

Backup Finanzzahlen 1. Halbjahr 2010

Deutsche Telekom



Erleben, was verbindet.

Glossar und Disclaimer

Zusätzlich zu den nach IFRS erstellten Kennzahlen enthält diese Präsentation so genannte Non-GAAP-Kennzahlen.

wie zum Beispiel ...	das definiert ist als ...
EBIT	Abkürzung für Earnings before Interest and Taxes. EBIT entspricht dem "Betriebsergebnis" in der GuV.
EBIT bereinigt	EBIT bereinigt um Sondereinflüsse.
EBT	Abkürzung für Earnings before Taxes. EBT entspricht dem "Ergebnis vor Ertragsteuern" in der GuV.
EBT bereinigt	EBT bereinigt um Sondereinflüsse.
EBITDA	Abkürzung für Earnings before Interest, Taxes, Depreciation and Amortization. Der EBITDA-Wert ergibt sich aus dem Betriebsergebnis (EBIT) vor Abschreibungen auf immaterielle Vermögenswerte und Sachanlagen. Die Abschreibungen auf immaterielle Vermögenswerte und Sachanlagen sind kein Posten in der GuV, sondern werden im Anhang unter „Erläuterungen zur Konzern-Gewinn- und Verlustrechnung“ ausgewiesen.
EBITDA bereinigt	EBITDA bereinigt um Sondereinflüsse.
Konzernüberschuss/-fehlbetrag bereinigt	Konzernüberschuss/-fehlbetrag bereinigt um Sondereinflüsse.
Sondereinflüsse	Sondereinflüsse beeinträchtigen die Vergleichbarkeit der Ergebnisse mit denen früherer Perioden. Es werden nähere Angaben zu den Sondereinflüssen für den Konzern und jedes operative Segment gemacht.
Cash Capex	Auszahlungen für Investitionen in immaterielle Vermögenswerte (ohne Goodwill) und Sachanlagen (laut Kapitalflussrechnung).
Cash Contribution	EBITDA abzüglich Capex.
Free Cash-Flow	Cash-Flow aus Geschäftstätigkeit abzüglich Nettoszahungen für Investitionen in immaterielle Vermögenswerte (ohne Goodwill) und Sachanlagen.
Brutto-Finanzverbindlichkeiten	Die Brutto-Finanzverbindlichkeiten enthalten neben den Anleihen und den Verbindlichkeiten gegenüber Kreditinstituten auch Verbindlichkeiten gegenüber Nicht-Kreditinstituten aus Schuldscheindarlehen, Verbindlichkeiten aus Leasingverhältnissen, Verbindlichkeiten aus ABS-Transaktionen (Kapitalmarktverbindlichkeiten), Verbindlichkeiten aus Derivaten und empfangene Barsicherheiten für positive Marktwerte aus Derivaten sowie sonstige verzinsliche finanzielle Verbindlichkeiten.
Netto-Finanzverbindlichkeiten	Die Ermittlung der Netto-Finanzverbindlichkeiten erfolgt durch Abzug des Zahlungsmittelbestands und der Zahlungsmitteläquivalente sowie der finanziellen Vermögenswerte der Bewertungskategorien Held for Trading und Available for Sale (Restlaufzeit ≤ 1 Jahr). Darüber hinaus werden Forderungen aus Derivaten sowie andere finanzielle Vermögenswerte von den Brutto-Finanzverbindlichkeiten abgezogen. Unter den anderen finanziellen Vermögenswerten sind sämtliche gezahlte Barsicherheiten für negative Marktwerte aus Derivaten und aus ABS-Transaktionen sowie sonstige verzinsliche finanzielle Vermögenswerte zusammengefasst.
ARPU	Abkürzung für Average Revenue per User (durchschnittlicher Teilnehmerumsatz). Berechnung: Servicegebühr sowie Voice-, Non-Voice-, Roaming- und Visitorerlöse geteilt durch die durchschnittliche Kundenanzahl im betreffenden Zeitraum. Visitorerlöse werden ausschließlich Vertragskunden zugeordnet. Aktivierungsgebühren, Umsätze mit virtuellen Netzbetreibern und sonstige operative Umsätze sind nicht enthalten.
SAC	Abkürzung für Subscriber Acquisition Costs (Kundenakquisitionskosten). Berechnung: Kundenakquisitionskosten geteilt durch die Anzahl der Bruttoneuzugänge im jeweiligen Zeitraum.

Alle in dieser Präsentation enthaltenen Zahlen sind ungeprüft. Diese und andere von der Deutschen Telekom verwendeten Kennzahlen, die nicht Bestandteil des nach IFRS aufgestellten Konzernabschlusses sind, sind nicht als Ersatz für die Angaben der Deutschen Telekom nach IFRS zu verstehen. Zahlen, die um Sondereinflüsse bereinigt wurden bzw. eine Bereinigung um Sondereinflüsse widerspiegeln, sind Non-GAAP-Kennzahlen. Die Kennzahlen der Deutschen Telekom, die nicht Bestandteil des nach IFRS aufgestellten Konzernabschlusses sind, sind nur bedingt mit den entsprechenden Kennzahlen anderer Unternehmen vergleichbar. Zur Erläuterung der wichtigsten Kennzahlen, die nicht Bestandteil des nach IFRS aufgestellten Konzernabschlusses sind, verweisen wir auf die Ausführungen in diesen Unterlagen und im Kapitel "Überleitung zu Pro-forma-Kennzahlen" im Geschäftsbericht und in Zwischenberichten sowie auf die Überleitung zu Pro-forma-Kennzahlen auf der Investor Relations-Website der Deutschen Telekom (www.telekom.com/investor-relations).



Finanzkennzahlen

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DT Group.

At a Glance I.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	16.238	16.262	16.237	64.639	15.812	15.531	-4,4%	32.140	31.343	-2,5%
Germany	6.220	6.471	6.438	25.460	6.189	6.197	-0,4%	12.551	12.386	-1,3%
USA	3.918	3.758	3.658	15.471	3.814	4.188	6,9%	8.055	8.002	-0,7%
Europe	5.065	5.124	5.035	19.607	4.774	4.030	-20,4%	9.448	8.804	-6,8%
Systems Solutions	2.179	2.125	2.388	8.798	2.131	2.242	2,9%	4.285	4.373	2,1%
GHS	612	593	587	2.410	565	583	-4,7%	1.230	1.148	-6,7%
Reconciliation	-1.756	-1.809	-1.869	-7.107	-1.661	-1.709	2,7%	-3.429	-3.370	1,7%
Net revenue										
Germany	5.851	6.008	6.022	23.850	5.804	5.806	-0,8%	11.820	11.610	-1,8%
USA	3.914	3.755	3.655	15.457	3.810	4.185	6,9%	8.047	7.995	-0,6%
Europe	4.905	4.969	4.886	18.996	4.613	3.869	-21,1%	9.141	8.482	-7,2%
Systems Solutions	1.502	1.467	1.618	6.083	1.532	1.610	7,2%	2.998	3.142	4,8%
GHS	66	63	56	253	53	61	-7,6%	134	114	-14,9%
Group	16.238	16.262	16.237	64.639	15.812	15.531	-4,4%	32.140	31.343	-2,5%
EBITDA excluding special factors										
Germany	2.381	2.523	2.340	9.607	2.299	2.438	2,4%	4.744	4.737	-0,1%
USA	1.176	1.089	935	4.261	1.008	1.120	-4,8%	2.237	2.128	-4,9%
Europe	1.686	1.844	1.595	6.390	1.587	1.431	-15,1%	2.951	3.018	2,3%
Systems Solutions	231	231	250	923	196	231	0,0%	442	427	-3,4%
GHS	-142	-112	-11	-315	-172	-182	-28,2%	-192	-354	-84,4%
Reconciliation	-74	-47	-39	-198	-28	-26	64,9%	-112	-54	51,8%
Group	5.258	5.528	5.070	20.668	4.890	5.012	-4,7%	10.070	9.902	-1,7%
Proportional EBITDA	-	-	-	-	4.302	4.444	n.a.	-	8.746	n.a.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/09	y.o.y. %	H1/09	H1/10	y.o.y. %
EBITDA margin excluding special factors										
Germany	38,3%	39,0%	36,3%	37,7%	37,1%	39,3%	1,1%p	37,8%	38,2%	0,4%p
USA	30,0%	29,0%	25,6%	27,5%	26,4%	26,7%	-3,3%p	27,8%	26,6%	-1,2%p
Europe	33,3%	36,0%	31,7%	32,6%	33,2%	35,5%	2,2%p	31,2%	34,3%	3,1%p
Systems Solutions	10,6%	10,9%	10,5%	10,5%	9,2%	10,3%	-0,3%p	10,3%	9,8%	-0,5%p
GHS	-23,2%	-18,9%	-1,9%	-13,1%	-30,4%	-31,2%	-8,0%p	-15,6%	-30,8%	-15,2%p
Group	32,4%	34,0%	31,2%	32,0%	30,9%	32,3%	-0,1%p	31,3%	31,6%	0,3%p
Cash capex										
Germany	684	771	903	3.158	651	774	13,2%	1.484	1.425	-4,0%
USA	785	552	464	2.666	481	534	-32,0%	1.650	1.015	-38,5%
Europe	526	562	654	2.489	568	454	-13,7%	1.273	1.022	-19,7%
Systems Solutions	171	144	205	681	148	220	28,7%	332	368	10,8%
GHS	105	126	120	449	109	70	-33,3%	203	179	-11,8%
Group	2.211	2.131	2.249	9.202	1.934	2.041	-7,7%	4.822	3.975	-17,6%
Net profit (loss)										
excl. special factors	756	1.074	905	3.390	891	814	7,7%	1.411	1.705	20,8%
incl. special factors	521	959	-3	353	767	475	-8,8%	-603	1.242	n.a.
Free cash flow before dividends and spectrum	1.404	3.286	1.863	6.969	1.439	1.489	6,1%	1.820	2.928	60,9%
Proportional Free cash flow	-	-	-	-	1.332	1.338	n.a.	-	2.670	n.a.
Net debt	44.966	42.389	40.911	40.911	40.418	46.250	2,9%	44.966	46.250	2,9%

(‘000) ¹	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/09	Delta q.o.q.		Delta y.o.y.	
							abs.	%	abs.	%
Broadband retail lines (end of period²)	14.808	14.982	15.358	15.358	15.675	15.873	198	1,3%	1.065	7,2%
Germany	11.229	11.301	11.477	11.477	11.665	11.795	130	1,1%	566	5,0%
Europa ³	3.579	3.681	3.881	3.881	4.010	4.078	68	1,7%	499	13,9%
Greece	969	1.006	1.060	1.060	1.093	1.095	2	0,2%	126	13,0%
Romania	725	750	776	776	808	840	32	4,0%	115	15,9%
Hungary	596	608	628	628	648	655	7	1,1%	59	9,9%
Czech Republic	0	0	42	42	46	49	3	6,5%	49	n.a.
Croatia	510	527	555	555	573	584	11	1,9%	74	14,5%
Netherlands	301	296	293	293	290	288	-2	-0,7%	-13	-4,3%
Slovakia	337	345	362	362	378	387	9	2,4%	50	14,8%
others	140	150	165	165	175	180	5	2,9%	40	28,6%
Fixed network lines (end of period³)	39.915	39.133	38.504	38.504	37.854	37.285	-569	-1,5%	-2.630	-6,6%
Germany	27.226	26.653	26.236	26.236	25.864	25.549	-315	-1,2%	-1.677	-6,2%
Europa	12.689	12.480	12.268	12.268	11.990	11.736	-254	-2,1%	-953	-7,5%
Greece	4.407	4.349	4.228	4.228	4.095	3.970	-125	-3,1%	-437	-9,9%
Romania	2.896	2.832	2.776	2.776	2.721	2.666	-55	-2,0%	-230	-7,9%
Hungary	1.918	1.870	1.821	1.821	1.771	1.729	-42	-2,4%	-189	-9,9%
Czech Republic	0	0	42	42	46	49	3	6,5%	49	n.a.
Croatia	1.513	1.497	1.484	1.484	1.462	1.446	-16	-1,1%	-67	-4,4%
Netherlands	301	296	293	293	290	288	-2	-0,7%	-13	-4,3%
Slovakia	1.114	1.104	1.101	1.101	1.093	1.084	-9	-0,8%	-30	-2,7%
others	541	531	525	525	512	504	-8	-1,6%	-37	-6,8%
Mobile subscribers (end of period)	133.250	134.262	134.503	134.503	133.068	131.103	-1.965	-1,5%	-2.147	-1,6%
Germany	39.103	39.330	39.136	39.136	38.544	36.976	-1.568	-4,1%	-2.127	-5,4%
USA	33.497	33.420	33.790	33.790	33.713	33.620	-93	-0,3%	123	0,4%
Europe	60.650	61.512	61.577	61.577	60.811	60.507	-304	-0,5%	-143	-0,2%
Greece	8.793	9.064	9.218	9.218	8.813	8.509	-304	-3,4%	-284	-3,2%
Romania	6.330	6.599	7.280	7.280	7.155	7.087	-68	-1,0%	757	12,0%
Hungary	5.256	5.207	5.120	5.120	5.120	5.131	11	0,2%	-125	-2,4%
Poland	13.409	13.482	13.500	13.500	13.361	13.276	-85	-0,6%	-133	-1,0%
Czech Republic	5.433	5.458	5.464	5.464	5.449	5.464	15	0,3%	31	0,6%
Croatia	2.867	2.885	2.859	2.859	2.798	2.779	-19	-0,7%	-88	-3,1%
Netherlands	5.423	5.474	4.592	4.592	4.392	4.382	-10	-0,2%	-1.041	-19,2%
Slovakia	2.323	2.301	2.376	2.376	2.399	2.412	13	0,5%	89	3,8%
Austria	3.402	3.387	3.446	3.446	3.626	3.653	27	0,7%	251	7,4%
Bulgaria	4.008	3.966	3.902	3.902	3.845	3.954	109	2,8%	-54	-1,3%
other	3.406	3.689	3.822	3.822	3.852	3.861	9	0,2%	455	13,4%

¹ Figures rounded to the nearest million. The total is calculated on the basis of precise numbers. Percentages calculated on the basis of figures shown.

² Broadband lines in operation excluding lines for internal use and public telecommunications; including IP-based access lines and wholesale services. Including BB via cable in Hungary.

³ Fixed network lines in operation excluding lines for internal use and public telecommunications.

DT consolidated income statement.

Adjusted for special factors.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Net revenue	16.238	16.262	16.237	64.639	15.812	15.531	-4,4%	32.140	31.343	-2,5%
Cost of sales	-8.593	-9.113	-9.119	-35.823	-8.859	-8.573	0,2%	-17.591	-17.432	0,9%
Gross profit	7.645	7.149	7.118	28.816	6.953	6.958	-9,0%	14.549	13.911	-4,4%
Selling expenses	-4.028	-3.692	-4.036	-15.780	-3.640	-3.612	10,3%	-8.052	-7.252	9,9%
General and administrative expenses	-1.425	-961	-927	-4.447	-1.204	-1.295	9,1%	-2.559	-2.499	2,3%
Other operating income	247	376	431	1.418	296	365	47,8%	611	661	8,2%
Other operating expenses	-181	-229	-246	-849	-175	-169	6,6%	-374	-344	8,0%
EBIT Profit (loss) from operations	2.258	2.643	2.340	9.158	2.230	2.247	-0,5%	4.175	4.477	7,2%
EBIT margin	13,9%	16,3%	14,4%	14,2%	14,1%	14,5%	0,6%p	13,0%	14,3%	1,3%p
Profit (loss) from financial activities	-903	-770	-735	-3.125	-702	-667	26,1%	-1.620	-1.369	15,5%
of which: finance costs	-635	-668	-620	-2.555	-597	-644	-1,4%	-1.267	-1.241	2,1%
EBT Profit (loss) before income taxes	1.355	1.873	1.605	6.033	1.528	1.580	16,6%	2.555	3.108	21,6%
Income taxes	-450	-610	-585	-2.102	-514	-754	-67,6%	-907	-1.268	-39,8%
Profit (loss) after income taxes	905	1.263	1.020	3.931	1.014	826	-8,7%	1.648	1.840	11,7%
Profit (loss) attributable to minority interests	149	189	115	541	123	12	-91,9%	237	135	-43,0%
Net profit (loss)	756	1.074	905	3.390	891	814	7,7%	1.411	1.705	20,8%
Depreciation, amortization and impairment losses	-3.000	-2.885	-2.730	-11.510	-2.660	-2.765	7,8%	-5.895	-5.425	8,0%
EBITDA	5.258	5.528	5.070	20.668	4.890	5.012	-4,7%	10.070	9.902	-1,7%
EBITDA margin	32,4%	34,0%	31,2%	32,0%	30,9%	32,3%	-0,1%p	31,3%	31,6%	0,3%p

DT Group.

