

Bond investor Information

November 2023



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This presentation contains forward-looking statements that reflect the current views of Deutsche Telekom management with respect to future events. These forward-looking statements include statements with regard to the expected development of revenue, earnings, profits from operations, depreciation and amortization, cash flows and personnel-related measures. You should consider them with caution. Such statements are subject to risks and uncertainties, most of which are difficult to predict and are generally beyond Deutsche Telekom's control. Among the factors that might influence our ability to achieve our objectives are the progress of our workforce reduction initiative and other cost-saving measures, and the impact of other significant strategic, labor or business initiatives, including acquisitions, dispositions and business combinations, and our network upgrade and expansion initiatives. In addition, stronger than expected competition, technological change, legal proceedings and regulatory developments, among other factors, may have a material adverse effect on our costs and revenue development. Further, the economic downturn in our markets, and changes in interest and currency exchange rates, may also have an impact on our business development and the availability of financing on favorable conditions. Changes to our expectations concerning future cash flows may lead to impairment write downs of assets carried at historical cost, which may materially affect our results at the group and operating segment levels.

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In addition to figures prepared in accordance with IFRS, Deutsche Telekom also presents alternative performance measures, including, among others, EBITDA, EBITDA margin, adjusted EBITDA, adjusted EBITDA after leases, adjusted EBITDA margin, Core EBITDA, adjusted EBIT, adjusted net income, free cash flow, free cash flow after leases, gross debt, net debt after leases and net debt. These alternative performance measures should be considered in addition to, but not as a substitute for, the information prepared in accordance with IFRS. Alternative performance measures are not subject to IFRS or any other generally accepted accounting principles. Other companies may define these terms in different ways.

Financials 9M/2023 reported

reported financials impacted by f/x and tower sale

€ mn

	Q3			9M		
	2022	2023	Change	2022	2023	Change
Revenue	28,979	27,556	-4.9%	84,613	82,616	-2.4%
Adj. EBITDA AL	10,481	10,486	+0.0%	30,244	30,488	+0.8%
Adj. EBITDA AL (excl. US) ¹	3,791	3,695	-2.6%	11,046	10,606	-4.0%
Adj. Net profit	2,411	2,268	-5.9%	7,094	6,114	-13.8%
Net profit	1,578	1,924	+21.9%	6,987	18,823	+169.4%
Adj. EPS (in €)	0.48	0.46	-4.2%	1.43	1.23	-14.0%
Free cash flow AL ²	2,904	4,688	+61.4%	9,444	11,789	+24.8%
Cash capex ²	5,582	4,062	-27.2%	15,224	13,243	-13.0%
Net debt excl. leases (AL)	109,501	96,923	-11.5%	109,501	96,923	-11.5%
Net debt incl. leases (IFRS 16)	151,707	137,128	-9.6%	151,707	137,128	-9.6%

¹ Decline due to de-consolidation of Group development. Organic growth rate of +2.2% in Q2.

² Free cash flow AL before dividend and before spectrum investments. Cash capex before spectrum investment. Spectrum: Q3/22: €367 mn; Q3/23: €203 mn. 9M/22: €2,984 mn; 9M/23 €459 mn.

In this presentation the Group is presented in accordance with the management view: certain key performance indicators like revenue and adj. EBITDA AL are presented as if Group Development still would be fully consolidated.

This view is different to the consolidated financial statements of DT where Group Development is treated as a discontinued operation. For more details, please refer to the back-up to this presentation, respectively the interim report of DT both available at www.telekom.com/en/investor-relations





Balance sheet

deleveraging as promised

€ bn

	30/09/2022	31/12/2022	31/03/2023	30/06/2023	30/09/2023
Balance sheet total	321.4	298.6	303.8	299.7	302.5
Shareholders' equity	94.5	87.3	98.7	94.4	96.6
Net debt excl. leases (AL)	109.5	103.7	93.0	97.2	96.9
Net debt excl. leases (AL)/adj. EBITDA AL ¹	2.79	2.58	2.31	2.40	2.40
Net debt incl. leases (IFRS 16)	151.7	142.4	133.5	136.9	137.1
Net debt incl. leases IFRS 16/adj. EBITDA ¹	3.34	3.07	2.87	2.94	2.94
Equity ratio	29.4%	29.2%	32.5%	31.5%	31.9%

