

Bond Investor Information

August 2021



LIFE IS FOR SHARING.

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In addition to figures prepared in accordance with IFRS, Deutsche Telekom also presents alternative performance measures, including, among others, EBITDA, EBITDA margin, adjusted EBITDA, adjusted EBITDA after leases, adjusted EBITDA margin, adjusted EBIT, adjusted net income, free cash flow, free cash flow after leases, gross debt, net debt after leases and net debt. These alternative performance measures should be considered in addition to, but not as a substitute for, the information prepared in accordance with IFRS. Alternative performance measures are not subject to IFRS or any other generally accepted accounting principles. Other companies may define these terms in different ways.

Financials as reported

strong growth

€ mn

	Q2			H1		
	2020	2021	Change	2020	2021	Change
Revenue	27,041	26,593	-1.7%	46,984	52,983	+12.8%
Adj. EBITDA AL	9,829	9,418	-4.2%	16,373	18,662	+14.0%
Adj. EBITDA AL (excl. US)	3,525	3,680	+4.4%	6,909	7,219	+4.5%
Adj. net profit	1,278	2,113	+65.3%	2,562	3,315	+29.4%
Net profit	754	1,879	+149.2%	1,670	2,815	+68.6%
Adj. EPS (in €)	0.27	0.45	+66.7%	0.54	0.70	+29.6%
Free cash flow AL ^{1,2}	2,425	2,766	+14.1%	3,712	5,350	+44.1%
Cash capex ²	3,669	4,287	+16.8%	7,022	8,570	+22.0%
Net debt excl. leases (AL)	97,284	96,787	-0.5%	97,284	96,787	-0.5%
Net debt incl. leases (IFRS 16)	120,897	127,972	+5.9%	120,897	127,972	+5.9%

¹ H1/20 before €1,600 mn zero bond redemption in Q1/20 and €2,158 mn TMUS interest rate swap in Q2/20





² Free cash flow AL before dividend payments and cash capex before spectrum investment. Spectrum: H1/20 €1,095 mn, H1/21 €8,024 mn. Q2/20: €878 mn, Q2/21: €35 mn

Balance sheet

leverage ratios stable

€ bn	30/06/2020	30/09/2020	31/12/2020	31/03/2021	30/06/2021
Balance sheet total	270.0	265.3	264.9	273.9	270.5
Shareholders' equity	73.5	72.0	72.6	77.5	77.0
Net debt excl. leases (AL)	97.2	92.7	89.6	98.3	96.8
Net debt AL/adj. EBITDA AL ¹	2.66	2.50	2.39	2.61	2.59
Net debt incl. leases (IFRS 16)	120.9	124.5	120.2	129.5	128.0
Net debt IFRS 16/adj. EBITDA ¹	2.85	2.90	2.78	2.98	2.97
Equity ratio	27.2%	27.2%	27.4%	28.3%	28.5%

Comfort zone ratios

Rating: A-/BBB	
2.25–2.75 net debt IFRS 16/adj. EBITDA	
25–35% equity ratio	
Liquidity reserve covers redemptions of the next 24 months	