EBITDA reconciliation.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	H1/09	H1/10
Net revenue	16.238	16.262	16.200	64.602	15.812	15.531	32.140	31.343
Net profit (loss)	521	959	-3	353	767	475	-603	1.242
+ Profit (loss) attributable to minority interests	75	186	59	520	98	-11	275	87
= Profit (loss) after income taxes	596	1.145	56	873	865	464	-328	1.329
- Income taxes	-401	-551	-404	-1.782	-449	-539	-827	-988
= Profit (loss) before income taxes = EBT	997	1.696	460	2.655	1.314	1.003	499	2.317
- Profit (loss) from financial activities	-1.015	-802	-798	-3.357	-715	-708	-1.757	-1.423
= EBIT Profit (loss) from operations	2.012	2.498	1.258	6.012	2.029	1.711	2.256	3.740
- Depreciation, amortization and impairment losses	-3.015	-2.896	-3.285	-13.894	-2.661	-2.768	-7.713	-5.429
= EBITDA	5.027	5.394	4.543	19.906	4.690	4.479	9.969	9.169
EBITDA margin [EBITDA/net revenue]	31,0%	33,2%	28,0%	30,8%	29,7%	28,8%	31,0%	29,3%
- Special factors affecting EBITDA	-231	-134	-527	-762	-200	-533	-101	-733
= Adj. EBITDA	5.258	5.528	5.070	20.668	4.890	5.012	10.070	9.902
Adj. EBITDA margin [adj. EBITDA/net revenue]	32,4%	34,0%	31,2%	32,0%	30,9%	32,3%	31,3%	31,6%

DT consolidated income statement.

Unadjusted.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Net revenue	16.238	16.262	16.200	64.602	15.812	15.531	-4,4%	32.140	31.343	-2,5%
Cost of sales	-8.746	-9.224	-9.383	-36.259	-9.025	-8.651	1,1%	-17.652	-17.676	-0,1%
Gross profit	7.492	7.038	6.817	28.343	6.787	6.880	-8,2%	14.488	13.667	-5,7%
Selling expenses	-4.059	-3.697	-4.111	-15.863	-3.655	-3.627	10,6%	-8.055	-7.282	9,6%
General and administrative expenses	-1.469	-983	-1.065	-4.653	-1.222	-1.342	8,6%	-2.605	-2.564	1,6%
Other operating income	253	391	473	1.504	307	367	45,1%	640	674	5,3%
Other operating expenses	-205	-251	-856	-3.319	-188	-567	n.a.	-2.212	-755	65,9%
EBIT Profit (loss) from operations	2.012	2.498	1.258	6.012	2.029	1.711	-15,0%	2.256	3.740	65,8%
EBIT margin	12,4%	15,4%	7,8%	9,3%	12,8%	11,0%	-1,4%p	7,0%	11,9%	4,9%p
Profit (loss) from financial activities	-1.015	-802	-798	-3.357	-715	-708	30,2%	-1.757	-1.423	19,0%
of which: finance costs	-635	-668	-620	-2.555	-597	-644	-1,4%	-1.267	-1.241	2,1%
EBT Profit (loss) before income taxes	997	1.696	460	2.655	1.314	1.003	0,6%	499	2.317	n.a.
Income taxes	-401	-551	-404	-1.782	-449	-539	-34,4%	-827	-988	-19,5%
Profit (loss) after income taxes	596	1.145	56	873	865	464	-22,1%	-328	1.329	n.a.
Profit (loss) attributable to minority	75	186	59	520	98	-11	n.a.	275	87	-68,4%
Net profit (loss)	521	959	-3	353	767	475	-8,8%	-603	1.242	n.a.
Depreciation, amortization and impairment	-3.015	-2.896	-3.285	-13.894	-2.661	-2.768	8,2%	-7.713	-5.429	29,6%
EBITDA	5.027	5.394	4.543	19.906	4.690	4.479	-10,9%	9.969	9.169	-8,0%
EBITDA margin	31,0%	33,2%	28,0%	30,8%	29,7%	28,8%	-2,2%p	31,0%	29,3%	-1,7%p

Special factors in the consolidated income statement.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	H1/09	H1/10
Net revenue	0	0	-37	-37	0	0	0	0
Cost of sales	-153	-111	-264	-436	-166	-78	-61	-244
Gross profit	-153	-111	-301	-473	-166	-78	-61	-244
Selling expenses	-31	-5	-75	-83	-15	-15	-3	-30
General and administrative expenses	-44	-22	-138	-206	-18	-47	-46	-65
Other operating income	6	15	42	86	11	2	29	13
Other operating expenses	-24	-22	-610	-2.470	-13	-398	-1.838	-411
EBIT Profit (loss) from operations	-246	-145	-1.082	-3.146	-201	-536	-1.919	-737
Profit (loss) from financial activities	-112	-32	-63	-232	-13	-41	-137	-54
of which: finance costs	0	0	0	0	0	0	0	0
EBT Profit (loss) before income taxes	-358	-177	-1.145	-3.378	-214	-577	-2.056	-791
Income taxes	49	59	181	320	65	215	80	280
Profit (loss) after income taxes	-309	-118	-964	-3.058	-149	-362	-1.976	-511
Profit (loss) attributable to minority interests	-74	-3	-56	-21	-25	-23	38	-48
Net profit (loss)	-235	-115	-908	-3.037	-124	-339	-2.014	-463
Depreciation, amortization and impairment losses	-15	-11	-555	-2.384	-1	-3	-1.818	-4
EBITDA	-231	-134	-527	-762	-200	-533	-101	-733

Details on special factors I.

€ million	Q2/09	Q3/09	Q4/09	Q1/10	Q2/10	H1/09	H1/10
Effect on operating expenses	-252	-160	-1.087	-212	-538	-1.948	-750
of which: expenses / income for early retirement (civil servants)	21	-3	-153	0	-12	17	-12
of which: expenses for severance payments	-183	-65	-236	-64	-55	-22	-119
of which: expenses / income for partial retirement (termination)	-1	-2	-14	-3	-5	0	-8
of which: expenses for other personnel restructuring charges	-20	-13	-9	-10	-21	-29	-31
of which: restructuring charges	-31	-53	-111	-29	-59	-62	-88
of which: expenses due to de-consolidations and other asset sales	-9	-1	-9	-2	-370	-9	-372
of which: others	-29	-23	-555	-104	-16	-1843 ³	-120
Effect on other operating income	6	15	42	11	2	29	13
of which: income due to asset sales	6	9	22	8	2	29	10
of which: others	0	6	20	3	0	0	3
Effect on revenues	0	0	-37²	0	0	0	0
Effect on profit from operations = EBIT	-246	-145	-1.082	-201	-536	-1.919	-737
Depreciation, amortization and impairment losses	-15	-11	-555	-1	-3	-1.818	-4
of which: restructuring charges	0	0	-27	-1	0	0	-1
of which: expenses due to consolidations and other asset sales	0	0	0	0	0	0	0
of which: others	-15	-11	-528	0	-3	-1818 ³	-3
Effect on EBITDA	-231	-134	-527	-200	-533	-101	-733

1 Incl. amortization of Goodwill for T-Mobile UK (approx. EUR 1.8bn).

2 Revenue credit in the fourth quarter of 2009 in Germany (fixed network).

3 Incl. amortization of Goodwill for T-Mobile UK (approx. € 1.8 billion).

Details on special factors II.

€ million	Q2/09	Q3/09	Q4/09	Q1/10	Q2/10	H1/09	H1/10
Effect on profit (loss) from financial activities	-112	-32	-63	-13	-41	-137	-54
Effect on profit (loss) before income taxes	-358	-177	-1.145	-214	-577	-2.056	-791
Effect on taxes	49	59	181	65	215	80	280
Tax effect of special factors within EBITDA	71	34	121	52	45	94	97
Tax effect of special factors on profit (loss) from financial activities	34	11	20	3	3	42	6
Other tax effects	-56	14	40	10	167	-56	177
Effect on profit (loss) attributable to minority interests	-74	-3	-56	-25	-23	38	-48
Effect on net profit (loss)	-235	-115	-908	-124	-339	-2.014	-463

DT Group.

Change in the composition of the Group in the second quarter.

€ million	reported numbers		Minus Acquisition effects ¹				PLUS Deconsolidation effects ²				Total effect	Pro forma Q2/10	% Pro Forma reported Q2/10
	Q2/09	Q2/10	Total	Ger ³	-	-	Total	Europa ⁴	-	-			
Net revenue	16.238	15.531	23	23	-	-	0	852	-	-	829	16.360	0,8%
Profit (loss) from operations = EBIT	2.012	1.711	2	2	-	-	0	-6	-	-	-8	1.703	-15,4%
Financial income/expense, net	-1.015	-708	0	0	-	-	0	-72	-	-	-72	-780	23,2%
of which interest expense	-635	-644	0	0	-	-	0	-27	-	-	-27	-671	-5,7%
Income before taxes = EBT	997	1.003	2	2	-	-	0	-78	-	-	-80	923	-7,4%
Income taxes	-401	-539	-1	-1	-	-	0	0	-	-	1	-538	-34,2%
Income/loss after taxes	596	464	1	1	-	-	0	-78	-	-	-79	385	-35,4%
Income/losses applicable to minority shareholders	75	-11	0	0	-	-	0	0	-	-	0	-11	-114,7%
Net income (loss)	521	475	1	1	-	-	0	-78	-	-	-79	396	-24,0%
EBITDA	5.027	4.479	7	7	-	-	0	148	-	-	141	4.620	-8,1%
Special factors	-231	-533	0	0	-	-	0	-3	-	-	-3	-536	-132,0%
EBITDA excluding special factors	5.258	5.012	7	7	-	-	0	151	-	-	144	5.156	-1,9%

1 Effect of acquired businesses on numbers for Q2/2010.

2 Effect of disposed businesses on numbers for Q2/2010.

3 STRATO AG [January 1st, 2010].

4 T-Mobile UK [April 1st, 2010].

Change in the composition of the Group in the current year.

€ million	reported numbers		Minus Acquisition effects ¹				PLUS Deconsolidation effects ²				Total effect	Pro forma H1/10	% Pro Forma H1/10 reported H1/09
	H1/09	H1/10	Total	Ger ³	Europa ⁴	-	Total	Europa ⁵	-	-			
Net revenue	32.140	31.343	536	45	491	-	852	852	-	-	316	31.659	-1,5%
Profit (loss) from operations = EBIT	2.256	3.740	54	4	50	-	-6	-6	-	-	-60	3.680	63,1%
Financial income/expense, net	-1.757	-1.423	-28	0	-28	-	-72	-72	-	-	-44	-1.467	16,5%
of which interest expense	-1.267	-1.241	-24	0	-24	-	-27	-27	-	-	-3	-1.244	1,8%
Income before taxes = EBT	499	2.317	26	4	22	-	-78	-78	-	-	-104	2.213	343,5%
Income taxes	-827	-988	-11	-1	-10	-	0	0	-	-	11	-977	-18,1%
Income/loss after taxes	-328	1.329	15	3	12	-	-78	-78	-	-	-93	1.236	476,8%
Income/losses applicable to minority shareholders	275	87	9	0	9	-	0	0	-	-	-9	78	-71,6%
Net income (loss)	-603	1.242	6	3	3	-	-78	-78	-	-	-84	1.158	292,0%
EBITDA	9.969	9.169	190	15	175	-	148	148	-	-	-42	9.127	-8,4%
Special factors	-101	-733	0	0	0	-	-3	-3	-	-	-3	-736	-628,7%
EBITDA excluding special factors	10.070	9.902	190	15	175	-	151	151	-	-	-39	9.863	-2,1%

1 Effect of acquired businesses on numbers for H1/2010.

2 Effect of disposed businesses on numbers for H1/2010.

3 STRATO AG [January 1st, 2010].

4 OTE [February 1st, 2009].

Consolidated balance sheet.

Assets.¹

€ billion	Q2/09	Q3/09	Q4/09	Q1/10	Q2/10	y.o.y. %
Current assets	20,1	24,4	23,0	24,6	15,5	-23,0%
Cash and cash equivalents	5,8	6,1	5,0	5,6	1,8	-68,5%
Trade and other receivables	8,2	6,8	6,8	6,8	7,2	-11,7%
Current recoverable income taxes	0,1	0,1	0,1	0,3	0,2	60,8%
Other financial assets	1,9	1,8	2,0	1,8	2,8	45,0%
Inventories	1,5	1,4	1,2	1,2	1,3	-15,0%
Non-current assets and disposal groups held for sale	0,3	6,4	6,5	6,8	0,1	-75,6%
Other assets	2,1	1,7	1,4	2,2	2,0	-6,7%
Non-current assets	112,8	105,0	104,8	106,2	117,3	4,0%
Intangible assets	56,8	51,8	51,7	53,4	55,1	-3,1%
Property, plant and equipment	47,7	45,3	45,5	45,4	45,5	-4,5%
Investments accounted for using the equity method	0,2	0,2	0,1	0,2	8,0	n.a.
Other financial assets	1,7	1,9	1,7	1,6	3,0	75,9%
Deferred tax assets	5,9	5,2	5,2	5,2	5,2	-10,9%
Other assets	0,6	0,5	0,5	0,4	0,5	-22,1%
Total assets	132,9	129,3	127,8	130,8	132,8	-0,1%

¹ Figures rounded to the nearest billion. Values are calculated on the basis of precise numbers.

Consolidated balance sheet.

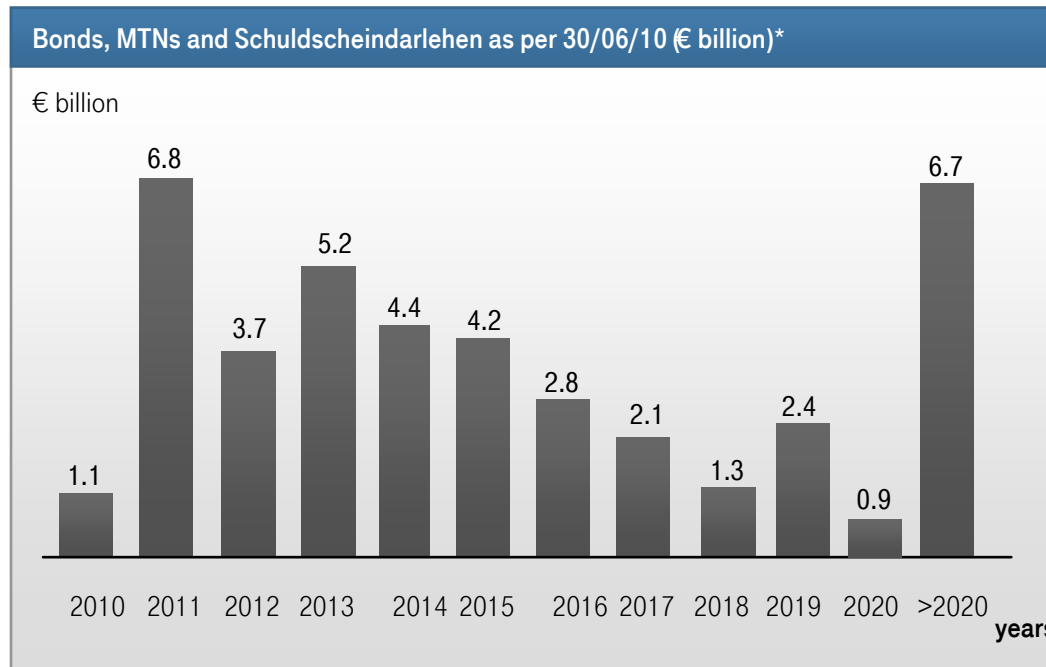
Shareholders' equity and liabilities. ¹

€ billion	Q2/09	Q3/09	Q4/09	Q1/10	Q2/10	y.o.y. %
Liabilities	91,4	87,7	85,8	86,5	88,0	-3,8%
Current liabilities	28,8	26,4	24,8	25,7	25,2	-12,4%
Financial liabilities	14,0	11,4	9,4	10,0	10,9	-22,2%
Trade and other payables	7,0	6,1	6,3	5,9	6,4	-9,7%
Income tax liabilities	0,4	0,4	0,5	0,6	0,7	49,6%
Provisions	2,8	2,8	3,4	3,5	3,0	7,3%
Liabilities directly associated with non-current assets held for sale	0,0	1,4	1,4	1,5	0,0	n.a.
Other liabilities	4,5	4,2	3,8	4,3	4,3	-4,7%
Non-current liabilities	62,6	61,3	61,0	60,8	62,8	0,2%
Financial liabilities	42,8	42,0	41,8	41,0	42,0	-1,8%
Provisions for pensions/employee benefits	5,9	6,2	6,2	6,4	6,5	11,0%
Other provisions	2,8	2,6	2,2	2,1	2,0	-29,1%
Deferred tax liabilities	7,6	7,0	7,2	7,6	8,3	9,9%
Other liabilities	3,6	3,6	3,8	3,8	3,9	9,3%
Shareholders' equity	41,5	41,6	41,9	44,3	44,8	8,0%
Issued capital	11,2	11,2	11,2	11,2	11,2	n.a.
Capital reserves	51,5	51,5	51,5	51,5	51,5	0,0%
Retained earnings incl. carryforwards	-20,6	-21,0	-21,0	-20,7	-24,2	-17,1%
Other comprehensive income	-5,5	-3,9	-3,6	-2,1	0,0	99,3%
Total other comprehensive income directly associated with non-current assets and disposal groups held for sale	0,0	-2,2	-2,2	-2,2	0,0	n.a.
Consolidated net profit	-0,6	0,4	0,4	0,8	1,2	n.a.
Treasury shares	36,0	35,9	36,4	38,5	39,7	10,4%
Minority interests	5,5	5,7	5,6	5,7	5,0	-7,6%
Total liabilities and shareholders' equity	132,9	129,3	127,8	130,8	132,8	-0,1%

¹ Figures rounded to the nearest billion. The percentage values are calculated on the basis of precise numbers.

