | 1.98 <sup>2</sup>                   | 2.15 <sup>4</sup>          | 1.34                                    | 1.32 <sup>2</sup> | 1.49 <sup>4</sup> |
| <b>Local Loop (in €)</b>                    |                            |                                     |                            |   |                   |                   |
| <b>Fully unbundled (*TAL*)</b>              |                            |                                     |                            |   |                   |                   |
| Activation and Termination fee              | 47.97 – 96.22 <sup>5</sup> |                                     | 43.10 – 69.78 <sup>6</sup> |   |                   |                   |
| Monthly fee                                 | 11.80 <sup>7</sup>         |                                     | 10,65 <sup>8</sup>         |   |                   |                   |
| <b>Partially unbundled (*Line Sharing*)</b> |                            |                                     |                            |   |                   |                   |
| Activation and Termination fee              | 60.82 <sup>9</sup>         |                                     | 51.43 <sup>10</sup>        |   |                   |                   |
| Monthly fee                                 | 2.43 <sup>9</sup>          |                                     | 2.31 <sup>10</sup>         |   |                   |                   |

<sup>1</sup> New prices are valid from 01/12/ 2003 to 31/05/ 2006.

<sup>2</sup> New prices are valid from 01/02/ 2005 to 31/05/ 2006.

<sup>3</sup> Including transit fee of T-Com and termination fee of other domestic third carrier.

<sup>4</sup> New prices are valid from 01/02/ 2005 to 31/05/ 2006 only for 36 other domestic carriers .

<sup>5</sup> Depending on complexity – valid to 30/06/2005

<sup>6</sup> Depending on complexity – valid to 30/06/2007.

<sup>7</sup> Twisted pair copper access line valid to 31/03/2005.

<sup>8</sup> Twisted pair copper access line valid to 31/03/2007.

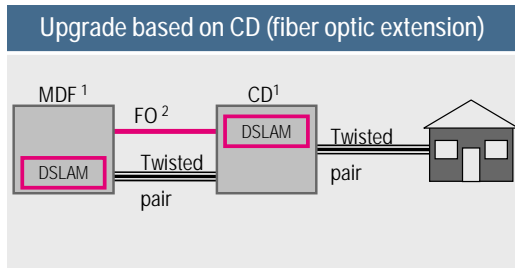
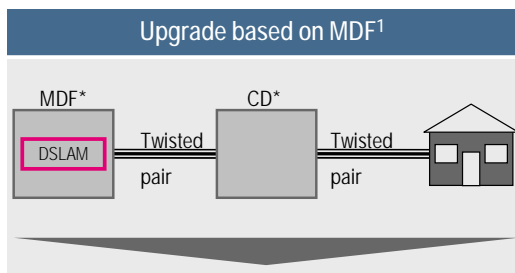
<sup>9</sup> Line Sharing valid to 30/06/2005.

<sup>10</sup> Line Sharing valid to 30/06/2007.

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Broadband investments

Conquering the home with quantum leap in connectivity



<sup>1</sup> MDF: main distribution frame; CD: cable distributor

<sup>2</sup> Copper cable parallel to fiber optic cable to ensure proper functioning of competitors' existing network infrastructure

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## T-Mobile. Adjusted for special influences.

| € million                               | Q4/04 | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|---|-------|--------|--------|--------|--------|----------|--------|--------|----------|
| Total revenue                           | 6,692 | 6,746  | 7,197  | 7,648  | 7,861  | 17.5%    | 26,527 | 29,452 | 11.0%    |
| Net revenue                             | 6,449 | 6,531  | 6,962  | 7,408  | 7,630  | 18.3%    | 25,450 | 28,531 | 12.1%    |
| ARPU revenue                            | 5,784 | 5,771  | 6,256  | 6,577  | 6,640  | 14.8%    | 22,928 | 25,244 | 10.1%    |
| EBITDA                                  | 2,068 | 2,111  | 2,443  | 2,730  | 2,488  | 20.3%    | 8,399  | 9,772  | 16.3%    |
| EBITDA margin (total revenues)          | 30.9% | 31.3%  | 33.9%  | 35.7%  | 31.6%  | 0.7%p    | 31.6%  | 33.2%  | 1.6%p    |
| EBITDA margin (ARPU revenues)           | 35.8% | 36.6%  | 39.1%  | 41.5%  | 37.5%  | 1.7%p    | 36.6%  | 38.7%  | 2.1%p    |
| Depreciation and amortization           | -979  | -1,136 | -1,180 | -1,185 | -1,298 | -32.6%   | -3,414 | -4,799 | -40.6%   |
| Operating results = EBIT                | 1,089 | 975    | 1,263  | 1,545  | 1,210  | 11.1%    | 4,984  | 4,993  | 0.2%     |
| Cash Capex <sup>1</sup>                 | 789   | 2,505  | 1,007  | 827    | 1,264  | 60.2%    | 3,078  | 5,603  | 82.0%    |
| Cash Contribution <sup>1,2</sup>        | 1,279 | -394   | 1,436  | 1,903  | 1,224  | -4.3%    | 5,317  | 4,169  | -21.6%   |
| Adj. Cash Capex <sup>1,3</sup>          | 789   | 627    | 820    | 827    | 1,264  | 60.2%    | 3,078  | 3,538  | 14.9%    |
| Adj. Cash Contribution <sup>1,2,3</sup> | 1,279 | 1,484  | 1,623  | 1,903  | 1,224  | -4.3%    | 5,317  | 6,234  | 17.2%    |

1 Amounts for 2005 include investments in the coverage areas previously covered by the network infrastructure joint venture with Cingular.

Amounts for 2004 exclude our investment to fund capital expenditures in the JV with Cingular.

2 Defined as adj. EBITDA minus Cash Capex.

3 Adjusted by excluding the acquisition costs for networks and spectrum in California and Nevada of EUR 1,878 million in Q1-2005 and excluding costs for licences acquired in Auction 58 of EUR 187 million in Q2.

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## T-Mobile. EBITDA Reconciliation.

| € million                                 | Q4/04 | Q1/05  | Q2/05  | Q3/05  | Q4/05  | FY/04  | FY/05  |
|---|-------|--------|--------|--------|--------|--------|--------|
| Total revenue                             | 6,692 | 6,746  | 7,197  | 7,648  | 7,861  | 26,527 | 29,452 |
| Results from ordinary business activities | 1,178 | 966    | 1,225  | 1,540  | -726   | 3,812  | 5,182  |
| - Depreciation and amortization           | -888  | -1,136 | -1,180 | -1,185 | -3,195 | -6,943 | -6,696 |
| = EBITDA                                  | 2,066 | 2,102  | 2,405  | 2,725  | 2,469  | 8,467  | 9,701  |
| EBITDA margin                             | 30.9% | 31.2%  | 33.9%  | 35.6%  | 31.4%  | 31.9%  | 32.9%  |
| - Special influences affecting            | -2    | -9     | -38    | -5     | -19    | 68     | -71    |
| = Adj. EBITDA                             | 2,068 | 2,111  | 2,443  | 2,730  | 2,488  | 8,399  | 9,772  |
| Adj. EBITDA margin                        | 30.9% | 31.3%  | 33.9%  | 35.7%  | 31.6%  | 31.6%  | 33.2%  |

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## T-Mobile. Unadjusted.

| € million                               | Q4/04 | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|---|-------|--------|--------|--------|--------|----------|--------|--------|----------|
| Total revenue                           | 6,692 | 6,746  | 7,197  | 7,648  | 7,861  | 17.5%    | 26,527 | 29,452 | 11.0%    |
| Net revenue                             | 6,449 | 6,531  | 6,962  | 7,408  | 7,630  | 18.3%    | 25,450 | 28,531 | 12.1%    |
| ARPU revenue                            | 5,784 | 5,771  | 6,256  | 6,577  | 6,640  | 14.8%    | 22,928 | 25,244 | 10.1%    |
| EBITDA                                  | 2,066 | 2,102  | 2,405  | 2,725  | 2,469  | 19.5%    | 8,467  | 9,701  | 14.6%    |
| EBITDA margin                           | 30.9% | 31.2%  | 33.9%  | 35.6%  | 31.4%  | 0.5%p    | 31.9%  | 32.9%  | 1.0%p    |
| Depreciation and amortization           | -888  | -1,136 | -1,180 | -1,185 | -3,195 | -259.8%  | -6,943 | -6,696 | 3.6%     |
| Operating results = EBIT                | 1,178 | 966    | 1,225  | 1,540  | -726   | n.a.     | 1,524  | 3,005  | 97%      |
| Cash Capex <sup>1</sup>                 | 789   | 2,505  | 1,007  | 827    | 1,264  | 60.2%    | 3,078  | 5,603  | 82.0%    |
| Cash Contribution <sup>1,2</sup>        | 1,277 | -403   | 1,398  | 1,898  | 1,205  | -5.6%    | 5,389  | 4,098  | -24.0%   |
| Adj. Cash Capex <sup>1,3</sup>          | 789   | 627    | 820    | 827    | 1,264  | 60.2%    | 3,078  | 3,538  | 14.9%    |
| Adj. Cash Contribution <sup>1,2,3</sup> | 1,277 | 1,475  | 1,585  | 1,898  | 1,205  | -5.6%    | 5,389  | 6,163  | 14.4%    |

1 Amounts for 2005 include investments in the coverage areas previously covered by the network infrastructure joint venture with Cingular.

Amounts for 2004 exclude our investment to fund capital expenditures in the JV with Cingular.

2 Defined as adj. EBITDA minus Cash Capex.

3 Adjusted by excluding the acquisition costs for networks and spectrum in California and Nevada of EUR 1,878 million in Q1-2005 and excluding costs for licences acquired in Auction 58 of EUR 187 million in Q2.