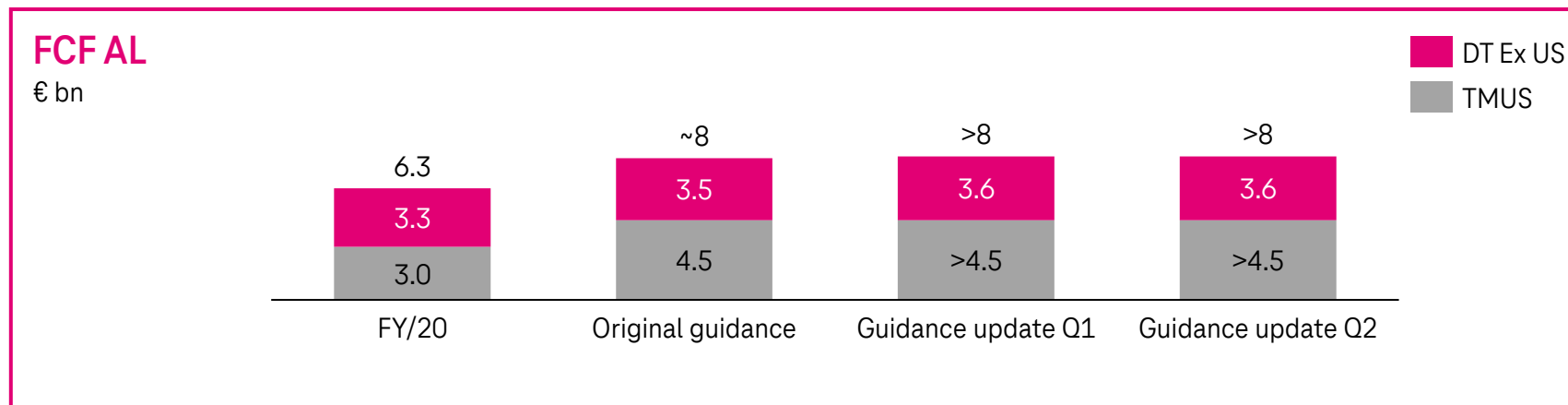
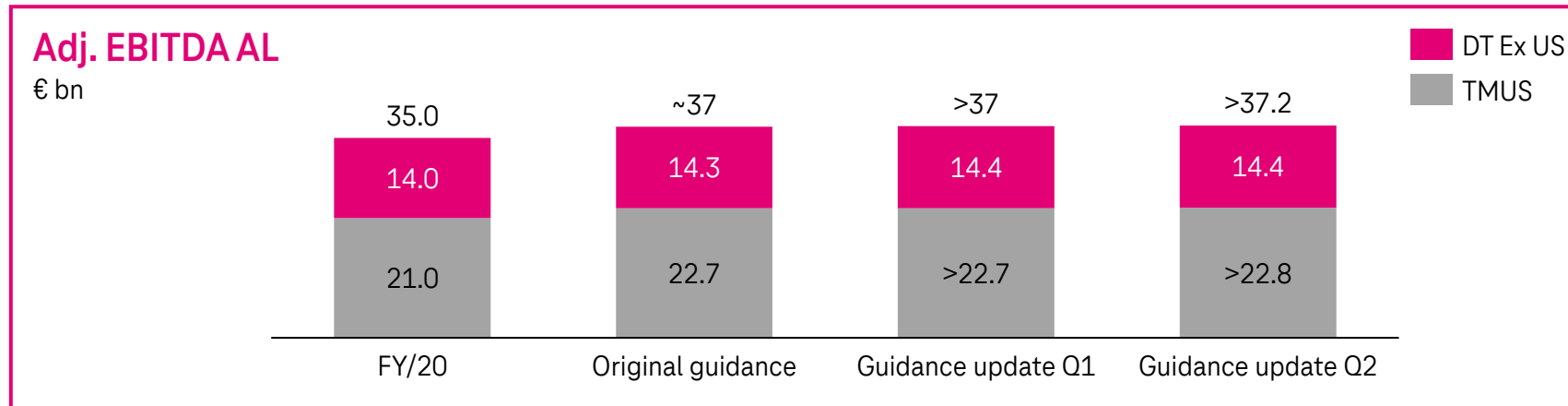
Current rating

Fitch:	BBB+	stable outlook
Moody's:	Baa1	stable outlook (changed to 'stable' from 'negative' in June 21)
S&P:	BBB	stable outlook

¹ Ratios for the interim quarters calculated on the basis of previous four quarters. From Q2 to Q4/20 including historic pro formas for Sprint

Guidance 2021

outlook improved for the 2nd time



We now expect adj. EBITDA after leases of more than €37.2 bn reflecting improved Q2 outlook for TMUS.

TMUS EBITDA now included at midpoint of US GAAP guidance of US\$26.6 bn to US\$27.1 bn, adjusted for estimated bridge of €0.7 bn.