Maturity profile - well balanced redemptions.

Bonds, Medium Term Notes (MTN) and Schuldscheindarlehen maturities as of June 30, 2010.



-€1.1 billion bond maturities in the remainder of 2010
 - Funding done in 2010: 2.8bn

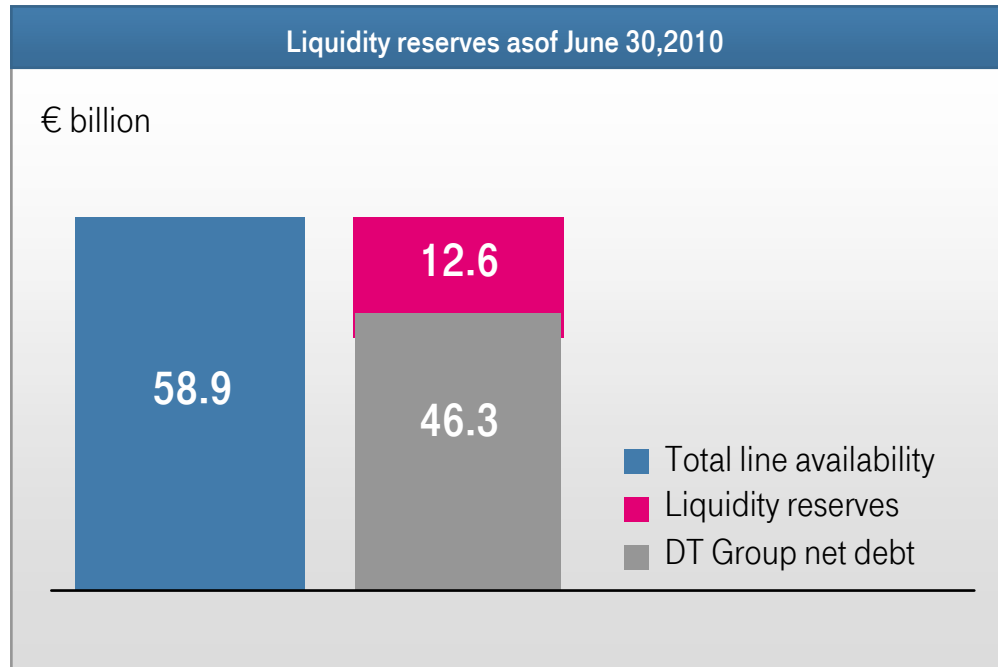
*Thereof OTE maturities (in € bn):
 2011: 2.2
 2013: 1.3
 2015: 0.6
 2016: 0.9

Current Rating

Moody 's: Baa1, stable outlook (long term) and P-2 (short term)
S&P : BBB+, stable outlook (long term) and A-2 (short term)
Fitch : BBB+, stable outlook (long term) and F2 (short term)
R&I: A, stable outlook (long term)

DT Group.

Solid liquidity reserve position.



- 20 bilateral credit facilities of €600 million each adding up to €12 billion.
- Loan terms insure quality of our liquidity reserve
 - No financial covenants,
 - No MAC Clause,
 - No rating trigger.
- Average time to maturity of credit lines as per June 30, 2010: 2.4 years.
- OTE: €350 million undrawn syndicated credit facility. Maturing from 2010 to 2012 with the majority in 2012.
- As of June 30, 2010 in total € 10.1 billion credit lines were undrawn.

DT Group.

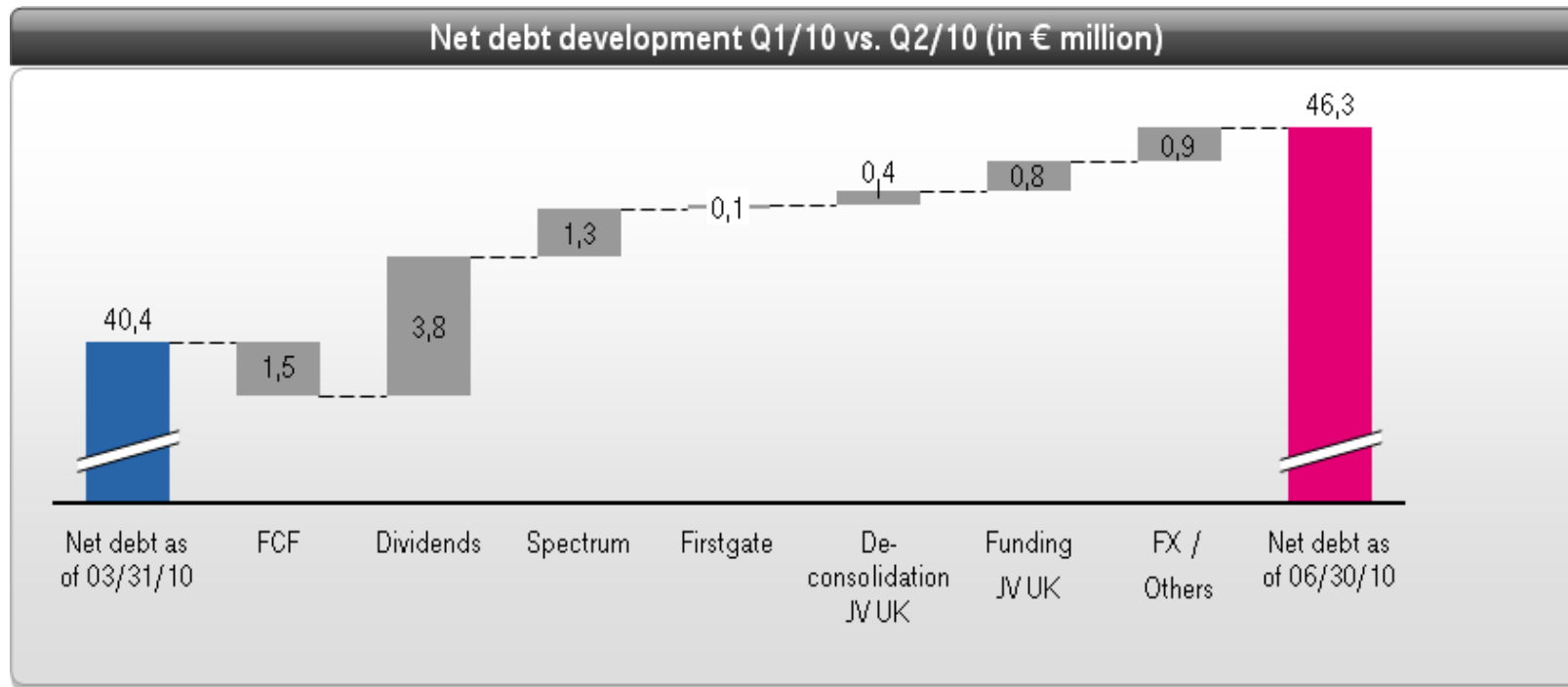
Debt to net debt reconciliation.

€ million ¹	Q2/09	Q3/09	Q4/09	Q1/10	Q2/10	q.o.q. %
Bonds	43.157	40.572	38.508	38.722	40.046	3,4%
Other financial liabilities	9.627	9.901	9.609	9.152	10.108	10,4%
Gross debt	52.784	50.473	48.117	47.874	50.154	4,8%
Cash and cash equivalents	5.836	6.080	5.022	5.553	1.839	-66,9%
Available-for-sale/held-for-trading financial assets	562	249	162	162	176	8,6%
Other financial assets	1.420	1.755	2.022	1.741	1.889	13,8%
Net debt	44.966	42.389	40.911	40.418	46.250	14,4%

¹ Percentages calculated on the basis of figures shown.

DT Group.

Net debt development.



DT Group.

Cash capex.¹

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Germany	684	771	903	3.158	651	774	13,2%	1.484	1.425	-4,0%
USA	785	552	464	2.666	481	534	-32,0%	1.650	1.015	-38,5%
Europe	526	562	654	2.489	568	454	-13,7%	1.273	1.022	-19,7%
Systems Solutions	171	144	205	681	148	220	28,7%	332	368	10,8%
GHS	105	126	120	449	109	70	-33,3%	203	179	-11,8%
Consolidation	-60	-24	-97	-241	-23	-11	81,7%	-120	-34	71,7%
Group	2.211	2.131	2.249	9.202	1.934	2.041	-7,7%	4.822	3.975	-17,6%

¹ Amounts of payouts for property, plant and equipment and intangible assets excluding goodwill.

Free cash flow.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Net profit (loss)	521	959	-3	353	767	475	-8,8%	-603	1.242	n.a.
Profit (loss) attributable to minority interests	75	186	59	520	98	-11	n.a.	275	87	-68,4%
Profit (loss) after income taxes	596	1.145	56	873	865	464	-22,1%	-328	1.329	n.a.
Depreciation, amortization and impairment losses	3.015	2.896	3.285	13.894	2.661	2.768	-8,2%	7.713	5.429	-29,6%
Income tax expense (benefit)	401	551	404	1.782	449	539	34,4%	827	988	19,5%
Interest expense and interest income	635	668	620	2.555	597	644	1,4%	1.267	1.241	-2,1%
Other financial (income) expense	389	141	181	826	121	41	-89,5%	504	162	-67,9%
Share of (profit) loss of associates and joint ventures accounted for using the equity method	-9	-7	-3	-24	-3	23	n.a.	-14	20	n.a.
(Profit) loss on the disposal of fully consolidated subsidiaries	-6	0	-3	-26	0	356	n.a.	-23	356	n.a.
Other non-cash transactions	-17	-48	-82	-230	82	-37	n.a.	-100	45	n.a.
(Gain) loss from the disposal of intangible assets and property, plant and equipment	15	3	15	51	20	20	33,3%	33	40	21,2%
Change in assets carried as working capital	306	1.098	824	1.936	-629	-1.199	n.a.	14	-1.828	n.a.
Change in provisions	-814	53	247	-891	-13	-529	35,0%	-1.191	-542	54,5%
Change in other liabilities carried as working capital	-169	-232	-945	-1.818	-15	83	n.a.	-641	68	n.a.
Income taxes received (paid)	-211	-248	-181	-928	-245	-242	-14,7%	-499	-487	2,4%
Dividends received	7	9	13	29	1	1	-85,7%	7	2	-71,4%
Net payments from entering into or canceling interest rate swaps ¹	77	0	0	242	27	0	n.a.	242	27	-88,8%
Payments for mobile spectrum [Included in the change in assets carried as working capital]	0	0	0	0	0	1.300	n.a.	0	1.300	n.a.
Cash generated from operations [before spectrum]	4.215	6.029	4.431	18.271	3.918	4.232	0,4%	7.811	8.150	4,3%
Interest received (paid)	-703	-686	-457	-2.476	-647	-790	-12,4%	-1.333	-1.437	-7,8%
Net cash from operating activities [before spectrum]	3.512	5.343	3.974	15.795	3.271	3.442	-2,0%	6.478	6.713	3,6%
Cash outflows for investments in (proceeds from disposal of) intangible assets	-2.108	-2.057	-2.111	-8.826	-1.832	-1.953	7,4%	-4.658	-3.785	18,7%
property, plant and equipment	-385	-416	-509	-1.591	-279	-315	18,2%	-666	-594	10,8%
	-1.723	-1.641	-1.602	-7.235	-1.553	-1.638	4,9%	-3.992	-3.191	20,1%
Free cash flow [before dividends and spectrum]	1.404	3.286	1.863	6.969	1.439	1.489	6,1%	1.820	2.928	60,9%

1 Deutsche Telekom adjusted the presentation of its cash flow statement for the first half of 2009. Net payments from entering into or canceling interest rate swaps are disclosed as cash generated from operations under net cash from operating activities. Deutsche Telekom believes that this change better reflects the economic nature of the transaction. The change has an immaterial effect on prior-year periods, hence no adjustments were made.

n.m. = "not meaningful"; n.a. = "not applicable".

DT Group.

Personnel.¹

End of period	30/06/08	30/09/09	30/06/08	30/06/08	30/09/08	Delta q.o.q.		Delta y.o.y.	
						abs.	%	abs.	%
Germany	84.821	84.033	81.336	80.394	79.524	-870	-1,1%	-5.297	-6,2%
USA	38.330	37.995	40.697	38.294	37.743	-551	-1,4%	-587	-1,5%
Europe	72.447	71.343	71.163	69.909	64.007	-5.902	-8,4%	-8.440	-11,6%
Systems Solutions	45.770	45.895	46.021	47.408	47.477	69	0,1%	1.707	3,7%
GHS	20.005	20.707	20.703	22.235	22.507	272	1,2%	2.502	12,5%
of which Vivento ²	8.700	9.400	9.600	9.700	9.700	0	0,0%	1.000	11,5%
DT Group	261.373	259.973	259.920	258.240	251.258	-6.982	-2,7%	-10.115	-3,9%
of which: Domestic	130.452	130.429	127.487	127.969	127.124	-845	-0,7%	-3.328	-2,6%
of which: International	130.921	129.544	132.433	130.271	124.134	-6.137	-4,7%	-6.787	-5,2%
of which: Civil servants	31.383	30.596	29.188	28.941	28.457	-484	-1,7%	-2.926	-9,3%

Average	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	Delta y.o.y.	
							abs.	%
Germany	85.142	84.369	82.737	84.584	80.729	79.729	-5.413	-6,4%
USA	37.863	37.996	39.347	38.231	38.663	37.612	-251	-0,7%
Europe	72.597	71.707	71.179	69.277	70.125	64.359	-8.238	-11,3%
Systems Solutions	44.863	45.877	46.122	45.328	47.446	47.480	2.617	5,8%
GHS	19.915	20.548	20.815	20.181	22.070	22.399	2.484	12,5%
of which Vivento ²	8.600	9.300	9.700	9.000	9.600	9.800	1.200	14,0%
DT Group	260.380	260.497	260.200	257.601	259.033	251.579	-8.801	-3,4%
of which: Civil servants	31.645	31.085	29.899	31.141	28.960	28.626	-3.019	-9,5%

¹ Full-time employees: number of employees without trainees and students.

² Figures rounded; including permanent staff.

Exchange rates.

Average.

€	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10
1 U.S dollar (USD)	0,73372	0,69909	0,67630	0,71692	0,72291	0,78668
1 British pound (GBP)	1,13783	1,14701	1,10494	1,12218	1,12643	1,17313
100 Czech korunas (CZK)	3,74706	3,90538	3,85810	3,78123	3,86655	3,90821
100 Croatian kunas (HRK)	13,59790	13,65370	13,73750	13,62190	13,72450	13,79630
1,000 Hungarian forints (HUF)	3,49834	3,68546	3,69120	3,56631	3,72353	3,64004
100 Macedonian denar (MKD)	1,62523	1,62145	1,62444	1,62428	1,62648	1,62610
100 Polish zloty (PLN)	22,46080	23,81620	23,94530	23,09760	25,08140	24,89920
10 Rumanian Lei (RON)	2,38247	2,36635	2,34255	2,35830	2,43082	2,39042

End of period.