Comfort zone ratios

Rating: A-/BBB	
2.25 – 2.75 Net debt IFRS 16/Adj. EBITDA	
25 – 35% equity ratio	
Liquidity reserve covers redemptions of the next 24 months	

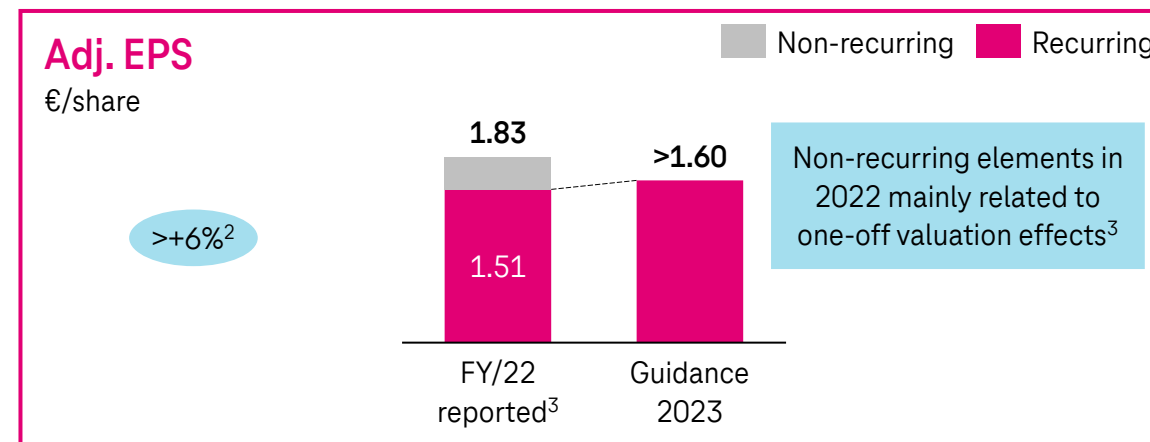
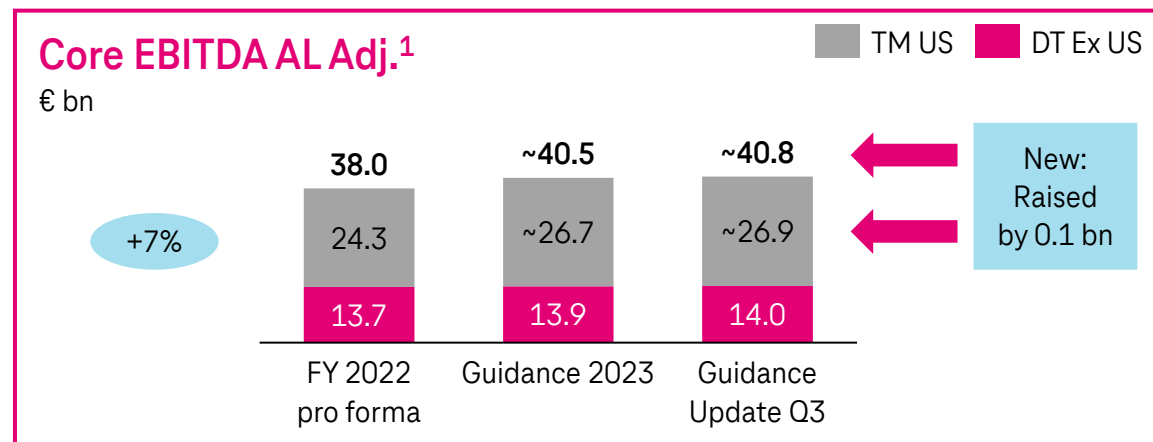
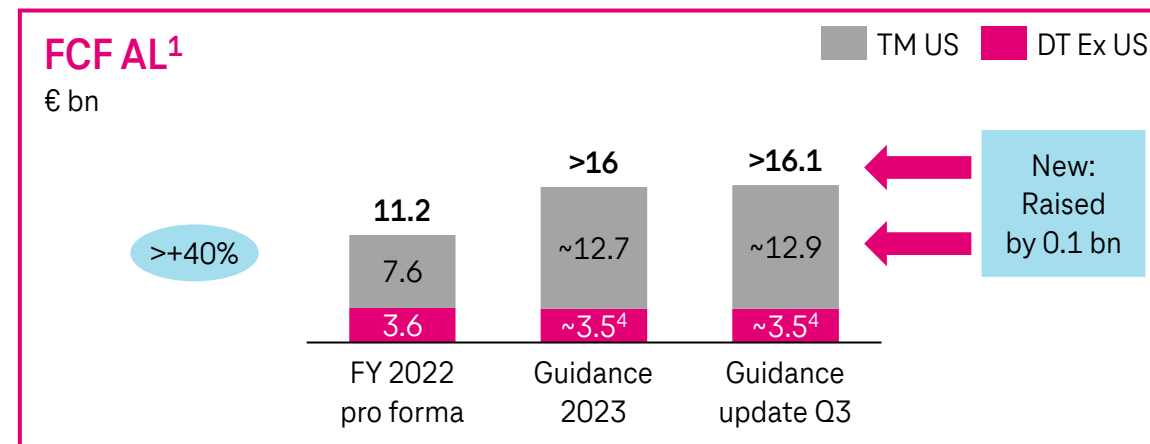
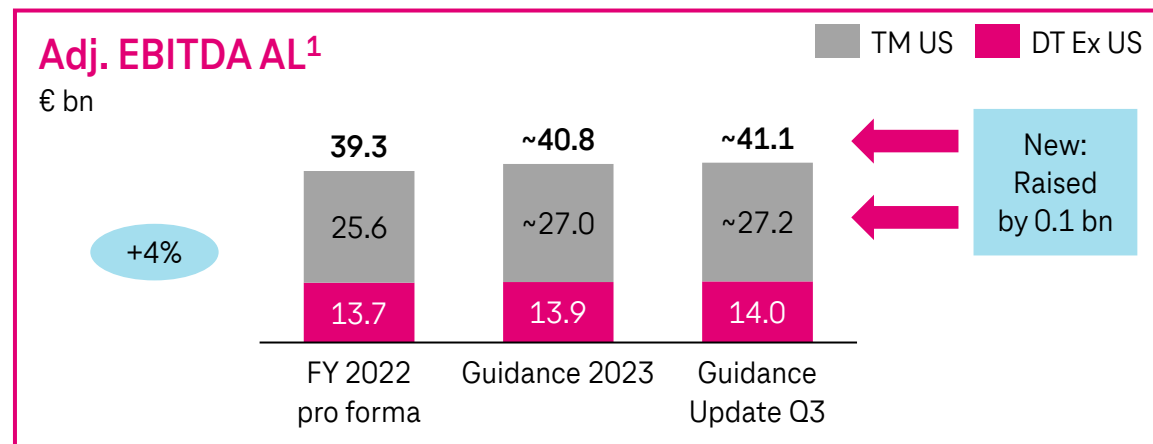
Current rating