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## T-Mobile. Special influences.

| € million   | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05  | FY/04  | FY/05  |
|---|-------|-------|-------|-------|--------|--------|--------|
| Effects on EBITDA   | -2    | -9    | -38   | -5    | -19    | 68     | -71    |
| - of which subsequent proceeds from sale of Virgin Mobile |       |       |       |       |        | 75     |        |
| - of which Vivento  | -2    | -2    | -1    |       |        | -7     | -3     |
| - of which restructuring                                  |       | -7    | -37   | -5    | -19    |        | -68    |
| Effects on Operating Results = EBIT                       | 89    | -9    | -38   | -5    | -1,936 | -3,460 | -1,988 |
| - of which effects on EBITDA (see above)                  | -2    | -9    | -38   | -5    | -19    | 68     | -71    |
| - of which Impairment of FCC licenses                     | 92    |       |       |       |        | -1,250 |        |
| - of which Goodwill Impairment TMUK                       |       |       |       |       | -1,917 | -2,225 | -1,917 |
| - of which Goodwill Impairment EuroTel                    |       |       |       |       |        | -53    |        |

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# T-Mobile

## Customer Summary.

| '000 (end of period)        | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|-----------------------------|--------|--------|--------|--------|--------|----------|--------|--------|----------|
| Germany                     | 27,471 | 27,560 | 28,183 | 28,713 | 29,523 | 7.5%     | 27,471 | 29,523 | 7.5%     |
| USA                         | 17,314 | 18,271 | 19,244 | 20,302 | 21,690 | 25.3%    | 17,314 | 21,690 | 25.3%    |
| United Kingdom <sup>1</sup> | 15,726 | 16,117 | 16,055 | 16,313 | 17,158 | 9.1%     | 15,726 | 17,158 | 9.1%     |
| Netherlands                 | 2,261  | 2,222  | 2,250  | 2,295  | 2,317  | 2.5%     | 2,261  | 2,317  | 2.5%     |
| Austria                     | 2,042  | 2,041  | 2,047  | 2,050  | 2,090  | 2.3%     | 2,042  | 2,090  | 2.3%     |
| Czech Republic              | 4,360  | 4,390  | 4,463  | 4,553  | 4,634  | 6.3%     | 4,360  | 4,634  | 6.3%     |
| Hungary                     | 4,032  | 4,052  | 4,081  | 4,095  | 4,194  | 4.0%     | 4,032  | 4,194  | 4.0%     |
| Slovakia <sup>2</sup>       | 1,915  | 1,885  | 1,904  | 1,916  | 2,022  | 5.6%     | 1,915  | 2,022  | 5.6%     |
| Croatia                     | 1,534  | 1,550  | 1,651  | 1,736  | 1,903  | 24.1%    | 1,534  | 1,903  | 24.1%    |
| Macedonia                   | 752    | 777    | 800    | 845    | 877    | 16.6%    | 752    | 877    | 16.6%    |
| Montenegro <sup>2</sup>     | 179    | 178    | 200    | 268    | 208    | 16.4%    | 179    | 208    | 16.4%    |
| Total <sup>1</sup>          | 77,586 | 79,043 | 80,878 | 83,087 | 86,616 | 11.6%    | 77,586 | 86,616 | 11.6%    |
| Contract                    | 37,229 | 38,253 | 39,491 | 40,617 | 42,411 | 13.9%    | 37,229 | 42,411 | 13.9%    |
| % of total <sup>1</sup>     | 48.0%  | 48.4%  | 48.8%  | 48.9%  | 49.0%  | 1.0%p    | 48.0%  | 49.0%  | 1.0%p    |
| PTC Poland <sup>3</sup>     | 8,629  | 8,946  | 9,228  | 9,627  | 10,201 | 18.2%    | 8,629  | 10,201 | 18.2%    |

1 Including Virgin Mobile

2 Historical numbers adjusted for newly consolidated companies: Customers of T-Mobile Slovensko (Slovakia; fully consolidated since YE 2004; rebranded from Eurotel Bratislava into T-Mobile Slovensko at the beginning of May 2005) and customers of Monet (Montenegro; fully consolidated since Q2:2005) are included in all periods. Growth numbers are therefore on an organic basis.

3 Not fully consolidated

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# T-Mobile

## TMO Germany

| '000                                | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|-------------------------------------|--------|--------|--------|--------|--------|----------|--------|--------|----------|
| Customers (end of period)           | 27,471 | 27,560 | 28,183 | 28,713 | 29,523 | 7.5%     | 27,471 | 29,523 | 7.5%     |
| - Contract                          | 13,492 | 13,579 | 13,878 | 14,049 | 14,295 | 6.0%     | 13,492 | 14,295 | 6.0%     |
| - Prepay                            | 13,979 | 13,981 | 14,305 | 14,664 | 15,227 | 8.9%     | 13,979 | 15,227 | 8.9%     |
| Net adds                            | 113    | 89     | 623    | 530    | 810    | 616.8%   | 1,138  | 2,052  | 80.3%    |
| - Contract                          | 159    | 87     | 298    | 172    | 246    | 54.7%    | 923    | 803    | -13.0%   |
| - Prepay                            | -46    | 1      | 325    | 358    | 564    | n.a.     | 215    | 1,248  | 481.8%   |
| Average monthly churn               | 1.6%   | 1.4%   | 1.3%   | 1.6%   | 1.6%   | 0.0%p    | 1.5%   | 1.5%   | 0.0%p    |
| - Contract                          | 1.3%   | 1.1%   | 1.2%   | 1.2%   | 1.2%   | -0.1%p   | 1.1%   | 1.2%   | 0.1%p    |
| €                                   | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
| Total revenues (million)            | 2,185  | 2,074  | 2,129  | 2,212  | 2,207  | 1.0%     | 8,745  | 8,621  | -1.4%    |
| ARPU Revenue (million)              | 1,930  | 1,861  | 1,930  | 1,998  | 1,969  | 2.0%     | 7,656  | 7,757  | 1.3%     |
| Adj. EBITDA (million) <sup>1</sup>  | 999    | 825    | 904    | 940    | 934    | -6.5%    | 3,640  | 3,602  | -1.0%    |
| Adj. EBITDA margin (total rev.)     | 45.7%  | 39.8%  | 42.5%  | 42.5%  | 42.3%  | -3.4%p   | 41.6%  | 41.8%  | 0.2%p    |
| Adj. EBITDA margin (ARPU rev.)      | 51.8%  | 44.3%  | 46.8%  | 47.0%  | 47.4%  | -4.4%p   | 47.5%  | 46.4%  | -1.1%p   |
| SAC                                 | 100    | 107    | 94     | 96     | 81     | -19.0%   | 101    | 93     | -7.9%    |
| - Contract                          | 178    | 191    | 170    | 196    | 184    | 3.4%     | 172    | 184    | 7.0%     |
| - Prepay                            | 19     | 25     | 23     | 31     | 24     | 26.3%    | 34     | 26     | -23.5%   |
| ARPU                                | 24     | 23     | 23     | 23     | 23     | -4.2%    | 24     | 23     | -4.2%    |
| - Contract                          | 39     | 37     | 38     | 39     | 38     | -2.6%    | 39     | 38     | -2.6%    |
| - Prepay                            | 9      | 8      | 9      | 9      | 8      | -11.1%   | 9      | 9      | 0.0%     |
| Non-Voice % of ARPU                 | 17%    | 17%    | 16%    | 16%    | 18%    | 1%p      | 17%    | 17%    | 0%p      |
| Cash Capex (million)                | 106    | 139    | 73     | 102    | 143    | 34.9%    | 481    | 457    | -5.0%    |
| Adj. Cash Contribution <sup>2</sup> | 893    | 686    | 831    | 838    | 791    | -11.4%   | 3,159  | 3,145  | -0.4%    |

1 Special factor affecting EBITDA: Vivento transfer payment (EUR 2 million in Q4/04, EUR 2 million in Q1/05 and EUR 1 million in Q2/05); restructuring (EUR 33 million in Q2/05)

2 Defined as adj. EBITDA - Cash Capex

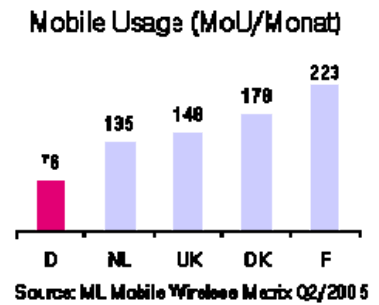
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# T-Mobile@home. Driving Usage.

- **4.95 € per month/4 ct per minute**
- **Radius of 2 km: area of 12 km<sup>2</sup> (0.6 miles/5 miles<sup>2</sup>)**
- **Maximal flexibility: the @home option can be combined with any tariff. No new handset or SIM card necessary.**
- **Innovative group function available: pool up to 5 mobile phones together and do whatever you used to do with your fixed line telephone systems (call forwarding etc.).**
- **Activated in just 2 minutes.**
- **Launched in January 2006. Most successful sales take off of any tariff ever launched.**
- **Target: 1.5 to 2.0 m customers by YE 2007**



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## Relax Tariffs Germany. Overview

|                              | Relax Start  | Relax 50 | Relax 100 | Relax 200 | Relax 500 |
|------------------------------|--|----------|-----------|-----------|-----------|
| <b>1. Monthly Payment</b>    |  |          |           |           |           |
| Relax eco (no handset)       | -  | 7.50 €   | 15.00 €   | 37.50 €   | 85.00 €   |
| Fee for handset              | -  | 7.50 €   | 10.00 €   | 12.50 €   | 15.00 €   |
| Relax (with handset)         | 7.50 €   | 15.00 €  | 25.00 €   | 50.00 €   | 100.00 €  |
| <b>2. Included Services</b>  |  |          |           |           |           |
| <b>Voice: Minutes to ...</b> |  |          |           |           |           |
| T-Mobile and Fixedline       | 20   | 50       | 100       | 200       | 500       |
| Other mobile networks        | For additional 5,00 € per month the bundled minutes can be used for other mobile networks as well. |          |           |           |           |
| Weekend option for 4,95 €    | unlimited [T-Mobile and Fixednet]  |          |           |           |           |
| Freetime option for 7,50 €   | unlimited [T-Mobile and Fixednet]  |          |           |           |           |
| Voicemail                    | free   |          |           |           |           |
| Budget check                 | free   |          |           |           |           |
| <b>SMS:</b>                  |  |          |           |           |           |
| Standard                     | non  |          |           |           |           |
| Optional tariff for 5,00 €   | 40 [0,125 ct per SMS]  |          |           |           |           |
| Optional tariff for 10,00 €  | 100 [0,10 ct per SMS]  |          |           |           |           |
| Optional tariff for 18,00 €  | 200 [0,09 ct per SMS]  |          |           |           |           |

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## Relax Tariffs Germany. Overview (Continued)

|                               | Relax Start | Relax 50  | Relax 100 | Relax 200 | Relax 500 |
|-------------------------------|-------------|-----------|-----------|-----------|-----------|
| <b>Overage</b>                |             |           |           |           |           |
| <b>Voice: Minutes to</b>      |             |           |           |           |           |
| T-Mobile                      | 0.40 €      | 0.40 €    | 0.30 €    | 0.35 €    | 0.25 €    |
| Fixedline                     | 0.40 €      | 0.40 €    | 0.30 €    | 0.35 €    | 0.25 €    |
| Other mobile networks         | 0.60 €      | 0.60 €    | 0.50 €    | 0.35 €    | 0.25 €    |
| <b>SMS</b>                    |             |           |           |           |           |
| Standard                      | 0.19 €      | 0.19 €    | 0.19 €    | 0.19 €    | 0.19 €    |
| <b>Voice Billing</b>          |             |           |           |           |           |
| Standard                      | 60/1        | 60/1      | 60/1      | 10/10     | 10/10     |
| Optional tariff for 3 €/month | 10/10       | 10/10     | 10/10     | -         | -         |
| <b>Activation Fee</b>         |             |           |           |           |           |
| Standard                      | 25.00 €     | 25.00 €   | 25.00 €   | 25.00 €   | 25.00 €   |
| <b>Duration of contract</b>   |             |           |           |           |           |
| Standard                      | 24 months   | 24 months | 24 months | 24 months | 24 months |

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## Data Tariffs Germany.

