

Palo Alto Networks Announces Strategic Partnership with Deutsche Telekom's Security Services Business — Telekom Security

Designed for enterprise customers, the two companies will work together to build, onboard and run a portfolio of managed security services powered by Palo Alto Networks

X March 2020 – Palo Alto Networks (NYSE: [PANW](#)), the global cybersecurity leader, today announced a strategic partnership with Telekom Security, the managed security services business of Deutsche Telekom, to help enterprise customers stay secure through their digitization journey. Together, the companies will develop and offer customers state-of-the-art managed cybersecurity services for cloud and network security, as well as security operations.

The portfolio of managed security services will be built and run by the two companies and powered by Palo Alto Networks solutions. The portfolio includes:

- **Managed virtual next-generation firewalls for private and public clouds powered by Strata:** The VM-Series, a virtualized form factor of the Palo Alto Networks Next-Generation Firewall, will be available for deployment across both private and public cloud computing environments, including Amazon Web Services (AWS), Google Cloud Platform (GCP), Microsoft Azure, Oracle Cloud, Alibaba Cloud and VMware NSX. VM-Series is also enhanced through infrastructure-as-code automation for deployment and configuration, which reduces complexity for customers.
- **Comprehensive cloud security based on Prisma™ Cloud:** The new service will utilize Prisma Cloud, the only Cloud Native Security Platform (CNSP) that delivers best-in-class capabilities in all key areas: visibility, governance and compliance; compute security; network protection; and identity security. Prisma Cloud empowers businesses to integrate security early and throughout the application lifecycle, delivering prevention, detection and response from build to run.
- **Managed secured remote and mobile access based on Prisma™ Access:** Customers will benefit from the service's use of leading secure access service edge (SASE) networking and security from Prisma Access to secure organizations' remote locations and mobile users globally. This will be done through Palo Alto Networks scalable, cloud native architecture, blending enterprise-grade security with a globally scalable network.
- **Managed threat detection and response based on Cortex™:** The service will use Palo Alto Networks Cortex security operations suite to run the Telekom Security managed security operations center (SOC), enabling rapid threat detection and response for customers through orchestration, automation and machine learning. Cortex XDR will provide customers with an advanced detection and response platform that natively integrates network, endpoint and cloud data to detect and mitigate sophisticated attacks. Complementing this will be Cortex XSOAR (extended security orchestration, automation and response) which significantly simplifies incident management and response to help organizations run more efficient SOCs.

Telekom Security SVP and head Dirk Backofen says: "Hackers massively try to infiltrate the cloud, network and mobile phones of companies. And the attacks are becoming more and more sophisticated. With Palo Alto Networks, we are working with an innovative leader in the cyber security technology. So, we will better fend off attacks on companies in real time."

“We are excited to announce this strategic partnership with Deutsche Telekom and Telekom Security to meet customers’ increasing demands for a secure end-to-end digitization journey to the cloud,” said Christian Hentschel, President, Palo Alto Networks EMEA. “In today’s raised cyber threat environment, the enterprise and service provider markets require comprehensive, integrated, end-to-end and highly automated security solutions and services. This partnership with our suite of technology solutions delivers just that.”

About Palo Alto Networks

Palo Alto Networks, the global cybersecurity leader, is shaping the cloud-centric future with technology that is transforming the way people and organizations operate. Our mission is to be the cybersecurity partner of choice, protecting our digital way of life. We help address the world's greatest security challenges with continuous innovation that seizes the latest breakthroughs in artificial intelligence, analytics, automation, and orchestration. By delivering an integrated platform and empowering a growing ecosystem of partners, we are at the forefront of protecting tens of thousands of organizations across clouds, networks, and mobile devices. Our vision is a world where each day is safer and more secure than the one before. For more information, visit www.paloaltonetworks.com.

Palo Alto Networks, Cortex, Prisma, and the Palo Alto Networks logo are trademarks of Palo Alto Networks, Inc. in the United States and in jurisdictions throughout the world. All other trademarks, trade names, or service marks used or mentioned herein belong to their respective owners.

Deutsche Telekom AG

Corporate Communications

Tel.: +49 228 181 49494

Email: media@telekom.de

Further information for the media at:

<https://www.telekom.com/en/media>

<https://www.telekom.com/en/media/mediacenter/images>

www.twitter.com/deutschetelekom

www.facebook.com/deutschetelekom

www.telekom.com/blog

www.youtube.com/deutschetelekom

www.instagram.com/deutschetelekom

About Deutsche Telekom: [Deutsche Telekom at a glance](#)

About T-Systems: [T-Systems company profile](#)