€	30/06/09	30/09/09	31/12/09	31/03/10	30/06/10
1 U.S dollar (USD)	0,70823	0,68176	0,69393	0,74180	0,81404
1 British pound (GBP)	1,17540	1,09744	1,12387	1,12466	1,22257
100 Czech korunas (CZK)	3,86016	3,97111	3,77646	3,93026	3,89225
100 Croatian kunas (HRK)	13,74990	13,76250	13,70710	13,76440	13,89660
1,000 Hungarian forints (HUF)	3,66769	3,70730	3,69609	3,75699	3,50645
100 Macedonian denar (MKD)	1,62106	1,61633	1,63024	1,62091	1,61699
100 Polish zloty (PLN)	22,42590	23,66020	24,35900	25,88480	24,21010
10 Rumanian Lei (RON)	2,37513	2,37625	2,35964	2,44272	2,28876

Germany.

Financials.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/10	H2/10	y.o.y. %
Total revenue¹	6.220	6.471	6.438	25.460	6.189	6.197	-0,4%	12.551	12.386	-1,3%
of which Fixed Network ¹	4.628	4.711	4.710	18.773	4.530	4.496	-2,9%	9.352	9.026	-3,5%
of which Mobile	1.947	2.109	2.101	8.109	2.000	2.054	5,5%	3.899	4.054	4,0%
Net revenue	5.851	6.008	6.022	23.850	5.804	5.806	-0,8%	11.820	11.610	-1,8%
Adjusted EBITDA	2.381	2.523	2.340	9.607	2.299	2.438	2,4%	4.744	4.737	-0,1%
of which Fixed Network	1.582	1.604	1.452	6.247	1.468	1.530	-3,3%	3.191	2.998	-6,0%
of which Mobile	798	920	894	3.373	828	912	14,3%	1.559	1.740	11,6%
Adjusted EBITDA margin	38,3%	39,0%	36,3%	37,7%	37,1%	39,3%	1,0pp	37,8%	38,2%	0,4pp
of which Fixed Network	34,2%	34,0%	30,8%	33,3%	32,4%	34,0%	-0,2pp	34,1%	33,2%	-0,9pp
of which Mobile	41,0%	43,6%	42,6%	41,6%	41,4%	44,4%	3,4pp	40,0%	42,9%	2,9pp
Adjusted Depreciation, amortization and impairment losses	-1.078	-1.037	-1.058	-4.189	-1.014	-1.030	4,5%	-2.094	-2.044	2,4%
Adjusted Operating results = Adj. EBIT	1.303	1.486	1.282	5.418	1.285	1.408	8,1%	2.650	2.693	1,6%
of which Fixed Network	777	842	671	3.140	720	768	-1,2%	1.627	1.488	-8,5%
of which Mobile	526	644	617	2.291	563	641	21,9%	1.030	1.204	16,9%
Cash Capex	684	771	903	3.158	651	774	13,2%	1.484	1.425	-4,0%
of which Fixed Network	588	681	772	2.724	555	688	17,0%	1.271	1.243	-2,2%
of which Mobile	96	107	136	461	96	86	-10,4%	218	182	-16,5%
Adjusted Cash Contribution	1.697	1.752	1.437	6.449	1.648	1.664	-1,9%	3.260	3.312	1,6%
of which Fixed Network	994	923	680	3.523	913	842	-15,3%	1.920	1.755	-8,6%
of which Mobile	702	813	758	2.912	732	826	17,7%	1.341	1.558	16,2%

¹ Revenue credit in the fourth quarter of 2009 for fixed-network support services performed in previous years.

The contributions of the Fixed Network and Mobile Communications sub-segments generally show the unconsolidated view, and do not take consolidation effects at operating segment level into consideration.

Germany.

Financials (unadjusted).

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	6.220	6.471	6.401	25.423	6.189	6.197	-0,4%	12.551	12.386	-1,3%
of which Fixed Network	4.628	4.711	4.673	18.736	4.530	4.496	-2,9%	9.352	9.026	-3,5%
of which Mobile	1.947	2.109	2.101	8.109	2.000	2.054	5,5%	3.899	4.054	4,0%
Net revenue	5.851	6.008	5.985	23.813	5.804	5.806	-0,8%	11.820	11.610	-1,8%
EBITDA	2.359	2.446	2.112	9.258	2.185	2.357	-0,1%	4.700	4.542	-3,4%
of which Fixed Network	1.558	1.527	1.252	5.924	1.356	1.460	-6,3%	3.145	2.816	-10,5%
of which Mobile	800	920	866	3.347	826	901	12,6%	1.561	1.727	10,6%
EBITDA margin	37,9%	37,8%	33,0%	36,4%	35,3%	38,0%	2,7pp	37,4%	36,7%	-0,7pp
of which Fixed Network	33,7%	32,4%	26,8%	31,6%	29,9%	32,5%	-1,2pp	33,6%	31,2%	-2,4pp
of which Mobile	41,1%	43,6%	41,2%	41,3%	41,3%	43,9%	2,8pp	40,0%	42,6%	2,6pp
Depreciation, amortization and impairment losses	-1.085	-1.037	-1.058	-4.196	-1.014	-1.030	5,1%	-2.101	-2.044	2,7%
Operating results = EBIT	1.274	1.409	1.054	5.062	1.171	1.327	4,2%	2.599	2.498	-3,9%
of which Fixed Network	746	765	471	2.810	608	698	-6,4%	1.574	1.306	-17,0%
of which Mobile	528	644	589	2.265	561	630	19,3%	1.032	1.191	15,4%
Cash Capex	684	771	903	3.158	651	774	13,2%	1.484	1.425	-4,0%
of which Fixed Network	588	681	772	2.724	555	688	17,0%	1.271	1.243	-2,2%
of which Mobile	96	107	136	461	96	86	-10,4%	218	182	-16,5%
Cash Contribution	1.675	1.675	1.209	6.100	1.534	1.583	-5,5%	3.216	3.117	-3,1%
of which Fixed Network	970	846	480	3.200	801	772	-20,4%	1.874	1.573	-16,1%
of which Mobile	704	813	730	2.886	730	815	15,8%	1.343	1.545	15,0%

The contributions of the Fixed Network and Mobile Communications sub-segments generally show the unconsolidated view, and do not take consolidation effects at operating segment level into consideration.

Germany.

EBITDA Reconciliation.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	6.220	6.471	6.401	25.423	6.189	6.197	-0,4%	12.551	12.386	-1,3%
Profit (loss) from operations = EBIT	1.274	1.409	1.054	5.062	1.171	1.327	4,2%	2.599	2.498	-3,9%
- Depreciation, amortization and impairment losses	-1.085	-1.037	-1.058	-4.196	-1.014	-1.030	5,1%	-2.101	-2.044	2,7%
= EBITDA	2.359	2.446	2.112	9.258	2.185	2.357	-0,1%	4.700	4.542	-3,4%
EBITDA margin	37,9%	37,8%	33,0%	36,4%	35,3%	38,0%	-0,1pp	37,4%	36,7%	-0,7pp
- Special Factors affecting EBITDA	-22	-77	-228	-349	-114	-81	n.a.	-44	-195	n.a.
= Adj. EBITDA	2.381	2.523	2.340	9.607	2.299	2.438	2,4%	4.744	4.737	-0,1%
Adj. EBITDA margin	38,3%	39,0%	36,3%	37,7%	37,1%	39,3%	1,0pp	37,8%	38,2%	0,4pp

Special factors.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Effects on EBITDA	-22	-77	-228	-349	-114	-81	n.a.	-44	-195	1 n.a.
of which Fixed Network	-24	-77	-200	-323	-112	-70	n.a.	-46	-182	n.a.
of which Mobile	2	0	-28	-26	-2	-11	n.a.	2	-13	n.a.
Effects on Operating results = EBIT	-29	-77	-228	-356	-114	-81	n.a.	-51	-195	n.a.
of which Fixed Network	-31	-77	-200	-330	-112	-70	n.a.	-53	-182	n.a.
of which Mobile	2	0	-28	-26	-2	-11	n.a.	2	-13	n.a.

1 EBITDA in the first half year of 2010 was affected by special factors totaling EUR 0.2 billion, mainly comprising a write-off of receivables in the first quarter from the German Main Customs Office for 2005 to 2009 and in the second quarter expenses for staff-related measures in the operating segment Germany.

Germany.

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %
Fixed Network (end of period)								
fixed network access lines	('000)	27.226	26.653	26.236	26.236	25.864	25.549	-6,2%
broadband retail access lines	('000)	11.229	11.301	11.477	11.477	11.665	11.795	5,0%
IPTV	('000)	561	678	806	806	896	971	73,1%
Wholesale bundled access lines	('000)	1.952	1.752	1.621	1.621	1.523	1.354	-30,6%
ULLs	('000)	8.742	8.914	9.093	9.093	9.242	9.293	6,3%
Wholesale unbundled access lines	('000)	425	517	600	600	661	723	70,1%
Mobile (end of period)								
Customers	('000)	39.103	39.330	39.136	39.136	38.544	36.976	-5,4%
contract ¹	('000)	17.020	17.140	17.202	17.202	17.274	17.176	0,9%
prepaid ²	('000)	22.083	22.190	21.933	21.933	21.269	19.800	-10,3%
Mobile KPI								
Service revenue ³	(€ million)	1.731	1.793	1.752	6.995	1.776	1.837	6,1%
average monthly churn	(%)	1,3%	1,3%	1,6%	1,5%	1,9%	2,8%	1,5%p
- contract	(%)	1,1%	1,0%	1,1%	1,2%	1,3%	1,4%	0,3%p
SAC per gross add	(€)	93	103	99	99	90	88	-5,4%
- contract	(€)	217	228	220	215	167	181	-16,6%
- prepay	(€)	19	19	13	17	15	21	10,5%
SRC per retained customer	(€)	172	170	163	162	179	156	-9,1%
ARPU	(€)	15	15	15	15	15	16	6,7%
- contract	(€)	29	30	30	30	30	31	6,9%
- prepay	(€)	4	4	4	4	3	4	0,0%
non-voice % of ARPU	(%)	25%	27%	28%	26%	29%	29%	4%p
MOU per customer	(min)	69	71	73	70	74	78	13,0%
- contract	(min)	136	140	144	138	144	149	9,6%

1 One-off effect Q2/10: approx. 100 thousand deactivated contract customers.

2 Deactivation of inactive prepay customers' cards: 2009 full year (4.4 million); Q1 2010 (1.5 million); Q2 2010 (2.5 million). On April 1, 2010, Telekom Deutschland GmbH began to automatically terminate prepaid cards that have not been topped up for two years and have not be three months.

3 Definition of Service Revenues (incl. MTR) since January 1st, 2010 without transit revenues. Q1-Q4/09 Service Revenue are adjusted

Germany.

Revenue Split Fixed Network.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Fixed Network	4.628	4.711	4.673	18.736	4.530	4.496	-2,9%	9.352	9.026	-3,5%
of which network communications	1.440	1.415	1.367	5.733	1.315	1.279	-11,2%	2.952	2.594	-12,1%
of which IP/Internet	1.482	1.478	1.532	5.937	1.482	1.503	1,4%	2.927	2.985	2,0%
of which wholesale services	1.067	1.138	1.101	4.417	1.097	1.061	-0,6%	2.178	2.158	-0,9%
thereof access full ULL	310	329	287	1.242	334	334	7,7%	626	668	6,7%
thereof bundled and unbundled access lin	94	93	81	371	87	75	-20,2%	197	162	-17,8%
of which other fixed network services	302	317	288	1.226	318	308	2,0%	621	626	0,8%
thereof value-added services	173	202	178	730	163	153	-11,6%	351	316	-10,0%
thereof terminal equipment	90	80	77	344	85	85	-5,6%	187	170	-9,1%
thereof data communications	39	35	34	152	70	71	82,1%	83	141	69,9%

Shown Fixed Network Figures in unconsolidated view incl. PASM (Power and Air Condition Solution Management GmbH & Co. KG) without Global Network and Carrier Services International [July 1st, 2009] and STRATO AG [January 1st, 2010].

USA.

Financials.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	3.918	3.758	3.658	15.471	3.814	4.188	6,9%	8.055	8.002	-0,7%
Net revenue	3.914	3.755	3.655	15.457	3.811	4.185	6,9%	8.047	7.995	-0,6%
Service Revenue	3.415	3.233	3.119	13.337	3.280	3.622	6,1%	6.985	6.902	-1,2%
Adj. EBITDA	1.176	1.089	935	4.261	1.008	1.120	-4,8%	2.237	2.128	-4,9%
Adj. EBITDA margin (total revenues)	30,0%	29,0%	25,6%	27,5%	26,4%	26,7%	-3,3%p	27,8%	26,6%	-1,2%p
Adj. EBITDA margin (ARPU revenues)	34,4%	33,7%	30,0%	32,0%	30,7%	30,9%	-3,5%p	32,0%	30,8%	-1,2%p
Adj. Depreciation and amortization	-522	-494	-481	-2.028	-464	-520	0,4%	-1.053	-984	6,6%
Adj. Profit (loss) from operations = Adj. EBIT	654	595	454	2.233	544	600	-8,3%	1.184	1.144	-3,4%
Cash Capex	785	552	464	2.666	481	534	-32,0%	1.650	1.015	-38,5%
Cash Contribution	391	537	471	1.595	527	586	49,9%	587	1.113	89,6%
Adj. Cash Capex ¹	775	545	461	2.641	478	531	-31,5%	1.635	1.009	-38,3%
Adj. Cash Contribution ¹	401	544	474	1.620	530	589	46,9%	602	1.119	85,9%

Reported.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	Q1/09	Q2 2010	y.o.y. %
EBITDA	1.176	1.089	935	4.261	1.008	1.120	-4,8%	2.237	2.128	-4,9%
EBITDA margin	30,0%	29,0%	25,6%	27,5%	26,4%	26,7%	-3,3%p	27,8%	26,6%	-1,2%p
Depreciation and amortization	-522	-494	-481	-2.028	-464	-520	0,4%	-1.053	-984	6,6%
Profit (loss) from operations = EBIT	654	595	454	2.233	544	600	-8,3%	1.184	1.144	-3,4%
Cash Capex	785	552	464	2.666	481	534	-32,0%	1.650	1.015	-38,5%
Cash Contribution	391	537	471	1.595	527	586	49,9%	587	1.113	89,6%

1 Adjusted by excluding microwave clearing costs of €5mn in Q1/09, €10mn in Q2/09 and €8mn in Q3/09, €3mn in Q4/09, and €3mn in Q1/10.

USA.

EBITDA Reconciliation.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	3.918	3.758	3.658	15.471	3.814	4.188	6,9%	8.055	8.002	-0,7%
Profit (loss) from operations = EBIT	654	595	454	2.233	544	600	-8,3%	1.184	1.144	-3,4%
- Depreciation and amortization	-522	-494	-481	-2028	-464	-520	0,4%	-1053	-984	6,6%
= EBITDA	1.176	1.089	935	4.261	1.008	1.120	-4,8%	2.237	2.128	-4,9%
EBITDA margin	30,0%	29,0%	25,6%	27,5%	26,4%	26,7%	-3,3%p	27,8%	26,6%	-1,2%p
- Special factors affecting EBITDA	--	--	--	--	--	--	--	--	--	--
= Adj. EBITDA	1.176	1.089	935	4.261	1.008	1.120	-4,8%	2.237	2.128	-4,9%
Adj. EBITDA margin	30,0%	29,0%	25,6%	27,5%	26,4%	26,7%	-3,3%p	27,8%	26,6%	-1,2%p

Special factors.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Effects on EBITDA	0	0	0	0	0	0	--	0	0	--
- of which restructuring	0	0	0	0	0	0	--	0	0	--
- of which other	0	0	0	0	0	0	--	0	0	--
Effects on Operating Results = EBIT	-0	-0	-0	-0	-0	0	--	-0	0	--
- of which effects on EBITDA (see above)	0	0	0	0	0	0	--	0	0	--
- of which other	0	0	0	0	0	0	--	0	0	--

USA.