Always best connected: GPRS, UMTS, HSDPA, W-LAN.

|                   | Bundle           |               |               | Overage   |               |         |
|-------------------|------------------|---------------|---------------|-----------|---------------|---------|
|                   | Bundle           | Monthly Price | implied Price | Price     | Billing steps | Minimum |
| Pay-as-you-go     | -                | -             | -             | 9.00 €/MB | 10 KB         | 0.09 €  |
| <b>Volume</b>     |                  |               |               |           |               |         |
| Data 5            | 5 MB             | 5.00 €        | 1.00 €/MB     | 3.00 €/MB | 10 KB         | 0.03 €  |
| Data 30           | 30 MB            | 10.00 €       | 0.33 €/MB     | 1.90 €/MB | 100 KB        | 0.02 €  |
| Data 150          | 150 MB           | 30.00 €       | 0.20 €/MB     | 1.30 €/MB | 100 KB        | 0.01 €  |
| Data Giga         | <b>NEW!</b> 1 GB | 110.00 €      | 0.22 €/MB     | 0.80 €/MB | 100 KB        | 0.01 €  |
| <b>Time</b>       |                  |               |               |           |               |         |
| Data Time 120     | 2 h              | 10.00 €       | 5.00 €/h      | 11.40 €/h | 10 min        | 1.90 €  |
| Data Time 600     | 10 h             | 30.00 €       | 3.00 €/h      | 7.80 €/h  | 10 min        | 1.30 €  |
| Data Time 6000    | 100 h            | 110.00 €      | 1.10 €/h      | 4.80 €/h  | 10 min        | 0.80 €  |
| Sidekick Data     | 30 MB            | 15.00 €       | 0.50 €/MB     | free      | 100 KB        | -       |
| Mail Push Service | -                | 15.00 €       | -             | -         | -             | -       |

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# Data Tariffs Germany.

W-LAN only.

|                      | Bundle |               |               | Overage/Pay-as-you-go |               |         |
|----------------------|--------|---------------|---------------|-----------------------|---------------|---------|
|                      | Bundle | Monthly Price | implied Price | Price                 | Billing steps | Minimum |
| <b>Pay-as-you-go</b> |        |               |               |                       |               |         |
| Hotspot Pass 15 min  | -      | -             | -             | 8.00 €/h              | 15 min        | 2.00 €  |
| Hotspot Pass 1 h     | -      | -             | -             | 8.00 €/h              | 1 h           | 8.00 €  |
| Hotspot Pass 3 h     | -      | -             | -             | 4.67 €/h              | 3 h           | 14.00 € |
| Hotspot Pass 24 h    | -      | -             | -             | 0.75 €/h              | 24 h          | 18.00 € |
| <b>Time</b>          |        |               |               |                       |               |         |
| Hotspot 180          | 3 h    | 10.00 €       | 3.33 €/h      | 4.20 €/h              | 1 min         | 0.07 €  |
| Data Time 600        | 10 h   | 25.00 €       | 2.50 €/h      | 4.20 €/h              | 1 min         | 0.07 €  |
| Data Time 6000       | 100 h  | 90.00 €       | 0.90 €/h      | 4.20 €/h              | 1 min         | 0.07 €  |

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## T-Mobile TMO USA

| '000  | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|---|--------|--------|--------|--------|--------|----------|--------|--------|----------|
| Customers (end of period)                         | 17,314 | 18,271 | 19,244 | 20,302 | 21,690 | 25.3%    | 17,314 | 21,690 | 25.3%    |
| - Contract  | 15,341 | 16,115 | 16,796 | 17,512 | 18,424 | 20.1%    | 15,341 | 18,424 | 20.1%    |
| - Prepay  | 1,973  | 2,156  | 2,448  | 2,790  | 3,266  | 65.5%    | 1,973  | 3,266  | 65.5%    |
| Net adds  | 1,019  | 957    | 972    | 1,058  | 1,387  | 36.1%    | 4,186  | 4,375  | 4.5%     |
| - Contract  | 813    | 775    | 681    | 716    | 911    | 12.1%    | 3,645  | 3,083  | -15.4%   |
| - Prepay  | 206    | 182    | 291    | 342    | 476    | 131.1%   | 541    | 1,292  | 138.8%   |
| Average monthly churn                             | 3.1%   | 2.8%   | 2.8%   | 2.9%   | 2.9%   | -0.2%p   | 3.0%   | 2.8%   | -0.2%p   |
| - Contract  | 2.6%   | 2.3%   | 2.3%   | 2.4%   | 2.3%   | -0.3%p   | 2.6%   | 2.3%   | -0.3%p   |
| €   | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
| Total revenues (million)                          | 2,450  | 2,598  | 2,858  | 3,108  | 3,323  | 35.6%    | 9,278  | 11,887 | 28.1%    |
| ARPU Revenue (million)                            | 2,038  | 2,086  | 2,317  | 2,479  | 2,642  | 29.6%    | 7,765  | 9,524  | 22.7%    |
| EBITDA (million)                                  | 509    | 603    | 818    | 940    | 929    | 82.5%    | 2,056  | 3,290  | 60.0%    |
| EBITDA margin (total rev.)                        | 20.8%  | 23.2%  | 30.0%  | 30.2%  | 28.0%  | 7.2%p    | 22.2%  | 27.7%  | 5.5%p    |
| EBITDA margin (ARPU rev.)                         | 25.0%  | 28.9%  | 37.0%  | 37.9%  | 35.2%  | 10.2%p   | 26.5%  | 34.5%  | 8.0%p    |
| SAC   | 156    | 149    | 139    | 121    | 118    | -24.4%   | 160    | 131    | -18.1%   |
| - Contract  | 180    | 174    | 174    | 154    | 157    | -12.8%   | 181    | 164    | -9.4%    |
| - Prepay  | 72     | 70     | 54     | 45     | 39     | -45.8%   | 72     | 50     | -30.6%   |
| ARPU  | 41     | 39     | 41     | 42     | 42     | 2.4%     | 42     | 41     | -2.4%    |
| - Contract  | 43     | 42     | 44     | 45     | 46     | 7.0%     | 45     | 44     | -2.2%    |
| - Prepay  | 23     | 21     | 21     | 19     | 21     | -8.7%    | 24     | 21     | -12.5%   |
| Non-Voice % of ARPU                               | 6%     | 7%     | 8%     | 9%     | 9%     | 3%p      | 5%     | 8%     | 3%p      |
| Cash Capex (million) <sup>1</sup>                 | 353    | 2,133  | 643    | 455    | 655    | 85.6%    | 1,620  | 3,886  | 139.9%   |
| Cash Contribution (million) <sup>1,2</sup>        | 156    | -1,531 | 175    | 485    | 274    | 75.6%    | 436    | -596   | n.a.     |
| Adj. Cash Capex (million) <sup>1,3</sup>          | 353    | 255    | 456    | 455    | 655    | 85.6%    | 1,620  | 1,821  | 12.4%    |
| Adj. Cash Contribution (million) <sup>1,2,3</sup> | 156    | 347    | 362    | 485    | 274    | 75.6%    | 436    | 1,469  | 236.9%   |

1 Amounts for 2005 include investments in the coverage areas previously covered by the network infrastructure joint venture with Cingular.

Amounts for 2004 exclude our investment to fund capital expenditures in the JV with Cingular.

2 Defined as adj. EBITDA minus Cash Capex.

3 Adjusted by excluding the acquisition costs for networks and spectrum in California and Nevada of EUR 1,878 million in Q1-2005 and excluding costs for licences acquired in Auction 58 of EUR 187 million in Q2.

For US-GAAP numbers please visit [www.t-mobile.com/company/investors](http://www.t-mobile.com/company/investors) to download the corresponding T-Mobile USA earnings release.

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# T-Mobile

## TMO USA Financials \$ IFRS

| €   | Q4/04 | Q1/05  | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|---|-------|--------|-------|-------|-------|----------|--------|--------|----------|
| Total revenues (million)                          | 3,176 | 3,407  | 3,598 | 3,791 | 3,949 | 24.3%    | 11,538 | 14,745 | 27.8%    |
| Service Revenue (million)                         | 2,643 | 2,736  | 2,917 | 3,024 | 3,139 | 18.8%    | 9,655  | 11,816 | 22.4%    |
| EBITDA (million)                                  | 660   | 791    | 1,030 | 1,147 | 1,103 | 67.1%    | 2,553  | 4,071  | 59.5%    |
| EBITDA margin (total rev.)                        | 20.8% | 23.2%  | 30.0% | 30.2% | 28.0% | 7.2%p    | 22.2%  | 27.7%  | 5.5%p    |
| EBITDA margin (ARPU rev.)                         | 25.0% | 28.9%  | 37.0% | 37.9% | 35.2% | 10.2%p   | 26.5%  | 34.5%  | 8.0%p    |
| SAC   | 202   | 196    | 175   | 147   | 140   | -30.7%   | 199    | 163    | -18.1%   |
| - Contract  | 233   | 228    | 215   | 188   | 187   | -19.7%   | 225    | 203    | -9.8%    |
| - Prepay  | 94    | 92     | 79    | 55    | 47    | -50.0%   | 89     | 64     | -28.1%   |
| ARPU  | 53    | 51     | 52    | 51    | 50    | -5.7%    | 53     | 51     | -3.8%    |
| - Contract  | 56    | 54     | 55    | 55    | 55    | -1.8%    | 55     | 55     | 0.0%     |
| - Prepay  | 29    | 28     | 27    | 24    | 25    | -13.8%   | 30     | 26     | -13.3%   |
| Non-Voice % of ARPU                               | 6%    | 7%     | 8%    | 9%    | 9%    | 3%p      | 5%     | 8%     | 3%p      |
| Cash Capex (million) <sup>1</sup>                 | 457   | 2,797  | 809   | 555   | 779   | 70.5%    | 2,014  | 4,940  | 145.3%   |
| Cash Contribution (million) <sup>1,2</sup>        | 203   | -2,006 | 221   | 592   | 324   | 59.6%    | 539    | -869   | n.a.     |
| Adj. Cash Capex (million) <sup>1,3</sup>          | 457   | 335    | 574   | 555   | 779   | 70.5%    | 2,014  | 2,243  | 11.4%    |
| Adj. Cash Contribution (million) <sup>1,2,3</sup> | 203   | 456    | 456   | 592   | 324   | 59.6%    | 539    | 1,828  | 239.1%   |

1 Amounts for 2005 include investments in the coverage areas previously covered by the network infrastructure joint venture with Cingular. Amounts for 2004 exclude our investment to fund capital expenditures in the JV with Cingular.

2 Defined as adj. EBITDA minus Cash Capex.

3 Adjusted by excluding the acquisition costs for networks and spectrum in California and Nevada of USD 2,462 million in Q1/2005 and by excluding the costs for licences acquired in Auction 58 for UDS 235 million in Q2/2005

For US-GAAP numbers please visit [www.t-mobile.com/company/investors](http://www.t-mobile.com/company/investors) to download the corresponding T-Mobile USA earnings release.