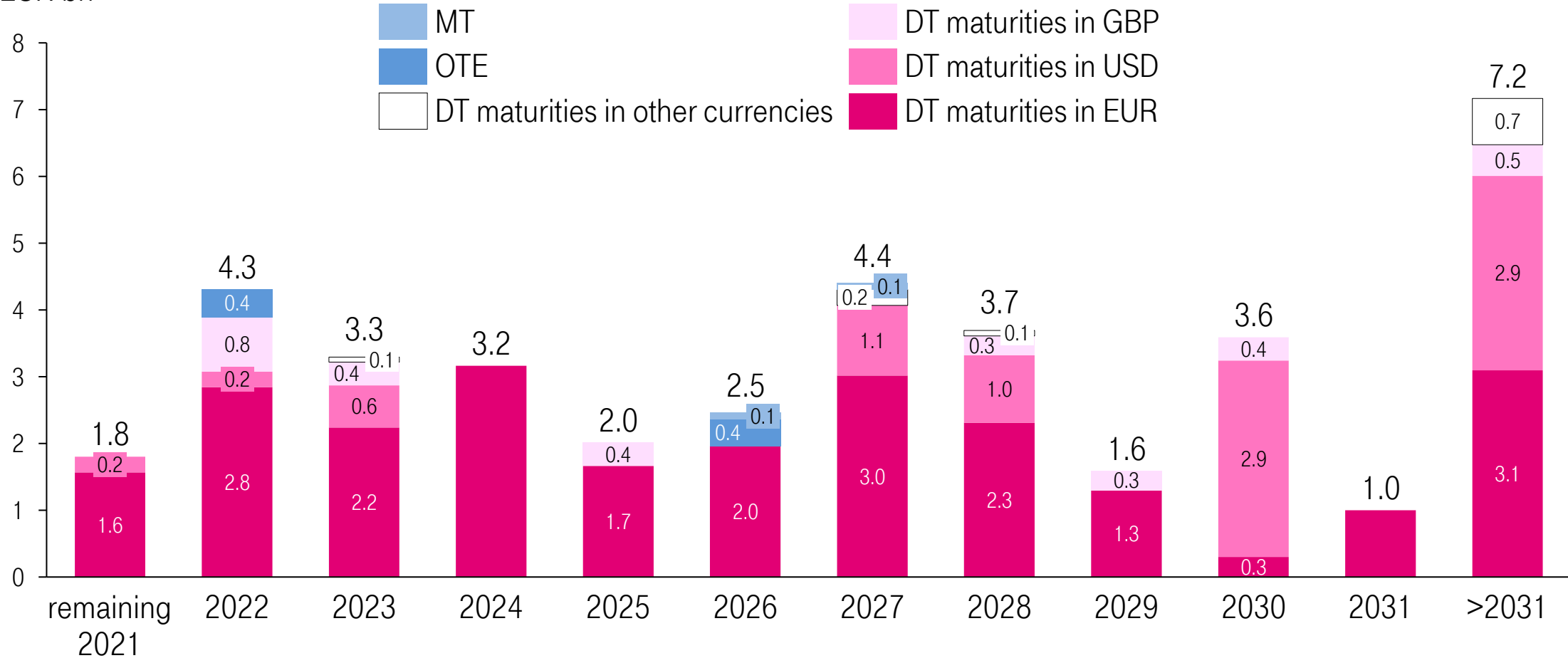
FCF guidance unchanged.