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Customers (end of period)	('000)	33.497	33.420	33.790	33.790	33.713	33.620	0,4%	33.497	33.620	0,4%
- Contract	('000)	27.022	26.882	26.765	26.765	26.646	26.752	-1,0%	27.022	26.752	-1,0%
- Prepay	('000)	6.475	6.538	7.026	7.026	7.067	6.868	6,1%	6.475	6.868	6,1%
Net adds	('000)	325	-77	371	1.033	-77	-93	n.a.	739	-170	n.a.
- Contract	('000)	56	-140	-117	-42	-118	106	88,1%	216	-12	n.a.
- Prepay	('000)	268	63	488	1.074	41	-199	n.a.	523	-158	n.a.
Average monthly churn	(%)	3,1%	3,4%	3,3%	3,2%	3,1%	3,4%	0,3%p	3,1%	3,2%	0,1%p
- Contract	(%)	2,2%	2,4%	2,5%	2,3%	2,2%	2,2%	0,0%p	2,2%	2,2%	0,0%p
		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenues	(€ million)	3.918	3.758	3.658	15.471	3.814	4.188	6,9%	8.055	8.002	-0,7%
Service revenue	(€ million)	3.415	3.233	3.119	13.337	3.280	3.622	6,1%	6.985	6.902	-1,2%
Adj. EBITDA	(€ million)	1.176	1.089	935	4.261	1.008	1.120	-4,8%	2.237	2.128	-4,9%
Adj. EBITDA margin (total rev.)	(%)	30,0%	29,0%	25,6%	27,5%	26,4%	26,7%	-3,3%p	27,8%	26,6%	-1,2%p
Adj. EBITDA margin (ARPU rev.)	(%)	34,4%	33,7%	30,0%	32,0%	30,7%	30,9%	-3,5%p	32,0%	30,8%	-1,2%p
SAC per gross add	(€)	80	81	97	89	90	111	38,8%	89	101	13,5%
- Contract	(€)	139	141	187	158	157	187	34,5%	151	173	14,6%
- Prepay	(€)	12	9	8	10	17	8	-33,3%	13	12	-7,7%
SRC per retained customer	(€)	37	40	58	46	61	69	86,5%	43	65	51,2%
ARPU	(€)	34	32	31	33	32	36	5,9%	35	34	-2,9%
- Contract	(€)	39	37	36	38	38	41	5,1%	40	40	0,0%
- Prepay	(€)	15	13	12	14	13	14	-6,7%	16	14	-12,5%
Non-Voice % of ARPU	(%)	21%	22%	22%	21%	24%	25%	4%p	21%	25%	4%p
MOU per customer	(min)	1.016	1.013	993	1.008	989	983	-3,2%	1.014	986	-2,7%
- Contract	(min)	1.153	1.160	1.144	1.148	1.142	1.122	-2,7%	1.144	1.132	-1,0%
Cash Capex	(€ million)	785	552	464	2.666	481	534	-32,0%	1.650	1.015	-38,5%
Cash Contribution	(€ million)	391	537	471	1.595	527	586	49,9%	587	1.113	89,6%
Adj. Cash Capex ¹	(€ million)	775	545	461	2.641	478	531	-31,5%	1.635	1.009	-38,3%
Adj. Cash Contribution ¹	(€ million)	401	544	474	1.620	530	589	46,9%	602	1.119	85,9%

¹ Adjusted by excluding microwave clearing costs of EUR 5mn in Q1/09, EUR 10mn in Q2/09, EUR 8 million in Q3/09, EUR 3mn in Q4/09 and EUR 3mn in Q1/10.

For US-GAAP numbers please visit www.t-mobile.com/company/investors to download the corresponding T-Mobile USA earnings release.

USA.

Operational in US-\$.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Customers (end of period)	('000)	33.497	33.420	33.790	33.790	33.713	33.620	0,4%	33.497	33.620	0,4%
- Contract	('000)	27.022	26.882	26.765	26.765	26.646	26.752	-1,0%	27.022	26.752	-1,0%
- Prepay	('000)	6.475	6.538	7.026	7.026	7.067	6.868	6,1%	6.475	6.868	6,1%
Net adds	('000)	325	-77	371	1.033	-77	-93	n.a.	739	-170	n.a.
- Contract	('000)	56	-140	-117	-42	-118	106	88,1%	216	-12	n.a.
- Prepay	('000)	268	63	488	1.074	41	-199	n.a.	523	-158	n.a.
Average monthly churn	(%)	3,1%	3,4%	3,3%	3,2%	3,1%	3,4%	0,3%p	3,1%	3,2%	0,1%p
- Contract	(%)	2,2%	2,4%	2,5%	2,3%	2,2%	2,2%	0,0%p	2,2%	2,2%	0,0%p
		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	USD million)	5.339	5.376	5.409	21.519	5.275	5.325	-0,3%	10.734	10.600	-1,2%
Service revenue	USD million)	4.654	4.624	4.611	18.544	4.537	4.605	-1,1%	9.310	9.142	-1,8%
Adj. EBITDA ²	USD million)	1.602	1.558	1.382	5.926	1.395	1.423	-11,2%	2.986	2.818	-5,6%
Adj. EBITDA margin (total rev.)	USD million)	30,0%	29,0%	25,6%	27,5%	26,4%	26,7%	-3,3%p	27,8%	26,6%	-1,2%p
Adj. EBITDA margin (ARPU rev.)	USD million)	34,4%	33,7%	30,0%	32,0%	30,7%	30,9%	-3,5%p	32,1%	30,8%	-1,3%p
SAC per gross add	(USD)	109	116	144	124	124	141	29,4%	118	133	12,7%
- Contract	(USD)	190	201	277	220	217	238	25,3%	201	228	13,4%
- Prepay	(USD)	17	12	12	15	23	10	-41,2%	17	17	0,0%
SRC per retained customer	(USD)	50	58	86	64	84	87	74,0%	57	86	50,9%
ARPU	(USD)	47	46	46	46	45	46	-2,1%	47	45	-4,3%
- Contract	(USD)	53	53	53	53	52	53	0,0%	53	52	-1,9%
- Prepay	(USD)	21	19	18	20	18	18	-14,3%	21	18	-14,3%
Non-Voice % of ARPU	(%)	21%	22%	22%	21%	24%	25%	4%p	21%	25%	4%p
MOU per customer	(min)	1.016	1.013	993	1.008	989	983	-3,2%	1.014	986	-2,7%
- Contract	(min)	1.153	1.160	1.144	1.148	1.142	1.122	-2,7%	1.144	1.132	-1,0%
Cash Capex	USD million)	1.071	789	685	3.673	665	679	-36,6%	2.198	1.344	-38,9%
Cash Contribution	USD million)	531	769	697	2.253	730	744	40,1%	788	1.474	87,1%
Adj. Cash Capex ¹	USD million)	1.057	779	680	3.637	661	675	-36,1%	2.178	1.336	-38,7%
Adj. Cash Contribution ¹	USD million)	545	779	702	2.289	734	748	37,2%	808	1.482	83,4%

¹ Adjusted by excluding microwave clearing costs of USD 7mn in Q1/09, USD 14mn in Q2/09, USD 10mn in Q3/09, USD 5mn in Q4/09 and USD 4mn in Q1/10.

For US-GAAP numbers please visit www.t-mobile.com/company/investors to download the corresponding T-Mobile USA earnings release.

Europe.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total Revenue	(€ million)	5.065	5.124	5.035	19.607	4.774	4.030	-20,4%	9.448	8.804	-6,8%
Net Revenue	(€ million)	4.905	4.969	4.886	18.996	4.613	3.869	-21,1%	9.141	8.482	-7,2%
Adj. EBITDA ¹	(€ million)	1.686	1.844	1.595	6.390	1.587	1.431	-15,1%	2.951	3.018	2,3%
Adj. EBITDA Margin (Total Revenues)	(%)	33,3%	36,0%	31,7%	32,6%	33,2%	35,5%	2,2%p	31,2%	34,3%	3,1%p
Adj. Depreciation and Amortization	(€ million)	-1.048	-998	-841	-3.807	-859	-889	15,2%	-1.968	-1.748	11,2%
Adj. Profit (loss) from operations											
= Adj. EBIT ²	(€ million)	638	846	754	2.583	728	542	-15,0%	983	1.270	29,2%
Adj. Cash Capex ³	(€ million)	526	550	654	2.477	568	445	-15,4%	1.273	1.013	-20,4%
Adj. Cash Contribution	(€ million)	1.160	1.294	941	3.913	1.019	986	-15,0%	1.678	2.005	19,5%

Reported.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
EBITDA	(€ million)	1.520	1.830	1.507	6.297	1.534	1.058	-30,4%	2.960	2.592	-12,4%
EBITDA Margin	(%)	30,0%	35,7%	29,9%	32,1%	32,1%	26,3%	-3,7%p	31,3%	29,4%	-1,9%p
Depreciation and amortization	(€ million)	-1.056	-1.009	-1.369	-6.157	-859	-892	15,5%	-3.779	-1.751	53,7%
Profit (loss) from operations = EBIT	(€ million)	464	821	138	140	675	166	-64,2%	-819	841	n.a.
Cash Capex	(€ million)	526	562	654	2.489	568	454	-13,7%	1.273	1.022	-19,7%
Cash Contribution	(€ million)	994	1.268	853	3.808	966	604	-39,2%	1.687	1.570	-6,9%

¹ Special factors affecting EBITDA: EUR 166mn in Q2/09, EUR 14mn in Q3/09, EUR 88mn in Q4/09, EUR 53mn in Q1/10 and EUR 373mn in Q2/10.

² Special factors affecting EBIT: EUR 2.443mn in 2009 (thereof EUR 93mn resulting from EBITDA).

³ Excluding EUR 12mn mission payments in Q3/09 for GSM licences at T-Mobile NL and T-Mobile CZ and EUR 9mn in Q2/10 for spectrum licences at Bulgaria.

Europe.

EBITDA Reconciliation.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total Revenue	(€ million)	5.065	5.124	5.035	19.607	4.774	4.030	-20,4%	9.448	8.804	-6,8%
Profit (loss) from operations = EBIT	(€ million)	464	821	138	140	675	166	-64,2%	-819	841	n.a.
- Depreciation and amortization	(€ million)	-1.056	-1.009	-1.369	-6.157	-859	-892	15,5%	-3.779	-1.751	53,7%
= EBITDA	(€ million)	1.520	1.830	1.507	6.297	1.534	1.058	-30,4%	2.960	2.592	-12,4%
EBITDA margin	(%)	30,0%	35,7%	29,9%	32,1%	32,1%	26,3%	-3,7%	31,3%	29,4%	-1,9%p
- Special Factors affecting EBITDA	(€ million)	-166	-14	-88	-93	-53	-373	n.m.	9	-426	n.m.
= Adj. EBITDA	(€ million)	1.686	1.844	1.595	6.390	1.587	1.431	-15,1%	2.951	3.018	2,3%
Adj. EBITDA margin	(%)	33,3%	36,0%	31,7%	32,6%	33,2%	35,5%	2,2%	31,2%	34,3%	3,1%p

Special Factors.

€ million		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Effects on EBITDA		-166	-14	-88	-93	-53	-373	n.m.	9	-426	n.m.
- of which restructuring		-166	-14	-88	-93	-53	-373	n.m.	9	-426	n.a.
- of which other		0	0	0	0	0	0	n.a.	0	0	n.a.
Effects on Operating Results = EBIT		-174	-25	-616	-2.443	-53	-376	n.m.	-1.802	-429	76,2%
- of which effects on EBITDA (see above)		-166	-14	-88	-93	-53	-373	n.m.	9	-426	n.a.
- of which other ¹		-8	-11	-528	-2.350	0	-3	62,5%	-1.811	-3	99,8%

¹ Goodwill Impairment: T-Mobile UK EUR 1.803mn in Q1/09, Hungary EUR 3mn in Q2/09, Montenegro EUR 11mn in Q3/09, Greece Fixed EUR 130mn in Q4/09, Greece Mobile EUR 203mn in Q4/09, Romania Mobile EUR 66mn in Q4/09, Slovak Telekom EUR 37mn in Q4/09, T-Mobile Austria EUR 47mn in Q4/09, Macedonia EUR 45mn in Q4/09.

Europe.

Customer Summary.

'000	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %
Greece							
- Fixed Network Access Lines	4.407	4.349	4.228	4.228	4.095	3.970	-9,9%
- Broadband Access Lines	1.035	1.066	1.113	1.113	1.140	1.139	10,0%
- Mobile Customers	8.793	9.064	9.218	9.218	8.813	8.509	-3,2%
Romania							
- Fixed Network Access Lines	2.896	2.832	2.776	2.776	2.721	2.666	-7,9%
- Broadband Access Lines	725	750	776	776	808	840	15,9%
- Mobile Customers	6.330	6.599	7.280	7.280	7.155	7.087	12,0%
Hungary							
- Fixed Network Access Lines	1.918	1.870	1.821	1.821	1.771	1.729	-9,9%
- Broadband Access Lines	776	778	789	789	798	798	2,8%
- Mobile Customers	5.256	5.207	5.120	5.120	5.120	5.131	-2,4%
Poland							
- Mobile Customers	13.409	13.482	13.500	13.500	13.361	13.276	-1,0%
Czech Republic							
- Fixed Network Access Lines	0	0	42	42	46	49	--
- Broadband Access Lines	0	0	42	42	46	49	--
- Mobile Customers	5.433	5.458	5.464	5.464	5.449	5.464	0,6%
Croatia							
- Fixed Network Access Lines	1.513	1.497	1.484	1.484	1.462	1.446	-4,4%
- Broadband Access Lines	510	527	555	555	573	584	14,5%
- Mobile Customers	2.867	2.885	2.859	2.859	2.798	2.779	-3,1%
Netherlands							
- Fixed Network Access Lines	301	296	293	293	290	288	-4,3%
- Broadband Access Lines	301	296	293	293	290	288	-4,3%
- Mobile Customers	5.423	5.474	4.592	4.592	4.392	4.382	-19,2%
Slovakia							
- Fixed Network Access Lines	1.114	1.104	1.101	1.101	1.093	1.084	-2,7%
- Broadband Access Lines	364	372	391	391	408	418	14,8%
- Mobile Customers	2.323	2.301	2.376	2.376	2.399	2.412	3,8%
Austria							
- Mobile Customers	3.402	3.387	3.446	3.446	3.626	3.653	7,4%
Bulgaria							
- Mobile Customers	4.008	3.966	3.902	3.902	3.845	3.954	-1,3%
Other							
- Fixed Network Access Lines	541	531	525	525	512	504	-6,8%
- Broadband Access Lines	159	169	184	184	195	200	25,8%
- Mobile Customers	3.406	3.689	3.822	3.822	3.852	3.861	13,4%
Total							
- Fixed Network Access Lines	12.689	12.480	12.268	12.268	11.990	11.736	-7,5%
- Broadband Access Lines Retail	3.579	3.681	3.881	3.881	4.010	4.078	13,9%
- Wholesale Bundled Access Lines	263	246	229	229	213	202	-23,2%
- Wholesale Unbundled Access Lines	28	30	33	33	35	36	28,6%
- Mobile Customers	60.650	61.512	61.577	61.577	60.811	60.507	-0,2%

Greece.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total Revenue	(€ million)	1.058	1.087	1.099	3.899	997	963	-9,0%	1.713	1.960	14,4%
- of which Fixed Network	(€ million)	622	627	651	2.311	592	579	-6,9%	1.033	1.171	13,4%
- of which Mobile Network	(€ million)	506	532	522	1.846	464	448	-11,5%	792	912	15,2%
Adj. EBITDA	(€ million)	383	413	412	1.447	376	346	-9,7%	622	722	16,1%
- of which Fixed Network	(€ million)	194	186	214	720	189	177	-8,8%	320	366	14,4%
- of which Mobile Network	(€ million)	178	213	184	674	172	154	-13,5%	277	326	17,7%
Adj. EBITDA Margin (Total Rev.)	(%)	36,2%	38,0%	37,5%	37,1%	37,7%	35,9%	-0,3%p	36,3%	36,8%	0,5%p
- of which Fixed Network	(%)	31,2%	29,7%	32,9%	31,2%	31,9%	30,6%	-0,6%p	31,0%	31,3%	0,3%p
- of which Mobile Network	(%)	35,2%	40,0%	35,2%	36,5%	37,1%	34,4%	-0,8%p	35,0%	35,7%	0,7%p
Adj. EBITDA Margin (Service Rev.)	(%)	38,9%	48,0%	44,7%	43,9%	44,8%	40,6%	1,7%p	40,8%	42,7%	1,9%p
Cash Capex	(€ million)	100	131	155	466	101	102	2,0%	180	203	12,8%
- of which Fixed Network	(€ million)	65	84	89	283	48	57	-12,3%	110	105	-4,5%
- of which Mobile Network	(€ million)	31	44	62	170	50	40	29,0%	64	90	40,6%
Cash Contribution	(€ million)	283	282	257	981	275	244	-13,8%	442	519	17,4%
- of which Fixed Network	(€ million)	129	102	125	437	141	120	-7,0%	210	261	24,3%
- of which Mobile Network	(€ million)	147	169	122	504	122	114	-22,4%	213	236	10,8%

Greece.