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# T-Mobile

## TMO UK

| '000                                   | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|--|--------|--------|--------|--------|--------|----------|--------|--------|----------|
| Customers <sup>1</sup> (end of period) | 15,726 | 16,117 | 16,055 | 16,313 | 17,158 | 9.1%     | 15,726 | 17,158 | 9.1%     |
| - Contract                             | 2,997  | 3,078  | 3,090  | 3,120  | 3,439  | 14.7%    | 2,997  | 3,439  | 14.7%    |
| - Prepay <sup>1</sup>                  | 12,728 | 13,039 | 12,965 | 13,194 | 13,719 | 7.8%     | 12,728 | 13,719 | 7.8%     |
| Net adds <sup>1</sup>                  | 519    | 392    | -63    | 259    | 845    | 62.8%    | 2,090  | 1,433  | -31.4%   |
| - Contract                             | 57     | 81     | 12     | 30     | 319    | 458.1%   | 313    | 441    | 40.7%    |
| - Prepay <sup>1</sup>                  | 462    | 311    | -75    | 229    | 526    | 13.9%    | 1,776  | 992    | -44.2%   |
| Average monthly churn                  | 3.0%   | 2.6%   | 3.8%   | 3.1%   | 2.8%   | -0.2%p   | 2.2%   | 3.1%   | 0.9%p    |
| - Contract                             | 2.9%   | 3.0%   | 3.1%   | 3.2%   | 2.5%   | -0.4%p   | 2.7%   | 2.9%   | 0.2%p    |
| €                                      | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
| Total revenues (million) <sup>2</sup>  | 997    | 988    | 1,012  | 1,058  | 1,094  | 9.7%     | 4,344  | 4,153  | -4.4%    |
| ARPU Revenue (million)                 | 853    | 820    | 900    | 917    | 901    | 5.6%     | 3,709  | 3,538  | -4.6%    |
| Adj. EBITDA (million) <sup>3</sup>     | 237    | 277    | 327    | 394    | 305    | 28.7%    | 1,380  | 1,303  | -5.6%    |
| Adj. EBITDA margin (total rev.)        | 23.8%  | 28.0%  | 32.3%  | 37.2%  | 27.9%  | 4.1%p    | 31.8%  | 31.4%  | -0.4%p   |
| Adj. EBITDA margin (ARPU rev.)         | 27.8%  | 33.8%  | 36.3%  | 43.0%  | 33.9%  | 6.1%p    | 37.2%  | 36.8%  | -0.4%p   |
| SAC                                    | 104    | 157    | 105    | 115    | 95     | -8.7%    | 122    | 115    | -5.7%    |
| - Contract                             | 254    | 324    | 261    | 257    | 155    | -39.0%   | 269    | 236    | -12.3%   |
| - Prepay                               | 36     | 46     | 28     | 47     | 56     | 55.6%    | 38     | 45     | 18.4%    |
| ARPU                                   | 27     | 26     | 28     | 29     | 28     | 3.7%     | 29     | 28     | -3.4%    |
| - Contract                             | 58     | 58     | 63     | 64     | 60     | 3.4%     | 64     | 61     | -4.7%    |
| - Prepay                               | 15     | 12     | 14     | 15     | 14     | -6.7%    | 17     | 14     | -17.6%   |
| Non-Voice % of ARPU                    | 18%    | 17%    | 18%    | 19%    | 19%    | 1%p      | 17%    | 18%    | 1%p      |
| Cash Capex (million)                   | 92     | 86     | 99     | 97     | 177    | 92.4%    | 335    | 459    | 37.0%    |
| Adj. Cash Contribution <sup>3</sup>    | 145    | 191    | 228    | 297    | 128    | -11.7%   | 1,045  | 844    | -19.2%   |

1 Including Virgin Mobile

2 Cut in Mobile Termination Rates in September 2004.

3 Special factor affecting EBITDA: Subsequent proceeds from sale of Virgin Mobile EUR 75 million in Q2/04; Restructuring: EUR 4 million in Q3/05 and EUR 19 million in Q4

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**Flex.**

New Standards of mobile Value.



|         | Monthly charge | Equivalent value received <sup>1</sup> | Pure Minutes  | Pure Texts  |
|---------|----------------|--|---------------|-------------|
| Flex 20 | 20 GBP         | 34 GBP                                 | 170 minutes   | 340 texts   |
| Flex 25 | 25 GBP         | 60 GBP                                 | 300 minutes   | 600 texts   |
| Flex 30 | 30 GBP         | 90 GBP                                 | 450 minutes   | 900 texts   |
| Flex 35 | 35 GBP         | 180 GBP                                | 900 minutes   | 1,800 texts |
| Flex 50 | 50 GBP         | 255 GBP                                | 1,275 minutes | 2,550 texts |
| Flex 75 | 75 GBP         | 390 GBP                                | 1,950 minutes | 3,900 texts |

- › Totally flexible mix of talk time, texts, picture messages, voicemail
- › Charges expressed as £ per month, not set numbers of minutes and texts
- › 18 month minimum term contract
- › Weekly SMS to advise customers of remaining credit
- › Automatic 6 monthly 'BestPlan' promise
- › Minutes are for local and national calls to any UK network, and for voicemail retrieval. Texts are to any UK network
- › Minutes cost 20p per minute, texts 10p each, picture messages 20p each and voicemail retrieval is 10p per minute

<sup>1</sup> Calculated at normal run-on charge rates

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## Voice Prepay

Launch unique Proposition targeted at Mobile Youth Segment



### Mates Rates

UK

**Great Rates**  
Call other T-Mobiles for 5p all day any day

**No Strings**  
No qualifying Conditions unlike other networks

**Flexibility**  
Credit lasts 180 days (not 30 day as '3')

**Instant Gratification**

- › Targeted at Mobile Youth Segment
  - › Get best rates when calling your friends on T-Mobile
  - › No minimum spend – get reduced rates instantly
- › Launch July 2005 with heavyweight media and TV campaign Aug/Sep
- › Focus in key channels relevant to segment ie Woolworths

**Instant benefits when you connect to Mates Rates.**

Get low call and text rates to other T-Mobile customers straight away.

**NEW Mates Rates.**

Rates to other T-Mobile customers:

|       |         |
|-------|---------|
| Calls | 5p/min  |
| Texts | 5p/text |

To change to Mates Rates call 146

**LG £2050**  
Ultra slim design.  
• Exclusive T-Mobile  
• Includes personal search tool kit  
• 10GB

**Sagem my2-55**  
A sleek, sliding camera phone.  
• Colour screen w/ 150k  
• 3.2MP camera  
• MP3 ringtones  
• 3.5" display

**Top up your new SIM card and change to Mates Rates for great call and text rates.**

**£ Tap-up**  
Tap-up to get your phone automatically topped up to £20 whenever you use this year and the following year.

**£20 Voucher**  
Don't forget to top your voucher.

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## Voice: Attractive Cost Control Tariff.

| UFix          |                        |                        |
|---------------|------------------------|------------------------|
|               | UK                     |                        |
|               | £15 MRC                | £25 MRC                |
| UFix all day  | 50 mins +<br>25 texts  | 100 mins +<br>50 texts |
| UFix off peak | 300 mins +<br>30 texts | 750 mins +<br>75 texts |

### The Ufix experience:

- › Reliability: No „bill shock“ – fixed allowance of minutes and text for a fixed price every month. Possibility to top-up after allowance is used up.
- › Simplicity: 2 tariff to choose off. Transparent pricing.
- › Inspiration: First operator to offer real cost control within contract.

UK only, per month incl. VAT

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## T-Mobile TMO Austria

| '000                            | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
|---------------------------------|-------|-------|-------|-------|-------|----------|-------|-------|----------|
| Customers (end of period)       | 2,042 | 2,041 | 2,047 | 2,050 | 2,090 | 2.3%     | 2,042 | 2,090 | 2.3%     |
| - Contract                      | 985   | 989   | 997   | 1,013 | 1,046 | 6.2%     | 985   | 1,046 | 6.2%     |
| - Prepay                        | 1,058 | 1,052 | 1,050 | 1,037 | 1,044 | -1.3%    | 1,058 | 1,044 | -1.3%    |
| Net adds                        | 38    | -2    | 6     | 3     | 40    | 5.2%     | 12    | 48    | 289.8%   |
| - Contract                      | 34    | 4     | 8     | 16    | 34    | -1.3%    | 34    | 62    | 80.1%    |
| - Prepay                        | 4     | -6    | -2    | -13   | 7     | 94.7%    | -23   | -14   | 38.7%    |
| Average monthly churn           | 1.8%  | 1.9%  | 1.8%  | 1.8%  | 1.7%  | -0.1%p   | 1.8%  | 1.8%  | 0.0%p    |
| - Contract                      | 1.2%  | 1.4%  | 1.4%  | 1.2%  | 1.0%  | -0.2%p   | 1.4%  | 1.3%  | -0.1%p   |
| €                               | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
| Total revenues (million)        | 216   | 222   | 213   | 230   | 220   | 1.9%     | 882   | 885   | 0.3%     |
| ARPU Revenue (million)          | 200   | 210   | 202   | 215   | 207   | 3.5%     | 820   | 834   | 1.7%     |
| Adj. EBITDA (million)           | 68    | 62    | 54    | 64    | 46    | -32.4%   | 240   | 225   | -6.3%    |
| Adj. EBITDA margin (total rev.) | 31.5% | 27.8% | 25.1% | 27.8% | 20.9% | -10.6%p  | 27.2% | 25.4% | -1.8%p   |
| Adj. EBITDA margin (ARPU rev.)  | 34.0% | 29.3% | 26.5% | 29.8% | 22.2% | -11.8%p  | 29.3% | 27.0% | -2.3%p   |
| SAC                             | 137   | 133   | 141   | 132   | 154   | 12.4%    | 133   | 141   | 6.0%     |
| - Contract                      | 231   | 248   | 243   | 218   | 269   | 16.5%    | 233   | 245   | 5.2%     |
| - Prepay                        | 45    | 27    | 41    | 32    | 44    | -2.2%    | 47    | 37    | -21.3%   |
| ARPU                            | 33    | 34    | 33    | 35    | 34    | 3.0%     | 34    | 34    | 0.0%     |
| - Contract                      | 57    | 60    | 57    | 60    | 57    | 0.0%     | 59    | 58    | -1.7%    |
| - Prepay                        | 11    | 10    | 11    | 11    | 10    | -9.1%    | 11    | 11    | 0.0%     |
| Non-Voice % of ARPU             | 10%   | 10%   | 11%   | 11%   | 12%   | 2%p      | 9%    | 11%   | 2%p      |
| Cash Capex (million)            | 39    | 28    | 31    | 39    | 40    | 2.6%     | 131   | 138   | 5.3%     |
| Cash Contribution <sup>2</sup>  | 29    | 34    | 23    | 25    | 6     | -79.3%   | 109   | 87    | -20.2%   |

