Q1-Q3 2005 Analysts meeting. Deutsche Telekom. November 9, 2005.

Dr. Heinz Klinkhammer

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Disclaimer.

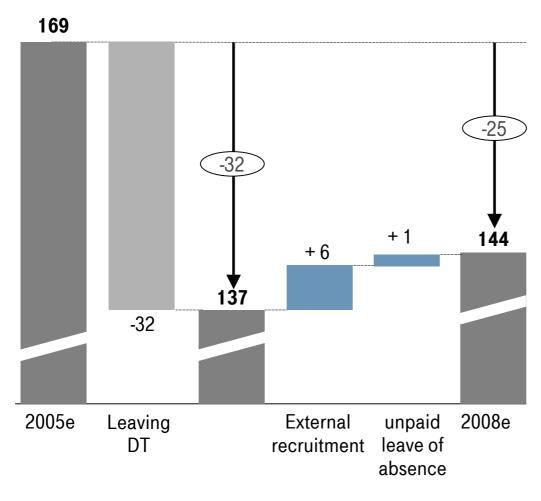
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This **presentation** contains financial information that has been prepared in accordance with International Financial Reporting Standards, or "IFRS," and on the basis of the new strategic business areas. The IFRS financial information contained in this report was prepared on the basis of the assumption that, with the exceptions of IAS 39 "Financial Instruments: Recognition and Measurement" and IFRIC 3 "Emission Rights," all existing standards and interpretations that have been issued by the International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRIC) will be fully endorsed by the EU. The accounting policy for financial instruments takes into account the proposed EU revisions to IAS 39 and complies with the amended IAS 39. IFRIC 3 is not relevant for Deutsche Telekom. Subject to EU endorsement of outstanding standards and no further changes from the IASB, the information presented here is expected to form the basis for reporting Deutsche Telekom's financial results for 2005, and for subsequent reporting periods. However, Deutsche Telekom cannot assure you that there will not be material changes in IFRS between the date of this Interim Report and the first date on which Deutsche Telekom is required to publish financial statements for 2005, 2004 or 2003 under IFRS.



Headcount Group Domestic.

Reduction of app. 25,000 by YE2008.



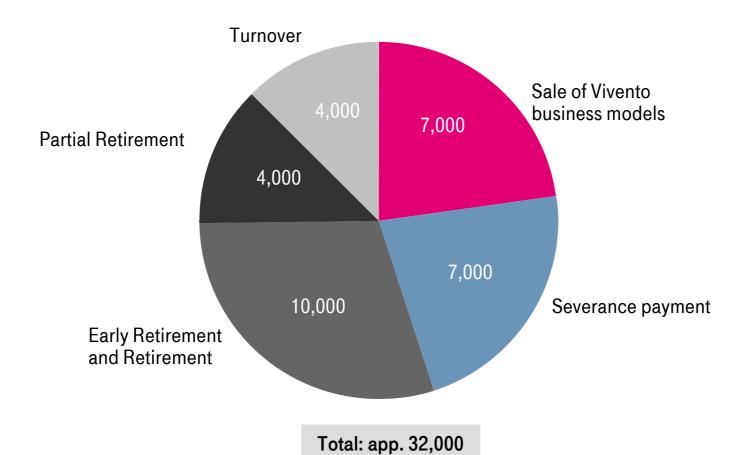
- **32,000 reduction** partly offset through 7,000 additions
 - 6,000 external recruitment
 - 1,000 additions from unpaid leave of absence
- Reduction to **144,000 FTEs** until **2008**

Rounded figures in thousands



Headcount reduction. How to be achieved.

Ways of Headcount reduction





Headcount reduction. Financials.

	Total 2006-2008	Costs (€ bn) 2006-2008
Employees (FTE)	32,000	3.3

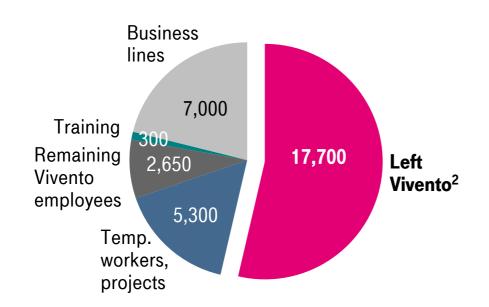
- Total cost of program € 3.3 billion
- Net of taxes € 2 billion
- Annualized cost savings of € 1.7 billion from 2009



Vivento. Financial Implication.

Vivento as of September 30, 2005 ¹





- Employees in Vivento: 16,000³
- 1 Rounded figures; including Vivento management
- 2 Of which approx. 9,300 employees have left the Deutsche Telekom group since 2002.
- 3 Including approx. 750 FTE Vivento management

- Optimization in personnel cost through headcount reduction
- 33,700 Transfers into Vivento, 17,700 left Vivento
- Approx. 9,300 employees were routed through Vivento and permanently placed outside Deutsche Telekom Group
- Ongoing development of business models and further creation of employment opportunities
- Vivento serving as a hub for groupwide capacity management