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Fixed Network											
- Fixed Network Access Lines	('000)	4.407	4.349	4.228	4.228	4.095	3.970	-9,9%	4.407	3.970	-9,9%
- Broadband Access Lines Retail	('000)	969	1.006	1.060	1.060	1.093	1.095	13,0%	969	1.095	13,0%
- IPTV	('000)	4	10	16	16	23	30	n.m.	4	30	n.m.
- Wholesale Bundled Access Lines	('000)	66	60	53	53	47	44	-33,3%	66	44	-33,3%
- ULLs	('000)	773	834	938	938	1.056	1.160	50,1%	773	1.160	50,1%
- Wholesale Unbundled Access Lines	('000)	0	0	0	0	0	0	—	0	0	—
Mobile Network											
Customers (end of period)	('000)	8.793	9.064	9.218	9.218	8.813	8.509	-3,2%	8.793	8.509	-3,2%
- Contract	('000)	2.272	2.260	2.285	2.285	2.306	2.314	1,8%	2.272	2.314	1,8%
- Prepay	('000)	6.521	6.804	6.933	6.933	6.507	6.194	-5,0%	6.521	6.194	-5,0%
Net Adds	('000)	381	271	154	1.192	-404	-305	n.a.	767	-709	n.a.
- Contract	('000)	31	-12	25	59	21	8	-74,2%	46	30	-34,8%
- Prepay	('000)	350	283	129	1.133	-425	-313	n.a.	721	-739	n.a.
Average monthly Churn	(%)	3,1%	3,3%	3,3%	3,2%	3,5%	3,5%	0,4%p	3,0%	3,5%	0,5%p
- Contract	(%)	1,9%	2,2%	2,0%	2,0%	2,1%	2,4%	0,5%p	1,9%	2,2%	0,3%p
SAC per Gross Add	(€)	18	15	18	17	35	39	n.m.	17	37	n.m.
- Contract	(€)	97	102	102	103	106	121	24,7%	105	114	8,6%
- Prepay	(€)	6	3	3	4	3	6	0,0%	4	5	25,0%
SRC per Retained Customer	(€)	101	90	94	97	72	63	-37,6%	101	67	-33,7%
ARPU	(€)	17	17	15	16	14	15	-11,8%	16	14	-12,5%
- Contract	(€)	45	47	43	44	40	40	-11,1%	44	40	-9,1%
- Prepay	(€)	6	6	6	6	6	5	-16,7%	6	5	-16,7%
Non-Voice % of ARPU	(%)	15%	15%	9%	13%	15%	14%	-1%p	15%	14%	-1%p
MOU per Customer	(min)	205	207	203	203	211	250	22,0%	199	230	15,6%
- Contract	(min)	297	300	289	292	280	301	1,3%	289	290	0,3%

Romania.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total Revenue	(€ million)	295	296	309	1.104	291	293	-0,7%	499	584	17,0%
- of which Fixed Network	(€ million)	208	195	194	731	184	181	-13,0%	342	365	6,7%
- of which Mobile Network	(€ million)	96	109	122	404	114	118	22,9%	173	232	34,1%
Service Revenue (mobile)	(€ million)	91	94	102	345	94	98	7,7%	149	192	28,9%
Adj. EBITDA	(€ million)	72	88	66	293	72	71	-1,4%	139	143	2,9%
- of which Fixed Network	(€ million)	58	66	55	233	58	46	-20,7%	112	104	-7,1%
- of which Mobile Network	(€ million)	14	23	10	60	14	25	78,6%	27	39	44,4%
Adj. EBITDA Margin (Total Rev.)	(%)	24,4%	29,7%	21,4%	26,5%	24,7%	24,2%	-0,2%p	27,9%	24,5%	-3,4%p
- of which Fixed Network	(%)	27,9%	33,8%	28,4%	31,9%	31,5%	25,4%	-2,5%p	32,7%	28,5%	-4,2%p
- of which Mobile Network	(%)	14,6%	21,1%	8,2%	14,9%	12,3%	21,2%	6,6%p	15,6%	16,8%	1,2%p
Adj. EBITDA Margin (Service Rev.)	(%)	15,4%	24,5%	9,8%	17,4%	14,9%	25,5%	10,1%p	18,1%	20,3%	2,2%p
Cash Capex	(€ million)	94	75	79	294	60	82	-12,8%	140	142	1,4%
- of which Fixed Network	(€ million)	43	52	44	168	40	41	-4,7%	72	81	12,5%
- of which Mobile Network	(€ million)	51	23	35	126	20	41	-19,6%	68	61	-10,3%
Cash Contribution	(€ million)	-22	13	-13	-1	12	-11	50,0%	-1	1	n.a.
- of which Fixed Network	(€ million)	15	14	11	65	18	5	-66,7%	40	23	-42,5%
- of which Mobile Network	(€ million)	-37	0	-25	-66	-6	-16	56,8%	-41	-22	46,3%

Romania.

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Fixed Network											
- Fixed Network Access Lines	('000)	2.896	2.832	2.776	2.776	2.721	2.666	-7,9%	2.896	2.666	-7,9%
- Broadband Access Lines Retail	('000)	725	750	776	776	808	840	15,9%	725	840	15,9%
- IPTV	('000)	0	0	0	0	4	12	—	0	12	—
- Wholesale Bundled Access Lines	('000)	0	0	0	0	0	0	—	0	0	—
- ULLs	('000)	1	1	1	1	1	1	0,0%	1	1	0,0%
- Wholesale Unbundled Access Lines	('000)	0	0	0	0	0	0	—	0	0	—
Mobile Network											
Customers (end of period)	('000)	6.330	6.599	7.280	7.280	7.155	7.087	12,0%	6.330	7.087	12,0%
- Contract	('000)	1.265	1.312	1.535	1.535	1.516	1.512	19,5%	1.265	1.512	19,5%
- Prepay	('000)	5.065	5.288	5.745	5.745	5.639	5.575	10,1%	5.065	5.575	10,1%
Net Adds	('000)	224	269	681	1.291	-126	-68	n.a.	341	-193	n.a.
- Contract	('000)	45	46	223	373	-19	-4	n.a.	104	-23	n.a.
- Prepay	('000)	179	223	458	917	-106	-64	n.a.	237	-170	n.a.
Average monthly Churn	(%)	3,5%	3,6%	4,4%	3,8%	4,0%	3,5%	0,0%p	3,7%	3,8%	0,1%p
- Contract	(%)	2,2%	1,7%	2,5%	2,1%	2,3%	1,9%	-0,3%p	2,1%	2,1%	0,0%p
SAC per Gross Add	(€)	12	12	10	13	8	9	-25,0%	14	9	-35,7%
- Contract	(€)	79	99	110	94	72	72	-8,9%	85	72	-15,3%
- Prepay	(€)	1	1	1	1	0	0	-100,0%	1	0	-100,0%
SRC per Retained Customer	(€)	11	18	12	14	16	21	90,9%	14	18	28,6%
ARPU	(€)	5	5	5	5	4	5	0,0%	5	4	-20,0%
- Contract	(€)	14	14	14	14	12	13	-7,1%	14	12	-14,3%
- Prepay	(€)	3	2	3	3	2	2	-33,3%	3	2	-33,3%
Non-Voice % of ARPU	(%)	5%	5%	5%	5%	5%	5%	0%p	5%	5%	0%p
MOU per Customer	(min)	185	199	204	194	207	212	14,6%	183	210	14,8%
- Contract	(min)	474	461	451	460	428	432	-8,9%	467	430	-7,9%

Hungary.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total Revenue	(€ million)	412	437	442	1.682	402	402	-2,4%	803	804	0,1%
- of which Fixed Network	(€ million)	187	196	195	762	182	175	-6,4%	371	357	-3,8%
- of which Mobile Network	(€ million)	235	253	254	960	230	236	0,4%	453	466	2,9%
Service Revenue (mobile)	(€ million)	212	227	223	860	206	213	0,5%	410	419	2,2%
Adj. EBITDA	(€ million)	169	189	153	675	162	171	1,2%	333	333	0,0%
- of which Fixed Network	(€ million)	77	79	70	306	70	70	-9,1%	157	140	-10,8%
- of which Mobile Network	(€ million)	104	118	99	416	104	110	5,8%	199	214	7,5%
Adj. EBITDA Margin (Total Rev.)	(%)	41,0%	43,2%	34,6%	40,1%	40,3%	42,5%	1,5%p	41,5%	41,4%	-0,1%p
- of which Fixed Network	(%)	41,2%	40,3%	35,9%	40,2%	38,5%	40,0%	-1,2%p	42,3%	39,2%	-3,1%p
- of which Mobile Network	(%)	44,3%	46,6%	39,0%	43,3%	45,2%	46,6%	2,3%p	43,9%	45,9%	2,0%p
Adj. EBITDA Margin (Service Rev.)	(%)	49,1%	52,0%	44,4%	48,4%	50,5%	51,6%	2,5%p	48,5%	51,1%	2,6%p
Cash Capex	(€ million)	88	63	60	299	65	49	-44,3%	176	114	-35,2%
- of which Fixed Network	(€ million)	51	36	44	187	43	37	-27,5%	107	80	-25,2%
- of which Mobile Network	(€ million)	36	19	10	95	19	11	-69,4%	66	30	-54,5%
Cash Contribution	(€ million)	81	126	93	376	97	122	50,6%	157	219	39,5%
- of which Fixed Network	(€ million)	26	43	26	119	27	33	26,9%	50	60	20,0%
- of which Mobile Network	(€ million)	68	99	89	321	85	99	45,6%	133	184	38,3%

Hungary.

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Fixed Network											
- Fixed Network Access Lines	('000)	1.918	1.870	1.821	1.821	1.771	1.729	-9,9%	1.918	1.729	-9,9%
- Broadband Access Lines Retail	('000)	596	608	628	628	648	655	9,9%	596	655	9,9%
- IPTV	('000)	44	53	68	68	79	88	100,0%	44	88	100,0%
- Wholesale Bundled Access Lines	('000)	163	152	142	142	130	123	-24,5%	163	123	-24,5%
- ULLs	('000)	14	15	17	17	18	19	35,7%	14	19	35,7%
- Wholesale Unbundled Access Lines	('000)	17	18	19	19	20	20	17,6%	17	20	17,6%
Mobile Network											
Customers (end of period)	('000)	5.256	5.207	5.120	5.120	5.120	5.131	-2,4%	5.256	5.131	-2,4%
- Contract	('000)	2.144	2.203	2.305	2.305	2.350	2.385	11,2%	2.144	2.385	11,2%
- Prepay	('000)	3.112	3.004	2.815	2.815	2.771	2.747	-11,7%	3.112	2.747	-11,7%
Net Adds	('000)	-91	-49	-87	-242	1	11	n.a.	-106	12	n.a.
- Contract	('000)	35	59	102	239	45	35	0,0%	77	80	3,9%
- Prepay	('000)	-127	-108	-189	-481	-44	-24	81,1%	-183	-68	62,8%
Average monthly Churn	(%)	2,0%	1,9%	2,8%	2,1%	1,5%	1,6%	-0,4%p	1,8%	1,6%	-0,2%p
- Contract	(%)	1,1%	1,0%	1,0%	1,1%	1,2%	1,2%	0,1%p	1,1%	1,2%	0,1%p
SAC per Gross Add	(€)	27	27	31	28	28	23	-14,8%	27	26	-3,7%
- Contract	(€)	54	53	55	54	53	47	-13,0%	54	50	-7,4%
- Prepay	(€)	8	6	11	8	5	5	-37,5%	6	5	-16,7%
SRC per Retained Customer	(€)	67	64	68	66	70	64	-4,5%	65	67	3,1%
ARPU	(€)	13	14	14	14	13	14	7,7%	13	14	7,7%
- Contract	(€)	24	26	25	25	23	23	-4,2%	24	23	-4,2%
- Prepay	(€)	6	7	7	6	6	6	0,0%	6	6	0,0%
Non-Voice % of ARPU	(%)	18%	19%	22%	19%	20%	20%	2%p	19%	20%	1%p
MOU per Customer	(min)	156	157	162	155	160	170	9,0%	152	165	8,6%
- Contract	(min)	288	281	282	282	270	283	-1,7%	284	276	-2,8%

Poland.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	o.y. %	H1/09	H1/10	o.y. %
Total Revenue	(€ million)	440	450	451	1.757	441	451	2,5%	856	892	4,2%
Service Revenue (mobile) ¹	(€ million)	419	430	430	1.683	417	434	3,6%	823	851	3,4%
Adj. EBITDA	(€ million)	170	175	161	616	169	176	3,5%	280	345	23,2%
Adj. EBITDA Margin (Total Rev.)	(%)	38,6%	38,9%	35,7%	35,1%	38,3%	39,0%	0,4%p	32,7%	38,7%	6,0%p
Adj. EBITDA Margin (Service Rev.)	(%)	40,6%	40,7%	37,4%	36,6%	40,5%	40,6%	0,0%p	34,0%	40,5%	6,5%p
Cash Capex	(€ million)	55	49	45	239	57	35	-36,4%	145	92	-36,6%
Cash Contribution	(€ million)	115	126	116	377	112	141	22,6%	135	253	87,4%

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	o.y. %	H1/09	H1/10	o.y. %
Mobile Network											
Customers (end of period)	('000)	13.409	13.482	13.500	13.500	13.361	13.276	-1,0%	13.409	13.276	-1,0%
- Contract	('000)	6.477	6.577	6.656	6.656	6.722	6.763	4,4%	6.477	6.763	4,4%
- Prepay	('000)	6.932	6.906	6.844	6.844	6.639	6.512	-6,1%	6.932	6.512	-6,1%
Net Adds	('000)	122	73	17	226	-138	-86	n.a.	136	-224	n.a.
- Contract	('000)	114	99	79	491	66	42	-63,2%	312	108	-65,4%
- Prepay	('000)	8	-26	-62	-264	-204	-127	n.a.	-176	-331	-88,1%
Average monthly Churn	(%)	2,6%	2,6%	2,9%	2,7%	2,9%	2,9%	0,3%p	2,7%	2,9%	0,2%p
- Contract	(%)	0,7%	0,8%	1,0%	0,8%	1,0%	0,9%	0,2%p	0,7%	1,0%	0,3%p
SAC per Gross Add	(€)	15	19	22	20	21	21	40,0%	19	21	10,5%
- Contract	(€)	74	87	86	86	85	105	41,9%	86	94	9,3%
- Prepay	(€)	2	3	3	2	1	2	0,0%	2	2	0,0%
SRC per Retained Customer	(€)	71	81	71	84	66	81	14,1%	95	74	-22,1%
ARPU ¹	(€)	10	11	11	10	10	11	10,0%	10	11	10,0%
- Contract	(€)	17	17	17	17	17	17	0,0%	17	17	0,0%
- Prepay	(€)	4	4	4	4	4	4	0,0%	4	4	0,0%
Non-Voice % of ARPU	(%)	25%	23%	26%	24%	25%	25%	0%p	23%	25%	2%p
MOU per Customer	(min)	124	124	126	122	125	134	8,1%	120	129	7,5%
- Contract	(min)	200	198	201	198	200	209	4,5%	196	205	4,6%

¹ Definition of Service Revenues changed as of January 1st, 2010. Q1-Q4/09 Service Revenue and ARPU are adjusted retroactively.