1 Special Influences affecting EBITDA: EUR 7 million for restructuring in Q1/05

2 Defined as adj. EBITDA minus Cash Capex

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# T-Mobile

## TMO Czech Republic

| '000                           | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
|--------------------------------|-------|-------|-------|-------|-------|----------|-------|-------|----------|
| Customers (end of period)      | 4,360 | 4,390 | 4,463 | 4,553 | 4,634 | 6.3%     | 4,360 | 4,634 | 6.3%     |
| - Contract                     | 1,105 | 1,128 | 1,178 | 1,220 | 1,288 | 16.6%    | 1,105 | 1,288 | 16.6%    |
| - Prepay                       | 3,255 | 3,262 | 3,285 | 3,333 | 3,347 | 2.8%     | 3,255 | 3,347 | 2.8%     |
| Net adds                       | 230   | 30    | 73    | 90    | 81    | -64.7%   | 413   | 274   | -33.6%   |
| - Contract                     | 55    | 23    | 51    | 42    | 67    | 22.7%    | 216   | 183   | -15.1%   |
| - Prepay                       | 175   | 7     | 23    | 48    | 13    | -92.6%   | 197   | 91    | -53.8%   |
| Average monthly churn          | 0.9%  | 1.2%  | 0.9%  | 0.9%  | 1.3%  | 0.4%p    | 1.0%  | 1.1%  | 0.1%p    |
| - Contract                     | 0.7%  | 0.6%  | 0.5%  | 0.7%  | 0.7%  | 0.0%p    | 0.6%  | 0.6%  | 0.0%p    |
| €                              | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
| Total revenues (million)       | 225   | 217   | 229   | 239   | 253   | 12.4%    | 827   | 938   | 13.4%    |
| ARPU Revenue (million)         | 204   | 206   | 218   | 220   | 225   | 10.3%    | 773   | 868   | 12.3%    |
| EBITDA (million)               | 86    | 108   | 108   | 107   | 88    | 2.3%     | 364   | 410   | 12.6%    |
| EBITDA margin (total rev.)     | 38.2% | 50.0% | 47.0% | 44.8% | 34.8% | -3.4%p   | 44.0% | 43.7% | -0.3%p   |
| EBITDA margin (ARPU rev.)      | 42.2% | 52.6% | 49.5% | 48.6% | 39.1% | -3.1%p   | 47.1% | 47.2% | 0.1%p    |
| SAC                            | 16    | 26    | 27    | 26    | 38    | 137.5%   | 25    | 30    | 20.0%    |
| - Contract                     | 60    | 69    | 63    | 70    | 74    | 23.3%    | 67    | 69    | 3.0%     |
| - Prepay                       | 6     | 15    | 14    | 13    | 26    | 333.3%   | 11    | 18    | 63.6%    |
| ARPU                           | 16    | 16    | 16    | 16    | 16    | 0.0%     | 16    | 16    | 0.0%     |
| - Contract                     | 39    | 38    | 39    | 38    | 38    | -2.6%    | 39    | 38    | -2.6%    |
| - Prepay                       | 8     | 8     | 9     | 8     | 8     | 0.0%     | 8     | 8     | 0.0%     |
| Non-Voice % of ARPU            | 20%   | 22%   | 20%   | 21%   | 21%   | 1%p      | 20%   | 21%   | 1%p      |
| Cash Capex (million)           | 30    | 26    | 12    | 23    | 39    | 30.0%    | 93    | 101   | 8.6%     |
| Cash Contribution <sup>1</sup> | 56    | 82    | 96    | 84    | 49    | -12.5%   | 271   | 309   | 14.0%    |

1 Defined as adj. EBITDA minus Cash Capex.

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# T-Mobile

## TMO Netherlands

| '000                            | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
|---------------------------------|-------|-------|-------|-------|-------|----------|-------|-------|----------|
| Customers (end of period)       | 2,261 | 2,222 | 2,250 | 2,295 | 2,317 | 2.5%     | 2,261 | 2,317 | 2.5%     |
| - Contract                      | 1,053 | 1,048 | 1,109 | 1,170 | 1,221 | 16.0%    | 1,053 | 1,221 | 16.0%    |
| - Prepay                        | 1,208 | 1,174 | 1,142 | 1,125 | 1,096 | -9.3%    | 1,208 | 1,096 | -9.3%    |
| Net adds                        | 8     | -39   | 28    | 44    | 23    | 180.4%   | 274   | 57    | -79.2%   |
| - Contract                      | 21    | -4    | 60    | 61    | 51    | 139.2%   | 151   | 168   | 11.3%    |
| - Prepay                        | -13   | -34   | -32   | -17   | -29   | -121.0%  | 123   | -112  | n.a.     |
| Average monthly churn           | 3.0%  | 3.7%  | 2.9%  | 2.9%  | 3.0%  | 0.0%p    | 2.4%  | 3.1%  | 0.7%p    |
| - Contract                      | 2.1%  | 3.0%  | 1.8%  | 2.0%  | 2.1%  | 0.0%p    | 1.7%  | 2.2%  | 0.5%p    |
| €                               | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
| Total revenues (million)        | 259   | 256   | 267   | 265   | 277   | 6.9%     | 1,046 | 1,064 | 1.7%     |
| ARPU Revenue (million)          | 242   | 233   | 250   | 252   | 257   | 6.2%     | 948   | 992   | 4.6%     |
| Adj. EBITDA (million)           | 46    | 26    | 34    | 52    | 62    | 34.8%    | 144   | 176   | 22.2%    |
| Adj. EBITDA margin (total rev.) | 17.8% | 10.3% | 12.8% | 19.6% | 22.4% | 4.6%p    | 13.8% | 16.5% | 2.7%p    |
| Adj. EBITDA margin (ARPU rev.)  | 19.0% | 11.3% | 13.7% | 20.6% | 24.1% | 5.1%p    | 15.2% | 17.7% | 2.5%p    |
| SAC                             | 186   | 194   | 191   | 145   | 129   | -30.6%   | 180   | 164   | -8.9%    |
| - Contract                      | 432   | 403   | 364   | 263   | 225   | -47.9%   | 384   | 306   | -20.3%   |
| - Prepay                        | 30    | 26    | -7    | 10    | 11    | -63.3%   | 51    | 11    | -78.4%   |
| ARPU                            | 36    | 35    | 37    | 37    | 37    | 2.8%     | 36    | 37    | 2.8%     |
| - Contract                      | 65    | 62    | 66    | 61    | 61    | -6.2%    | 65    | 63    | -3.1%    |
| - Prepay                        | 11    | 10    | 11    | 12    | 11    | 0.0%     | 12    | 11    | -8.3%    |
| Non-Voice % of ARPU             | 13%   | 14%   | 13%   | 15%   | 14%   | 1%p      | 13%   | 14%   | 1%p      |
| Cash Capex (million)            | 64    | 19    | 33    | 38    | 78    | 21.9%    | 140   | 168   | 20.0%    |
| Cash Contribution <sup>1</sup>  | -18   | 7     | 1     | 14    | -16   | 11.1%    | 4     | 8     | 100.0%   |

1 Defined as adj. EBITDA minus Cash Capex.

2 Special influences affecting EBITDA: EUR 2 million for restructuring in Q2/05.

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# T-Mobile TMO Hungary

| '000                           | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
|--------------------------------|-------|-------|-------|-------|-------|----------|-------|-------|----------|
| Customers (end of period)      | 4,032 | 4,052 | 4,081 | 4,095 | 4,194 | 4.0%     | 4,032 | 4,194 | 4.0%     |
| - Contract                     | 1,163 | 1,192 | 1,227 | 1,264 | 1,324 | 13.8%    | 1,163 | 1,324 | 13.8%    |
| - Prepay                       | 2,869 | 2,860 | 2,854 | 2,831 | 2,870 | 0.1%     | 2,869 | 2,870 | 0.1%     |
| Net adds                       | 43    | 20    | 29    | 14    | 98    | 130.3%   | 266   | 162   | -39.0%   |
| - Contract                     | 51    | 28    | 35    | 38    | 60    | 17.3%    | 181   | 160   | -11.6%   |
| - Prepay                       | -9    | -9    | -5    | -23   | 39    | n.a.     | 85    | 1     | -98.8%   |
| Average monthly churn          | 1.8%  | 1.3%  | 1.4%  | 1.7%  | 1.7%  | -0.1%p   | 1.3%  | 1.5%  | 0.2%p    |
| - Contract                     | 1.0%  | 1.0%  | 0.8%  | 0.8%  | 0.9%  | -0.1%p   | 1.0%  | 0.9%  | -0.1%p   |
| €                              | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
| Total revenues (million)       | 274   | 256   | 274   | 286   | 274   | 0.0%     | 1,049 | 1,090 | 3.9%     |
| ARPU Revenue (million)         | 245   | 234   | 249   | 258   | 241   | -1.6%    | 941   | 982   | 4.4%     |
| EBITDA (million)               | 106   | 99    | 111   | 121   | 101   | -4.7%    | 413   | 432   | 4.6%     |
| EBITDA margin (total rev.)     | 38.7% | 38.5% | 40.4% | 42.3% | 36.9% | -1.8%p   | 39.4% | 39.6% | 0.2%p    |
| EBITDA margin (ARPU rev.)      | 43.3% | 42.1% | 44.6% | 46.9% | 41.9% | -1.4%p   | 43.9% | 44.0% | 0.1%p    |
| SAC                            | 37    | 35    | 29    | 31    | 30    | -18.9%   | 42    | 31    | -26.2%   |
| - Contract                     | 71    | 70    | 66    | 70    | 60    | -15.5%   | 76    | 66    | -13.2%   |
| - Prepay                       | 25    | 20    | 16    | 18    | 18    | -28.0%   | 29    | 18    | -37.9%   |
| ARPU                           | 21    | 19    | 21    | 22    | 20    | -4.8%    | 20    | 20    | 0.0%     |
| - Contract                     | 48    | 45    | 48    | 49    | 44    | -8.3%    | 49    | 47    | -4.1%    |
| - Prepay                       | 10    | 9     | 9     | 10    | 9     | -10.0%   | 9     | 9     | 0.0%     |
| Non-Voice % of ARPU            | 13%   | 14%   | 13%   | 14%   | 15%   | 2%p      | 12%   | 14%   | 2%p      |
| Cash Capex (million)           | 61    | 26    | 62    | 35    | 58    | -4.9%    | 167   | 181   | 8.4%     |
| Cash Contribution <sup>1</sup> | 45    | 73    | 49    | 86    | 43    | -4.4%    | 246   | 251   | 2.0%     |

<sup>1</sup> Defined as adj. EBITDA minus Cash Capex.