Fitch:	BBB+	stable outlook
Moody's:	Baa1	stable outlook
S&P:	BBB+	stable outlook

¹ Ratios for the interim quarters calculated on the basis of previous 4 quarters.

Updated Guidance 2023

continued growth – 3rd upgrade



¹ TM US guidance is based on midpoint of US GAAP guidance of US\$29.3 – 29.5 bn adj. EBITDA; of US\$29.0 – 29.2 bn core adj. EBITDA and of US\$13.4 – 13.6 bn FCF. Guidance assumes a negative bridge of US\$0.8 – 0.85 bn on adj. EBITDA and core adj. EBITDA upon translation into IFRS. Based on 1€ = US\$1.05. ² On recurring basis. ³ Non-recurring elements in adj. EPS include gains from financial instruments, the contribution from T-Mobile NL in Q1/22, the held-for-sale effect Towers and the interest effect on the valuation of the civil service health insurance fund. ⁴ Includes €0.2 bn of cash returns and €0.15 bn cash taxes related to tower transaction.

DT climate targets

continued decline in energy consumption

Climate ambitions

(in line with SBTi requirements)

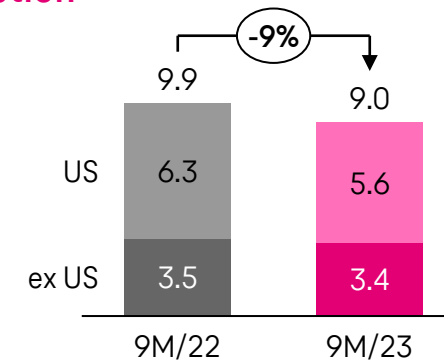
- 2021** **Renewable electricity**
 as of 2021 ✔
- 2025** Reduce **direct and indirect emissions** from within our
 company to net-zero (Scope 1 – 2)
- 2030** Reduce **Scope 1 – 3 Emissions by 55%**
 against 2020 by 2030. NEW¹
- 2040** **Climate-neutral company**
 Reduce **Scope 1 – 3 Emissions to Net Zero**
 (with at least 90% reduction) NEW¹

Drivers of CO₂ emissions (FY 2022)

Scope 1: own activities	Scope 2: purchased activities	Scope 3: value chain
212 ktons (-10% since 2020)	21 ktons (-99% since 2020)	12,287 ktons 21% downstream: customers 79% upstream: supply chain