Czech Republic.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total Revenue	(€ million)	310	313	293	1.191	279	291	-6,1%	585	570	-2,6%
Service Revenue (mobile)	(€ million)	300	300	277	1.142	262	273	-9,0%	565	535	-5,3%
Adj. EBITDA ¹	(€ million)	181	165	141	614	135	139	-23,2%	308	274	-11,0%
Adj. EBITDA Margin (Total Rev.)	(%)	58,4%	52,7%	48,1%	51,6%	48,4%	47,8%	-10,3%p	52,6%	48,1%	-4,5%p
Adj. EBITDA Margin (Service Rev.)	(%)	60,3%	55,0%	50,9%	53,8%	51,5%	50,9%	-9,4%p	54,5%	51,2%	-3,3%p
Cash Capex	(€ million)	20	15	37	99	44	18	-10,0%	47	62	31,9%
Cash Contribution	(€ million)	161	150	104	515	91	122	-24,2%	261	213	-18,4%

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Fixed Network											
- Fixed Network Access Lines	('000)	0	0	42	42	46	49	—	0	49	—
- Broadband Access Lines Retail	('000)	0	0	42	42	46	49	—	0	49	—
- IPTV	('000)	0	0	0	0	0	0	—	0	0	—
- Wholesale Bundled Access Lines	('000)	0	0	0	0	0	0	—	0	0	—
- ULLs	('000)	0	0	0	0	0	0	—	0	0	—
- Wholesale Unbundled Access Lines	('000)	0	0	0	0	0	0	—	0	0	—
Mobile Network											
Customers (end of period)	('000)	5.433	5.458	5.464	5.464	5.449	5.464	0,6%	5.433	5.464	0,6%
- Contract	('000)	2.599	2.630	2.660	2.660	2.700	2.730	5,0%	2.599	2.730	5,0%
- Prepay	('000)	2.834	2.828	2.804	2.804	2.748	2.734	-3,5%	2.834	2.734	-3,5%
Net Adds	('000)	22	25	6	43	-7	16	-27,3%	11	8	-27,3%
- Contract	('000)	55	32	30	161	48	30	-45,5%	99	78	-21,2%
- Prepay	('000)	-33	-6	-24	-119	-56	-14	57,6%	-88	-70	20,5%
Average monthly Churn	(%)	1,2%	1,3%	1,5%	1,4%	1,3%	1,3%	0,1%p	1,4%	1,3%	-0,1%p
- Contract	(%)	0,4%	0,5%	0,5%	0,5%	0,4%	0,4%	0,0%p	0,5%	0,4%	-0,1%p
SAC per Gross Add	(€)	35	28	30	30	34	31	-11,4%	31	32	3,2%
- Contract	(€)	89	76	78	78	78	81	-9,0%	80	80	0,0%
- Prepay	(€)	2	0	1	1	1	2	0,0%	1	2	100,0%
SRC per Retained Customer	(€)	35	8	18	24	25	23	-34,3%	33	24	-27,3%
ARPU	(€)	18	18	17	18	16	17	-5,6%	17	16	-5,9%
- Contract	(€)	30	30	27	29	26	27	-10,0%	29	26	-10,3%
- Prepay	(€)	8	7	7	7	6	7	-12,5%	7	7	0,0%
Non-Voice % of ARPU	(%)	21%	23%	23%	23%	23%	23%	2%p	22%	23%	1%p
MOU per Customer	(min)	114	114	119	113	117	126	10,5%	109	121	11,0%
- Contract	(min)	192	190	198	189	197	210	9,4%	184	204	10,9%

¹ Special influences affecting EBITDA: EUR 1mn in Q2/10.

Croatia.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total Revenue	(€ million)	292	315	276	1.161	267	289	-1,0%	570	556	-2,5%
- of which Fixed Network	(€ million)	169	178	170	687	162	170	0,6%	339	332	-2,1%
- of which Mobile Network	(€ million)	139	166	132	571	118	132	-5,0%	273	250	-8,4%
Service Revenue (mobile)	(€ million)	129	150	107	504	105	119	-7,8%	247	224	-9,3%
Adj. EBITDA	(€ million)	133	153	111	525	113	124	-6,8%	261	237	-9,2%
- of which Fixed Network	(€ million)	69	67	68	275	66	66	-4,3%	140	132	-5,7%
- of which Mobile Network	(€ million)	64	87	43	251	47	58	-9,4%	121	105	-13,2%
Adj. EBITDA Margin (Total Rev.)	(%)	45,5%	48,6%	40,2%	45,2%	42,3%	42,9%	-2,6%p	45,8%	42,6%	-3,2%p
- of which Fixed Network	(%)	40,8%	37,6%	40,0%	40,0%	40,7%	38,8%	-2,0%p	41,3%	39,8%	-1,5%p
- of which Mobile Network	(%)	46,0%	52,4%	32,6%	44,0%	39,8%	43,9%	-2,1%p	44,3%	42,0%	-2,3%p
Adj. EBITDA Margin (Service Rev.)	(%)	49,6%	58,0%	40,2%	49,8%	44,8%	48,7%	-0,9%p	49,0%	46,9%	-2,1%p
Cash Capex	(€ million)	35	62	53	218	40	30	-14,3%	103	70	-32,0%
- of which Fixed Network	(€ million)	25	45	42	162	29	19	-24,0%	75	48	-36,0%
- of which Mobile Network	(€ million)	10	17	11	56	11	11	10,0%	28	22	-21,4%
Cash Contribution	(€ million)	98	91	58	307	73	94	-4,1%	158	167	5,7%
- of which Fixed Network	(€ million)	44	22	26	113	37	47	6,8%	65	84	29,2%
- of which Mobile Network	(€ million)	54	70	32	195	36	47	-13,0%	93	83	-10,8%

Croatia.

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Fixed Network											
- Fixed Network Access Lines	('000)	1.513	1.497	1.484	1.484	1.462	1.446	-4,4%	1.513	1.446	-4,4%
- Broadband Access Lines Retail	('000)	510	527	555	555	573	584	14,5%	510	584	14,5%
- IPTV	('000)	171	189	236	236	251	257	50,3%	171	257	50,3%
- Wholesale Bundled Access Lines	('000)	0	0	0	0	0	0	—	0	0	—
- ULLs	('000)	111	116	123	123	131	126	13,5%	111	126	13,5%
- Wholesale Unbundled Access Lines	('000)	0	0	0	0	0	0	—	0	0	—
Mobile Network											
Customers (end of period)	('000)	2.867	2.885	2.859	2.859	2.798	2.779	-3,1%	2.867	2.779	-3,1%
- Contract	('000)	875	897	920	920	944	966	10,4%	875	966	10,4%
- Prepay	('000)	1.992	1.987	1.939	1.939	1.854	1.813	-9,0%	1.992	1.813	-9,0%
Net Adds	('000)	86	17	-26	169	-61	-19	n.a.	177	-80	n.a.
- Contract	('000)	32	22	23	109	24	22	-31,3%	65	46	-29,2%
- Prepay	('000)	54	-5	-48	59	-85	-41	n.a.	112	-126	n.a.
Average monthly Churn	(%)	1,6%	2,0%	2,3%	1,9%	2,4%	2,6%	1,0%p	1,6%	2,5%	0,9%p
- Contract	(%)	0,7%	0,8%	1,0%	0,8%	1,0%	1,0%	0,3%p	0,7%	1,0%	0,3%p
SAC per Gross Add	(€)	25	23	30	27	28	30	20,0%	28	29	3,6%
- Contract	(€)	85	86	90	91	78	73	-14,1%	94	75	-20,2%
- Prepay	(€)	14	10	15	13	12	21	50,0%	14	18	28,6%
SRC per Retained Customer	(€)	98	94	105	99	82	84	-14,3%	98	83	-15,3%
ARPU	(€)	15	17	12	15	12	14	-6,7%	15	13	-13,3%
- Contract	(€)	33	40	26	32	25	28	-15,2%	32	26	-18,8%
- Prepay	(€)	7	8	6	7	6	7	0,0%	7	7	0,0%
Non-Voice % of ARPU	(%)	22%	28%	22%	24%	24%	23%	1%p	23%	24%	1%p
MOU per Customer	(min)	114	115	114	112	104	115	0,9%	109	109	0,0%
- Contract	(min)	251	244	235	243	216	228	-9,2%	247	222	-10,1%

Netherlands.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total Revenue	(€ million)	465	452	446	1.807	442	448	-3,7%	909	890	-2,1%
Service Revenue (mobile) ¹	(€ million)	370	368	370	1.458	367	383	3,5%	720	750	4,2%
Adj. EBITDA ²	(€ million)	103	128	135	430	102	139	35,0%	167	241	44,3%
Adj. EBITDA Margin (Total Rev.)	(%)	22,2%	28,3%	30,3%	23,8%	23,1%	31,0%	8,8%p	18,4%	27,1%	8,7%p
Adj. EBITDA Margin (Service Rev.)	(%)	27,8%	34,8%	36,5%	29,5%	27,8%	36,3%	8,5%p	23,2%	32,1%	8,9%p
Cash Capex	(€ million)	9	23	49	157	14	57	n.m.	85	71	-16,5%
Cash Contribution	(€ million)	94	105	86	273	88	82	-12,8%	82	170	n.m.

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Fixed Network											
- Fixed Network Access Lines	('000)	301	296	293	293	290	288	-4,3%	301	288	-4,3%
- Broadband Access Lines Retail	('000)	301	296	293	293	290	288	-4,3%	301	288	-4,3%
- IPTV	('000)	0	0	0	0	0	0	—	0	0	—
- Wholesale Bundled Access Lines	('000)	0	0	0	0	0	0	—	0	0	—
- ULLs	('000)	0	0	0	0	0	0	—	0	0	—
- Wholesale Unbundled Access Lines	('000)	0	0	0	0	0	0	—	0	0	—
Mobile Network											
Customers (end of period) ³	('000)	5.423	5.474	4.592	4.592	4.392	4.382	-19,2%	5.423	4.382	-19,2%
- Contract	('000)	2.359	2.384	2.406	2.406	2.460	2.536	7,5%	2.359	2.536	7,5%
- Prepay	('000)	3.064	3.090	2.186	2.186	1.932	1.846	-39,8%	3.064	1.846	-39,8%
Net Adds	('000)	188	51	-883	-717	-200	-9	n.a.	114	-209	n.a.
- Contract	('000)	46	26	21	146	54	76	65,2%	99	131	32,3%
- Prepay	('000)	142	26	-904	-864	-254	-86	n.a.	14	-340	n.a.
Average monthly Churn	(%)	1,8%	2,3%	7,9%	3,8%	3,9%	2,7%	0,9%p	2,6%	3,3%	0,7%p
- Contract	(%)	1,4%	1,6%	1,5%	1,5%	1,3%	1,0%	-0,4%p	1,4%	1,2%	-0,2%p
SAC per Gross Add	(€)	109	114	125	120	137	117	7,3%	121	127	5,0%
- Contract	(€)	270	279	257	281	263	231	-14,4%	293	247	-15,7%
- Prepay	(€)	33	19	23	29	22	22	-33,3%	34	22	-35,3%
SRC per Retained Customer	(€)	163	158	138	163	168	176	8,0%	175	171	-2,3%
ARPU ¹	(€)	23	22	24	23	27	29	26,1%	23	28	21,7%
- Contract	(€)	45	44	44	44	44	45	0,0%	44	45	2,3%
- Prepay	(€)	6	6	6	6	7	8	33,3%	6	7	16,7%
Non-Voice % of ARPU	(%)	26%	26%	25%	26%	27%	28%	2%p	26%	28%	2%p
MOU per Customer	(min)	109	108	122	111	141	151	38,5%	108	145	34,3%
- Contract	(min)	221	217	234	224	239	240	8,6%	221	239	8,1%

¹ Definition of Service Revenues changed as of January 1st, 2010. Q1-Q4/09 Service Revenue and ARPU are adjusted retroactively.

² Special influences affecting EBITDA: EUR 5mn in Q2/09, EUR 6mn in Q3/09, EUR 24mn in Q4/09 and EUR 6mn in Q2/10.

³ Lower prepaid subscriber base due to controlled deregistration of inactive prepaid SIM cards in Q4/09 subsequent to Orange subscriber migration.

Slovakia.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total Revenue	(€ million)	246	244	240	974	230	233	-5,3%	490	463	-5,5%
- of which Fixed Network	(€ million)	111	112	113	449	113	116	4,5%	224	229	2,2%
- of which Mobile Network	(€ million)	141	140	135	556	124	125	-11,3%	281	249	-11,4%
Service Revenue (mobile)	(€ million)	132	131	124	517	113	117	-11,4%	262	230	-12,2%
Adj. EBITDA	(€ million)	120	118	89	439	107	105	-12,5%	232	212	-8,6%
- of which Fixed Network	(€ million)	51	47	40	182	48	45	-11,8%	95	93	-2,1%
- of which Mobile Network	(€ million)	69	71	49	257	59	61	-11,6%	137	120	-12,4%
Adj. EBITDA Margin (Total Rev.)	(%)	48,8%	48,4%	37,1%	45,1%	46,5%	45,1%	-3,7%p	47,3%	45,8%	-1,5%p
- of which Fixed Network	(%)	45,9%	42,0%	35,4%	40,5%	42,5%	38,8%	-7,1%p	42,4%	40,6%	-1,8%p
- of which Mobile Network	(%)	48,9%	50,7%	36,3%	46,2%	47,6%	48,8%	-0,1%p	48,8%	48,2%	-0,6%p
Adj. EBITDA Margin (Service Rev.)	(%)	52,3%	54,2%	39,5%	49,7%	52,2%	52,1%	-0,2%p	52,3%	52,2%	-0,1%p
Cash Capex	(€ million)	26	42	37	170	54	26	0,0%	91	80	-12,1%
- of which Fixed Network	(€ million)	20	21	21	95	26	16	-20,0%	53	42	-20,8%
- of which Mobile Network	(€ million)	6	21	16	75	28	10	66,7%	38	38	0,0%
Cash Contribution	(€ million)	94	76	52	269	53	79	-16,0%	141	132	-6,4%
- of which Fixed Network	(€ million)	31	26	19	87	22	29	-6,5%	42	51	21,4%
- of which Mobile Network	(€ million)	63	50	33	182	31	51	-19,0%	99	82	-17,2%

Slovakia.

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Fixed Network											
- Fixed Network Access Lines	('000)	1.114	1.104	1.101	1.101	1.093	1.084	-2,7%	1.114	1.084	-2,7%
- Broadband Access Lines Retail	('000)	337	345	362	362	378	387	14,8%	337	387	14,8%
- IPTV	('000)	47	53	62	62	68	73	55,3%	47	73	55,3%
- Wholesale Bundled Access Lines	('000)	15	15	15	15	15	15	0,0%	15	15	0,0%
- ULLs	('000)	0	0	0	0	0	0	—	0	0	—
- Wholesale Unbundled Access Lines	('000)	12	12	14	14	15	16	33,3%	12	16	33,3%
Mobile Network											
Customers (end of period)	('000)	2.323	2.301	2.376	2.376	2.399	2.412	3,8%	2.323	2.412	3,8%
- Contract	('000)	1.386	1.380	1.394	1.394	1.390	1.405	1,4%	1.386	1.405	1,4%
- Prepay	('000)	938	921	982	982	1.009	1.007	7,4%	938	1.007	7,4%
Net Adds	('000)	-8	-22	75	29	23	13	n.a.	-24	36	n.a.
- Contract	('000)	15	-5	13	35	-4	16	6,7%	27	12	-55,6%
- Prepay	('000)	-24	-17	61	-6	27	-3	87,5%	-51	25	n.a.
Average monthly Churn	(%)	1,2%	1,5%	1,5%	1,4%	1,8%	1,1%	-0,1%p	1,3%	1,5%	0,2%p
- Contract	(%)	0,8%	1,0%	1,2%	1,0%	1,1%	0,7%	-0,1%p	0,9%	0,9%	0,0%p
SAC per Gross Add	(€)	43	40	25	37	22	35	-18,6%	48	27	-43,8%
- Contract	(€)	103	88	100	102	97	104	1,0%	111	101	-9,0%
- Prepay	(€)	1	3	1	1	1	1	0,0%	1	1	0,0%
SRC per Retained Customer	(€)	91	78	89	86	89	82	-9,9%	88	86	-2,3%
ARPU	(€)	19	19	18	19	16	16	-15,8%	19	16	-15,8%
- Contract	(€)	28	28	26	27	24	24	-14,3%	28	24	-14,3%
- Prepay	(€)	6	6	6	6	5	5	-16,7%	6	5	-16,7%
Non-Voice % of ARPU	(%)	19%	19%	20%	20%	20%	20%	1%p	20%	20%	0%p
MOU per Customer	(min)	128	125	130	124	123	127	-0,8%	121	125	3,3%
- Contract	(min)	191	184	191	184	187	196	2,6%	181	191	5,5%