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# T-Mobile TMO HR (Croatia)

| '000                           | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
|--------------------------------|-------|-------|-------|-------|-------|----------|-------|-------|----------|
| Customers (end of period)      | 1,534 | 1,550 | 1,651 | 1,736 | 1,903 | 24.1%    | 1,534 | 1,903 | 24.1%    |
| - Contract                     | 300   | 313   | 351   | 372   | 416   | 38.6%    | 300   | 416   | 38.6%    |
| - Prepay                       | 1,234 | 1,237 | 1,300 | 1,364 | 1,486 | 20.5%    | 1,234 | 1,486 | 20.5%    |
| Net adds                       | 105   | 16    | 101   | 85    | 166   | 57.6%    | 194   | 369   | 90.6%    |
| - Contract                     | 33    | 13    | 38    | 21    | 45    | 37.0%    | 48    | 116   | 143.9%   |
| - Prepay                       | 73    | 4     | 63    | 64    | 122   | 68.2%    | 146   | 253   | 73.3%    |
| Average monthly churn          | 0.9%  | 1.1%  | 1.1%  | 0.8%  | 1.1%  | 0.2%p    | 1.1%  | 1.0%  | -0.1%p   |
| - Contract                     | 1.1%  | 1.4%  | 0.9%  | 0.8%  | 1.5%  | 0.4%p    | 1.4%  | 1.1%  | -0.3%p   |
| €                              | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
| Total revenues (million)       | 105   | 101   | 129   | 157   | 125   | 19.0%    | 436   | 512   | 17.4%    |
| ARPU Revenue (million)         | 95    | 94    | 118   | 150   | 113   | 18.9%    | 406   | 475   | 17.0%    |
| EBITDA (million)               | 27    | 51    | 58    | 79    | 50    | 85.2%    | 193   | 238   | 23.3%    |
| EBITDA margin (total rev.)     | 25.7% | 50.3% | 45.1% | 50.3% | 40.0% | 14.3%p   | 44.3% | 46.5% | 2.2%p    |
| EBITDA margin (ARPU rev.)      | 28.4% | 53.9% | 49.4% | 52.7% | 44.2% | 15.8%p   | 47.5% | 50.1% | 2.6%p    |
| SAC                            | 96    | 61    | 60    | 38    | 81    | -15.6%   | 72    | 60    | -16.7%   |
| - Contract                     | 158   | 123   | 121   | 119   | 142   | -10.1%   | 126   | 128   | 1.6%     |
| - Prepay                       | 71    | 32    | 45    | 21    | 55    | -22.5%   | 54    | 39    | -27.8%   |
| ARPU                           | 21    | 20    | 25    | 29    | 21    | 0.0%     | 24    | 24    | 0.0%     |
| - Contract                     | 60    | 55    | 69    | 89    | 58    | -3.3%    | 73    | 68    | -6.8%    |
| - Prepay                       | 12    | 12    | 13    | 13    | 11    | -8.3%    | 13    | 12    | -7.7%    |
| Non-Voice % of ARPU            | 17%   | 18%   | 14%   | 12%   | 15%   | -2%p     | 15%   | 15%   | 0%p      |
| Cash Capex (million)           | 34    | 20    | 25    | 9     | 17    | -50.0%   | 64    | 71    | 10.9%    |
| Cash Contribution <sup>1</sup> | -7    | 31    | 33    | 70    | 33    | n.a.     | 129   | 167   | 29.5%    |

<sup>1</sup> Defined as adj. EBITDA minus Cash Capex.

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# T-Mobile

## T-Mobile Slovensko (Slovakia)

| '000                           | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
|--------------------------------|-------|-------|-------|-------|-------|----------|-------|-------|----------|
| Customers (end of period)      | 1,915 | 1,885 | 1,904 | 1,916 | 2,022 | 5.6%     | 1,915 | 2,022 | 5.6%     |
| - Contract                     | 647   | 663   | 714   | 737   | 787   | 21.5%    | 647   | 787   | 21.5%    |
| - Prepay                       | 1,267 | 1,223 | 1,191 | 1,179 | 1,235 | -2.5%    | 1,267 | 1,235 | -2.5%    |
| Net adds                       | 108   | -29   | 19    | 12    | 106   | -1.5%    | 301   | 107   | -64.5%   |
| - Contract                     | 84    | 15    | 51    | 24    | 50    | -40.8%   | 188   | 139   | -26.0%   |
| - Prepay                       | 23    | -44   | -32   | -12   | 56    | 140.7%   | 113   | -32   | n.a.     |
| Average monthly churn          | 1.6%  | 2.3%  | 1.8%  | 1.9%  | 1.7%  | 0.1%p    | 1.4%  | 1.9%  | 0.5%p    |
| - Contract                     | 1.0%  | 1.4%  | 1.1%  | 1.3%  | 1.3%  | 0.3%p    | 0.9%  | 1.3%  | 0.4%p    |
| €                              | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
| Total revenues (million)       | 91    | 86    | 93    | 97    | 102   | 11.5%    | 332   | 378   | 13.8%    |
| ARPU Revenue (million)         | 83    | 79    | 86    | 91    | 92    | 10.9%    | 303   | 347   | 14.4%    |
| EBITDA (million)               | 23    | 40    | 42    | 43    | 33    | 43.5%    | 123   | 159   | 29.4%    |
| EBITDA margin (total rev.)     | 25.1% | 47.0% | 44.9% | 44.3% | 32.4% | 7.3%p    | 37.0% | 42.1% | 5.1%p    |
| EBITDA margin (ARPU rev.)      | 27.7% | 51.0% | 48.2% | 47.3% | 35.9% | 8.2%p    | 40.5% | 45.8% | 5.3%p    |
| SAC                            | 41    | 37    | 37    | 31    | 35    | -14.6%   | 34    | 35    | 2.9%     |
| - Contract                     | 120   | 109   | 89    | 102   | 151   | 25.8%    | 119   | 113   | -5.0%    |
| - Prepay                       | 8     | 3     | 3     | 2     | 3     | -62.5%   | 6     | 3     | -50.0%   |
| ARPU                           | 15    | 14    | 15    | 16    | 15    | 0.0%     | 14    | 15    | 7.1%     |
| - Contract                     | 34    | 32    | 33    | 33    | 32    | -5.9%    | 34    | 32    | -5.9%    |
| - Prepay                       | 6     | 5     | 5     | 6     | 5     | -16.7%   | 6     | 5     | -16.7%   |
| Non-Voice % of ARPU            | 15%   | 15%   | 14%   | 14%   | 16%   | 1%p      | 13%   | 15%   | 2%p      |
| Cash Capex (million)           | 20    | 21    | 12    | 17    | 25    | 22.4%    | 81    | 75    | -7.0%    |
| Cash Contribution <sup>1</sup> | 3     | 19    | 30    | 26    | 8     | 209.4%   | 42    | 84    | 98.8%    |

<sup>1</sup> Defined as adj. EBITDA minus Cash Capex.

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# T-Mobile

## Mobimak (Macedonia)

| '000                           | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
|--------------------------------|-------|-------|-------|-------|-------|----------|-------|-------|----------|
| Customers (end of period)      | 752   | 777   | 800   | 845   | 877   | 16.6%    | 752   | 877   | 16.6%    |
| - Contract                     | 119   | 122   | 125   | 130   | 139   | 16.9%    | 119   | 139   | 16.9%    |
| - Prepay                       | 634   | 655   | 675   | 715   | 738   | 16.5%    | 634   | 738   | 16.5%    |
| Net adds                       | 59    | 25    | 23    | 45    | 32    | -46.1%   | 229   | 125   | -45.4%   |
| - Contract                     | 5     | 3     | 3     | 5     | 9     | 66.7%    | 20    | 21    | 5.3%     |
| - Prepay                       | 54    | 21    | 20    | 40    | 23    | -57.4%   | 209   | 104   | -50.2%   |
| Average monthly churn          | 1.3%  | 1.7%  | 1.6%  | 2.0%  | 2.2%  | 0.9%p    | 1.0%  | 1.9%  | 0.9%p    |
| - Contract                     | 0.9%  | 0.9%  | 0.9%  | 0.8%  | 1.1%  | 0.2%p    | 0.9%  | 0.9%  | 0.0%p    |
| '000                           | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
| Total revenues (million)       | 34    | 31    | 35    | 38    | 35    | 2.9%     | 135   | 139   | 3.0%     |
| ARPU Revenue (million)         | 30    | 29    | 32    | 36    | 33    | 10.0%    | 121   | 130   | 7.4%     |
| EBITDA (million)               | 17    | 16    | 19    | 20    | 18    | 5.9%     | 71    | 73    | 2.8%     |
| EBITDA margin (total rev.)     | 50.0% | 52.3% | 54.8% | 52.6% | 51.4% | 1.4%p    | 52.6% | 52.5% | -0.1%p   |
| EBITDA margin (ARPU rev.)      | 56.7% | 55.9% | 60.6% | 55.6% | 54.5% | -2.2%p   | 58.7% | 56.2% | -2.5%p   |
| SAC                            | 22    | 20    | 21    | 25    | 26    | 18.2%    | 20    | 24    | 20.0%    |
| - Contract                     | 41    | 30    | 35    | 67    | 62    | 51.2%    | 32    | 53    | 65.6%    |
| - Prepay                       | 20    | 19    | 20    | 21    | 19    | -5.0%    | 19    | 20    | 5.3%     |
| ARPU                           | 14    | 13    | 13    | 15    | 13    | -7.1%    | 16    | 13    | -18.8%   |
| - Contract                     | 39    | 38    | 41    | 46    | 38    | -2.6%    | 44    | 41    | -6.8%    |
| - Prepay                       | 9     | 8     | 8     | 9     | 8     | -11.1%   | 10    | 8     | -20.0%   |
| Non-Voice % of ARPU            | 11%   | 12%   | 10%   | 11%   | 10%   | -1%p     | 11%   | 11%   | 0%p      |
| Cash Capex (million)           | 1     | 5     | 2     | 7     | 4     | 300.0%   | 21    | 18    | -14.3%   |
| Cash Contribution <sup>1</sup> | 16    | 11    | 17    | 13    | 14    | -12.5%   | 50    | 55    | 10.0%    |

<sup>1</sup> Defined as adj. EBITDA minus Cash Capex.

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## Your 'mini notebook' device - MDA

- › 3.6" VGA TFT-LCD display unique pivoting communicator (PDA & mini notebook mode)
- › UMTS dual mode, Tri-Band: 900, 1800, 1900 MHz
- › Bluetooth and WLAN
- › 128 MB ROM plus 64 MB RAM plus MMC
- › Voice, SMS, MMS, Video, Outlook E-mail, Blackberry Push email (planned for Q4)
- › Dual camera for Videotelefonie
- › Large QWERTY keyboard
- › Powerful Multimedia experience (Audio & Video)
- › Launch Exclusively with T-Mobile August 2005



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## HSDPA Datacard Mobile Broadband Card 1800

- › Datacard with "HSDPA inside" launched in September 2005.
- › Product can be upgraded in Q1/2006 after availability of HSDPA in T-Mobile Network and Datacard Firmware.
- › GSM/GPRS/EDGE/UMTS
- › PCMCIA II Datacard with T-Mobile Communication Center Software



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## Business Customers.

