OVERVIEW

- **So what:** As previously announced, DT decided to bundle its B2B Telecommunication activities in the TDG segment
- **Before:** B2B Telecommunication (B2B TC) was spread across 4 DT segments – Germany, TSI, GHS and Europe
- **Rationale:** Improved simplicity (less interfaces), stronger competitiveness + sales performance
- **Timeline:** The reorganization is effective as of Q3/2020
- **Financial impact:** Group guidance and segment guidance on a proforma basis remain unchanged.
- **Restatement:**
  - Period: 2 years (2019 as a FY, 2020 by quarter)
  - Revenue, EBITDA, Capex
  - Breakdown of revenues (SR, WS revenues, ...) not part of restatement, will follow with Q3 results
  File: see attached
REORGANIZATION IN DETAIL

- Transfer of Telecommunication Services for business customers **from TSI to Germany**:
  - **Telecommunication Services (TC Services)** (national and international telecommunication core business): Focus on German outbound- und international Telecommunications business for large customers
  - **Classified ICT** (national and international business; with exception of classified IT project business):

- **Transfer of Telecom Global Carrier business** to improve international telecommunication services for business customers and strengthen wholesale activities
  - **Telekom Global Carrier (International Carrier Services, Commercial Roaming Services, Aviation Services)** **from Europe to Germany**:
    Intercarrier business in the future steered out of segment Germany
  - **Network infrastructure (development, planning, building and operation of international network infrastructure of DTAG)** **from GHS to Germany**: Concentration of network production in segment Germany
NEW STRUCTURE

OLD

NEW

Board Area: Germany

*incl. International TC sales units