Energy consumption

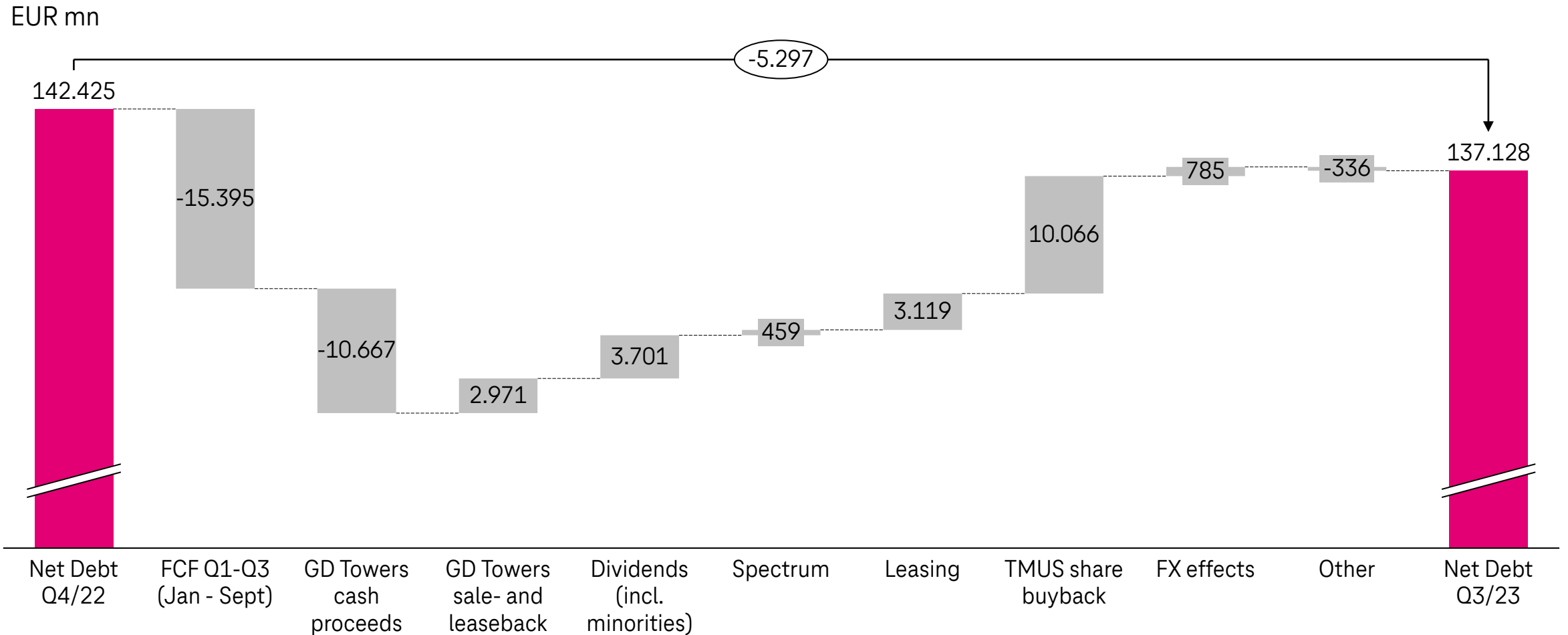
mn MWh



¹ announced in April 2023

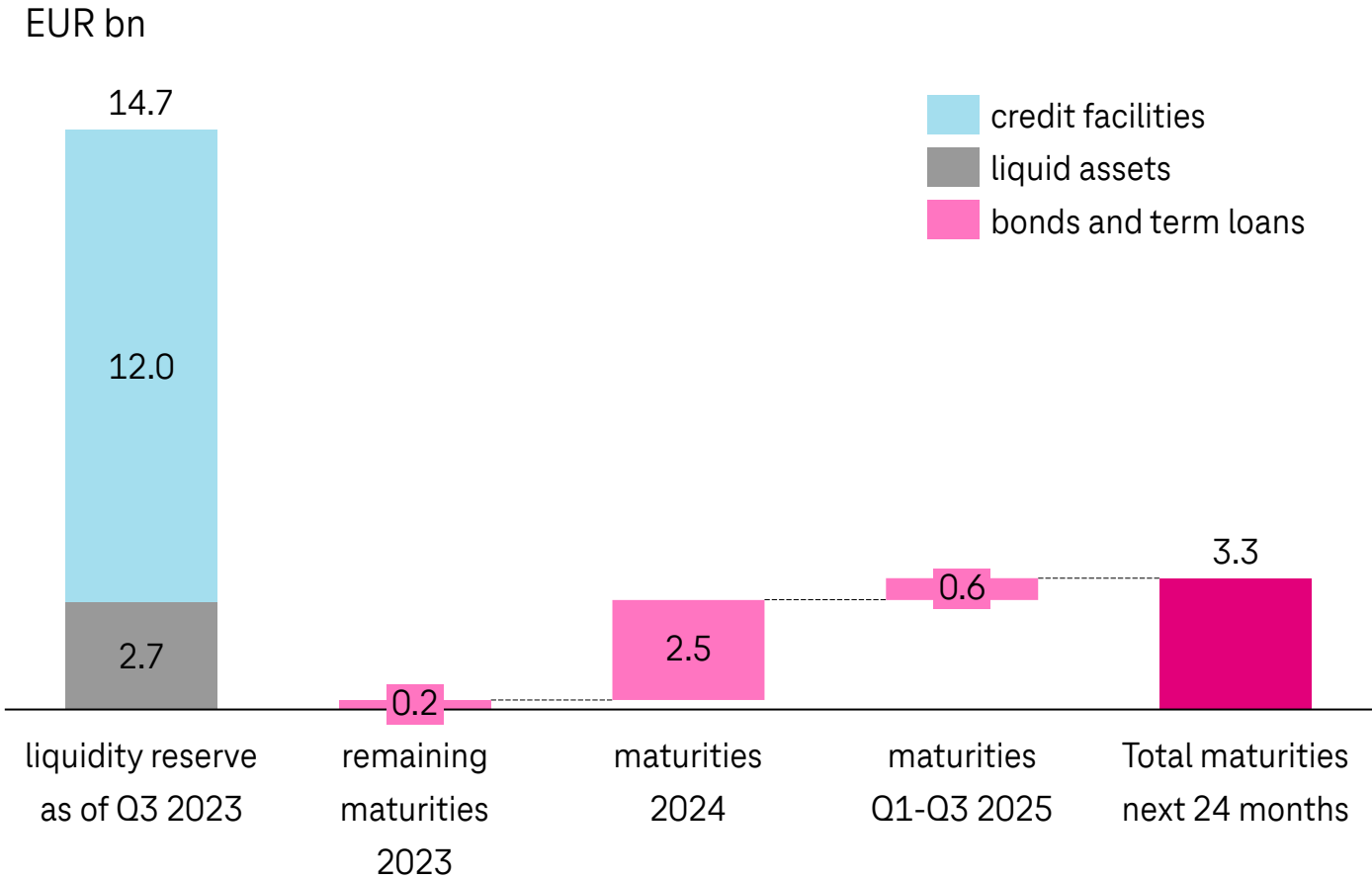
Net Debt DT Group