Based on €1 = US\$1.14

DT GROUP EXCLUDING TMUS

WELL-BALANCED MATURITY PROFILE AS OF JUNE 30, 2021

EUR bn



Furthermore, DT holds USD 4.75bn TMUS unsecured HY bonds

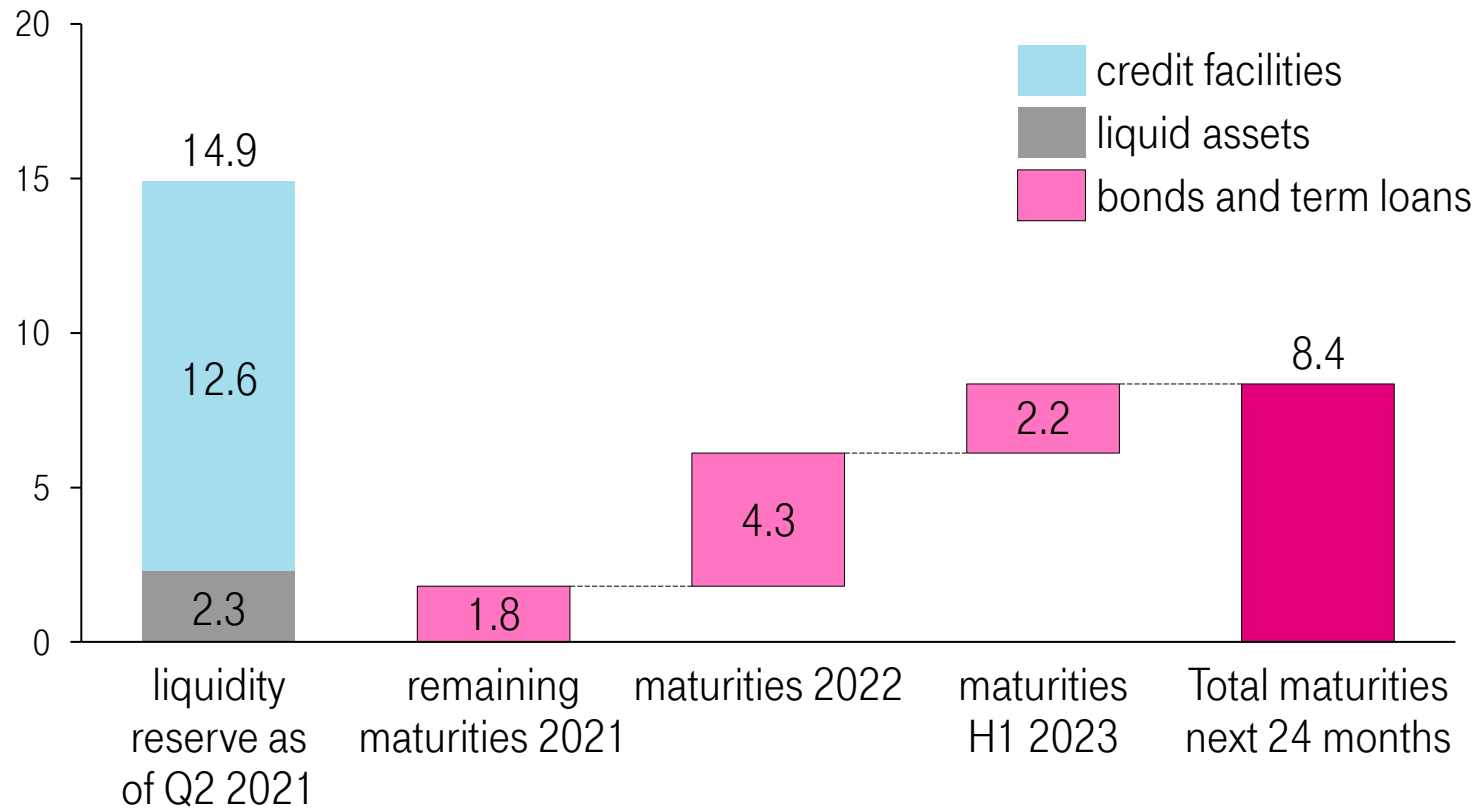


due to rounding differences: sum of single maturities per year ≠ total maturity per year

DT Group excluding TMUS

STRONG LIQUIDITY PROFILE AS OF JUNE 30, 2021

EUR bn



- EUR 12.6bn firm bilateral lines available
- No bilateral lines drawn
- No CPs outstanding
- Residual undrawn amount EUR 12.6bn
- Maturities (excluding TMUS) of next 24 months covered

Debt investor relations

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