T-Mobile USA

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This presentation contains a number of non-GAAP figures, such as OIBDA, OIBDA margin, CPGA, CCPU, EBITDA and EBITDA adj. for special factors, EBITDA margin adj., capex, special factors, adj. net income, ARPU, free cash flow, and gross and net debt. These non-GAAP figures should not be viewed as a substitute for our GAAP figures. Our non-GAAP measures may not be comparable to non-GAAP measures used by other companies. To interpret the non-GAAP measures, please refer to the Backup materials accompanying this presentation and the “Reconciliation to pro forma figures” in the Q3/03 interim report or the “Reconciliation to pro forma figures” posted on Deutsche Telekom’s Investor relations link under www.telekom.de/investor-relations. With regard to OIBDA, OIBDA margin, CPGA, and CCPU, please see the reconciliation in the backup to this presentation and the earnings release published by T-Mobile International on the Q3/03 results of its U.S. operations.
Get More – and the Customer is Why

More Minutes
• Simple and affordable rate plans for voice and data

More Features
• Device leadership
• Leadership in mobile messaging and data
• Global hotspot leadership

More Service
• Top-rated customer service
• Focus on improving network quality
• Driving strength in distribution
T-Mobile Delivered Growth & Profitability in 2003

- No. 2 in net adds in 2003
- The fastest growing national wireless carrier in 2003
- Strong margin improvement (results to be published on March 10)

**Net adds (million) in 2003**

<table>
<thead>
<tr>
<th></th>
<th>TM US</th>
<th>AWE</th>
<th>Cingular</th>
<th>NXL*</th>
<th>Sprint**</th>
<th>VZW</th>
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<tr>
<td><strong>3.2</strong></td>
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<td><strong>2.1</strong></td>
<td><strong>2.2</strong></td>
<td><strong>2.3</strong></td>
<td><strong>5.0</strong></td>
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**% Subscriber growth 2003**

<table>
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<tr>
<th></th>
<th>TM US</th>
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<tr>
<td><strong>32</strong></td>
<td><strong>5</strong></td>
<td><strong>10</strong></td>
<td><strong>21</strong></td>
<td><strong>15</strong></td>
<td><strong>15</strong></td>
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* Guidance reconfirmed on January 5.
** Net adds incl. resale.
The “Power of One”—Why T-Mobile Wins

<table>
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<tr>
<th>Technology &amp; Pricing</th>
<th>Frequency Band</th>
<th>Billing Systems</th>
<th>Sales Structure</th>
<th>Customer Care Structure</th>
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<tbody>
<tr>
<td>One</td>
<td>One</td>
<td>One</td>
<td>One</td>
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</tbody>
</table>

**Competition**

- Competition
  - 1 to 4
  - 1 to 2
  - 3
  - 4 to 22
  - 1 to 8

- T-Mobile
- T-Mobile USA
- T-Mobile UK
- T-Mobile CZ
- T-Mobile NL
- T-Mobile A
- Orange
- Vodafone
- O2 (UK)
- T-Mobile UK
- T-Mobile CZ
- T-Mobile NL
- T-Mobile A
- Orange
- Vodafone
- O2 (UK)
Focus Capex on Network Quality

- Most extensive and mature GSM/GPRS network in the U.S.
- Cover “white spaces” through roaming
- Approx. 26,000 cell sites
- Added 3,300 cell sites in 2003
- Goal 2004: 4,000 new cell sites
- Rolling out EDGE and AMR

Covered POPs (million)

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Covered</th>
<th>Roaming</th>
</tr>
</thead>
<tbody>
<tr>
<td>2001</td>
<td>222</td>
<td>51</td>
</tr>
<tr>
<td>2002</td>
<td>236</td>
<td>18</td>
</tr>
<tr>
<td>2003</td>
<td>251</td>
<td>27</td>
</tr>
</tbody>
</table>

T-Mobile Roaming
T-Mobile Current Coverage
Convergence Vision – Broadband Wireless Today

802.11b
- Limited coverage, mobility, typically inside
- High density data usage
- Corp and Univ Campus
- Airports
- Conference Centers

EDGE
- Wider coverage, some mobility, outside and inside
- Downtown areas, Tech Districts

GPRS
- 100% of T-Mobile’s GSM Coverage
- 100% Mobility

United by common authentication, billing, and mobility

Smartphone (WAP+):
- Communication + Info Access
PDA: Inter/Intranet Access + Entertainment

Laptops/PDAs: Access (Inter/Intranet) + Entertainment
Leadership in Mobile Messaging and Data

- Q3 billable SMS messages: 1.1 billion
- Over 40% of customers are paying for some type of data service
- Q3 data ARPU: 2.7% of postpaid ARPU
- Q3 high-value data subs (paying at least $19.99 per month): 210,000
- Taken over #1 sales in BlackBerry
- International GPRS roaming in 46 countries
T-Mobile HotSpot: Broadband Wireless Today

- World’s largest WiFi network
  - 4,000 hotspots YE ‘03
  - Strong branded partners: “Places where you already go”
- International roaming
- 67% revenue from subscriptions
- Bundled GSM/GPRS and WiFi: unmatched value and simplicity
- Strategic marketing alliance with Comcast