Q4 2022 – Q3 2023 reconciliation



Liquidity profile DT Group excl. TMUS

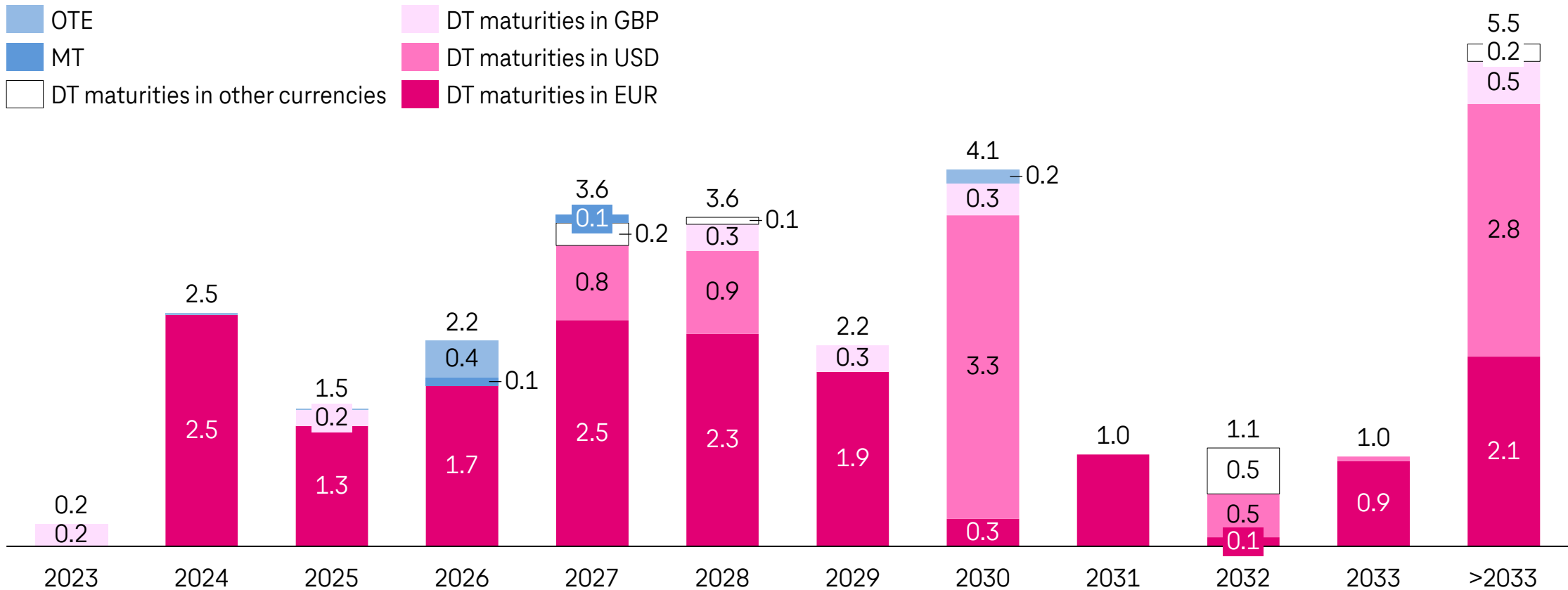
strong liquidity as of September 30, 2023