### Adjusted for special influences.

| € million  | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|--|-------|-------|-------|-------|-------|----------|--------|--------|----------|
| Total revenue                                    | 3,446 | 3,106 | 3,219 | 3,143 | 3,382 | -1.9%    | 12,962 | 12,850 | -0.9%    |
| Net revenue                                      | 2,510 | 2,234 | 2,295 | 2,178 | 2,351 | -6.3%    | 9,246  | 9,058  | -2.0%    |
| EBITDA   | 356   | 392   | 423   | 446   | 325   | -8.7%    | 1,630  | 1,586  | -2.7%    |
| EBITDA margin                                    | 10.3% | 12.6% | 13.1% | 14.2% | 9.6%  | -0.7%p   | 12.6%  | 12.3%  | -0.2%p   |
| Depreciation, amortization and impairment losses | -240  | -216  | -224  | -215  | -232  | 3.3%     | -955   | -887   | 7.1%     |
| Operating results = EBIT                         | 116   | 174   | 201   | 231   | 93    | -19.8%   | 675    | 699    | 3.6%     |
| Cash capex                                       | 230   | 132   | 168   | 162   | 313   | 36.1%    | 758    | 775    | 2.2%     |
| Cash contribution <sup>1</sup>                   | 126   | 259   | 256   | 283   | 13    | -89.7%   | 871    | 811    | -6.9%    |

<sup>1</sup> Defined as adj. EBITDA – Cash Capex

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## Business Customers.

### EBITDA Reconciliation.

| € million  | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | FY/04  | FY/05  |
|--|-------|-------|-------|-------|-------|--------|--------|
| Total revenue                                    | 3,446 | 3,106 | 3,219 | 3,143 | 3,382 | 12,962 | 12,850 |
| Operating results = EBIT                         | 46    | 173   | 195   | 197   | -157  | 553    | 409    |
| Depreciation, amortization and impairment losses | -240  | -216  | -224  | -215  | -232  | -955   | -887   |
| = EBITDA   | 287   | 391   | 418   | 412   | 85    | 1,508  | 1,305  |
| EBITDA margin                                    | 8.3%  | 12.6% | 13.0% | 13.1% | 2.5%  | 11.6%  | 10.2%  |
| - Special influences affecting EBITDA            | 70    | 1     | 5     | 34    | 241   | 121    | 281    |
| = Adj. EBITDA                                    | 356   | 392   | 423   | 446   | 325   | 1,630  | 1,586  |
| Adj. EBITDA margin                               | 10.3% | 12.6% | 13.1% | 14.2% | 9.6%  | 12.6%  | 12.3%  |

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## Business Customers. Unadjusted.

| € million  | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|--|-------|-------|-------|-------|-------|----------|--------|--------|----------|
| Total revenue                                    | 3,446 | 3,106 | 3,219 | 3,143 | 3,382 | -1.9%    | 12,962 | 12,850 | -0.9%    |
| Net revenue                                      | 2,510 | 2,234 | 2,295 | 2,178 | 2,351 | -6.3%    | 9,246  | 9,058  | -2.0%    |
| EBITDA   | 287   | 391   | 418   | 412   | 85    | -70.4%   | 1,508  | 1,305  | -13.5%   |
| EBITDA margin                                    | 8.3%  | 12.6% | 13.0% | 13.1% | 2.5%  | -5.8%p   | 11.6%  | 10.2%  | -1.5%p   |
| Depreciation, amortization and impairment losses | -240  | -216  | -223  | -214  | -241  | -0.4%    | -955   | -896   | 6.2%     |
| Operating results = EBIT                         | 46    | 173   | 195   | 197   | -157  | -441.3%  | 553    | 409    | -26.0%   |

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## Business Customers. Special influences.

| € million                                  | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | FY/04 | FY/05 |
|--|-------|-------|-------|-------|-------|-------|-------|
| Effect on EBITDA                           | -70   | -1    | -5    | -34   | -241  | -121  | -281  |
| of which restructuring provisions (EBITDA) | -53   | --    | --    | -31   | -236  | -56   | -267  |
| of which restructuring provisions (EBIT)   | -53   | --    | --    | -31   | -245  | -56   | -276  |
| of which transfer payment Vivento          | -17   | -1    | -5    | -3    | -5    | -74   | -14   |
| of which gain of sale of cc-chemplorer     | --    | --    | --    | --    | --    | 9     | --    |
| Effect on Operating results = EBIT         | -70   | -1    | -5    | -34   | -250  | -121  | -290  |

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## Business Customers. Summary.

| € million             | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|-----------------------|-------|-------|-------|-------|-------|----------|--------|--------|----------|
| Total revenue         | 3,446 | 3,106 | 3,219 | 3,143 | 3,382 | -1.9%    | 12,962 | 12,850 | -0.9%    |
| thereof international | 384   | 414   | 446   | 421   | 489   | 27.3%    | 1,733  | 1,770  | 2.1%     |
| Adj. EBITDA           | 356   | 392   | 423   | 446   | 325   | -8.7%    | 1,630  | 1,586  | -2.7%    |
| Adj. EBITDA margin    | 10.3% | 12.6% | 13.1% | 14.2% | 9.6%  | -0.7%p   | 12.6%  | 12.3%  | -0.2%p   |
| Cash Capex            | 230   | 132   | 168   | 162   | 313   | 36.1%    | 758    | 775    | 2.2%     |
| Cash contribution     | 126   | 259   | 256   | 283   | 13    | -89.7%   | 871    | 811    | -6.9%    |
| Order entry           | 3,602 | 3,080 | 3,897 | 2,779 | 3,862 | 7.2%     | 13,265 | 13,618 | 2.7%     |

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## Business Customers Enterprise Services. Summary

| € million                      | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|--------------------------------|--------|--------|--------|--------|--------|----------|--------|--------|----------|
| Total revenue                  | 2,200  | 2,041  | 2,086  | 2,039  | 2,205  | 0.2%     | 8,248  | 8,370  | 1.5%     |
| Adj. EBITDA                    | 249    | 328    | 348    | 372    | 283    | 13.7%    | 1,265  | 1,331  | 5.2%     |
| Adj. EBITDA margin             | 11.3%  | 16.1%  | 16.7%  | 18.3%  | 12.9%  | 1.6%p    | 15.3%  | 15.9%  | 0.6%p    |
| Capex <sup>1</sup>             | 255    | 107    | 172    | 133    | 264    | 3.5%     | 701    | 675    | -3.7%    |
| Cash contribution <sup>2</sup> | -6     | 221    | 176    | 239    | 19     | 416.7%   | 564    | 656    | 16.3%    |
| Headcount (end of period)      | 35,539 | 35,768 | 35,586 | 35,810 | 36,215 | 1.9%     | 35,539 | 36,215 | 1.9%     |
| Headcount (average number)     | 35,626 | 35,660 | 35,634 | 35,775 | 36,109 | 1.4%     | 35,529 | 35,794 | 0.7%     |

<sup>1</sup> Booked Capex

<sup>2</sup> Defined as adj. EBITDA – Booked Capex

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## Computing & Desktop Services.

| Financial (€ million)          | Q4/04        | Q1/05        | Q2/05        | Q3/05        | Q4/05        | % y.o.y.        | FY/04        | FY/05        | % y.o.y.        |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|-----------------|--------------|--------------|-----------------|
| Total revenue                  | 1,186        | 1,158        | 1,157        | 1,144        | 1,226        | 3.4%            | 4,590        | 4,685        | 2.1%            |
| Adj. EBITDA                    | 188          | 266          | 313          | 310          | 241          | 28.2%           | 999          | 1,130        | 13.1%           |
| Adj. EBITDA margin             | 15.8%        | 23.0%        | 27.1%        | 27.1%        | 19.7%        | 3.9%p           | 21.8%        | 24.1%        | 2.3%p           |
| Capex <sup>1</sup>             | 238          | 96           | 158          | 110          | 229          | -3.8%           | 621          | 592          | -4.7%           |
| Cash contribution <sup>2</sup> | -50          | 170          | 155          | 200          | 12           | 124.0%          | 378          | 538          | 42.3%           |
| Headcount (end of period)      | 20,788       | 20,712       | 20,653       | 20,914       | 21,419       | 3.0%            | 20,788       | 21,419       | 3.0%            |
| <b>Value Driver</b>            | <b>Q4/04</b> | <b>Q1/05</b> | <b>Q2/05</b> | <b>Q3/05</b> | <b>Q4/05</b> | <b>% y.o.y.</b> | <b>FY/04</b> | <b>FY/05</b> | <b>% y.o.y.</b> |
| Desktop under service ('000)   | 1,220        | 1,263        | 1,295        | 1,337        | 1,346        | 10.3%           | 1,220        | 1,346        | 10.3%           |
| Service share <sup>3</sup>     | 62.0%        | 60.5%        | 61.7%        | 68.1%        | 58.2%        | -3.8%p          | 60.6%        | 64.3%        | 6.1%p           |
| MIPS capacity (number)         | 130,786      | 130,429      | 126,656      | 129,349      | 123,386      | -5.7%           | 130,786      | 123,386      | -5.7%           |

1 Booked Capex

2 Defined as adj. EBITDA – Booked Capex

3 Germany only.

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## Systems Integration.

| Financial (€ million)          | Q4/04        | Q1/05        | Q2/05        | Q3/05        | Q4/05        | % y.o.y.        | FY/04        | FY/05        | % y.o.y.        |
|--------------------------------|--------------|--------------|--------------|--------------|--------------|-----------------|--------------|--------------|-----------------|
| Total revenue                  | 517          | 386          | 399          | 399          | 417          | -19.3%          | 1,657        | 1,600        | -3.4%           |
| Adj. EBITDA                    | 34           | 41           | 22           | 39           | 21           | -38.2%          | 162          | 124          | -23.5%          |
| Adj. EBITDA margin             | 6.7%         | 10.6%        | 5.6%         | 9.9%         | 5.0%         | -1.7%p          | 9.8%         | 7.7%         | -2.1%p          |
| Capex <sup>1</sup>             | 10           | 6            | 9            | 15           | 13           | 30.0%           | 31           | 44           | 41.9%           |
| Cash contribution <sup>2</sup> | 24           | 35           | 13           | 24           | 8            | -66.7%          | 131          | 80           | -38.9%          |
| Headcount (end of period)      | 13,929       | 14,203       | 14,071       | 14,022       | 13,918       | -0.1%           | 13,929       | 13,918       | -0.1%           |
| <b>Value Driver</b>            | <b>Q4/04</b> | <b>Q1/05</b> | <b>Q2/05</b> | <b>Q3/05</b> | <b>Q4/05</b> | <b>% y.o.y.</b> | <b>FY/04</b> | <b>FY/05</b> | <b>% y.o.y.</b> |
| Utilization rate               | 79.8%        | 77.3%        | 78.9%        | 78.7%        | 81.5%        | 1.7%p           | 77.8%        | 79.1%        | 1.3%p           |
| Charge-out-rate (€)            | 115          | 99           | 98           | 101          | 93           | -19.1%          | 104          | 98           | -5.8%           |