Austria.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	o.y. %	H1/09	H1/10	o.y. %
Total Revenue	(€ million)	255	260	256	1.038	248	243	-4,7%	522	491	-5,9%
Service Revenue (mobile)	(€ million)	245	247	241	989	235	232	-5,3%	501	467	-6,8%
Adj. EBITDA	(€ million)	70	82	78	283	83	61	-12,9%	123	144	17,1%
Adj. EBITDA Margin (Total Rev.)	(%)	27,5%	31,5%	30,5%	27,3%	33,5%	25,1%	-2,4%p	23,6%	29,3%	5,7%p
Adj. EBITDA Margin (Service Rev.)	(%)	28,6%	33,2%	32,4%	28,6%	35,3%	26,3%	-2,3%p	24,6%	30,8%	6,2%p
Cash Capex	(€ million)	22	20	8	95	27	13	-40,9%	67	40	-40,3%
Cash Contribution	(€ million)	48	62	70	188	56	48	0,0%	56	104	85,7%

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	o.y. %	H1/09	H1/10	o.y. %
Mobile Network											
Customers (end of period)	('000)	3.402	3.387	3.446	3.446	3.626	3.653	7,4%	3.402	3.653	7,4%
- Contract	('000)	2.297	2.273	2.326	2.326	2.328	2.340	1,9%	2.297	2.340	1,9%
- Prepay	('000)	1.105	1.114	1.119	1.119	1.298	1.313	18,8%	1.105	1.313	18,8%
Net Adds ¹	('000)	-16	-15	59	43	27	26	n.a.	0	53	—
- Contract	('000)	-8	-24	53	56	1	12	n.a.	27	13	-51,9%
- Prepay ²	('000)	-8	8	6	-13	26	15	n.a.	-27	40	n.a.
Average monthly Churn	(%)	1,8%	1,8%	1,9%	1,8%	1,8%	1,5%	-0,3%p	1,8%	1,7%	-0,1%p
- Contract	(%)	1,0%	1,1%	1,0%	1,1%	1,3%	0,9%	-0,1%p	1,0%	1,1%	0,1%p
SAC per Gross Add	(€)	78	59	83	84	100	82	5,1%	95	91	-4,2%
- Contract	(€)	183	145	145	169	192	167	-8,7%	197	181	-8,1%
- Prepay	(€)	5	5	8	5	4	7	40,0%	3	6	100,0%
SRC per Retained Customer	(€)	99	79	65	87	81	89	-10,1%	103	85	-17,5%
ARPU	(€)	24	24	24	24	22	21	-12,5%	24	21	-12,5%
- Contract	(€)	32	32	31	32	30	30	-6,3%	32	30	-6,3%
- Prepay	(€)	8	7	7	8	6	6	-25,0%	8	6	-25,0%
Non-Voice % of ARPU	(%)	27%	27%	29%	27%	31%	28%	1%p	27%	29%	2%p
MOU per Customer	(min)	236	228	245	237	228	228	-3,4%	237	228	-3,8%
- Contract	(min)	316	305	328	318	320	321	1,6%	319	320	0,3%

¹ Effective from January 1, 2010 the tele.ring period of inactivity was extended from 90 days to 180 days, in line with the deregistration rule for prepay customers of the T-Mobile

Bulgaria.

Financials.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total Revenue	(€ million)	104	119	119	423	104	105	1,0%	185	209	13,0%
Service Revenue (mobile)	(€ million)	99	97	96	354	93	95	-4,0%	161	188	16,8%
Adj. EBITDA	(€ million)	47	49	44	167	40	41	-12,8%	74	81	9,5%
Adj. EBITDA Margin (Total Rev.)	(%)	45,2%	41,2%	37,0%	39,5%	38,5%	39,0%	-6,2%p	40,0%	38,8%	-1,2%p
Adj. EBITDA Margin (Service Rev.)	(%)	47,5%	50,5%	45,8%	47,2%	43,0%	43,2%	-4,3%p	46,0%	43,1%	-2,9%p
Cash Capex	(€ million)	23	16	18	72	24	22	-4,3%	38	46	21,1%
Cash Contribution	(€ million)	24	33	26	95	16	19	-20,8%	36	35	-2,8%

Operational.

		Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Mobile Network											
Customers (end of period)	('000)	4.008	3.966	3.902	3.902	3.845	3.954	-1,3%	4.008	3.954	-1,3%
- Contract	('000)	2.047	2.062	2.133	2.133	2.139	2.183	6,6%	2.047	2.183	6,6%
- Prepay	('000)	1.961	1.904	1.769	1.769	1.706	1.771	-9,7%	1.961	1.771	-9,7%
Net Adds	('000)	-4	-42	-64	-111	-57	109	n.a.	-6	51	n.a.
- Contract	('000)	-14	16	71	49	6	44	n.a.	-37	50	n.a.
- Prepay	('000)	10	-57	-135	-161	-63	65	n.m.	32	2	-93,7%
Average monthly Churn	(%)	3,2%	4,1%	4,3%	3,8%	3,2%	2,1%	-1,1%p	3,4%	2,7%	-0,7%p
- Contract	(%)	2,5%	2,2%	2,5%	2,5%	2,5%	2,0%	-0,5%p	2,7%	2,2%	-0,5%p
SAC per Gross Add	(€)	2	4	4	3	8	6	n.m.	3	7	n.m.
- Contract	(€)	7	7	4	6	13	9	28,6%	7	11	57,1%
- Prepay	(€)	-1	2	3	1	3	2	n.a.	0	3	—
SRC per Retained Customer	(€)	22	17	13	18	16	19	-13,6%	22	17	-22,7%
ARPU	(€)	8	8	8	8	8	8	0,0%	8	8	0,0%
- Contract	(€)	13	13	13	13	12	12	-7,7%	13	12	-7,7%
- Prepay	(€)	3	3	3	3	3	3	0,0%	3	3	0,0%
Non-Voice % of ARPU	(%)	7%	8%	11%	8%	10%	12%	5%p	7%	11%	4%p
MOU per Customer	(min)	111	116	121	114	121	126	13,5%	109	124	13,8%
- Contract	(min)	183	188	192	186	187	196	7,1%	180	192	6,7%

Systems Solutions.

Financials (adjusted).

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	2.179	2.125	2.388	8.798	2.131	2.242	2,9%	4.285	4.373	2,1%
of which: international	655	644	712	2.645	670	707	7,9%	1.289	1.377	6,8%
Net revenue	1.502	1.467	1.618	6.083	1.532	1.610	7,2%	2.998	3.142	4,8%
EBITDA	231	231	250	923	196	231	0,2%	442	427	-3,4%
EBITDA margin	10,6%	10,9%	10,5%	10,5%	9,2%	10,3%	-0,3p	10,3%	9,8%	-0,5p
Depreciation, amortization and impairment	-173	-167	-177	-694	-149	-155	-10,4%	-350	-304	13,1%
Profit (loss) from operations = EBIT	58	64	73	229	47	76	31,0%	92	123	33,7%
EBIT margin	2,7%	3,0%	3,1%	2,6%	2,2%	3,4%	0,7p	2,1%	2,8%	0,7p
Cash capex	171	144	205	681	148	220	28,7%	332	368	10,8%
Cash contribution	60	87	45	242	48	11	-81,1%	110	59	-46,5%
Order Entry	2.315	1.689	3.291	9.305	2.156	2.293	-0,9%	4.325	4.450	2,9%

Financials (unadjusted).

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	2.179	2.125	2.388	8.798	2.131	2.242	2,9%	4.285	4.373	2,1%
Net revenue	1.502	1.467	1.618	6.083	1.532	1.610	7,2%	2.998	3.142	4,8%
EBITDA	200	183	139	710	168	211	5,5%	388	379	-2,3%
EBITDA margin	9,2%	8,6%	5,8%	8,1%	7,9%	9,4%	0,2%p	9,1%	8,7%	-0,4p
Depreciation, amortization and impairment	-173	-167	-204	-721	-150	-155	10,4%	-350	-305	12,9%
Profit (loss) from operations = EBIT	27	16	-65	-11	18	56	n.a.	38	74	94,7%

The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

Systems Solutions.

EBITDA reconciliation.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	2.179	2.125	2.388	8.798	2.131	2.242	2,9%	4.285	4.373	2,1%
Profit (loss) from operations = EBIT (unadj.)	27	16	-65	-11	18	56	n.a.	38	74	94,7%
- Depreciation, amortization and impairment	-173	-167	-204	-721	-150	-155	10,4%	-350	-305	12,9%
= EBITDA	200	183	139	710	168	211	5,5%	388	379	-2,3%
EBITDA margin	9,2%	8,6%	5,8%	8,1%	7,9%	9,4%	0,2p	9,1%	8,7%	-0,4p
- Special factors affecting EBITDA	31	48	111	213	28	20	-36,3%	54	48	-11,1%
= Adj. EBITDA	231	231	250	923	196	231	0,2%	442	427	-3,4%
Adj. EBITDA margin	10,6%	10,9%	10,5%	10,5%	9,2%	10,3%	-0,3p	10,3%	9,8%	0,5p%

Special factors.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Effect on EBITDA	31	48	111	213	28	20	-35,5%	54	48	-9,3%
of which restructuring provisions (EBITDA)	31	48	111	213	28	20	-35,5%	54	48	-9,3%
of which restructuring provisions (EBIT)	31	48	138	240	28	20	-35,5%	54	49	-9,3%
of which transfer payment Vivento	-	-	-	-	-	-	-	-	-	-
Effect on profit (loss) from operations = EBIT	31	48	138	240	28	20	-35,5%	54	49	-9,3%

The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

Systems Solutions.

Computing Services.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	707	723	807	2.925	750	777	9,8%	1.396	1.527	9,4%
Adj. EBIT	9	5	-36	-26	20	14	57,6%	5	34	n.a.
Adj. EBIT margin	1,3%	0,6%	-4,5%	-0,9%	2,7%	1,8%	0,5p	0,4%	2,2%	-1,8p
Adj. EBITDA	124	119	123	484	110	110	-11,4%	242	220	-9,1%
Adj. EBITDA margin	17,6%	16,4%	15,2%	16,5%	14,7%	14,2%	-3,4p	17,4%	14,4%	-2,9p
Capex ¹	96	91	112	382	138	147	52,3%	178	285	59,7%
Cash contribution	28	28	10	102	-28	-37	n.a.	64	-65	n.a.
Value driver										
MIPS capacity (number)	130.618	111.184	116.518	116.518	121.508	124.991	-4,3%	130.618	124.991	-4,3%

Desktop Services.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	346	352	381	1.404	344	361	4,3%	672	705	5,0%
Adj. EBIT	3	-2	-3	-1	8	8	n.a.	5	15	n.a.
Adj. EBIT margin	0,9%	-0,7%	-0,8%	-0,1%	2,3%	2,1%	1,2p	0,7%	2,1%	1,4%
Adj. EBITDA	34	29	52	145	31	29	-14,5%	64	60	-6,1%
Adj. EBITDA margin	9,8%	8,4%	13,7%	10,4%	9,0%	8,0%	-1,8p	9,5%	8,5%	-1p
Capex ¹	34	29	37	135	18	28	-17,6%	69		-33,3%
Cash contribution	0	0	15	10	13	1	n.a.	-5	14	n.a.
Value driver										
Desktop under service ('000)	1.508	1.504	1.858	1.858	1.849	1.961	30,1%	1.508	1.961	30,1%

¹ Booked capex.

The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

Systems Solutions.

Systems Integration.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	428	398	483	1.741	426	437	2,2%	860	863	0,4%
Adj. EBIT	12	4	-21	-8	11	29	n.a.	9	40	n.a.
Adj. EBIT margin	2,8%	1,1%	-4,4%	-0,5%	2,6%	6,7%	3,9p	1,0%	4,7%	3,6p
Adj. EBITDA	24	29	20	83	21	39	62,5%	35	60	76,5%
Adj. EBITDA margin	5,7%	7,2%	4,1%	4,8%	4,9%	9,0%	3,3p	4,1%	7,0%	2,9p
Capex ¹	5	5	5	20	7	3	-40,0%	11	9	-11,4%
Cash contribution	20	24	15	63	14	36	89,4%	24	51	n.a.
Value driver²										
Utilization rate	80,8%	81,4%	82,5%	81,3%	82,5%	82,4%	1,6p	80,8%	82,4%	-

Telecommunications.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	783	788	874	3.225	745	748	-4,4%	1.562	1.493	-4,4%
Adj. EBIT	-4	-2	-11	-10	10	1	-130,9%	3	11	n.a.
Adj. EBIT margin	-0,5%	-0,3%	-1,3%	-0,3%	1,3%	0,2%	0,7p%	0,2%	0,7%	0,5p
Adj. EBITDA	43	36	41	166	31	24	-44,6%	88	55	-37,6%
Adj. EBITDA margin	5,6%	4,6%	4,7%	5,1%	4,2%	3,2%	-2,4p%	5,6%	3,7%	-1,9p
Capex ¹	24	19	27	91	14	23	-4,4%	46	37	-20,1%
Cash contribution	20	17	14	74	17	1	-92,5%	42	18	-56,7%

1 Booked capex.

2 National without changes in the composition of the group.

The total was calculated on the basis of precise figures and rounded to millions. Percentages calculated on the basis of figures shown.

Group Headquarters & Shared Services.

Financials (adjusted).

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
Total revenue	612	593	587	2.410	565	583	-4,7%	1.230	1.148	-6,7%
Net revenue	66	63	56	253	53	61	-7,6%	134	114	-14,9%
Adj. EBITDA	-142	-112	-11	-315	-172	-182	-28,2%	-192	-354	-84,4%
of which Vivento	-87	-95	-95	-362	-117	-111	-27,6%	-172	-228	-32,6%
Adj. EBITDA margin (in %)	-23,2	-18,9	-1,9	-13,1	-30,4	-31,2	-8,0%p	-15,6	-30,8	-15,2%p
Adj. Depreciation and amortization	-190	-199	-185	-833	-188	-181	4,7%	-449	-369	17,8%
Adj. Profit (loss) from operations = Adj. EBIT	-332	-311	-196	-1.148	-360	-363	-9,3%	-641	-723	-12,8%

Financials (unadjusted).

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %	H1/09	H1/10	y.o.y. %
EBITDA	-154	-112	-100	-416	-177	-245	-59,1%	-204	-422	n.a.
of which Vivento	-81	-83	-124	-372	-117	-156	-92,6%	-165	-273	-65,5%
EBITDA margin (in %)	-25,2	-18,9	-17,0	-17,3	-31,3	-42,0	-16,8%p	-16,6	-36,8	-20,2%p
Depreciation and amortization	-190	-199	-185	-833	-188	-181	4,7%	-449	-369	17,8%
Profit (loss) from operations = EBIT	-344	-311	-285	-1.249	-365	-426	-23,8%	-653	-791	-21,1%
Cash Capex	105	126	120	449	109	70	-33,3%	203	179	-11,8%

Group Headquarters & Shared Services.

EBITDA Reconciliation.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %
Total revenue	612	593	587	2.410	565	583	-4,7%
Profit (loss) from operations = EBIT	-344	-311	-285	-1.249	-365	-426	-23,8%
- Depreciation and amortization	-190	-199	-185	-833	-188	-181	4,7%
= EBITDA	-154	-112	-100	-416	-177	-245	-59,1%
EBITDA margin (in %)	-25,2	-18,9	-17,0	-17,3	-31,3	-42,0	-16,8%p
- Special influences affecting EBITDA	-12	0	-89	-101	-5	-63	n.a.
= Adj. EBITDA	-142	-112	-11	-315	-172	-182	-28,2%
Adj. EBITDA margin (in %)	-23,2	-18,9	-1,9	-13,1	-30,4	-31,2	-8,0%p

Special factors.

€ million	Q2/09	Q3/09	Q4/09	FY/09	Q1/10	Q2/10	y.o.y. %
Effects on EBITDA	-12	0	-89	-101	-5	-63	n.a.
- of which restructuring	-8	6	-83	-85	-5	-62	n.a.
- of which other	-4	-6	-6	-16	0	-1	0,8%
Effects on Operating Results = EBIT	-12	0	-89	-101	-5	-63	n.a.
- of which effects on EBITDA (see above)	-12	0	-89	-101	-5	-63	n.a.
- of which other	0	0	0	0	0	0	0,0%

Group Headquarters & Shared Services.

Vivento.

End of period ¹	30/06/09	30/09/09	30/12/09	31/03/10	30/06/10
Employees Vivento in total	8.700	9.400	9.600	9.700	9.700
1. Employment external ²	3.700	4.000	4.200	4.200	4.200
2. Employment internal	2.100	2.400	2.600	2.700	2.900
3. Others ³	2.900	3.000	2.800	2.800	2.600
Attrition Vivento	1.200	1.600	2.300	400	1.000
of which left the DT Group	500	800	1.200	300	700

1 Rounded figures; including Vivento management.

2 Mainly in public sector.

3 Management, Operations, temp. unemployed, unemployed, in qualification etc.