- EUR 12.0 bn bilateral credit lines available
- No bilateral lines drawn
- No CPs outstanding
- Maturities of the next 24 months covered

Maturity profile DT Group excl. TMUS as of September 30, 2023

EUR bn

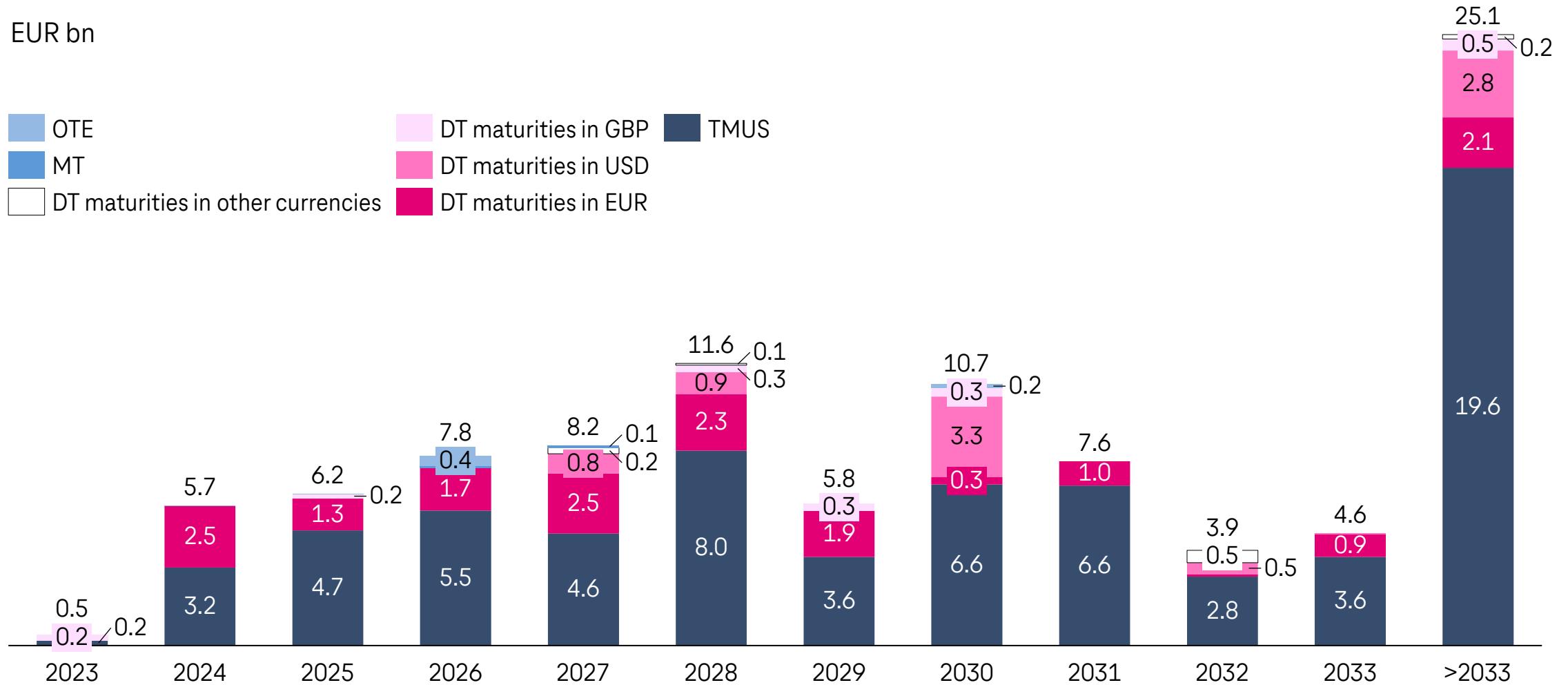


Furthermore, DT holds USD 1.5bn TMUS unsecured bonds

due to rounding differences: sum of single maturities per year ≠ total maturity per year

Maturity profile DT Group as of September 30, 2023

EUR bn



due to rounding differences: sum of single maturities per year ≠ total maturity per year

Debt investor relations

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