1 Booked Capex

2 Defined as adj. EBITDA – Booked Capex

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# Telecommunication.

| Financial (€ million)          | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | %Q1-Q3/04 |
|--------------------------------|-------|-------|-------|-------|-------|----------|-------|-------|-----------|
| Total revenue                  | 497   | 497   | 531   | 496   | 562   | 13.1%    | 2,000 | 2,085 | 4.3%      |
| Adj. EBITDA                    | 27    | 22    | 11    | 23    | 22    | -18.5%   | 103   | 78    | -24.3%    |
| Adj. EBITDA margin             | 5.5%  | 4.4%  | 2.0%  | 4.6%  | 4.0%  | -1.5%p   | 5.2%  | 3.7%  | -1.5%p    |
| Capex <sup>1</sup>             | 8     | 5     | 5     | 7     | 22    | 175.0%   | 49    | 39    | -20.4%    |
| Cash contribution <sup>2</sup> | 19    | 17    | 6     | 16    | 0     | -100.0%  | 54    | 39    | -27.8%    |
| Headcount (end of period)      | 821   | 853   | 862   | 874   | 878   | 6.9%     | 821   | 878   | 6.9%      |

<sup>1</sup> Booked Capex

<sup>2</sup> Defined as adj. EBITDA – Booked Capex

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## Business Customers Business Services. Summary

| € million                      | Q4/04  | Q1/05  | Q2/05  | Q3/05  | Q4/05  | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|--------------------------------|--------|--------|--------|--------|--------|----------|--------|--------|----------|
| Total revenue                  | 1,248  | 1,065  | 1,133  | 1,104  | 1,178  | -5.6%    | 4,715  | 4,480  | -5.0%    |
| Adj. EBITDA                    | 106    | 63     | 77     | 74     | 42     | -60.4%   | 363    | 254    | -30.0%   |
| Adj. EBITDA margin             | 8.5%   | 5.9%   | 6.8%   | 6.7%   | 3.5%   | -5.0%p   | 7.7%   | 5.7%   | -2.0%p   |
| Capex <sup>1</sup>             | 51     | 40     | 49     | 39     | 57     | 11.8%    | 168    | 185    | 10.1%    |
| Cash contribution <sup>2</sup> | 55     | 23     | 28     | 35     | -15    | -127.3%  | 195    | 69     | -64.6%   |
| Headcount (end of period)      | 15,634 | 15,940 | 16,182 | 16,104 | 15,826 | 1.2%     | 15,634 | 15,826 | 1.2%     |
| Headcount (average number)     | 15,606 | 15,654 | 16,094 | 16,122 | 15,928 | 2.1%     | 16,449 | 15,950 | -3.0%    |

| Value Driver             | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04 | FY/05 | % y.o.y. |
|--------------------------|-------|-------|-------|-------|-------|----------|-------|-------|----------|
| Revenue Voice            | 492   | 455   | 490   | 450   | 453   | -7.9%    | 1,933 | 1,848 | -4.4%    |
| Revenue Data (Legacy/IP) | 742   | 579   | 571   | 585   | 611   | -17.7%   | 2,593 | 2,346 | -9.5%    |
| Revenue IT <sup>3</sup>  | 111   | 81    | 104   | 93    | 127   | 14.4%    | 314   | 405   | 29.0%    |
| Material Ratio           | 90%   | 70%   | 68%   | 74%   | 74%   | -15%p    | 80%   | 71%   | -8.7%p   |

<sup>1</sup> Booked Capex

<sup>2</sup> Defined as adj. EBITDA – Booked Capex

<sup>3</sup> The definition of IT revenue was broadened due to the extension of the IT strategy as part of "Focus on Growth" program. Prior-period comparatives have been adjusted accordingly.

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## Group Headquarters & Shared Services.

Adjusted for special influences.

| € million  | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04  | FY/05  | % y.o.y. |
|--|-------|-------|-------|-------|-------|----------|--------|--------|----------|
| Total revenue                                    | 891   | 853   | 883   | 867   | 902   | 1.2%     | 3,526  | 3,505  | -0.6%    |
| Net revenue                                      | 72    | 65    | 66    | 69    | 84    | 16.7%    | 260    | 284    | 9.2%     |
| EBITDA   | -274  | -72   | -66   | -95   | -102  | 62.8%    | -548   | -335   | 38.9%    |
| of which Vivento                                 | -199  | -186  | -156  | -155  | -145  | 27.1%    | -830   | -642   | 22.7%    |
| EBITDA margin (in %)                             | -30.8 | -8.4  | -7.5  | -11.0 | -11.3 | n/a      | -15.5  | -9.6   | n/a      |
| Depreciation, amortization and impairment losses | -248  | -184  | -212  | -213  | -319  | -28.6%   | -885   | -928   | -4.9%    |
| Operating results = EBIT                         | -522  | -256  | -278  | -308  | -421  | 19.3%    | -1,433 | -1,263 | 11.9%    |
| Cash capex                                       | 201   | 56    | 118   | 123   | 159   | 20.9%    | 518    | 456    | -12.0%   |

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## Group Headquarters & Shared Services.

EBITDA Reconciliation.

| € million  | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | FY/04  | FY/05 |
|--|-------|-------|-------|-------|-------|--------|-------|
| Total revenue                                    | 891   | 853   | 883   | 867   | 902   | 3,526  | 3,505 |
| Operating results = EBIT                         | -561  | -267  | -232  | -342  | 1     | -1,441 | -840  |
| Depreciation, amortization and impairment losses | -248  | -184  | -212  | -213  | -319  | -885   | -928  |
| = EBITDA   | -313  | -83   | -20   | -129  | 320   | -556   | 88    |
| EBITDA margin (in %)                             | -35.1 | -9.7  | -2.3  | -14.9 | 35.5  | -15.8  | 2.5   |
| - Special influences affecting EBITDA            | -39   | -11   | 46    | -34   | 422   | -8     | 423   |
| = Adj. EBITDA                                    | -274  | -72   | -66   | -95   | -102  | -548   | -335  |
| Adj. EBITDA margin (in %)                        | -30.8 | -8.4  | -7.5  | -11.0 | -11.3 | -15.5  | -9.6  |

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## Group Headquarters & Shared Services. Unadjusted.

| € million  | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | % y.o.y. | FY/04  | FY/05 | % y.o.y. |
|--|-------|-------|-------|-------|-------|----------|--------|-------|----------|
| Total revenue                                    | 891   | 853   | 883   | 867   | 902   | 1.2%     | 3,526  | 3,505 | -0.6%    |
| Net revenue                                      | 72    | 65    | 66    | 69    | 84    | 16.7%    | 260    | 284   | 9.2%     |
| EBITDA   | -313  | -83   | -20   | -129  | 320   | n.a.     | -556   | 88    | 115.8%   |
| of which Vivento                                 | -185  | -197  | -150  | -168  | -303  | -63.8%   | -775   | -818  | -5.5%    |
| EBITDA margin (in %)                             | -35.1 | -9.7  | -2.3  | -14.9 | 35.5  | n/a      | -15.8  | 2.5   | n/a      |
| Depreciation, amortization and impairment losses | -248  | -184  | -212  | -213  | -319  | -28.6%   | -885   | -928  | -4.9%    |
| Operating results = EBIT                         | -561  | -267  | -232  | -342  | 1     | 100.2%   | -1,441 | -840  | 41.7%    |

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## Group Headquarters & Shared Services. Special influences.

| € million   | Q4/04 | Q1/05 | Q2/05 | Q3/05 | Q4/05 | FY/04 | FY/05 |
|---|-------|-------|-------|-------|-------|-------|-------|
| Effect on EBITDA  | -39   | -11   | 46    | -34   | 422   | -8    | 423   |
| of which transfer payment Vivento   | 19    | 2     | 10    | 7     | -1    | 83    | 18    |
| of which gain from the release of accruals due to the restructuring of the Postal Civil Service Health Insurance Fund (Postbeamtenkrankenkasse) |       |       |       |       | 783   |       | 783   |
| Accruals for reduction of personnel, redundancy payments and others   | -58   | -13   | 36    | -41   | -360  | -91   | -378  |
| Effects on Operating results = EBIT   | -39   | -11   | 46    | -34   | 422   | -8    | 423   |

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# Vivento.

## Results of efficient processes.

| End of period <sup>1</sup>        | 31/12/04 | 31/03/05 | 30/06/05 | 30/09/05 | 31/12/05            |
|-----------------------------------|----------|----------|----------|----------|---------------------|
| Transfers to Vivento (cumulative) | 31,800   | 32,500   | 33,000   | 33,700   | 34,200              |
| Left Vivento (cumulative)         | 12,800   | 14,800   | 16,500   | 17,700   | 18,900 <sup>2</sup> |
| Employees in Vivento              | 19,000   | 17,700   | 16,500   | 16,000   | 15,300              |
| Business lines                    | 4,600    | 5,700    | 6,350    | 7,000    | 7,200               |
| Temporary workers, projects       | 10,000   | 7,100    | 6,350    | 5,300    | 4,700               |
| Training                          | 800      | 700      | 250      | 300      | 250                 |
| Management                        | 750      | 750      | 750      | 750      | 700                 |
| Remaining Vivento employees       | 2,850    | 3,450    | 2,800    | 2,650    | 2,450               |

<sup>1</sup> Rounded figures; including Vivento management

<sup>2</sup> Of which approx. 10,000 employees have left the Deutsche Telekom group since 2002

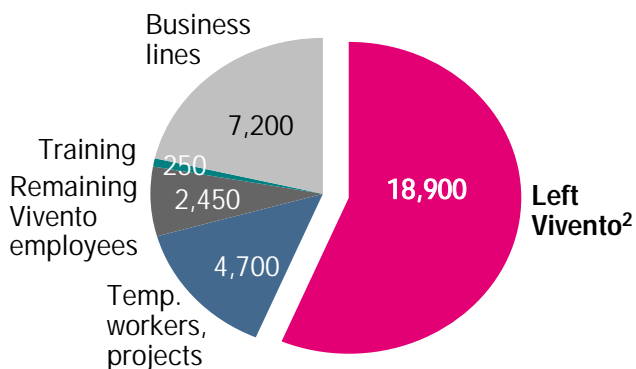
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# Vivento.

## Successful development.

### Vivento as of December 31, 2005 <sup>1</sup>

Transfers to Vivento: 34,200



Employees in Vivento: 15,300 <sup>3</sup>

- › Optimization in personnel cost through headcount reduction – adj. EBITDA +22.7% y.o.y
- › Only 2,400 Transfers into Vivento, 6,100 left Vivento in 2005
- › Approx. 10,000 employees were routed through Vivento and permanently placed outside DT Group
- › Ongoing development of business models and employment opportunities: approx. 56% y.o.y more employees in business lines

<sup>1</sup> Rounded figures; including Vivento management

<sup>2</sup> Of which approx. 10,000 employees have left the Deutsche Telekom group since 2002.

<sup>3</sup> Including approx. 700 FTE Vivento management

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